# Stock Prices Around Earnings Announcements

## What Are Earnings Announcements?

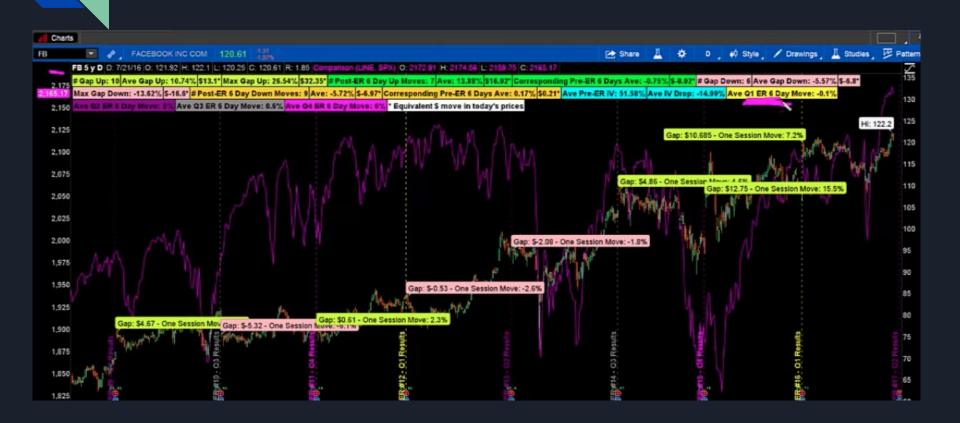
- 1. Profits
- 2. Sales
- 3. Outlook For The Future

### Who Cares?

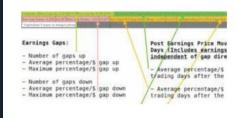
- Traders Want This Information
- Large Movement In Price
- Date Known In Advance

## Don't Trade - Sell It To Those That Do

## The Competition



## The Competition's Price \$300



# **Earnings Analysis Indicator**

\$297.00

The Earnings Analysis Indicators does all the heavy-lifting for you each earnings season. By simply plotting the indicator, it calculates a multitude of different stats surrounding the particular symbol. Here's the different stats available:

- Earnings Gaps
  - Number of gaps over set time frame
  - · Average percentage/\$ gap up
- Maximum percentage/\$ gap up
- · Number of gap downs
- · Average percentage/\$ gap down
- Maximum percentage/\$ gap down
- Pre-Earnings Price Movement
  - Average percentage/\$ move, XX trading days before and earnings report that resulted in a move higher after the report
  - Average percentage/\$ move, XX trading days before and earnings report that resulted in a move lower after the report
- Post-Earnings Price Movement
  - Average percentage/\$ move higher XX trading days after the earnings report
  - Average percentage/\$ move lower XX trading days after the earnings report

### How Can Traders Profit

- Trade Based On Directional Bias Beforehand
  - Seasonality
  - Trend

## Seasonality - Retail

- Nike
- Tiffany

## Trend

- IBM
- American Airlines

## Next Steps

- Comparison!
- Volatility
- Tie In The Actual Earnings

## Questions?

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