

## Says

What have we heard them say?
What can we imagine them saying?

What are their wants, needs, hopes, and dreams? What other thoughts might influence their behavior?



**Thinks** 

Resumes tells the employer about your experiences, skills, and work history.

It should include an example of a professional accomplishment that highlights those strengths.

Your resume should reflect the set of skills/ experiences that quality you for a specific position.

A resume is a formal document presenting your career background and skills.

A well-structured resume clearly highlights your most affective skills & experience to potential employers.

This allows them to move forward with the best candidate.



## Persona's name

Short summary of the persona

Choose the right formatting&use a simple and readable design.

Focus on your achievements&use key words.

Is is also effective to highlight your shills in the goal statement.

Many people feel like their resume is a career mirror.

A reflection of who they are professionally and what they've accomplished at work.

A stepping stone to an interview.



## Does

What behavior have we observed? What can we imagine them doing?



What are their fears, frustrations, and anxieties? What other feelings might influence their behavior?

