

my PRODUCTIVITY VISION™

What does productivity look like to you? Fast forward to one-year from today. If you had total control of your time and an unlimited budget, what would your life look like in terms of productivity?

If you had to reduce this vision to three words, what would they be?

1

 2

 3

Why is this important to you? What is at stake?

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Katherine (Senior Corporate Executive)

MY PRODUCTIVITY VISION™



What does productivity look like to you? Fast forward to one-year from today. If you had total control of your time and an unlimited budget, what would your life look like in terms of productivity?

I work eight hours a day and never on weekends. I save my margin for my husband and two teenage sons. I am free to attend all of Tommy's cross-country meets, and Frank and I are making the most of our weekly date nights. I'm in excellent health. I box or jog five days a week. I'm high energy, and I can power through any day, whatever the obstacle. I spend the majority of my time in new client acquisition, and delegate all my low-priority tasks to my assistant and other teammates.

If you had to reduce this vision to three words, what would they be?

1 Free 2 Family 3 High-leverage

Why is this important to you? What is at stake?

Deepening relationships

Trust with my boys

Growth for my division

Peace

Strained relationships

My health will suffer

I'll miss my budget goals

Crazy stress

Jim (Junior Sales Executive)

MY PRODUCTIVITY VISION™



What does productivity look like to you? Fast forward to one-year from today. If you had total control of your time and an unlimited budget, what would your life look like in terms of productivity?

I'm working out again, regularly. I'm down twenty pounds which makes me feel ten years younger. I'm only on the road five days a month so I can be home. That means that I actually get to see some of my old friends and I have the time to start dating again. I've delegated all my expenses and financial reporting so I'm freed up to (1) make calls and help my customers and (2) coach my team. Our unit is hyper-focused. I hit my bonus goals every quarter and my commissions have never been bigger. I'm playing soccer again at least once a week.

If you had to reduce this vision to three words, what would they be?

1

Trim

2

Home

3

Payday, baby

Why is this important to you? What is at stake?

I'm able to spend more time at home.

I'm able to focus on key customers.

I'm building my retirement.

I'd be on the road all the time again. I'd be

bogged down in bookkeeping (doing expense

reports on the road, no thanks). I'd be

stuck in a terminal, not at home.

Susan (Freelance Designer)

MY PRODUCTIVITY VISION™



What does productivity look like to you? Fast forward to one-year from today. If you had total control of your time and an unlimited budget, what would your life look like in terms of productivity?

I cut my work hours down to forty a week. My VA now handles all my billing. I'm doing my best work yet. I've got new clients knocking on my door each week-and I just won my second Addy. I finally have time for my music again. I'm playing two nights a week, and I've written six new songs for an EP. I've really grown my savings, and Paul and I will have the downpayment for our first place by this time next year. I'm volunteering at church and made it to Bible study each Wednesday morning except for the week's vacation Paul and I took in NYC!

If you had to reduce this vision to three words, what would they be?

1

Creative

2

Balanced

3

Family ready

Why is this important to you? What is at stake?

Paul and I can start our family.

I'm finally free to play and write again.

My work stretches my creativity.

I'm so tired and tied up I can't write music.

We have to put off the house another year.

I'm trapped in busy work.