



AARHUS
UNIVERSITY
DEPARTMENT OF ENGINEERING

SOFTWARE ENGINEERING PRINCIPLES REQUIREMENT ELICITATION

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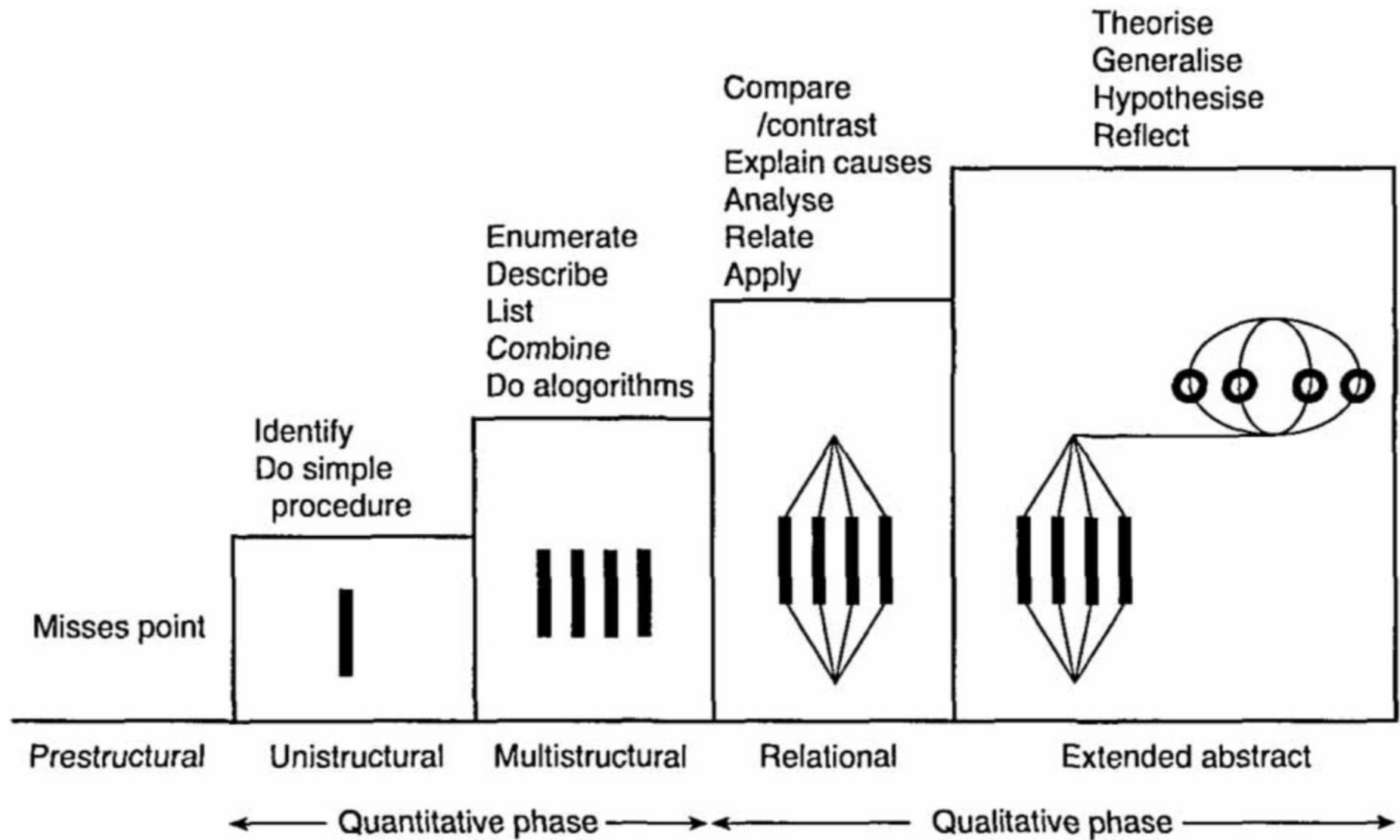
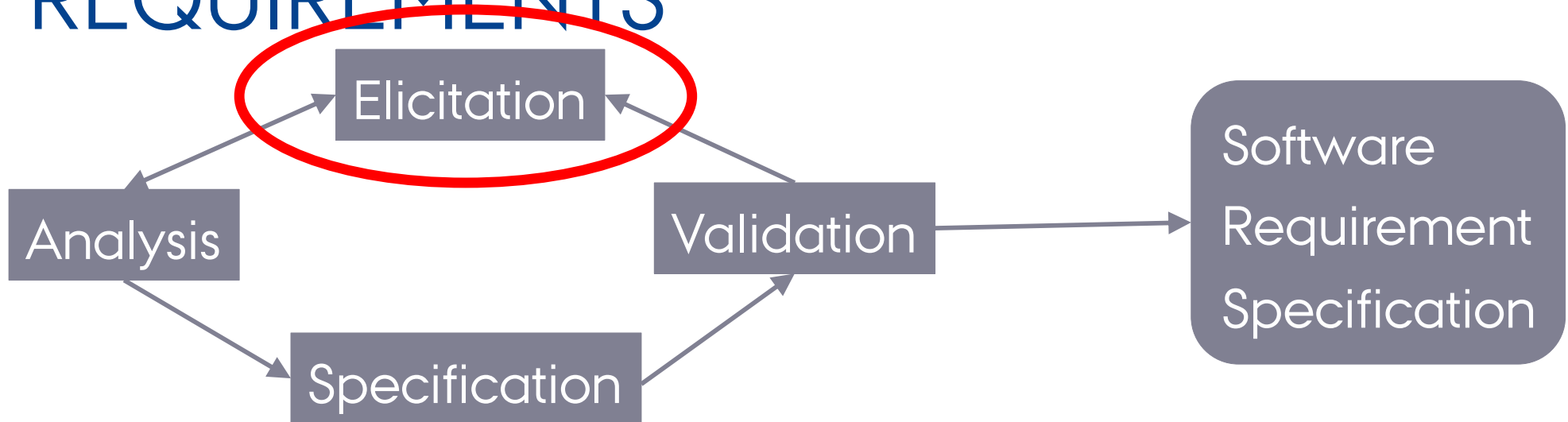


Figure 3. A hierarchy of verbs that may be used to form curriculum objectives.

PROCESS FOR CAPTURING REQUIREMENTS



- › **Elicitation:** Collecting the user's requirements
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ELICITATION: FINDING AND FORMULATING REQUIREMENTS

- › Includes a lot of steps:
 - › Formulating **overall goal** of the system (mission statement)
 - › Describing **current** work process and problems
 - › Detailed description of **issues the system must solve**
 - › Come up with possible **solutions**
 - › Turn issues and **possibilities** into requirements
 - › No sequential process – but **iterative**
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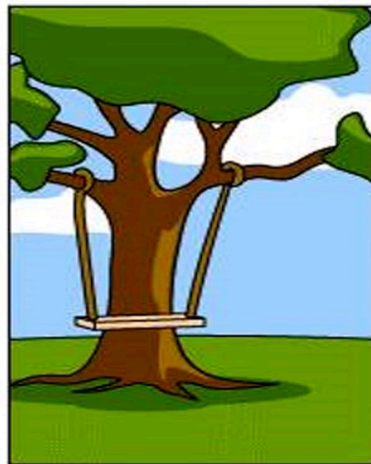
ELICITATION – WHY IS IT HARD?

- › Stakeholders cannot **express** what they want
- › Hard for users to **explain** their daily tasks
 - › And **why** they do these tasks
- › Stakeholders come up with **solutions** – not demands
- › Hard to **imagine new ways** of doing tasks
 - › And **consequences** for this
- › Different stakeholders have **conflicting views**
- › General **resistance to change**
- › Too many “**nice to have**” requirements are specified
- › Changes spawn **new requirements**

ELICITATION – WHY IS IT HARD?



How the customer explained it



How the Project Leader understood it



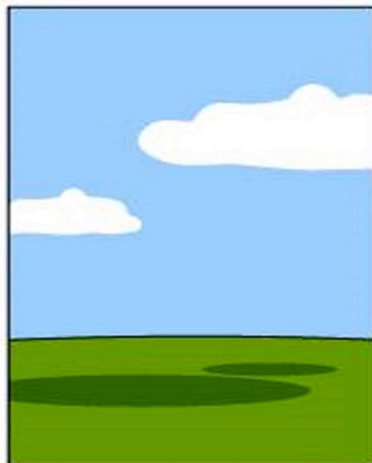
How the Analyst designed it



How the Programmer wrote it



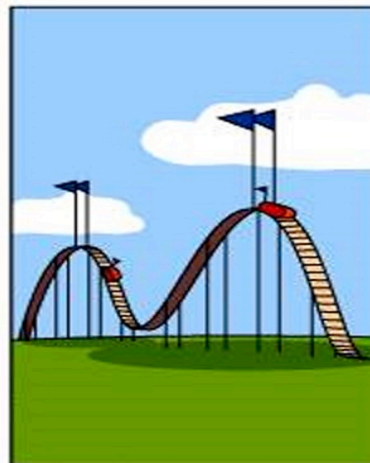
How the Business Consultant described it



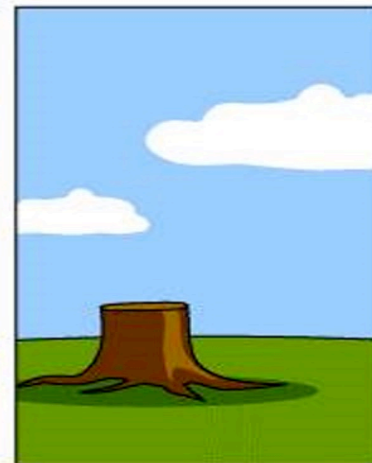
How the project was documented



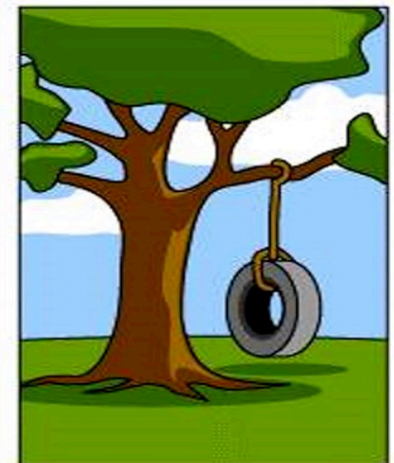
What operations installed



How the customer was billed



How it was supported



What the customer really needed

What are some
examples of
stakeholders?

REQUIREMENTS ELICITATION

- › Who are the **stakeholders**?
 - › A paying customer
 - › Users of the current system
 - › Domain experts
 - › Market researchers
 - › Lawyers or auditors, legislation
 - › Software engineers
- ›

What activities do you do to get requirements?

REQUIREMENTS ELICITATION

- › **Sources** for requirements:
 - › Requirements gathered by stakeholders
 - › Interview stakeholders
 - › Agree with users on scenarios / use-cases
 - › Review available documentation
 - › Observe current system
 - › Apprenticing with users
 - › Brainstorming with current and potential users

ELICITATION – GOOD ADVICE

- › Setting goals
 - › Decide how to analyze data once collected
- › Relationship with participants
 - › Clear and professional
 - › Informed consent when appropriate
- › Triangulation
 - › Use more than one approach
- › Pilot studies
 - › Small trial of main study

WORK PRODUCTS (CF. LAUESEN)

1. A description of the **present work** in the domain.
2. A list of the **present problems** in the domain.
3. A list of **goals and critical issues** (preliminary requirements).
4. Ideas for the **large-scale structure** of the future system.
5. **Realistic** possibilities.
6. Consequences and **risks**.
7. **Commitment** from stakeholders.
8. **Conflict resolution** between stakeholders.
9. Final requirements.
10. **Priorities** of requirements.
11. Checks to see that the requirements are complete, necessary, etc.

USER INVOLVEMENT

1. **Members of design teams** or workshops where the user interface is designed.
2. **Knowledge sources** of how tasks and business procedures are currently carried out.
3. **Brainstorm participants** who produce ideas and identify problems.
4. **Test users** who exercise the system at acceptance time to check that everything works.
5. **Reviewers** who assess the user interface.
6. **Test users** in usability tests, where they try to carry out tasks with the new user interface.
7. **Members of the steering committee** for the project.

ELICITATION TECHNIQUES (1)

› Stakeholder analysis

- › **Who** are the stakeholders?
- › **What** are their goals?
- › **Which** risks and costs do they see?
- › Made in large, small or 1-on-1 meetings

› User interviews

- › Current work process and problems are identified
- › Broad interview with **many different users**
- › Use **open questions** → more open discussion

ELICITATION TECHNIQUES (2)

› Observations

- › **Hard** to describe what is done – **easier** to observe work process

› Task demonstration

- › Task specific observation – be **concrete!**
- › Usability tools:
 - › Think-out-loud
 - › Measure time used
 - › Measure errors made
 - › Count number of keystrokes

ELICITATION TECHNIQUES (3)

› Questionnaires

- › Larger group of users
- › **Hard to analyse results** – cannot ask users additional questions in order to understand their answers
- › Easy to **misunderstand** answers

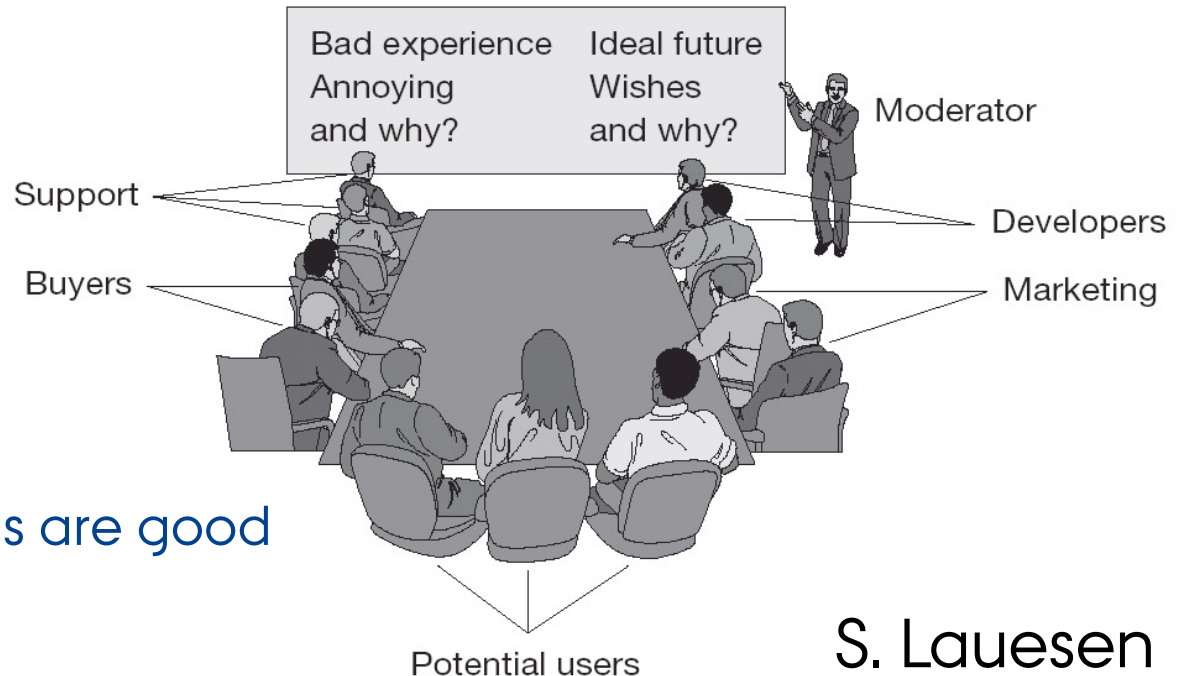
› Brainstorm

- › **Mixed group** of stakeholders
- › **Open** to all suggestions
- › Suggestions often spawn **new ideas**

ELICITATION TECHNIQUES (4)

› Focus group

- › **More structured** than a brainstorm session
- › Focus on finding:
 - › Problems and issues
 - › Ideal solutions
 - › Specify why the ideas are good



› Domain Workshop

- › **Users and developers cooperate** to analyse and design
- › Mixture of brainstorm and prototype sessions

S. Lauesen

WHEN TO DO WHAT?

- › Does the order of tasks matter? E.g. (1) prototyping, (2) field studies
- › Does the sequence that levels requirements are treated matter? E.g. (a) product- level, (b) design- level, (c) domain-level, (d) goal-level?

WHEN TO DO WHAT?

› Read article by Mjølner

MORE ELICITATION TECHNIQUES

[See Elicitation Techniques - BA Framework - Dashboard.pdf](#)

OVERVIEW OF TECHNIQUES

Elicitation Techniques - BA Framework - Dashboard.pdf

- › Brainstorming
 - › Document Analysis
 - › Focus Group
 - › Interface Analysis
 - › Interview
 - › Observation
 - › Prototyping
 - › Requirements Workshop
 - › Reverse Engineering
 - › Survey/Questionnaire
- Purpose
 - Description
 - Process
 - Intended
 - Audience
 - Strengths
 - Weaknesses
-

ELICITATION IS EXPLORATORY

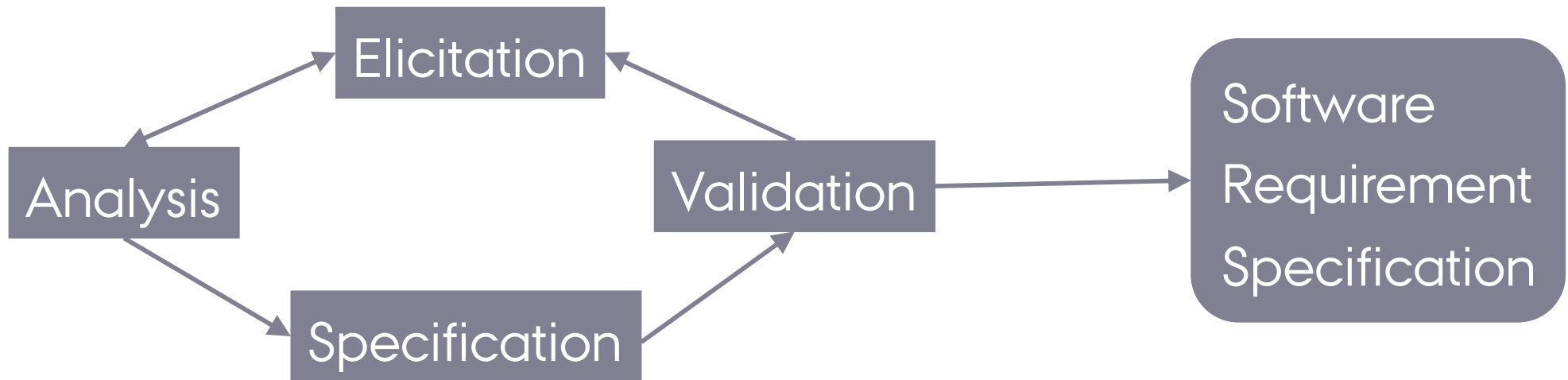
Elicitation involves the actions that are taken to **understand the users** and **discover their needs**.

Elicitation includes the discovery and some invention, as well as recording those bits of requirements information that customer representatives and subject matter experts (users) offer to the analyst. Elicitation demands **iteration**. The participants in an elicitation discussion won't think of everything up front, and their **thinking will change** as the project continues.

Requirements development is an **exploratory activity**.

Karl E. Wiegiers (*More About Software Requirements*)

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