

**MAXIMILIANO LAULETTA**  
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<https://sites.google.com/view/lauletta>

**BUSINESS ADDRESS:**

Department of Economics  
530 Evans Hall, #3880  
Berkeley, CA 94720-3880

**DESIRED RESEARCH AND TEACHING FIELDS:**

PRIMARY

Public Economics  
Development Economics

SECONDARY

Psychology and Economics  
Labor Economics

**FIELDS OF CONCENTRATION:**

Public Economics, Development Economics, Psychology and Economics

**DISSERTATION TITLE:** “Essays in Public and Development Economics”

Expected Date of Completion:	May 2023
Principal Advisors:	Professors Emmanuel Saez and Edward A. Miguel
Other References:	Professors Alan Auerbach and Ricardo Pérez-Truglia

**PRE-DOCTORAL STUDIES:**

Universidad de San Andrés  
Universidad de Buenos Aires

**DEGREE**

M.A.  
B.A.

**DATE**

2016  
2014

**FIELD**

Economics  
Economics

**JOB MARKET PAPER:**

- “Pension Privatization, Behavioral Responses, and Income in Old Age: Evidence from a Cohort-Based Reform in Uruguay” (with Marcelo Bérigolo)

**OTHER WORKING PAPERS:**

- “Employer-Employee Cooperation and Payments Under the Table: Evidence from Brazil” (with Javier Feinmann and Roberto Hsu-Rocha)
- “Workplace Litigiousness and Labor Market Outcomes: Evidence from a Workers' Compensation Reform” (with Damián Vergara)
- “Payroll Taxes, Informal Employment, and Wages: Evidence from Argentina”
- “Misperceptions of Career Incentives and Turnover: Evidence from Ethiopian Manufacturing Workers” (with David Wu and Belay Mulat)
- “Is the Forgiveness of a Tax Amnesty Divine? Evidence from Argentina” (with Felipe Montaña Campos), *R&R International Tax and Public Finance*

**SELECTED WORK IN PROGRESS:**

- “Fighting Informality and Tax Evasion with Financial Inclusion: Evidence from Uruguay” (with Marcelo Bérigolo and Javier Feinmann)
- “Why do Governments Implement Inefficient Environmental Policies? The Roles of Misunderstanding and Equity” (with Ro’ee Levy, Joseph S. Shapiro, and Dmitry Taubinsky)
- “Temporary Incentives with Persistent Effects? Evidence from a Temporary Payroll Tax Cut” (with Marcelo Bérigolo and Matías Brum)

**PUBLICATIONS:**

- “Audits and Government Hiring Practices” with Martín A. Rossi and Christian A. Ruzzier, *Economica*, vol. 89 (353), 214-227, 2022.

**PROFESSIONAL EXPERIENCE:**

**RESEARCH:**

Research Assistant, Department of Economics, U.C. Berkeley (2018)  
Research Assistant, Department of Economics, Universidad de San Andrés (2015-2017)

**TEACHING AND MENTORING:**

Teaching Assistant, Department of Economics, U.C. Berkeley (Fall 2018-Spring 2021)  
Econometrics, Introduction to Economics  
Teaching Assistant, Department of Economics, Universidad de San Andrés (Spring 2016-Spring 2017)

UNIVERSITY OF CALIFORNIA, BERKELEY  
DEPARTMENT OF ECONOMICS

PLACEMENT SERVICE: Janene Vernard  
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Advanced Microeconomics, Intermediate Microeconomics, Industrial Organization, Macroeconomics  
Instructor and Teaching Assistant, Department of Economics, Universidad de Buenos Aires (Spring 2013-Spring 2015)  
Intermediate Microeconomics, Introductory Microeconomics  
Tutor, Economists for Equity at Berkeley (2021)

**REFEREEING:**

*Journal of Public Economics; Journal of Economic Behavior and Organization*

**CONFERENCES AND PRESENTATIONS:**

2022	U.C. Berkeley Public Finance Seminar, U.C. Berkeley Development Seminar, U.C. Berkeley Development Lunch, RIDGE Public Workshop, International Institute of Public Finance Annual Congress, San Francisco State University
2021	National Tax Association Annual Conference on Taxation, International Institute of Public Finance Annual Congress, RIDGE Labor Workshop, U.C. Berkeley Public Finance Seminar, U.C. Berkeley Development Lunch, Universidad de San Andrés
2020	U.C. Berkeley Public Finance Seminar, U.C. Berkeley Development Lunch, CEGA Summer Seminar, World Bank Tax Conference, CESifo Area Conference on Public Economics
2019	U.C. Berkeley Development Lunch, Universidad de San Andrés

**FELLOWSHIPS AND AWARDS:**

2022	Center for Effective Global Action, Center for Equitable Growth, Dissertation Completion Fellowship
2021	Outstanding Graduate Student Instructor Award, Center for Equitable Growth Continuing Student Fellowship
2020	Center for Equitable Growth Continuing Student Fellowship, Center for Effective Global Action (x2), Strandberg Fund for Development Economics
2019	Strandberg Fund for Development Economics
2017	Economics Department Fellowship, U.C. Berkeley
2015	Universidad de San Andrés - Merit-based scholarship for M.A. studies

**OTHER INFORMATION:**

Languages: English (fluent), Spanish (native), Italian (basic)  
Citizenship: Argentina