**Michael T. LeBlanc**

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https://github.com/mleblanc94

**PERSONAL PROJECTS**

**Personal Website: <https://mleblanc94.github.io/MichaelTLeBlanc/>**

**Face Finder, [Source Code](https://github.com/mleblanc94/smart-brain-api) | [View](https://smart-brain25.herokuapp.com/)**

***Skills*** *- HTML5, CSS3, Javascript, React, HTTP, Git, REST API, NodeJS, ExpressJS, SQL, PostgreSQL, Heroku*

* Built using a PostgreSQL database and Express.js server to handle data, with a React front end.
* Makes use of an external REST API (Clarifai Face Detection API) in order to detect faces in a picture added by the user.
* Uses B-crypt in order to safely send hashed user information from the front-end to the server and subsequently the database.

**Mike’s BBQ Restaurant, [Source Code](https://github.com/mleblanc94/Leblanc-BBQ) | [View](https://mleblanc94.github.io/Leblanc-BBQ/)**

***Skills -*** *HTML5, CSS3, Javascript*

* A restaurant mock website built to reflect a similar establishment in my hometown.
* While the page is primarily created using vanilla HTML5 and CSS3, There are small elements of Javascript incorporated such as the burger menu that appears on devices with smaller screens.
* Responsive website design meant to be accessed across all different devices.

**WeatherAPI Finder, [Source Code](https://github.com/mleblanc94/WeatherAPI-Finder) | [View](https://mleblanc94.github.io/WeatherAPI-Finder/)**

***Skills******-*** *HTML5, CSS3, Javascript, REST API*

* Built to allow a user to enter in a specific city and see what the current weather forecast is.
* Incorporates the OpenWeatherMap API to pull data following the users request of what city they would like to see the weather for.
* Has a background that is responsive to the type of weather in the city the user specifies.

**EMPLOYMENT HISTORY**

**Software License Analyst, USU Solutions, Allston, MA 12/2018 – Current**

* Analyzed customer software license purchases and software inventory data as well as performed data reconciliation and remediation to ensure data accuracy and quality.
* Demonstrated superb problem-solving ability by solving problems related to the complex industry of software licensing for various vendors such as Microsoft, Red Hat, Oracle, and IBM among others.
* Maintained a customer focused mentality by effectively communicating intricate software licensing rules and data prerequisites in order to supply accurate compliance reports on a vendor-to-vendor basis.

**Inside Sales Representative, EverQuote, Woburn, MA 06/2017 – 08/2017(laid Off)**

* Excelled in making cold and warm calls to insurance agency owners to enroll them in EverQuote’s online lead generation platform in a fast-paced environment.
* Executed the full sales cycle including prospecting, inbound and outbound calls, setting meetings, product/platform demonstration, and closing new business.
* Built an understanding of individual needs of different insurance agencies as well as industry trends and negotiating solutions based on customer needs.

**Valet Captain, Valet Park of America, Worcester, MA 06/2016 – 11/2018**

* Escort arriving and departing guests to and from their accommodations and respond to inquiries and requests in a timely, friendly, and efficient manner.
* Safely and efficiently relocate guest vehicles to designated parking location.
* Promoted to supervisor/trainer role after three months of employment. Lead other associates by coaching, providing direction, and training.

**EDUCATION**

**Westfield State University, Westfield, MA 09/2013 - 05/2017**

Bachelor’s of Science: Business Management