



Ivey Business School

## Coursework description

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## Business Statistics

### Program:

- Understanding, measuring and working with uncertainty
- Probability fundamentals
- Statistical inference
- Hypothesis testing
- Statistical modelling
- Data driven decision making
- Regression
- Statistics with R
- Combined applications

## Causal Inference

### Program:

- Causality
  - Describing causal relationships
    - Structural equation models
    - Potential outcomes causal model
    - Directed Acyclic Graphs - DAG
  - Causal identification
    - Average treatment effects
    - Estimators, estimands, and identification
    - Selection bias and heterogenous treatment effect bias
    - Confounders
  - Experiments
    - Experiments and randomized treatment
    - Monte Carlo methods and uncertainty
    - Quantifying uncertainty
  - Adjustments
    - Matching
    - Weighting
  - Regression
    - Regression for causal inference
    - Fixed effects
    - Propensity scores
    - Backdoor criterion
    - Good and bad controls
  - Natural experiments
    - Instrumental variables
    - Regression discontinuity designs
  - Difference-in-Difference
    - Panel Data
    - DD Designs
      - Simple 2-period DD
      - Dynamic DD and event plots
      - Staggered treatment
  - Double machine learning
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## Big Data Analytics

### Program:

- Predictive modelling - Supervised Learning
  - Statistical classification models
    - Logistic regression
    - Neural networks
    - Naïve bayes classifier
  - Regression models
    - Generalized linear model
    - Neural networks
    - Decision Trees
    - Random forest
- Predictive modelling - Unsupervised Learning
  - Clustering models
    - K-Means clustering
    - K-Nearest-Neighbours clustering
    - Hierarchical cluster analysis
- Survival analysis
  - Life tables
  - Kaplan–Meier curves
  - Survival function
  - Hazard function
  - Cox proportional hazards regression
  - Parametric survival models
  - Exponential distribution
  - Weibull distribution
  - Gamma distribution

## Art of Modelling

### Program:

- Decision Analysis fundamentals
    - Decision trees
    - Information cost
    - Influence diagram
    - Analyzing sequential decisions
    - Data-driven decision making
    - Decision making under uncertainty
  - Simulation fundamentals
  - Modelling fundamentals
    - Model building
    - Spreadsheet modelling
  - Optimization fundamentals
    - Simultaneous decision problems
    - Linear programming formulation
    - Sensitivity analysis
  - Combined applications
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## Data Management

### Program:

- Design high fidelity graphical data models
- Linear applications and matrix representation
- Convert data models into practical database structures
- Relational database software tools such as MySQL and phpMyAdmin
- Query structured relational databases using SQL and BI tools
- Explore unstructured “big data” datasets,
- Frameworks, concepts and tools such as Hadoop, NoSQL, MongoDB, Tableau and Python

## Prescriptive Analytics

### Program:

- Theory of optimization
- Model decision problems
- Mathematical formulation
- Linear Programming
  - Graphical and numerical solving
  - SIMPLEX matrix notation
  - Sensitivity analysis
- Integer Linear Programming
  - Branch and bound
- Implementation of optimization models using Python to call CPLEX Solver
- Managerial insights

## Simulation and Risk Analysis

### Program:

- Discrete simulation
- Continuous simulation
- Systems modelling
- Statistical input data analysis
- Output sensitivity analysis
- Queuing theory
- Time series
- Markov chain

## Programming

### Program:

- Programming skills related Coursera certificates
  - University of Michigan - Introduction to Data Science with Python
  - University of California, Davis - SQL for Data Science

## Pricing and Revenue Analytics

### Program:

- Introduction to revenue management
- Demand forecasting
- Capacity allocation & Overbooking
- Customer choice modeling
- Price optimization and markdown pricing
  - Dynamic pricing with constrained supply
  - Peak load pricing
  - Personalized promotions
  - Personalized pricing

## Global Corporate Finance

### Program:

- Investment decisions
  - Net present value
  - Internal rate of return
  - Terminal value
- Weighted average cost of capital
  - Capital structure and cost of debt
  - Cost of equity and other claims
  - Capital asset pricing model
- Modigliani-Miller
  - Optimal capital structure
  - Cost of equity and equity betas
- Corporate valuation
  - Discounted cash flow analysis
  - Comparables analysis
  - Adjusted present value
  - Past acquisitions
  - Raising equity