



What if...

you gained new
superpowers?

The Future is Now: Embracing Allegro Transactional Data for Risk Modeling

Maciej Wysocki

ML in PL Conference, 27th October 2023



allegro



Impact and scale @ allegro pay.

A brief history of Allegro Pay

Allegro Pay is a safe and convenient payment method for purchases on Allegro

allegro

35m
accounts

allegro

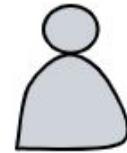
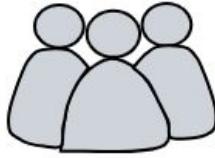
14.2m
active buyers

09.2021
official launch

allegro pay.

1.6m
onboarded users

PLN 5.5B
financed with Allegro
Pay in 2022



Tech stack used at Allegro Pay

We leverage industry-standard technologies best fitted to our needs

Backend & Cloud



Analytics & Monitoring

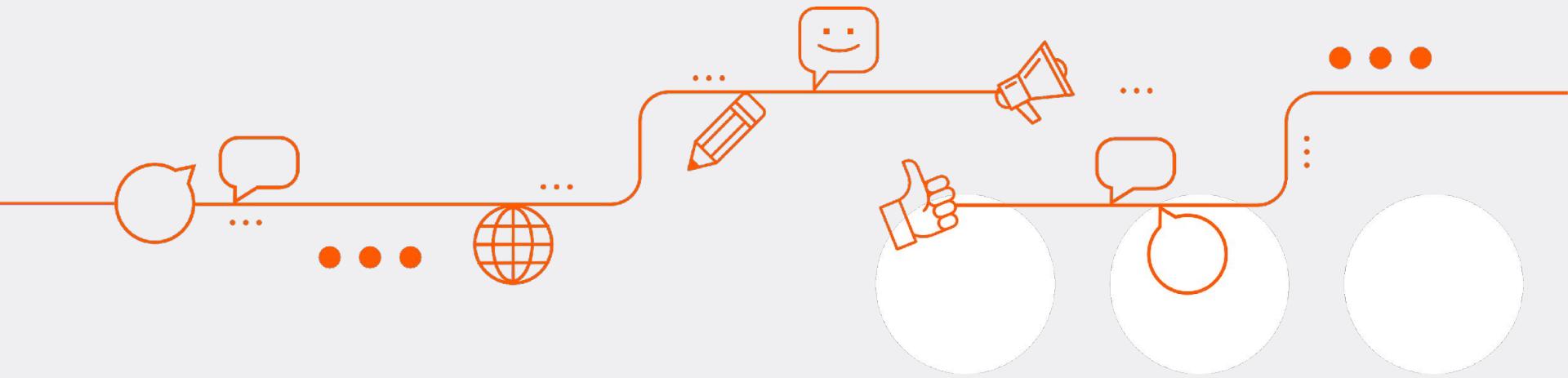


Data Engineering



Data Science

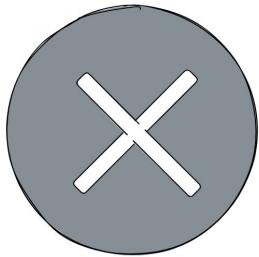




Machine Learning @ allegro pay.



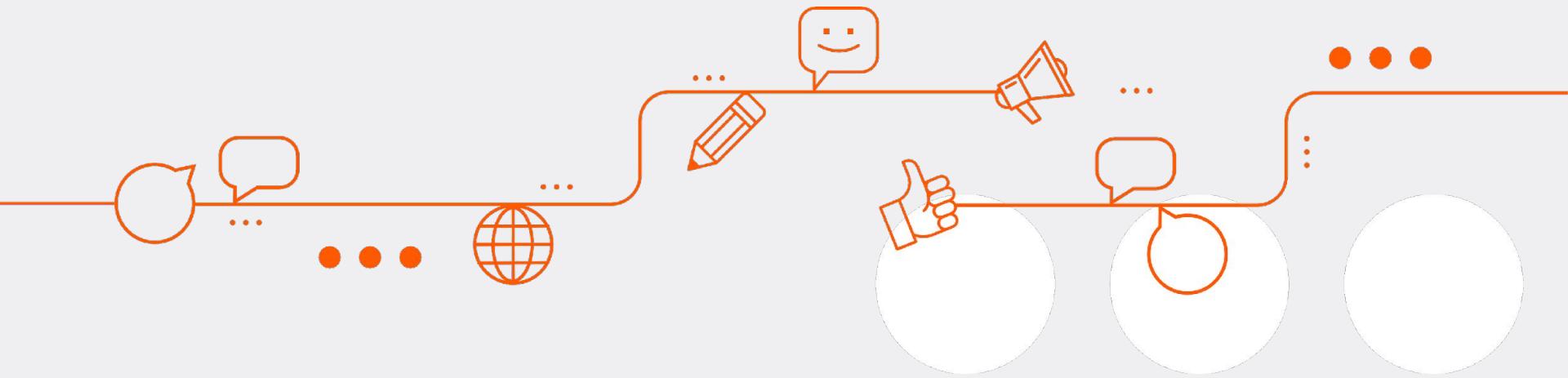
We use
Machine Learning
models at every step
of **customer journey!**



Credit risk

Credit risk

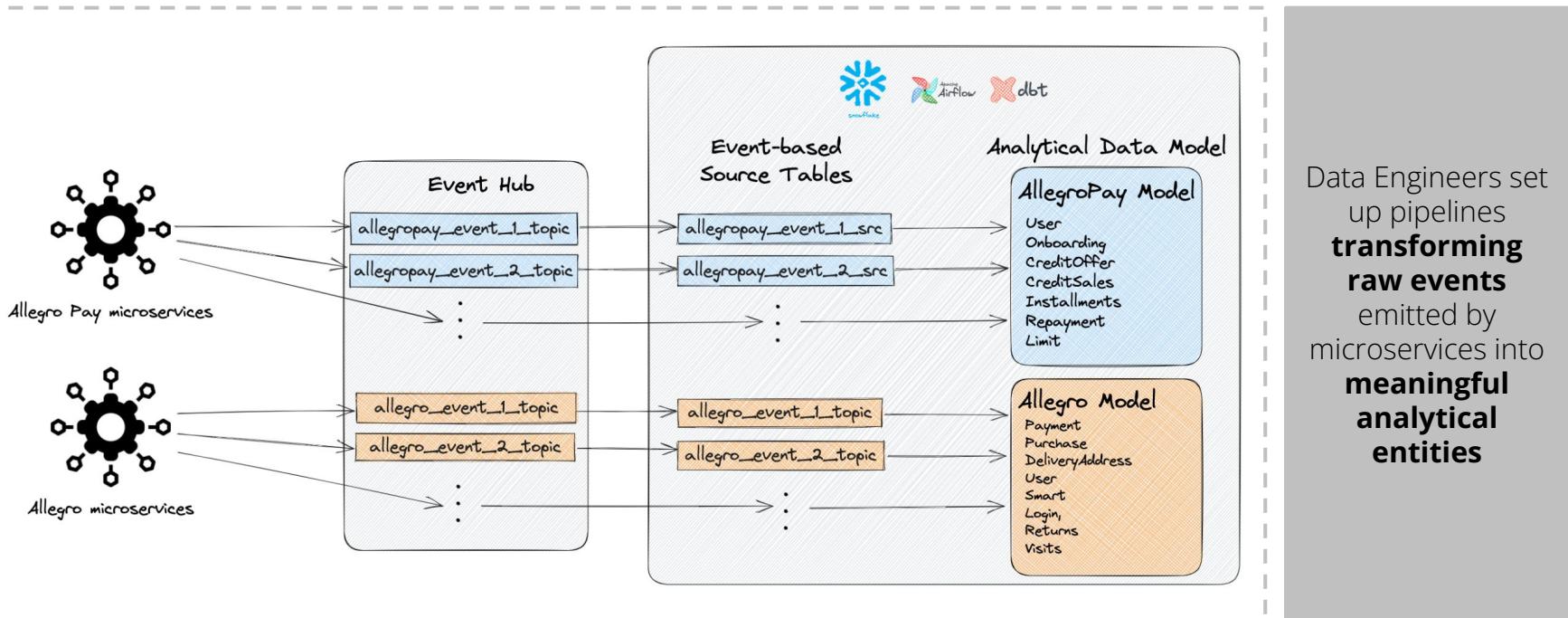
Possibility of incurring a loss due to customers' failure to repay a loan.

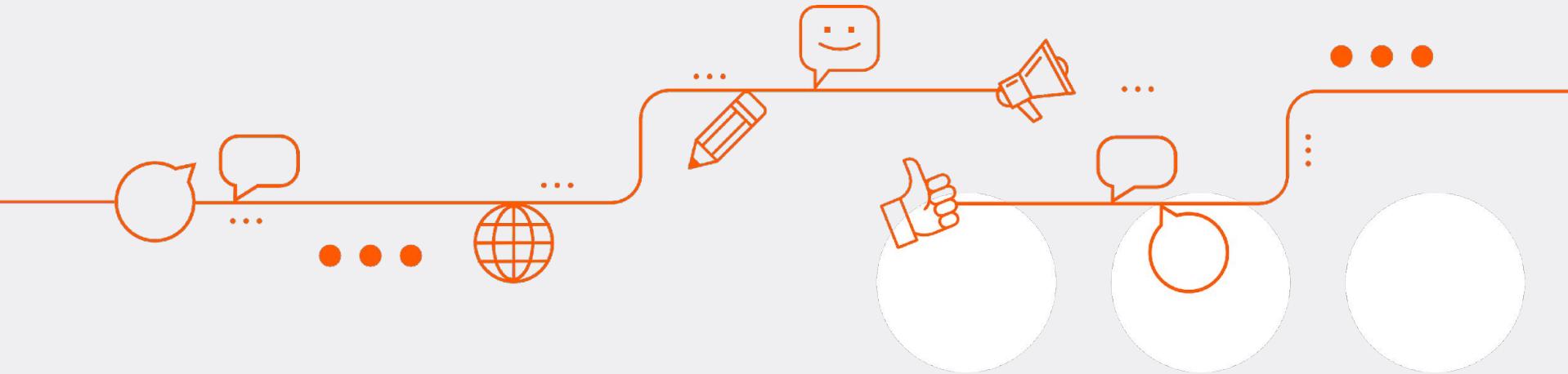


Data and Events @ allegro pay.

Event-driven architecture

A journey from petabytes of raw events to convenient analytical tables

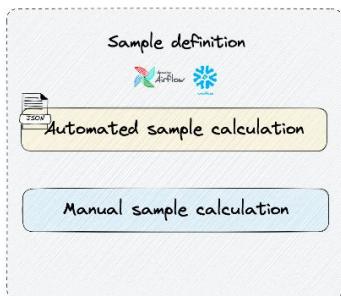




Model Training @ allegro pay.

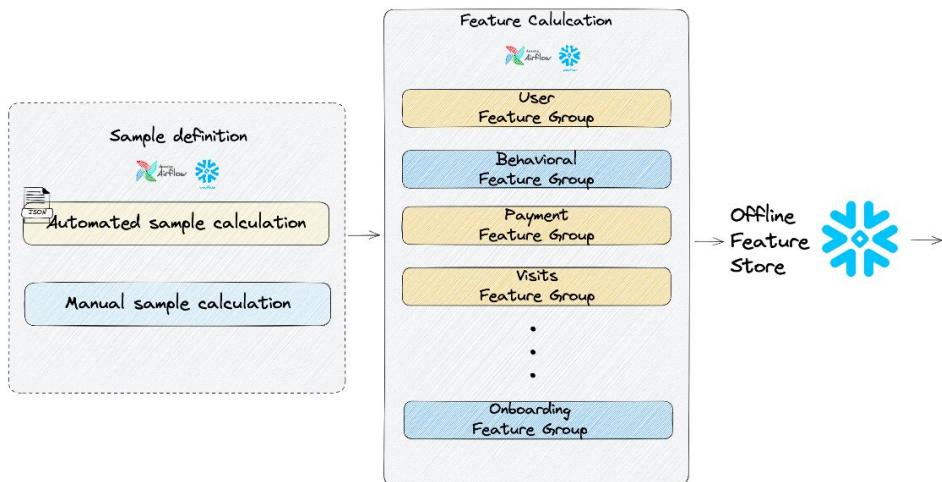
The Modeling Framework

From business hypotheses to a machine learning model in no time



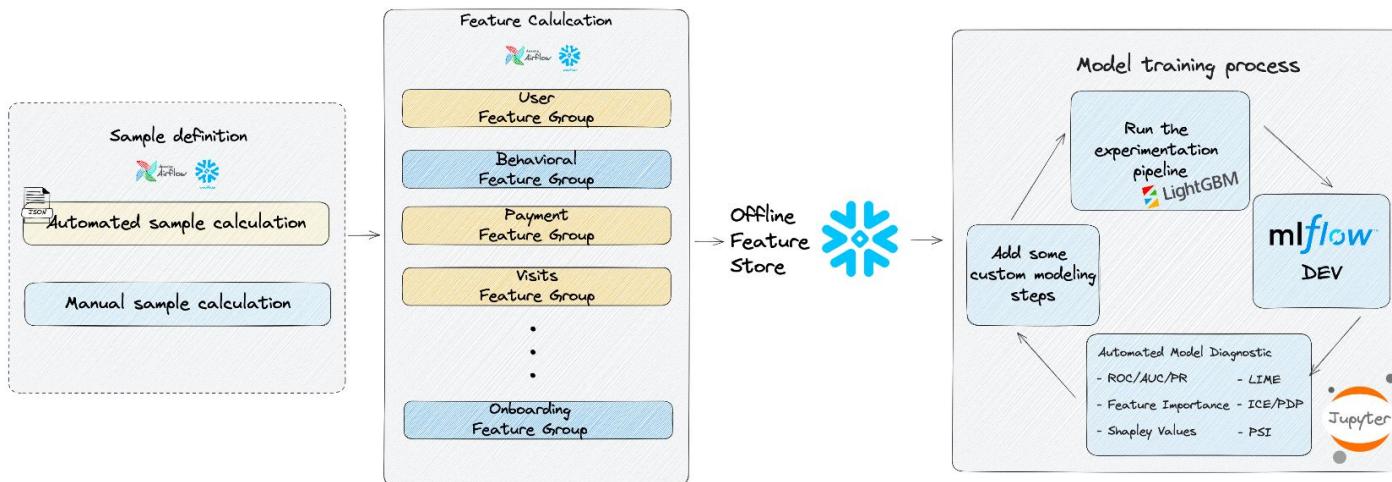
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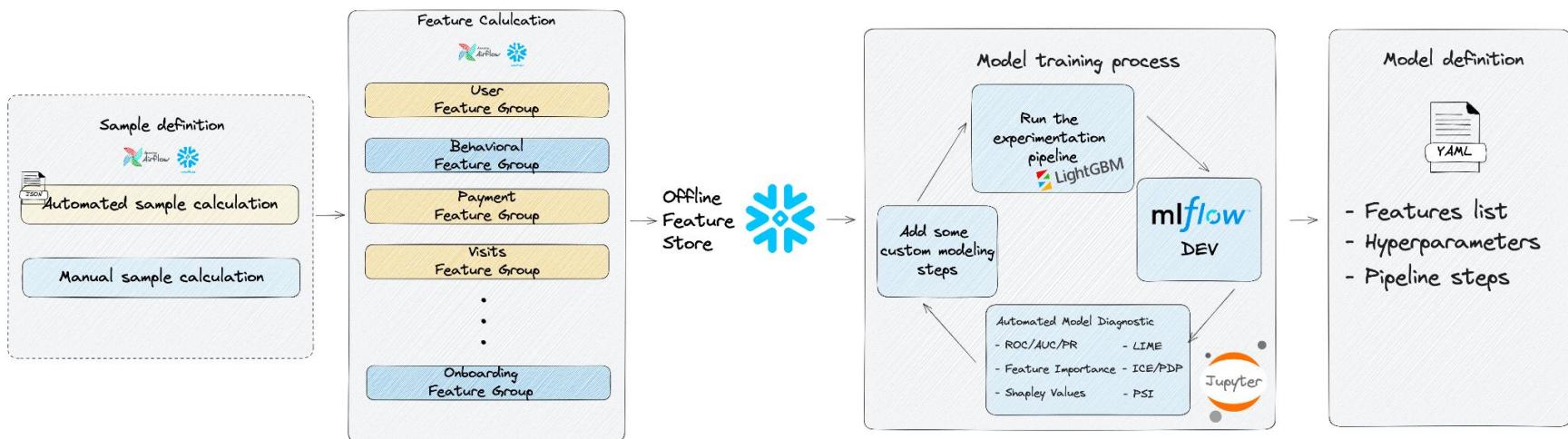
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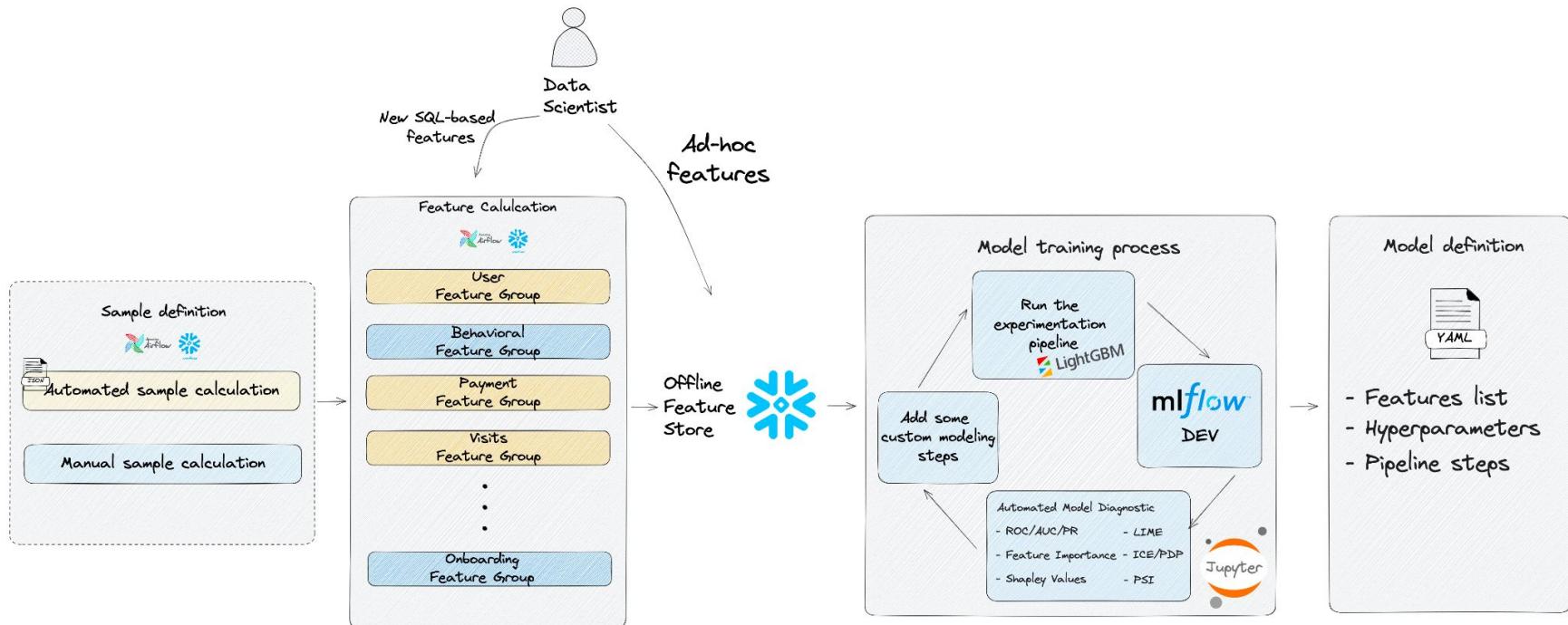
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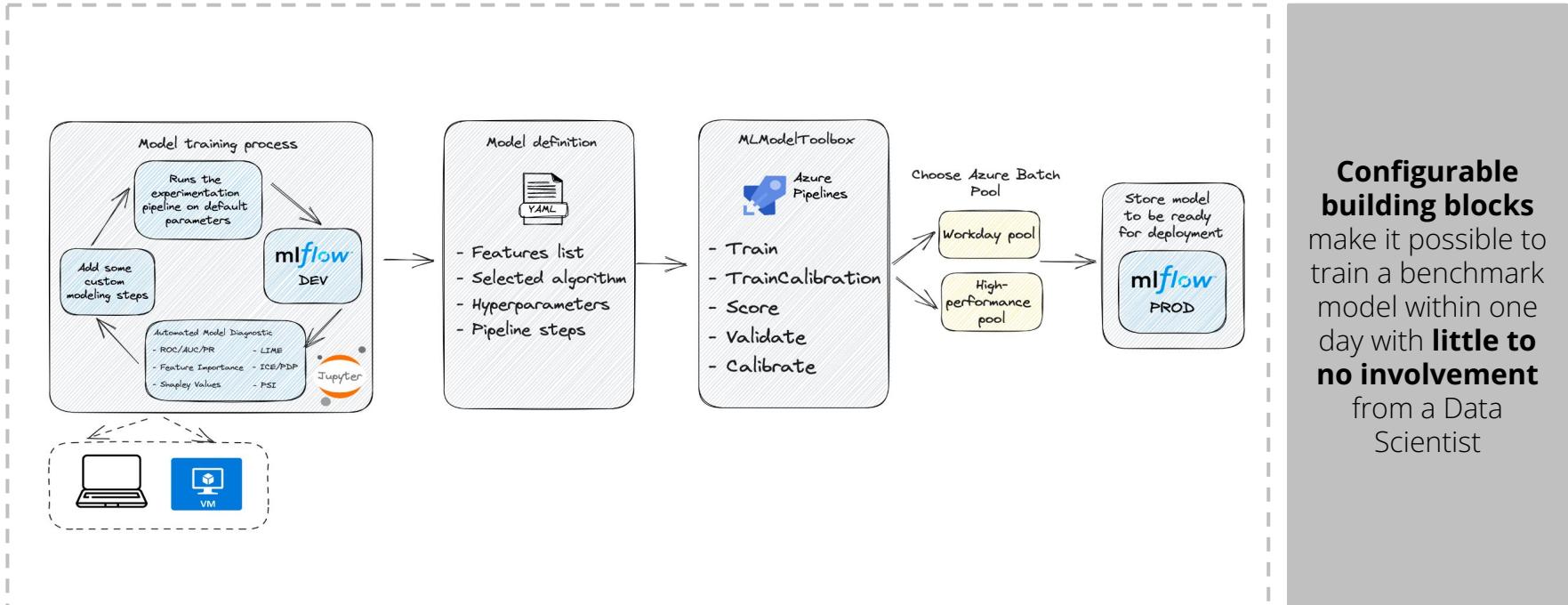
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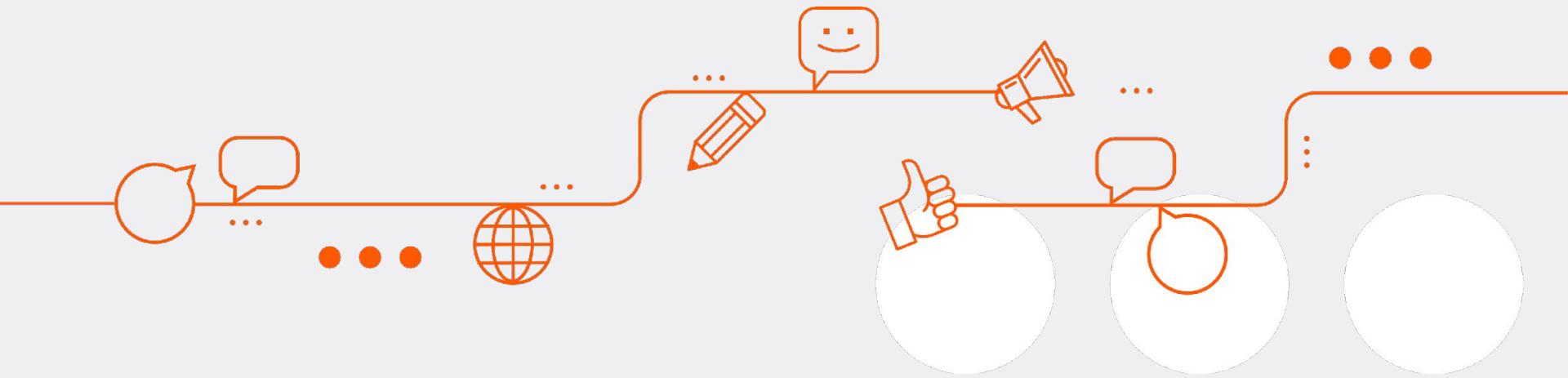
From business hypotheses to a machine learning model in no time



Modeling Framework with Very Little Supervision

Moving from experiments to models ready for deployment





Introducing Time Series

Time Series Data

Introducing sequences of purchases and payments

Allegro Model

Payment
Purchase
DeliveryAddress
User
Smart
Login,
Returns
Visits

Time Series Data

Introducing sequences of purchases and payments

Allegro Model

Payment
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Payment				
DATETIME	USER_ID	PURCHASE_ID	AMOUNT	PAYMENT_METHOD
2023-07-02 12:30:01	123	123-ABC-123	100	credit card
2023-08-16 15:02:36	123	321-BCA-123	50	cash on delivery
2023-06-29 02:50:18	456	978-PCA-098	120	blik
...
2023-08-12 21:45:55	456	566-KK-018	280	cash on delivery

Purchase Order					
DATETIME	USER_ID	PURCHASE_ID	GEO_ADDRESS_ID	DELIVERY_METHOD	
2023-07-02 12:29:51	123	123-ABC-123	64873675	allegro one kurier	
2023-08-16 15:02:20	123	321-BCA-123	63735267	allegro one box	
2023-06-29 02:50:00	456	978-PCA-098	85746561	kurier dhl	
...
2023-08-12 21:45:20	456	566-KK-018	85746561	kurier dhl	

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Time Series Data

Introducing sequences of purchases and payments

Allegro Model

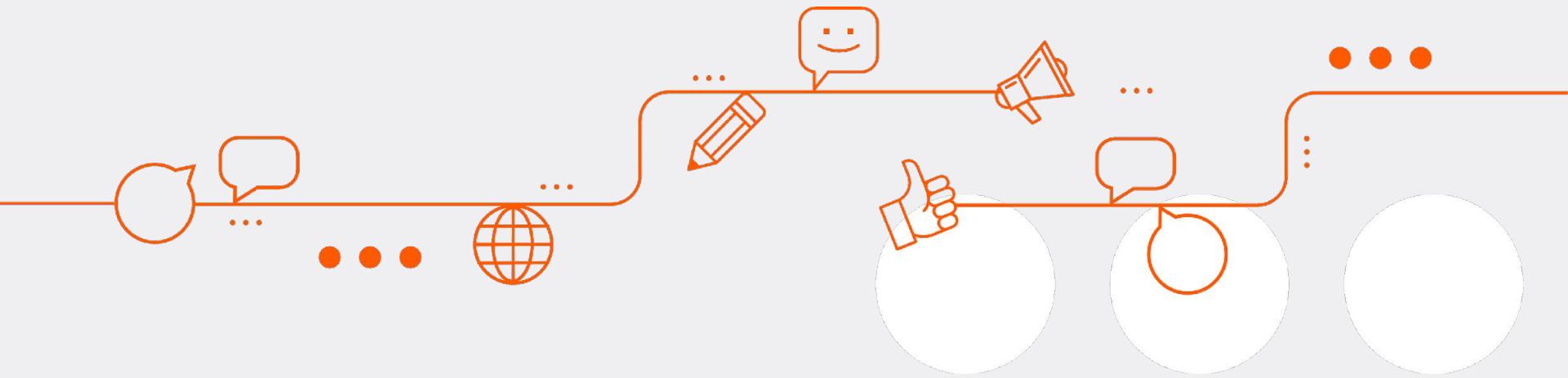
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- Purchase
- DeliveryAddress
- User
- Smart
- Login,
- Returns
- Visits

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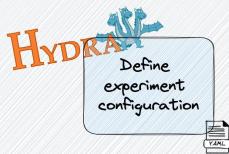


Experimentation Framework

Experimentation Framework

Scalable building blocks for experiments with deep learning models

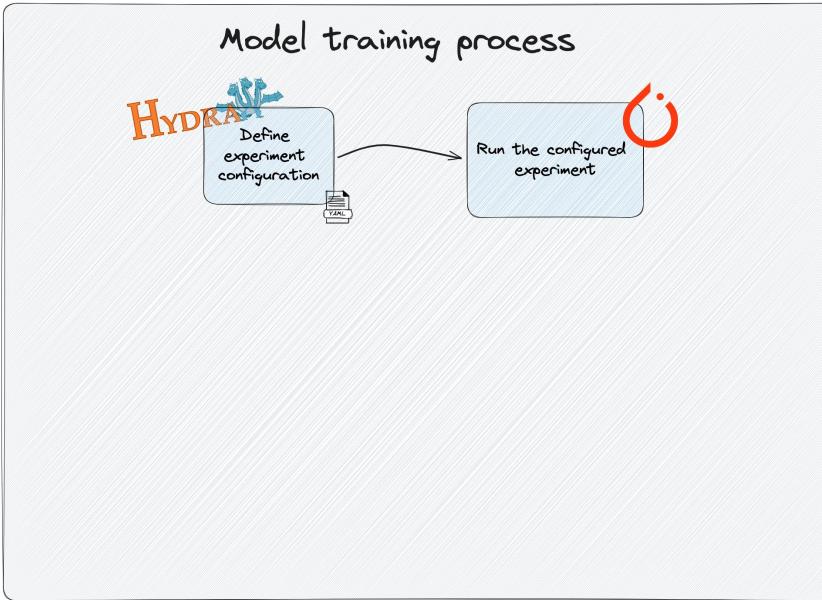
Model training process



Configurable pipeline that combines **pre-existing solutions** with a few **new components** suitable for experiments with neural networks

Experimentation Framework

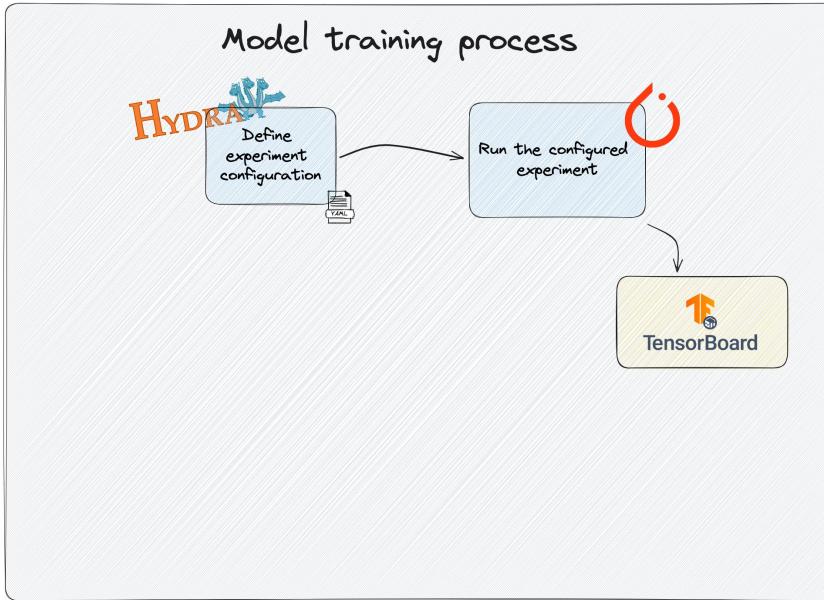
Scalable building blocks for experiments with deep learning models



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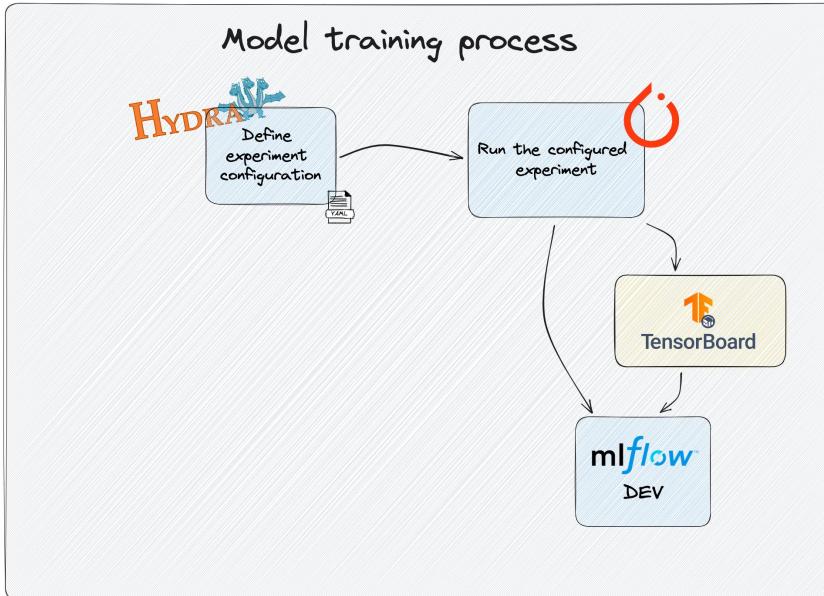
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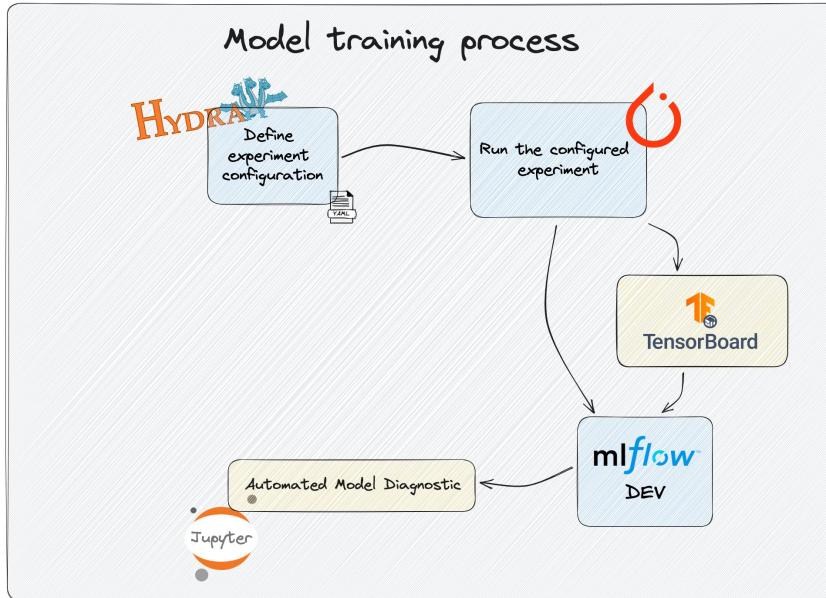
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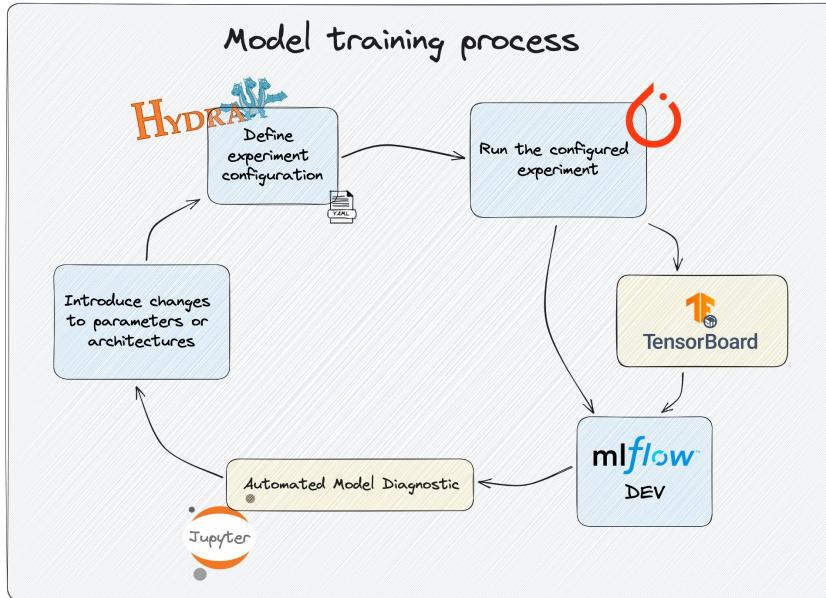
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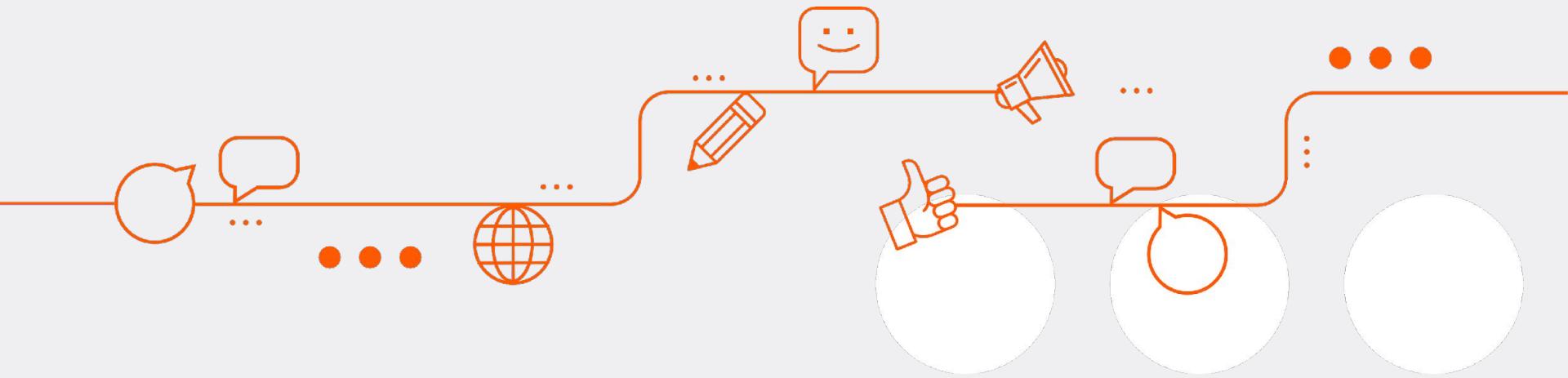
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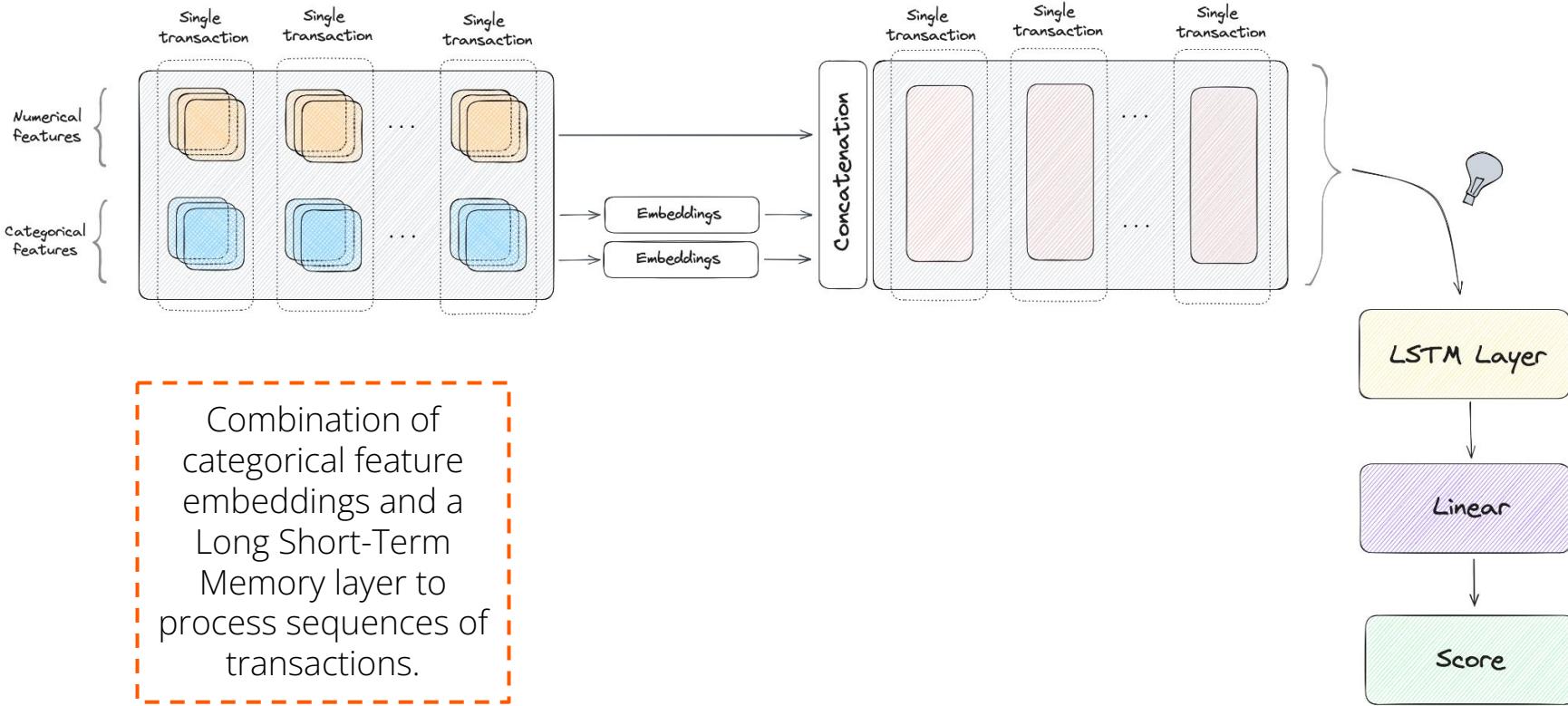


Configurable pipeline that combines **pre-existing solutions** with a few **new components** suitable for experiments with neural networks



Architecture and Results

Architecture



Results

		All Clients	Group HA	Group LA
AUC	Benchmark I	0.7949*	0.7591*	0.6005
	Benchmark II	0.7695	0.7429	0.6414
	Embedding-LSTM	0.6889	0.7383	0.6936*
mAP	Benchmark I	0.0961*	0.025*	0.04
	Benchmark II	0.0556	0.0198	0.0478
	Embedding-LSTM	0.0415	0.02	0.0701*

Group HA stands for a subset of users with high activity, while Group LA stands for a subset of users with low activity.
Benchmark I is the best model on all available features. Benchmark II contains only features reflected in the Embedding-LSTM model.

Next steps

01

Add new features!

02

Experiment with new architectures

03

Experiment with larger datasets

Our solution is still
in the
development
phase, but we
definitely want to
deploy it to
production

allegro

What if...

we could do great things
together?



Thank you!



Got any questions?

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