Predicting Annual Length-Of-Stay and its Impact on Health Costs

The Case of the Colombian Health Care System

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ABSTRACT

Avoidable hospitalizations are a source of increased health expenditures in many health systems. Prolonged length-ofstay is costly for providers, insurers, and patients to the extent it is associated to higher health service consumption and to the development of endangering states during the hospital stay. In this article we use machine learning techniques to predict annual patient length-of-stay in Colombia's statutory health care system and measure its impact on health costs by estimating the potential cost savings of a hospitalization prevention program. Results from the predictive modeling show tree-based methods outperform linear approximations and achieve lower out-of-sample error rates compared to the winning model of the Heritage Health Prize. We also show that a prevention program where patient intervention is decided upon the predictions of the model can achieve significant cost savings relative to the best uniform policy (i.e, intervene all patients or no intervention). This holds for program efficacies greater than 40% and intervention costs per patient ranging between 100,000 and 700,000 Colombian pesos.

KEYWORDS

Machine learning, public policy, health policy, prevention, cost effectiveness

1 INTRODUCTION

Avoidable hospitalizations are a source of increased health expenditures in many health systems. Prolonged length-ofstay is costly for providers, insurers, and patients because it is associated to greater health service consumption and to the development of endangering states during the hospital stay. In the Colombian public health care system, the increase in health costs due to avoidable hospitalizations has raised many questions on whether insurers are implementing prevention programs and on whether such programs are effective. In this context, prediction of patient annual length-of-stay (LOS) is an important tool for resource allocation and improving patient health outcomes. Accordingly, the objectives of this paper are: predicting the annual length-of-stay of users in the public health care system in Colombia and estimating the potential cost savings of a preventive program whose main input is the annual LOS prediction.

Most of the literature on prediction of annual LOS has been developed from the providers' perspective rather than from the insurers' perspective. Many authors predict LOS using a sample of patients with specific acute conditions or physiological traits that are often unobserved by the insurer. For example, [4] study individuals with cerebrovascular accident, [10] study patients that are admitted to the intensive care unit after having a cardiac surgery, [5] focus on patients with renal failure, and [6] analyze patients with hip fracture. Our study differs from the previous ones in the sense that we predict annual LOS using information that is symmetrical between insurers, providers, and the government. We do not focus on users with particular health conditions but analyze a representative sample of individuals in the public health care system with heterogenous demographic and morbidity characteristics. We also lack data regarding specific patient physiological traits and we extend our analysis to measuring the potential cost savings of a prevention program where the intervention is decided upon patient LOS prediction. With regard to the empirical techniques for predicting annual LOS, we use machine learning approaches similar to the ones used by [9] and [11], which include boosted trees, random forests, and artificial neural networks.

The remainder of this paper is structured as follows: after this introduction, section II describes the Colombian public health care system, section III provides the empirical framework, section IV describes our database and the data preprocessing, section V presents the results of machine learning techniques, section VI presents the impact of LOS on health costs, and section VII concludes.

2 THE COLOMBIAN PUBLIC HEALTH CARE SYSTEM

The Colombian public health care system consists of two regimes: contributory and subsidized. The first covers 44 percent of the population and the second the remaining 56 percent. Each regime has its own network of health insurers and health service providers, which are responsible for providing a predetermined benefits package to all enrollees, known as the "Plan Obligatorio de Salud" (POS). In the contributory regime, enrollees (formal employees and individual contractors) pay for health care services a compulsory monthly tariff proportional to their income, while the subsidized regime is fully funded by the government.

Contributions of enrollees in the contributory regime are collected by a government agency called FOSYGA. This agency redistributes contributions to insurers at the beginning of the year using a risk-adjusted premium per enrollee known as the "Unidad de Pago por Capitación" (UPC). The capitation premium adjusts health risks to demographic variables such as age, gender, and municipality of residence while being income neutral. Each year, all services provided must be reported to the FOSYGA in order to calculate the UPC for the next period. Our empirical analysis is based on this database of services in the contributory regime.

At the same time, insurers and health service providers negotiate bilateral contracts from a fixed menu of contract types defined by the law. Contracts in this menu define the type of payment from the insurer to the provider for attending its population of enrollees, but additional arrangements between the parties are not observed. Forms of payment include capitation and fee-for-service, which distribute risk and incentives in opposite ways between insurers and providers. The insurer bears all financial and health risks when subscribing fee-for-service contracts, while providers bear all risks in capitation contracts.

The increase in the system's health costs and risks during the last decade has made it clear that implementing and evaluating promotion and prevention programs is important to reduce costs and identify sources of cost savings, for instance, avoidable hospitalizations. As suggested in [1], health care systems that rely on hospitalizations for early patient treatment, such as the Colombian health care system, are more expensive than those that use hospitalizations as a last resource.

During 2011, for every 100,000 enrollees, there were 3,500 hospitalizations in Colombia [1]. Hospitalizations are more frequent in pediatric units (19,983 for every 100,000 neonatal enrollees and 8,117 for every 100,000 enrollees aged 4 or less) and some diagnosis-related groups such as the acute respiratory infection (32 percent of hospitalizations of children less than 5 years old, during 2009 to 2012, were due to respiratory infections like pneumonia or acute bronchiolitis) and the acute diarrheal disease (9 percent of hospitalizations of children less than 5 years old, during 2009 to 2012, were associated to gastrointestinal diseases) ([8]).

Predicting annual patient length-of-stay is, therefore, an important tool for resource allocation and cost administration in hospitals and health insurers. Identifying the factors that increase the average patient LOS enables hospitals and insurers to engage in early interventions and prevention programs to mitigate the risk of hospitalizations.

3 EMPIRICAL FRAMEWORK

To predict patient LOS and evaluate a prevention program we do two things: we use machine learning techniques to address our first objective and for the second one we model a decision rule based on the predictions of the first stage, which will indicate when should a patient be intervened in order to reduce both the risk and the expected costs of being hospitalized next year. Then we measure the potential cost savings of such prevention program relative to several base scenarios.

Predicting patient LOS has motivated part of the literature of big data and machine learning in health care. It is usually done through regression methods by transforming the outcome variable to a logarithmic scale, ln(LOS + 1), as [7] and [12] suggest. During 2013, an alliance of service providers in the United States launched the Heritage Health Prize, a competition to predict annual days in hospital based on the claims data of the two previous years. The outcome variable for this competition was also measured in logarithmic scale. Most participants showed machine learning techniques outperformed ordinary linear regressions. In particular, ensemble methods proved to be the best models. Milestone winners used, for example, ensembles consisting of linear combinations of boosted trees models, random forests, artificial neural networks and linear regressions, restricting the sum of coefficients to 1 and truncating negative predictions. Models were compared and evaluated using the Root Mean Squared Error (RMSE). The winning team achieved an out-of-sample RMSE of 0.4438 which is, nonetheless, 2.5 times the average log LOS of the third year of data.

To predict patient LOS in year t with claims data of t-1 and t-2, we use a panel of individuals of the contributory regime and all their associated claims from 2009 to 2011 called "Base de Suficiencia". We are interested in a regression task as the one proposed in the Heritage Health Prize and use different machine learning techniques such as: boosted trees (GMB), random forests (RF), artificial neural networks (ANN), linear regressions (OLS), and ensemble techniques (ENS).

For the second objective, we model a decision rule that indicates when do a patient has to be intervened to reduce her risk and expected cost of hospitalization, as follows.

Let \hat{y}_i be the prediction of $\ln(LOS+1)$ for patient *i*. Since the second objective requires measuring the risk of hospitalization, we transform \hat{y}_i into a probability by estimating the logit model in equation (1):

$$p_i = Prob[y_i = 1] = \frac{e^{\beta_0 + \beta_1 \hat{y}_i}}{1 + e^{\beta_0 + \beta_1 \hat{y}_i}} \tag{1}$$

where,

$$y_i = \left\{ \begin{array}{ll} 1 & \text{if } LOS > 0 \\ 0 & \text{if } LOS = 0 \end{array} \right\}$$
 (2)

and LOS is the observed annual length-of-stay.

Now suppose each insurer in the system undergoes a prevention program with an efficacy of α and a cost per patient of f. α can be interpreted as the reduction in the probability of being hospitalized next year and f is a fixed cost. Let g be a risk pool characterized by a unique combination of gender (male or female), location (urban, normal, rural), and age group (0, 1-4, 5-14, 15-18, 19-44, 45-49, 50-54, 55-59, 60-64, 65-69, 70-74, and 75 or older). The categories in each variable will be explained in the next section. These combinations make up a total of 72 risk pools. Let $X_g = \sum_{i \in g} x_i$ be the

Table 1: Descriptive statistics of weighted annual hospitalization costs (in Colombian pesos)

Gender	Location	Age group	Mean cost
Female	Urban	Age 0	1,124,958
Male	Urban	Age 0	1,119,639
Female	Urban	Age 19-44	957,419
Male	Urban	Age 19-44	1,214,199
Female	Urban	Age 70-74	3,605,493
Male	Urban	Age 70-74	4,958,471

This table shows the mean annual hospitalization cost for certain risk pools weighted by the number of days enrolled. Source: Base de Suficiencia, Ministry of Health and Social Protection. Authors' calculations.

annual health cost of patients with LOS>0 in risk pool g calculated as the sum of the cost of all claimed services during a year and let $D_g=\sum_{i\in g}d_i$ be the sum of the number of days every patient with LOS>0 in risk pool g has been enrolled to the health system. The annual cost of hospitalizations for patients in risk pool g is:

$$c_g = 360 \times \frac{X_g}{D_g} \tag{3}$$

Table (1) shows the mean annual hospitalization cost for some of these risk pools. Annual hospitalization costs increase with age and, overall, are U-shaped. Costs decrease from newborns to people aged 15-18, and then increase monotonically for people aged 19 and more.

Following [3] the expected cost of hospitalization for patient i is the product between the probability of being hospitalized and the cost of hospitalization in the risk pool she belongs to:

$$C_0(\hat{p}_i) = \hat{p}_i c_q \tag{4}$$

If insurers undergo the prevention program for this patient, the probability of being hospitalized decreases with the program's efficacy, but hospitalization costs increase linearly with the cost of the intervention per patient. If intervened, expected health costs are:

$$C_1(\hat{p}_i) = (1 - \alpha)\hat{p}_i c_g + f \tag{5}$$

Thus, a patient must be intervened if

$$\pi(\hat{p}_i|\alpha, f) = C_0(\hat{p}_i) - C_1(\hat{p}_i) > 0 \tag{6}$$

Or if:

$$\hat{p}_i \ge \frac{f}{\alpha c_a} \tag{7}$$

To measure the incremental cost-effectiveness of the prevention program, we compare the costs generated by a program where intervention is decided upon the inequality in expression (7) with two base scenarios: the *no-intervention policy* and the best uniform policy given α and f.

The first base scenario assumes the expected cost per patient is always C_0 . If the inequality in (7) does not hold, the program also decides upon not intervening the patient, therefore the incremental cost-effectiveness due to this patient is zero. On the contrary, if the inequality in (7) holds, the patient is intervened, her expected cost is C_1 , and the incremental cost-effectiveness relative to the no-intervention

policy is $C_0 - C_1$. Equation (8) shows the total incremental cost-effectiveness relative to the first base scenario:

$$CE^{1} = \sum_{i=1}^{N} \mathbb{I}\left(\hat{p}_{i} \ge \frac{f}{\alpha c_{g}}\right) \pi(\hat{p}_{i}|\alpha, f)$$

$$= \sum_{i=1}^{N} \mathbb{I}\left(\hat{p}_{i} \ge \frac{f}{\alpha c_{g}}\right) \left(C_{0}(\hat{p}_{i}) - C_{1}(\hat{p}_{i})\right)$$
(8)

In the second case, the best uniform policy is the cheapest policy between no intervention and full intervention. Notice that if the best uniform policy is to intervene and inequality (7) holds for a specific patient, the incremental cost-effectiveness due to this patient is zero. The same happens when the best uniform policy is no-intervention and inequality (7) does not hold. Thus, total incremental cost-effectiveness relative to the second base scenario in the relevant cases is:

$$CE^{2} = \left\{ \begin{array}{l} \sum_{i=1}^{N} \mathbb{I}\left(\hat{p}_{i} \geq \frac{f}{\alpha c_{g}}\right) \left(C_{0}(\hat{p}_{i}) - C_{1}(\hat{p}_{i})\right) \\ \text{if } \sum_{i=1}^{N} C_{0}(\hat{p}_{i}) < \sum_{i=1}^{N} C_{1}(\hat{p}_{i}) \\ \sum_{i=1}^{N} \mathbb{I}\left(\hat{p}_{i} < \frac{f}{\alpha c_{g}}\right) \left(C_{1}(\hat{p}_{i}) - C_{0}(\hat{p}_{i})\right) \\ \text{if } \sum_{i=1}^{N} C_{0}(\hat{p}_{i}) > \sum_{i=1}^{N} C_{1}(\hat{p}_{i}) \end{array} \right\}$$
(9)

where $\sum_{i=1}^N C_0(\hat{p}_i) < \sum_{i=1}^N C_1(\hat{p}_i)$ suggests the best uniform policy is no intervention and $\sum_{i=1}^N C_0(\hat{p}_i) > \sum_{i=1}^N C_1(\hat{p}_i)$ suggests the best uniform policy is to intervene every patient.

4 THE DATA

To predict patient LOS and estimate its impact on health costs, we have the yearly claims of a sample of 5.7 million enrollees in the contributory system during 2009 to 2011. The sample was built by the Ministry of Health and Social Protection, focusing on individuals who claim at least one service per year and do not change their insurer company during the time span. For ease of computation, we choose randomly 1 million enrollees and their associated claims.

Information per individual includes: insurer to which she is enrolled, services she demands (claims) identified with a service code (CUPS by its Spanish acronym)¹, provider ID, cost per service, date, diagnosis identified with the International Classification of Diseases (ICD) Codes (10th version), length-of-stay per claim, age, gender, and municipality of residence.

The municipality of residence is categorized as urban, normal, or rural following the definition of payment geographic areas of the National Administrative Department of Statistics (DANE). The first definition integrates metropolitan areas and its adjacent municipalities, the second includes small municipalities around metropolitan areas, and the third includes peripheral municipalities. Age is also categorized in 12 groups according to the Ministry of Health and Social Protection: 0, 1-4, 5-14, 15-18, 19-44, 45-49, 50-54, 55-59, 60-64, 65-69,

 $^{^1\}mathrm{CUPS}$ stands for "Código Único de Procedimientos" and is a dictionary of all services, procedures, and drugs included in the colombian benefits package.

Table 2: Descriptive statistics in the train and test sets

	Train		Te		
Variable	Mean	sd	Mean	sd	diff
Dependent variable					
LOS t	1.891	8.387	1.894	8.346	0.811
Demographics					
Male	0.445	0.497	0.446	0.497	0.432
Age 0	0.034	0.180	0.034	0.180	0.690
Age 1-4	0.054	0.225	0.054	0.226	0.388
Age 5-14	0.103	0.305	0.104	0.305	0.378
Age 15-18	0.020	0.138	0.020	0.139	0.570
Age 19-44	0.403	0.491	0.402	0.490	0.054
Age 45-49	0.082	0.275	0.082	0.275	0.745
Age 50-54	0.069	0.254	0.070	0.255	0.084
Age 55-59	0.060	0.238	0.060	0.237	0.487
Age 60-64	0.052	0.221	0.052	0.222	0.175
Age 65-69	0.041	0.199	0.041	0.199	0.687
Age 70-74	0.033	0.178	0.033	0.178	0.541
Age >75	0.048	0.214	0.048	0.214	0.985
Urban location	0.535	0.499	0.535	0.499	0.633
Normal location	0.438	0.496	0.438	0.496	0.550
Rural location	0.027	0.161	0.026	0.161	0.715
Claims' characteristics					
Average cost	29,706.1	194,898.3	30,106.1	222,212.1	0.177
Average LOS t-1	3.369	6.352	3.368	6.356	0.871
St. Dev. cost	58,556.0	292,593.7	58,462.1	285,711.2	0.819
St. Dev. LOS	5.620	18.007	5.613	19.389	0.804
LOS t-1	19.006	26.772	19.024	26.875	0.639
LOS t-1 > 30	0.217	0.412	0.217	0.412	0.837
Max LOS	0.707	3.589	0.708	3.597	0.802
Second max LOS	0.150	1.333	0.149	1.351	0.591
Hemograms	0.620	1.628	0.621	1.635	0.709
Pressure tests	0.006	0.210	0.006	0.174	0.714
CTs	0.080	0.432	0.079	0.435	0.934
Creatinine tests	0.469	1.410	0.472	1.417	0.146
Thyroid tests	0.220	0.744	0.221	0.746	0.679
ER services	2.382	6.001	2.383	6.083	0.855
Ambulatory services	25.617	37.849	25.625	37.705	0.873
Hospital services	2.664	18.161	2.668	18.030	0.872
Domiciliary services	0.127	6.955	0.140	7.452	0.209
Average contribution income	1,020,238.0	291,184.2	1,020,367.0	291,343.8	0.754
St. Dev. contribution income	1,075,115.0	394,921.6	1,075,271.0	395,142.5	0.780
Drugs	10.72	20.45	10.72	20.52	0.942
N 993,857 993,711					

This table shows the mean and standard deviation of some of the features in the train and test sets. Column "diff" shows the p-value of the test of differences in means between both datasets. Source: Base de Suficiencia, Ministry of Health and Social Protection. Authors' calculations.

70-74, and 75 or older. Finally, ICD 10 codes are categorized in 29 long-term diseases proposed by [2].²

Since the data needs to be aggregated from claims-level to patient-level, we create the following features with information from t-2 to t-1: annual LOS, average LOS, maximum LOS, second maximum LOS, indicator of annual LOS greater than 30 days, standard deviation of LOS, average cost, standard deviation of cost, average income of enrollees in each insurer, standard deviation of income in each insurer, indicators of the 10 costlier diagnoses in the sample, number of hemograms, pressure tests, CTs, creatinine tests, thyroid tests, ER services, ambulatory services, hospital services, domiciliary services, drug claims, and the number of different long-term diseases affecting each patient. We also create the number of claims per month and per day of week, indicators of long-term diseases, and interactions between indicators of hospital services, ER services, domiciliary services and ambulatory services. The dependent variable is the logarithm of patient length-of-stay during year t.

To avoid over fitted predictions in the train set because models are estimated on the relevant patterns and features of this sample, we build a test set with information of a new sample of 1 million individuals chosen randomly which is mutually exclusive from the train set. Table (2) shows some descriptive statistics of both datasets and shows whether differences in variable means are significant between them. For all features reported in the table, the train and test sets are not statistically different from each other at a 95 percent confidence level. The average length-of-stay during year t is 1.89 days. Of those who claim at least one health service, 22 percent remained more than 30 days in the hospital during years t-2 and t-1. On average users claim 30 services per year, of which 83 percent correspond to ambulatory services and an average of 10.72 are due to drugs and medications. The majority of individuals live in urban municipalities and earn around 1 million Colombian pesos.

Further preprocessing of the database consists of deleting observations with more than 360 days in hospital during year t, deleting observations with more than 720 days in hospital from t-2 to t-1, and dichotomizing all categorical variables.

5 RESULTS

For the prediction of patient annual LOS we use different machine learning techniques. In the case of neural networks, we set linear activation functions, one hidden layer, and estimate input weight parameters using a back-propagation

 $^{^2}$ For more details on the construction of these long-term disease groups see www.alvaroriascos.com\reasearch\healtheconomics

Table 3: Coefficients of the linear ensemble

	Dependent variable:
	ln(LOS + 1)
ANN	-0.058***
	(0.003)
BT	0.246***
	(0.004)
RF	0.857***
	(0.004)
OLS	-0.047***
	(0.002)
Constant	0.002*
	(0.001)
Observations	993,927
Residual Std. Error	0.559
F Statistic	291,939***

This table shows the coefficients of the linear ensemble of the Ordinary Least Squares (OLS), Artificial Neural Network (ANN), Random Forest (RF), and Boosted Trees (BT) predictions. Standard errors in parenthesis *p<0.1; **p<0.05; ***p<0.01. Source: Base de Suficiencia, Ministry of Health and Social Protection. Authors' calculations.

algorithm. The number of neurons in the hidden layer (12) and the weight decay between layers (0.125) are chosen using repeated cross validation on a grid of values. For the boosted trees model, we use repeated cross validation to find the optimal parameters for the number of trees (8000), minimum observations in nodes (100), shrinkage (0.1), and interaction depth (2). In both models parameters are chosen to minimize the RMSE in the train set. For the random forest, we fix the number of trees to 7500. Finally, we use an ensemble method consisting of the linear combination of all the previous models, without any restriction on the sum of the coefficients. In all cases, negative predictions are truncated at zero and predictions above $\ln(360)$ are truncated at $\ln(360)$.

Table (3) shows the coefficients of the linear combination in the ensemble. Tree-based methods have a positive correlation with the final predictor while ANN and OLS have a negative correlation.

Table (4) shows the out-of-sample Mean Absolute Error (MAE), RMSE and R-squared of different models calculated on the test set and table (5) presents some statistics of the distribution of patient LOS generated by each model versus the observed scenario in the test set. In terms of the MAE, the linear ensemble outperforms the rest of the models while the random forest seems to be the best predictor in terms of RMSE and R-squared. Overall, models fit the data well up to the 75th percentile of the LOS distribution but prediction of higher percentiles is less accurate. The 25th and 75th percentiles of the linear ensemble prediction distribution are more similar to the corresponding percentiles of the observed distribution than that of other models. At the 25th percentile there is a difference of 0.008 days with respect to the observed distribution and of 0.452 days at the 75th percentile. However, the maximum LOS predicted by the linear ensemble is 48.8 days while the observed maximum is 360 days, which suggests the model significantly underestimates the upper tail of the distribution. On the contrary, the ANN overestimates LOS at lower percentiles and the difference between the maximum predicted LOS and the observed one is 13 days. Figure (1) shows the variation in RMSE for different percentiles of the observed LOS distribution. Tree-based methods show a

Table 4: Out-of-sample model fit

Model	MAE	RMSE	R-squared
OLS	0.4546	0.7502	0.1731
ANN	0.5032	0.7824	0.1006
RF	0.2634	0.5623	0.5354
$_{\mathrm{BT}}$	0.2721	0.5720	0.5192
ENS	0.2523	0.5609	0.5179

This table shows the out-of-sample MAE, RMSE, and R-squared of different models. OLS: Ordinary Least Squares, ANN: Artificial Neural Networks, RF: Random Forest, BT: Boosted Trees, ENS: Linear ensemble. Source: Base de Suficiencia, Ministry of Health and Social Protection.

Authors' calculations.

Table 5: Comparison of percentiles of patient LOS distribution

Statistic	Mean	St. Dev.	Min	Pctl(25)	Pctl(75)	Max
Observed	0.333	0.828	0.000	0.000	0.000	5.889
LOS	0.338	0.318	0.000	0.128	0.482	5.886
ANN	0.370	0.247	0.000	0.229	0.753	5.851
RF	0.332	0.562	0.004	0.028	0.376	3.213
$_{\mathrm{BT}}$	0.335	0.580	0.000	0.022	0.390	5.886
ENS	0.334	0.605	0.000	0.008	0.373	3.909

This table shows the mean, standard deviation, minimum, 25th percentile, 75th percentile, and maximum of patient LOS distribution generated by each model and the observed scenario in the test set. OLS: Ordinary Least Squares, ANN: Artificial Neural Networks, RF: Random Forest, BT: Boosted Trees, ENS: Linear ensemble. Source: Base de Suficiencia, Ministry of Health and Social Protection. Authors' calculations.

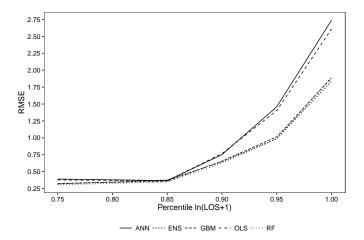


Figure 1: Variation in the RMSE by percentiles of the LOS distribution

Source: Base de Suficiencia, Ministry of Health and Social Protection. Authors' calculations.

lower increase in RMSE at the right tail of the distribution compared to OLS and ANN models.

The MAE of the linear ensemble represents 75 percent of the average $\ln(LOS+1)$ in the test set and the RMSE 168 percent. Compared to the winning team in the Heritage Health Prize (HHP), our best model outperforms the best model in the competition, which achieves a RMSE of 0.4438 or 249 percent of the average $\ln(LOS+1)$ in year 3 data. However, there are several differences in the approach to LOS prediction and data preprocessing between the competition and the present study: first, in the HHP competition, training

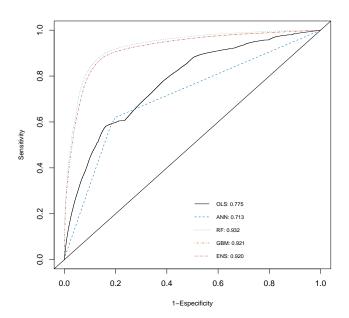


Figure 2: Prediction accuracy
Source: Base de Suficiencia, Ministry of Health and Social
Protection. Authors' calculations.

sets comprise only one year of data while we use at most two years; second, we lack information regarding the Charlson Index, lab counts, and drug counts included in the HHP; and third, we have both a larger sample of patients compared to the HHP and two additional variables related to the patient's monthly income. Despite the differences, features built for the present study and machine learning techniques are similar to the ones used by Milestone winners.

A test of model accuracy for a classification task is the Receiver Operating Characteristics Curve (ROC). In figure (2) we build the ROC curve and calculate the area beneath it (AUC) for each model. Predicted proportions are calculated as the linear predictions divided into $\ln(360)$. The binary observed outcome takes the value of 1 if the annual LOS is greater than zero. The random forest has the highest AUC, followed by the boosted trees model and the linear ensemble: 0.932, 0.921, 0.920, respectively. Notice the linear regression outperforms the ANN and the reason is that we defined linear activation functions in the latter, so it basically amounts to estimating a regression which is linear in variables but nonlinear in parameters.

Figure (3) shows the most important predictors in the random forest model or risk factors as measured by the variation in node purity. Results shown in the figure should not be interpreted in terms of the direction of the effect but in terms of variable importance. The number of hospital services followed by the maximum LOS associated to a claim and the standard deviation of the insurer's average user income

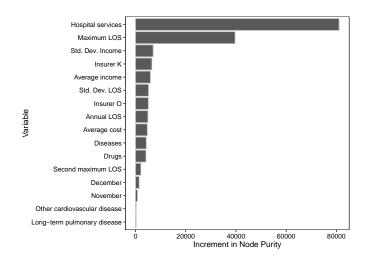


Figure 3: Risk factors in the random forest model Source: Base de Suficiencia, Ministry of Health and Social Protection. Authors' calculations.

during the previous year are the most relevant predictors of next year's LOS. Comorbidities such as cardiovascular diseases and long-term pulmonary diseases explain little of the variation in annual LOS, while fixed effects for insurers K and O are more significant.

6 POTENTIAL COST SAVINGS OF A PREVENTION PROGRAM

To measure potential cost savings of a prevention program where patient intervention is decided based on her predicted proportion as in equation (7), we estimate π for different combinations of program efficacy and intervention cost per patient. Figure (4), shows the contour plots of the cost savings per patient due to the decision rule based on predictions of the random forest versus the no intervention case, for $0 < \alpha < 1$ and $0 \le f \le 700,000$. The decision rule consists of assigning C_1 to patient i if the inequality in equation (7) holds and C_0 otherwise. For every combination of efficacy and intervention cost, the decision rule based on the predictive model generates significant cost savings per patient. An intervention that costs 200,000 pesos per patient generates 50,000 pesos of cost savings per patient if program efficacy is greater than or equal to 30%. For intervention costs greater than that, the savings amount per patient can only be attainable with greater program efficacy compared to the no intervention

In figure (5) we show the contour plots of the cost savings per patient due to the decision rule versus the best uniform policy for each combination of α and f. The best uniform policy is the policy that generates the highest cost saving conditional on α and f between intervening all patients (assigning C_0 to all patients) and not intervening them (assigning C_0 to all patients). For intervention costs less than 50,000 pesos per patient and efficacies greater than 10%, it is cheaper to intervene all patients than to use the decision

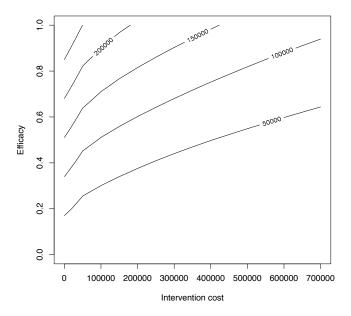


Figure 4: Cost savings over no-intervention policy Source: Base de Suficiencia, Ministry of Health and Social Protection. Authors' calculations.

rule. The best uniform policy in this case would generate 20,000 pesos of cost savings per patient. However, when the intervention cost increases, benefits of using the decision rule are greater than the best uniform policy, and in any case greater than no intervention at all for program efficacies of more than 20%. If program efficacy falls from this threshold for any intervention cost then the program is not beneficial since it would be better to simply not intervene any patient.

These results suggest that for any intervention cost from 100,000 to 700,000 pesos per patient and with efficacies greater than 40%, an automated decision rule based on predictive modeling is an important source of cost savings for every insurer in Colombia's contributory health care system. The decision rule and results presented in this section account for patient heterogeneity in two ways: first, the predictive model is trained on patient demographic and morbidity characteristics and second, annual health costs are allowed to vary per patient.

7 CONCLUSIONS

Hospitalizations are one of the main sources of health costs in Colombia's public health care system. Relying on hospitalizations for patient treatment increases the risk of bed shortages in hospitals and the risk of worse health outcomes in patients. Predicting annual patient length-of-stay is, therefore, an important tool for cost administration and resource allocation for insurers and providers. In this paper we use machine learning techniques to predict annual patient LOS

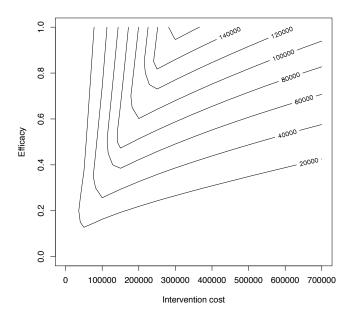


Figure 5: Cost savings over best uniform policy Source: Base de Suficiencia, Ministry of Health and Social Protection. Authors' calculations.

based on their characteristics from previous years. We show tree-based models such as boosted trees, random forests and an ensemble of their predictions outperform linear models and artificial neural networks, in measures like the RMSE, MAE and R-squared. Relative to the average LOS in our sample, we achieve lower error rates compared to the results obtained by the winning team of the Heritage Health Prize, although there are differences in the way our data is processed. Compared to several international efforts in predicting annual LOS, our best model is highly predictive and suitable for every agent in Colombia's health care market, since it is trained with information that is symmetric between the providers, the insurers, and the government.

Using the predictions of the model we build a decision rule that suggests when to intervene a patient to prevent her hospitalization and achieve cost savings. To measure potential cost savings we compute the difference in total annual health costs between a prevention program whose intervention decision relies on the predictions of the model and the best uniform policy that consists of intervening all patients or not intervening them, conditional on the percentage of program efficacy and the intervention cost per patient. Results suggest Colombia's contributory health care system would achieve significant cost savings if insurers implemented prevention programs based on predictive modeling with efficacies of more than 40% and for any intervention cost between 100,000 and 700,000 pesos per patient.

This article contributes to the growing literature of machine learning in health care and provides evidence that is crucial for the understanding of sources of increased health expenditures that are undermining Colombia's health market financial stability.

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