

Michael L. Shenk

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[GitHub.com/MLShenk](https://github.com/MLShenk) | Portfolio: <https://mls-portfolio.herokuapp.com/>

Summary: Former collegiate varsity rower at UC Berkeley, current Full-Stack Developer in Seattle, WA, and graduate of the University of Washington full-time coding bootcamp. Collaboratively built full-stack CRUD applications using various technologies. Professional background in sales and management includes success under pressure in team environments, while maintaining sharp focus on details and end-goals. Aspiring to utilize technical training along with previous experience to help drive growth, provide intuitive user-friendly products, and develop efficient user experiences.

Technical Skills: Front-End Development, Node.js, REST APIs

Projects

FlipIt | <https://github.com/AychDubya/Flipit> | <https://flipitstudy.herokuapp.com/>

FlipIt is an interactive flashcard app where users will create an account then sign in to create, edit, and study flashcards covering material from a variety of subjects. Worked on the front-end development of this app and, as the project manager, guided the scrum team from brainstorming through the class presentation. FlipIt primarily utilized HTML, CSS, and JavaScript for the front end development and MySQL for back-end development.

Project MixMe | <https://github.com/VinAVarghese/ProjectMixMe> | <https://vinavarghese.github.io/ProjectMixMe/>

Project MixMe is an interactive platform that allows users to browse their favorite cocktails, search cocktail recipes by ingredient, play an interactive game to learn about their favorite cocktails, and find bars in their local area that serve the cocktails. Utilized HTML, CSS, and JavaScript with the CocktailDB and Zomato APIs in the front-end development process. Won two in-class awards for this project.

Experience

Conner Homes – Land Acquisition Specialist

Oct. 2019 – Feb. 2020

- Managed pipeline of 4500 potential leads for homebuilding development projects in the Greater Seattle area
- Converted numerous interested property sellers targeted by direct mailer campaign into land acquisition leads
- Tracked all finished lot sales and prepared budgets for new homebuilding projects with finance department

Regus Management Group – Community Manager

Feb. 2019 – Oct. 2019

- Drove client retention and raised NPS scores for tenants and increased office occupancy from 75% to 95%
- Hired, trained, and developed two Community Associates
- Managed accounts and day-to-day operations of 130 in-house and virtual office clients in Seattle's most iconic building

Enterprise Holdings, Inc. – Assistant Branch Manager

Oct. 2014 - Sept. 2018

- Achieved Top Performer distinction six times and Top 6 of sales matrix for entire year
- Led Oakland Airport branch to double income of Prior Year-to-Date, including \$1 million increase in total revenue in August 2016
- Acquired exclusive rental car referral business from four major accounts in San Francisco
- Managed daily rental operations and designed training programs for brand identity, sales, customer service, and operational logistics

Education

University of Washington

Summer 2020

Full Stack Web Development Certificate

HTML5, CSS3, JavaScript, jQuery, Java, Bootstrap, Tailwind CSS, Express.js, React.js, Node.js, Database Theory, MongoDB, MySQL, CLI, and Git.

University of California, Berkeley

Class of 2014

B.A., in American Studies;

Area of Concentration: Technology and Urban Inequality

Minor: City & Regional Planning