How to Fix and Flip in King County



The Problem



Which factors have the greatest influence on a good selling price?

Starting Point

- Data from May 2014 to May 2015
- < 20.000 Data Sets
- 20 explanatory variables and one Prediction Target

Aim:

Find the main predictors for an excellent selling price.

- Exploratory Data Analysis
- Simple and Multiple Linear Regression



Missing values – and what to do about:

Four of our 21 variables have missing values	Modifications made		
waterfront has 11 % missing values.	Find the nearest non-NaN neighbour based on latitude and longitude and pass the value.		
view has no values for 0.3 % of instances.	Missing values are padded with Null.		
sqft_basement is not known in 2.1 % of all cases.	check for the meaning of sqft_basement and it's relationship to sqft_above and sqft_living		
yr_renovated is missing in 17.8 %.	Introducing of the new variable renovated.		

70,8 % of the Variances in the Prices can be explained by

- Number of Bathrooms
- sqft of Livingspace
- Location (indicated by Latitude)
- The Renovation
- The Grade

OLS Regression Results								
Dep. Var	iable:	log_pr	rice	R-sq	uared:	0.708		
M	lodel:	C	DLS A	dj. R-sq	uared:	0.708		
Me	thod:	Least Squa	res	F-st	tistis: 1	.043e+04		
	Date: Fri	, 18 Sep 20	20 Prob	(F-sta	tistic):	0.00		
	Time:	09:53	::13 L c	g-Like	lihood:	-3486.8		
No. Observat	tions:	215	596		AIC:	6986.		
Df Resid	luals:	215	590		BIC:	7033.		
Df Model:			5					
Covariance	Туре:	nonrob	ust					
	coef	std err	t	P> t	[0.025	0.975]		
Intercept	-58.4051	0.669	-87.300	0.000	-59.716	-57.094		
bathrooms	-0.0004	0.004	-0.089	0.929	-0.008	0.007		
sqft_living	0.0002	3.8e-06	60.972	0.000	0.000	0.000		
lat	1.4668	0.014	104.001	0.000	1.439	1.494		
renovated	0.2017	0.011	18.962	0.000	0.181	0.223		
grade	0.1574	0.003	59.810	0.000	0.152	0.163		
Omnibus: 629.035 Durbin-Watson: 1.991								
Prob(Omnibus): 0.000 Jarque-Bera (JB): 993.808								
Sk	ew: 0.2	282	Prob(JB) : 1	.58e-216			
Kurto	sis: 3.8	387	Cond.	No.	7.86e+05			

Conclussion

- 1. It's all about the Location.
- 2. Addition of Livingspace and Bathrooms is worth it.
- 3. Renovating makes the Difference.
- → An increase of the Grade.

