

# **Planning for Success: Accurate Agile Estimation**

## The Next Generation in Agile Project Estimation





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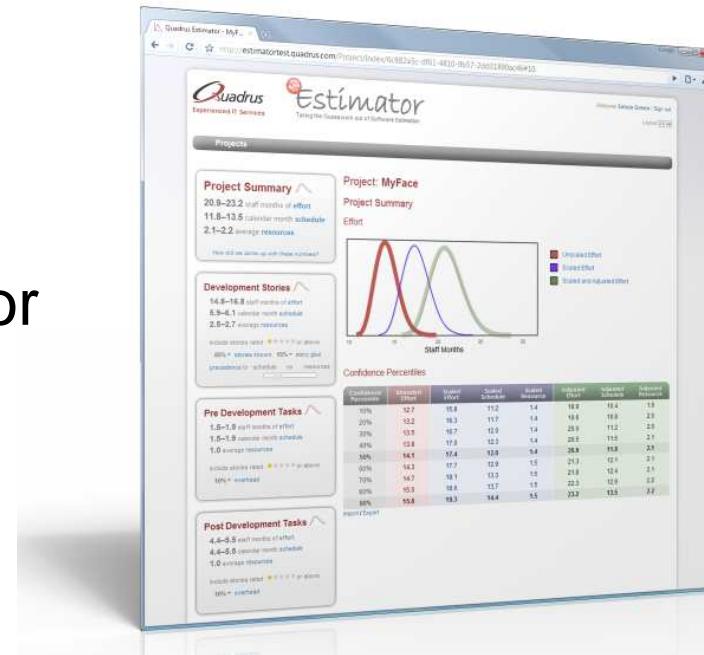
# Introductions

Co-Founded Quadrus in 1993

Heavily involved in Software Estimation for past decade+

Championed Quadrus Estimation Methodology (codified in Quadrus Estimator)

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# **Software Project Estimation**

## Industry Track Record

*Quadrus*<sup>®</sup>

## 1995: Standish Group CHAOS Study

- 31% of projects cancelled before completion
- 53% finished late, over budget, or incomplete
- *“...in 1995 American companies and government agencies will spend \$81 billion for cancelled software projects.”*

*The Standish Group - CHAOS Report 1995*

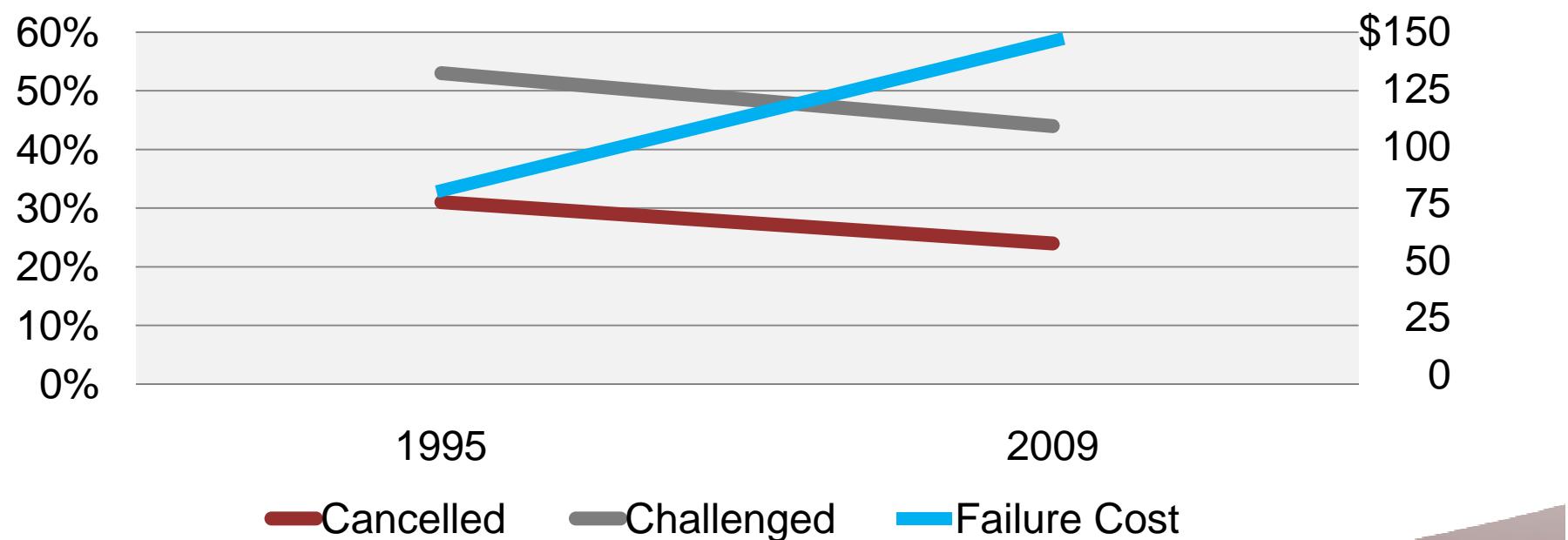
## 2009: Standish Group CHAOS Study

- 24% of projects cancelled before completion
- 44% finished late, over budget, or incomplete
- *“...cancelled projects cost American organizations over \$145 billion in 2008.”*

*The Standish Group - CHAOS Report 2009*

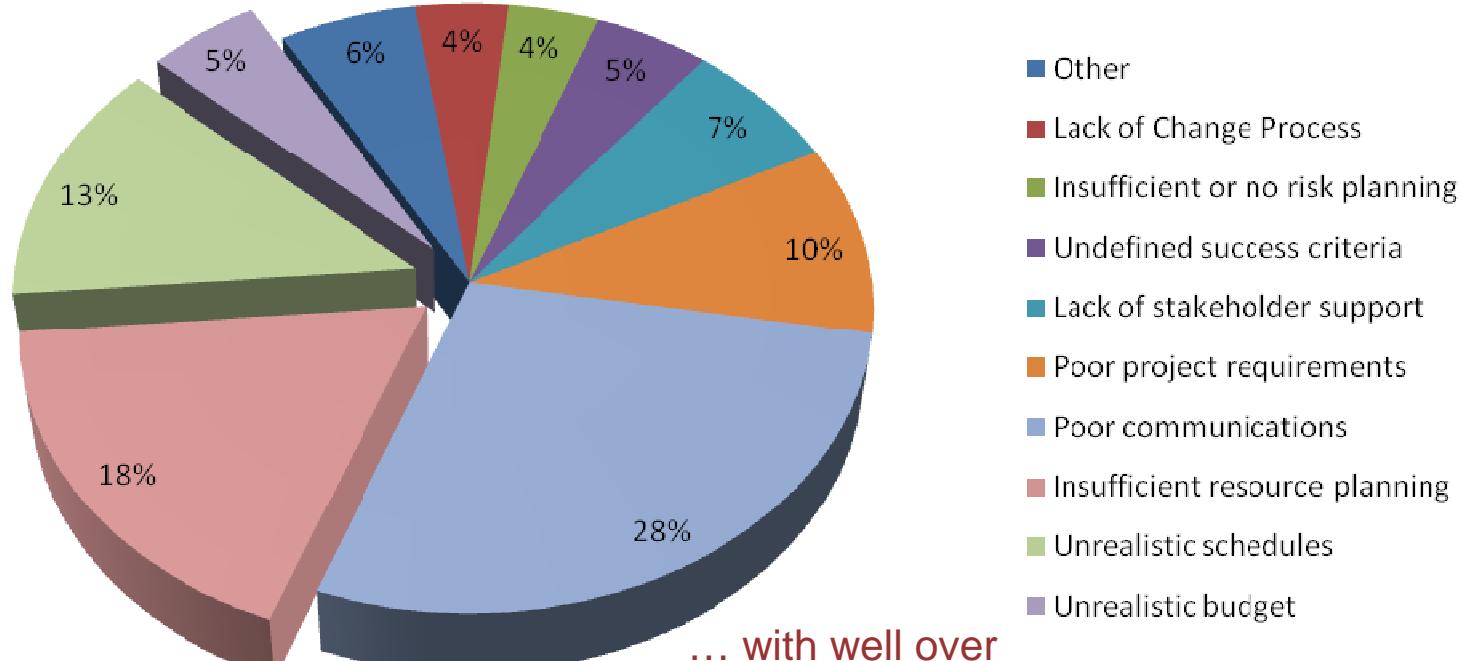
# CHAOS Study 1995 - 2009

Statistics	1995	2009
Cancelled projects	31%	24%
Challenged projects	53%	44%
Project failure cost	\$81 Billion	\$145 Billion



# Reasons for IT Project Failures

36% of IT project failures are directly due to poor estimates...



... with well over 50% failing when indirect causes are included.

Computing Technology Industry Association (CTIA) Survey of 1,000 respondents, 2007

# Agile's Ability to Improve Estimation



Projects face a variety of challenges

Estimation not main focus of recent process improvement efforts

Estimation directly impacts project success

# **Current Estimation Techniques**

## A Quick Backgrounder



# Defined Development Process

Requirements



Plan

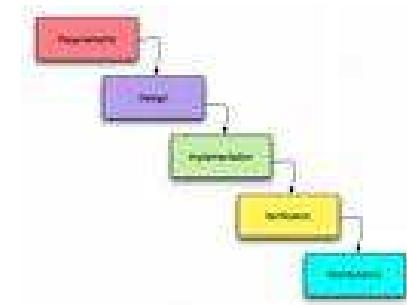


Execute

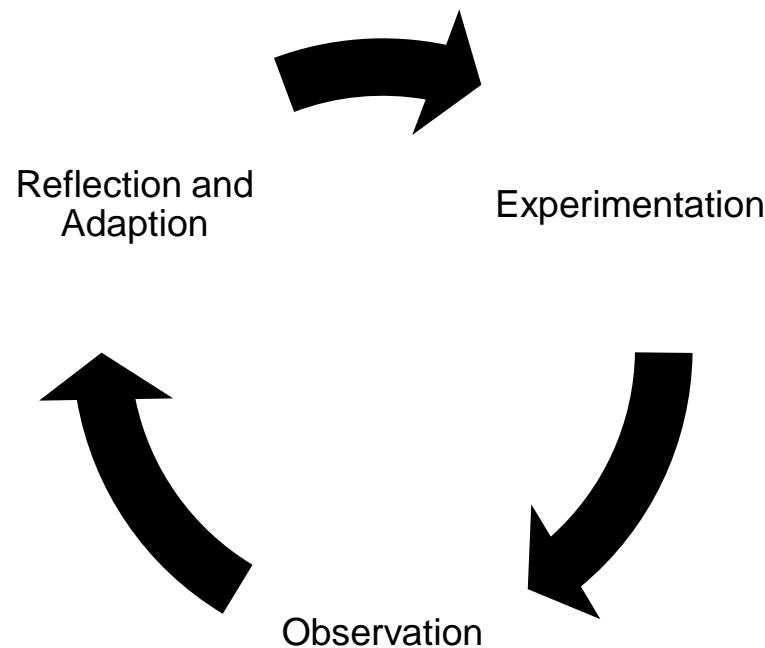
- Linear and predictable
- Focus is specification and decomposition

## Estimation Challenges:

- All requirements must be known prior to planning



# Empirical Development Process



- Cyclical and reflective
- Focus is invention and learning
- Agile processes are Empirical

## Agile Estimation Challenges:

- Estimating entire project, not just next iteration



# Time-Based vs. Size-Based Estimation

Time or Effort-based:

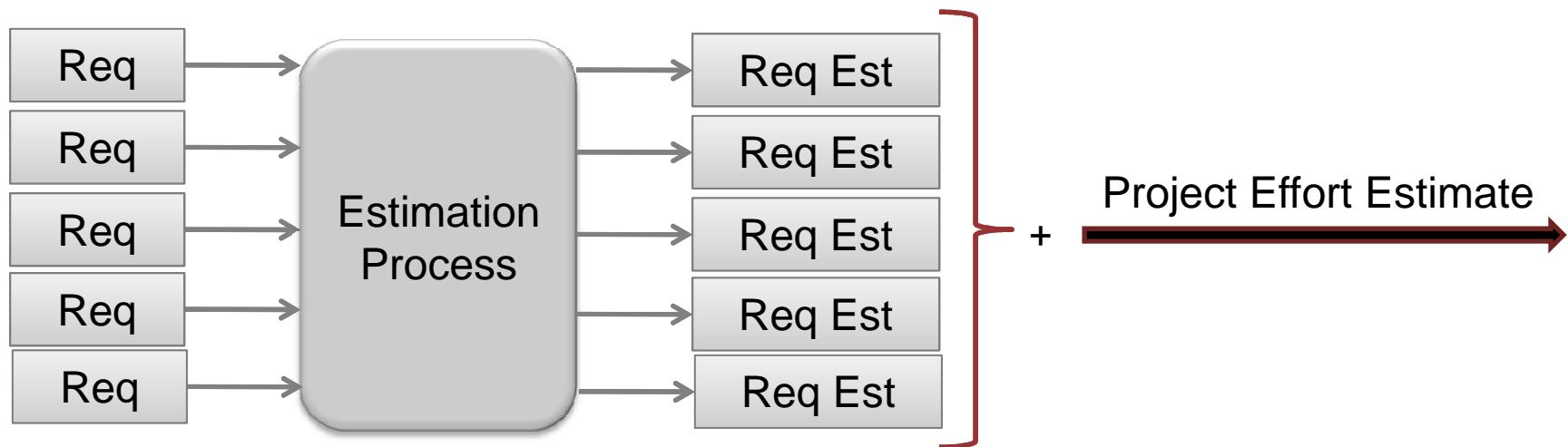
- Days
- Months
- Story Points
- Gummy Bears
- Shirt Sizes



Size-based estimation:

- Lines of Code
- Function Points
- Input Screens
- Database Tables
- Reports

# Defined Estimation: Time-Based

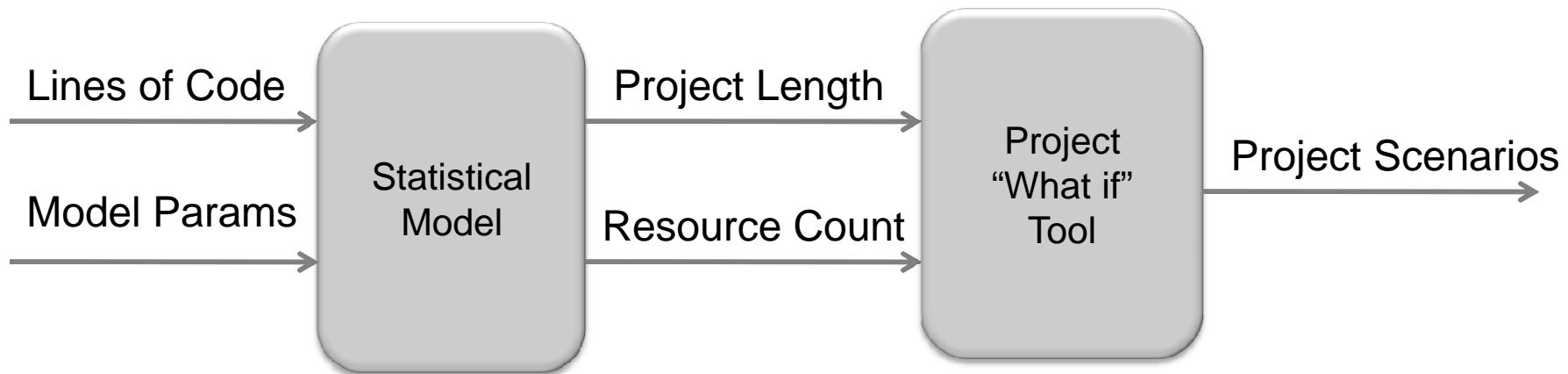


## Time-based estimation

- Simplest approach
- Estimate targets often missed
- Resources? Schedule?
- Inaccurate but widely used



# Defined Estimation: Size-Based



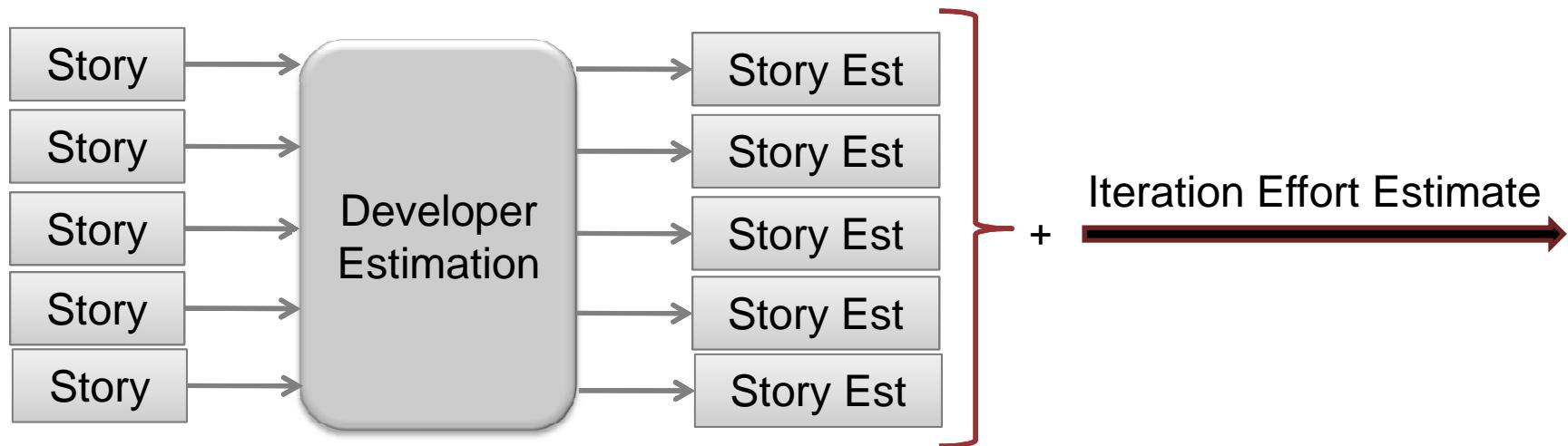
## Garbage In, Garbage Out

- Outputs only as good as inputs
- Predicting LOC is a dark art
- Parameters add complexity

## What about non-dev work?

- Coding only part of effort
- All requirements known?
- Typically not the case

# Current Agile Estimation Methods



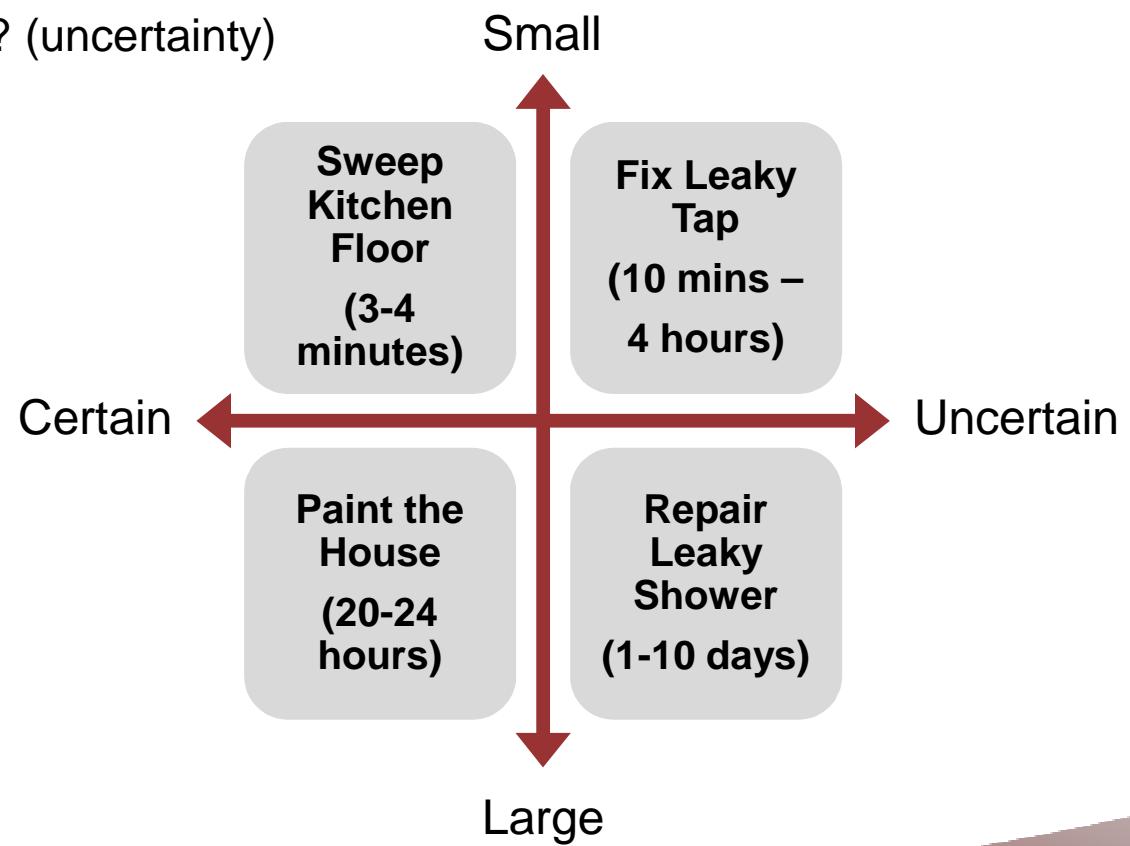
## Challenges and Shortcomings

- Iteration-based, not project-based
- Budget, resources and schedule are estimated for most Agile projects – but not by project team
- Simplistic methods lead to under-estimation

# Estimation Difficulties

The two factors that most strongly influence estimates:

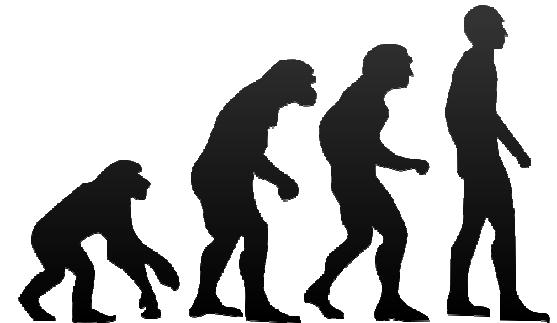
- How much is it? (effort)
- How confident am I? (uncertainty)



# Estimation Evolution

## Single point estimate

- Most basic but least useful
- 100% certainty, 50% certainty, 10% certainty?



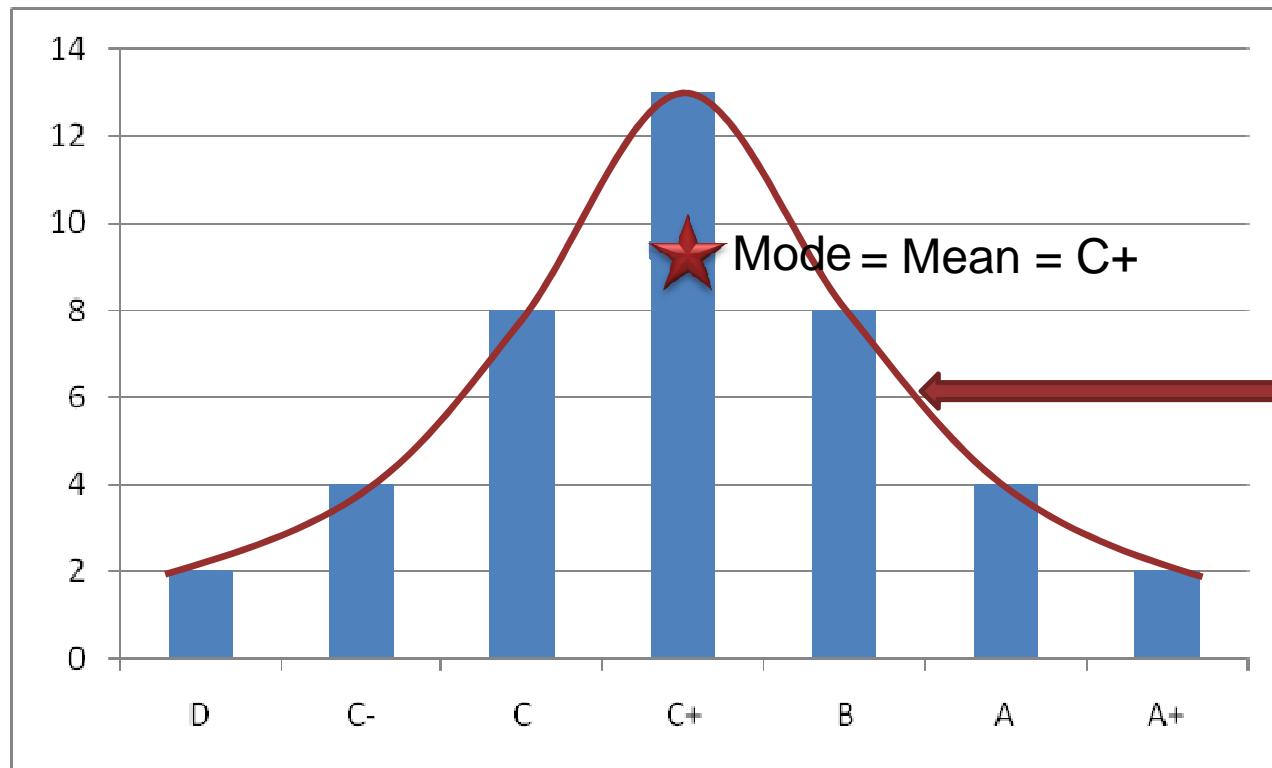
## Range estimate

- Better, but still problematic
- User determines the shape of the probability curve

Math Refresher: What's a *probability curve*?

# Probability Curves

Example: Class grades distribution (41 students)



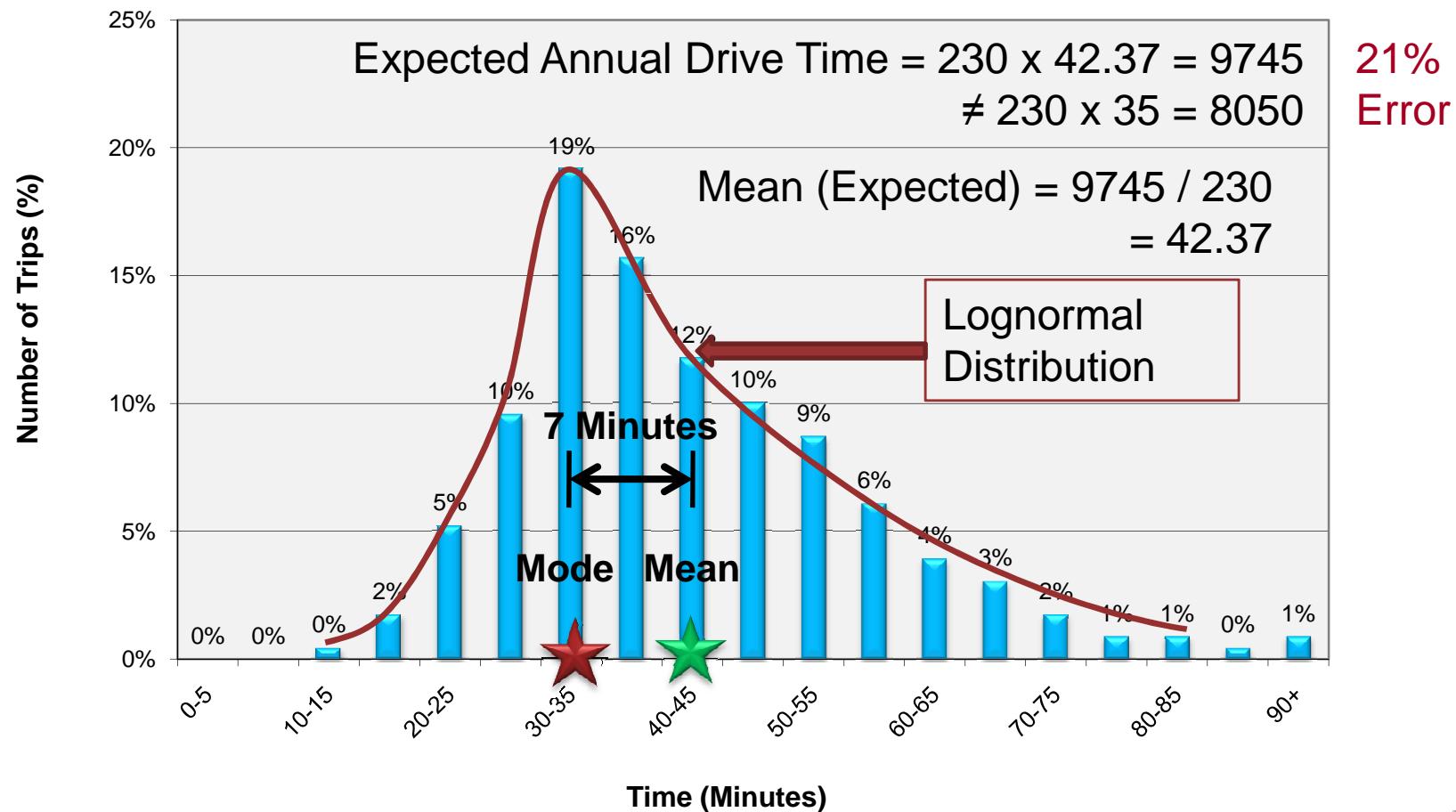
Normal  
Distribution  
("Bell Curve")

D	=	1
C-	=	2
C	=	3
C+	=	4
B	=	5
A	=	6
A+	=	7

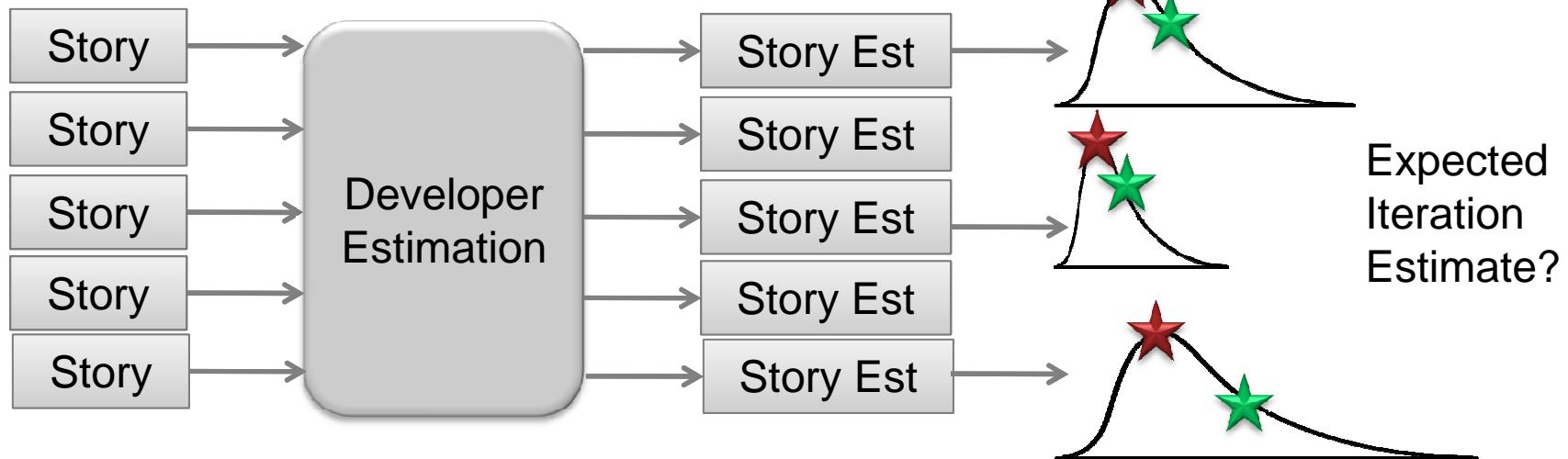
$$\text{Mean} = (1 \times 2 + 2 \times 4 + 3 \times 8 + 4 \times 13 + 5 \times 8 + 6 \times 4 + 7 \times 2) / 41 = 4$$

# Probability Curves

Example: Drive time to work (230 drives; 5 minute intervals)



# Current Agile Estimation Methods



Developer has probably estimated Modes – what if we just add these?

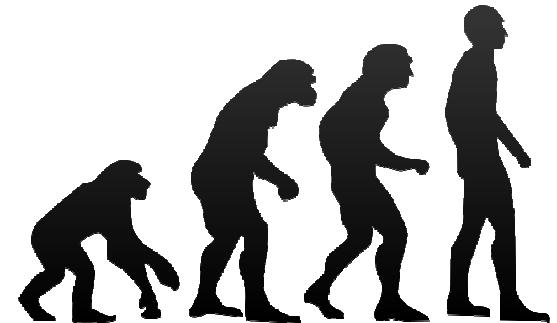
Must sum Means for Expected Iteration Estimate ∴ suming Modes=underestimation

**Note:** Even a correctly computed Expected Iteration Estimate is only 50% likely!

# Estimation Evolution

## Single point estimate

- Most basic but least useful
- 100% certainty, 50% certainty, 10% certainty?



## Range estimate

- Better, but still problematic
- User determines the shape of the probability curve

## Next generation estimation approach



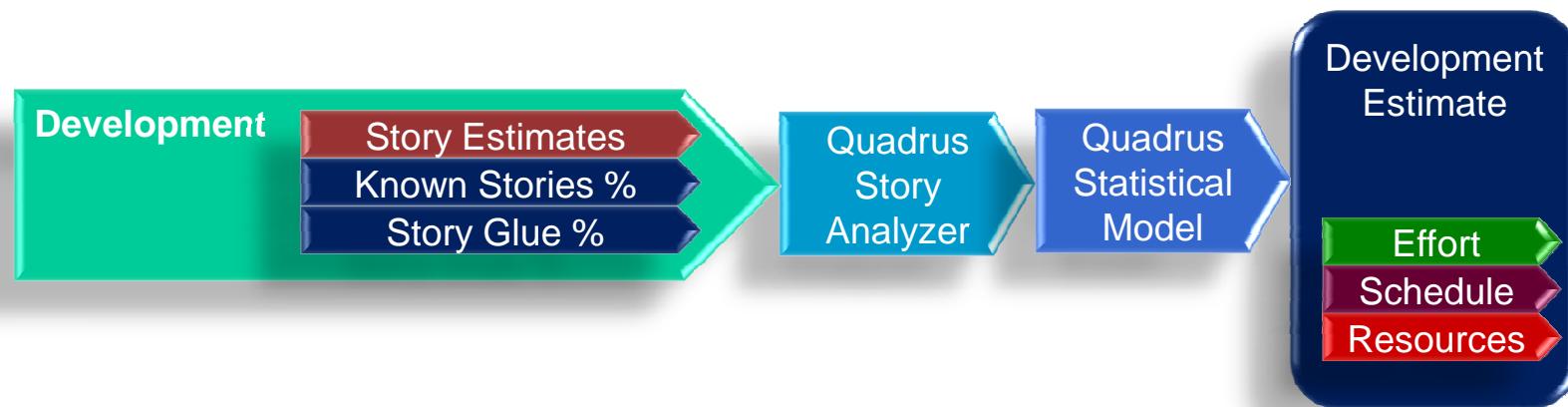
- Point estimate with an uncertainty factor
- Probability curve is auto-generated leaving less room for user-error
- Correct combination of individual estimates to form overall estimate

# **Next Generation Project Estimation**

## The Quadrus Estimation Methodology

*Quadrus*<sup>®</sup>

# QEM: Development Estimate Overview



# QEM: Development Estimate Inputs



**User Story Estimates**  
**Known Stories Percentage**  
**Story Glue Percentage**

# QEM: Known Stories Percentage



User Story Estimates

**Known Stories Percentage**

Story Glue Percentage

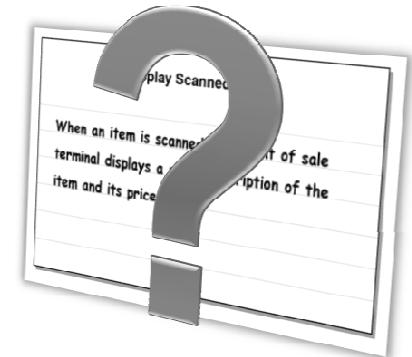
## QEM: Known Stories Percentage

100% of User Stories are rarely known up front

The Estimation Analyst specifies Known Stories Percentage

Estimating Known Stories Percentage requires experience

QEM works with as few as 50% of User Stories known



# QEM: Known Stories Factors

Factor	20%	50%	80%
User/Business Analyst involvement	Never	Occasionally	Always
Knowledge of business domain	Poor	Good	Excellent
Role participation	None	Most	All
Development approach	Agile	Mixed	Traditional
Scope control	None	Negotiated	Full
Application novelty	R&D	Augmentation	Replication
Detail of known requirements	Open-ended	High-Level	Detailed
Degree of technological change	Significant	Some Change	None
Interaction with other systems	Significant	Limited	None
Business environment and context	Dynamic	Some Change	Stable
External influences (e.g. government, vendor)	Significant	Some	None

# QEM: Story Glue



User Story Estimates  
Known Stories Percentage  
**Story Glue Percentage**

## QEM: Story Glue

*“Any development activity that does not contribute directly to the product itself”*

Non-development activities that occur on a continuing basis

Distinct from project initiation and completion tasks

Specific to project, organizational standards, culture, environment, etc.

In QEM, Story Glue is entered as a percentage of development effort (typically 20% to 40%)

# QEM: Story Glue Examples

**Presentations**

**Status meetings**

**Daily stand-ups**

**Test planning**

**Iteration review**

**Story decomposition**

**Demos**

**Release planning**

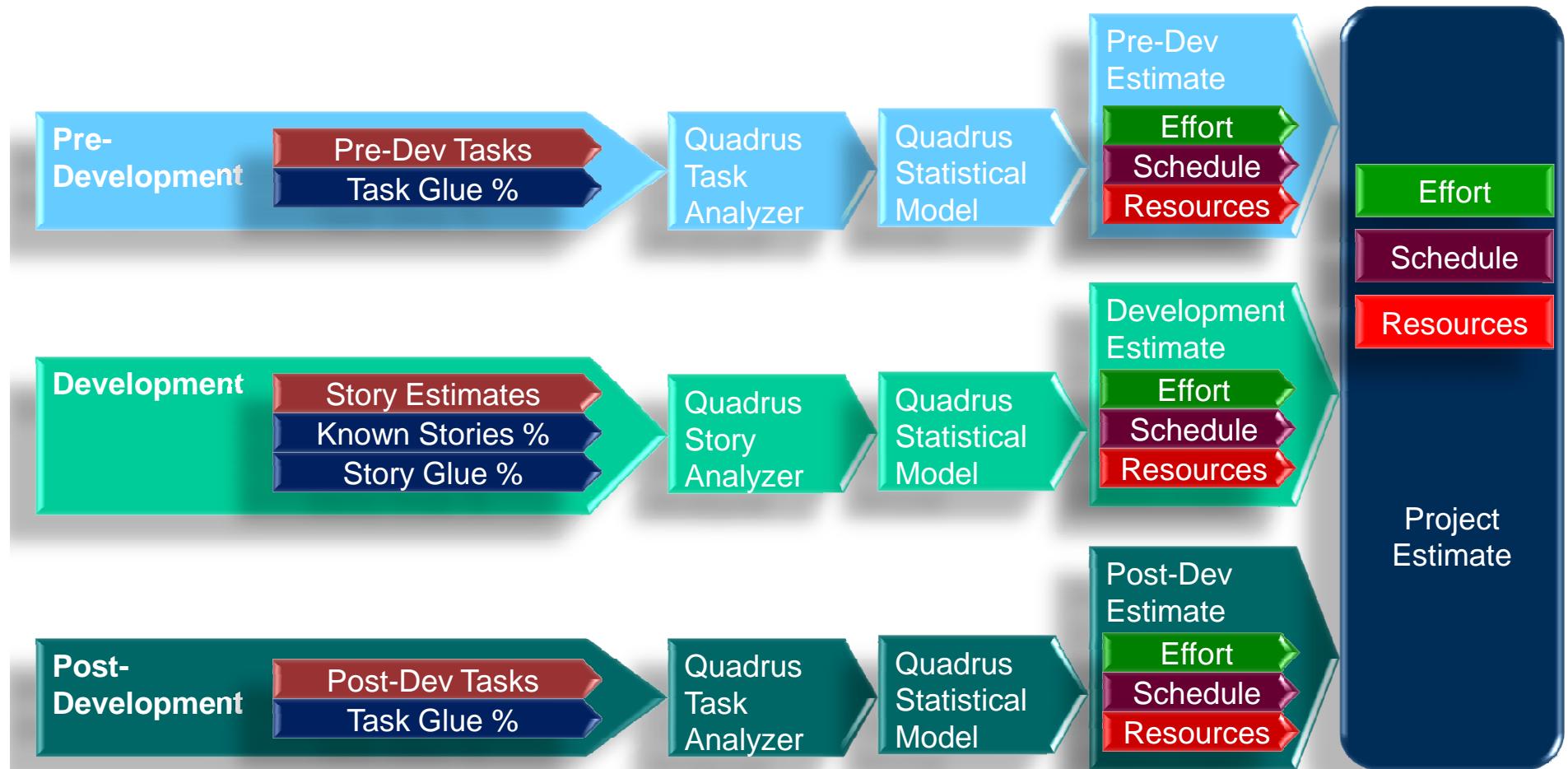
**Regression testing**

**Project management**





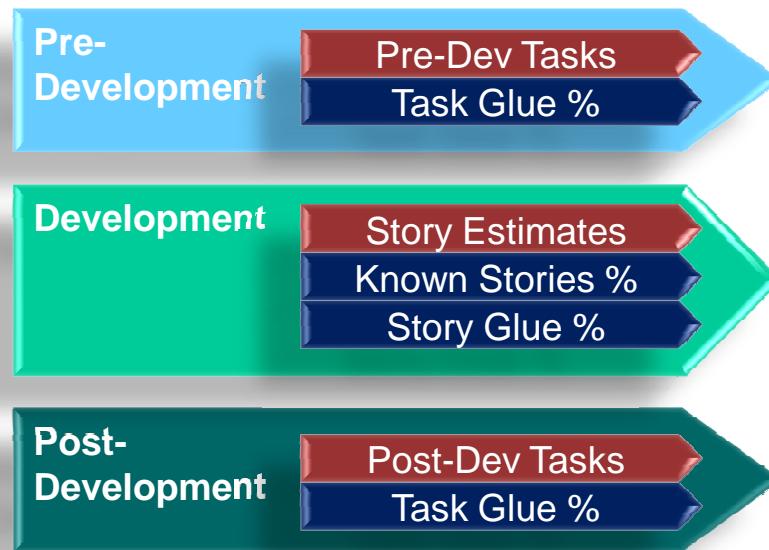
# QEM: Project Estimate Overview



# QEM: Project Estimate Inputs

## Pre-/Post-Development Tasks

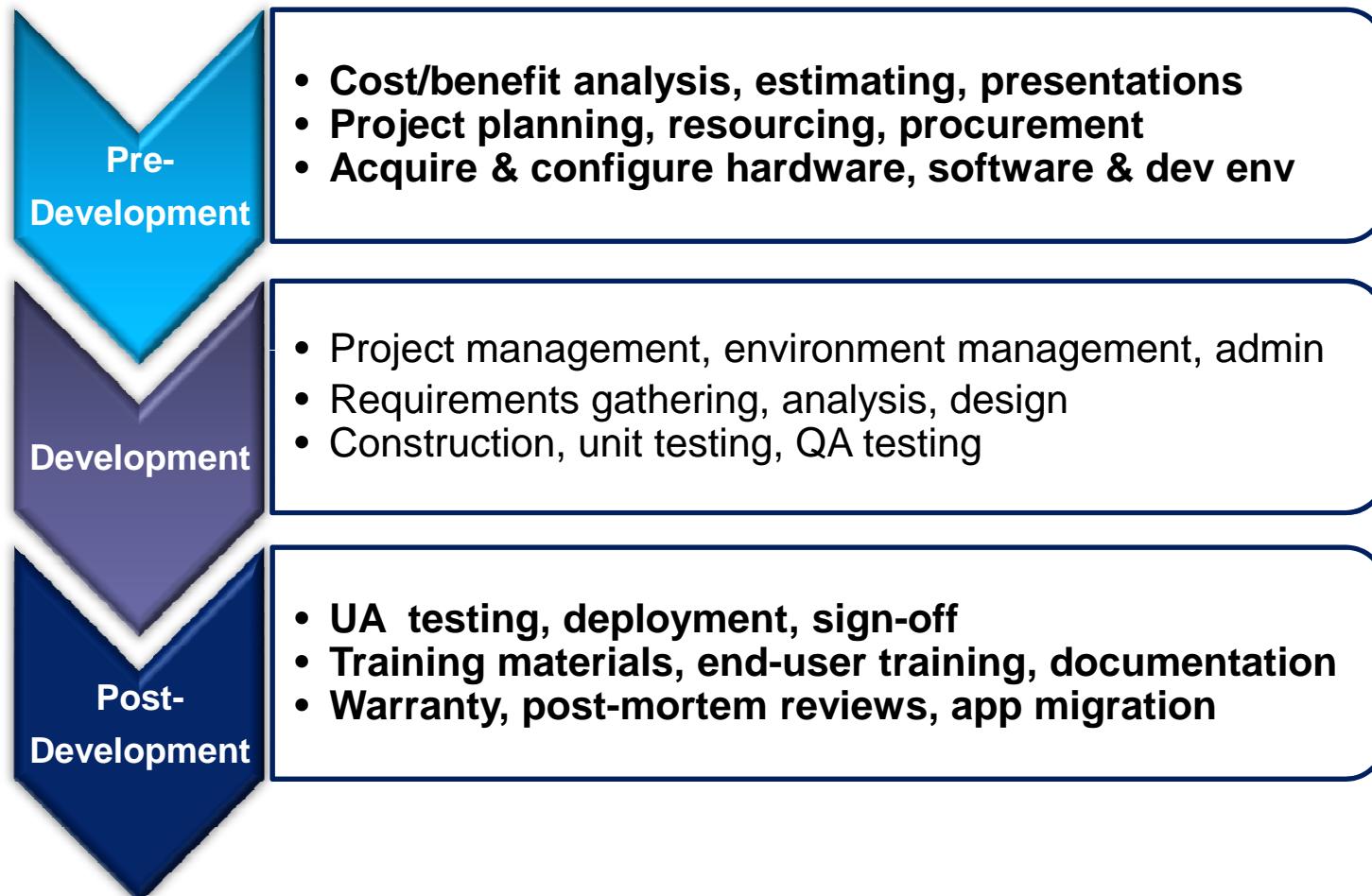
### Task Glue %



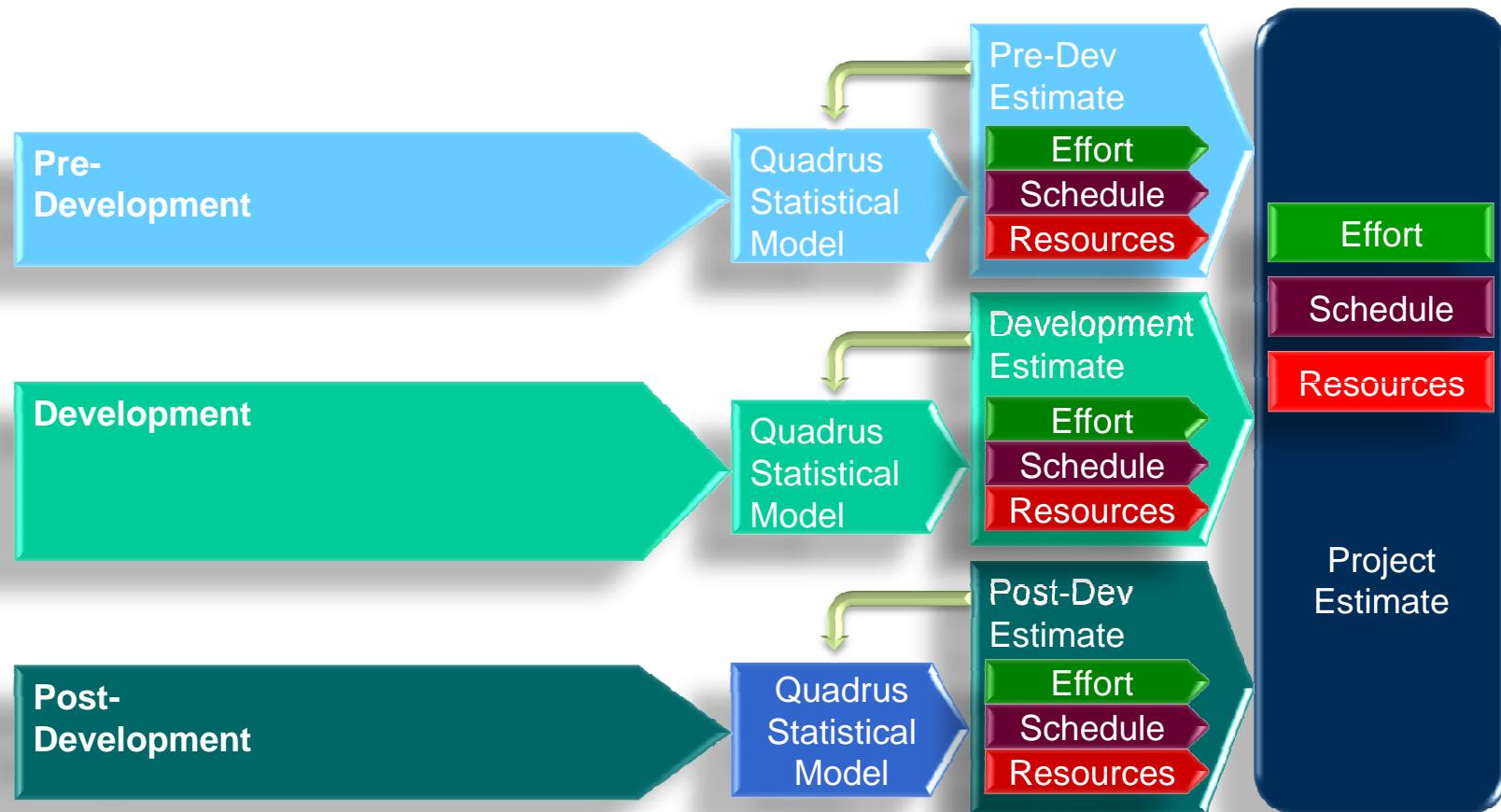
# QEM: Pre-/Post-Development Tasks



# QEM: Pre-/Post-Development Task Identification

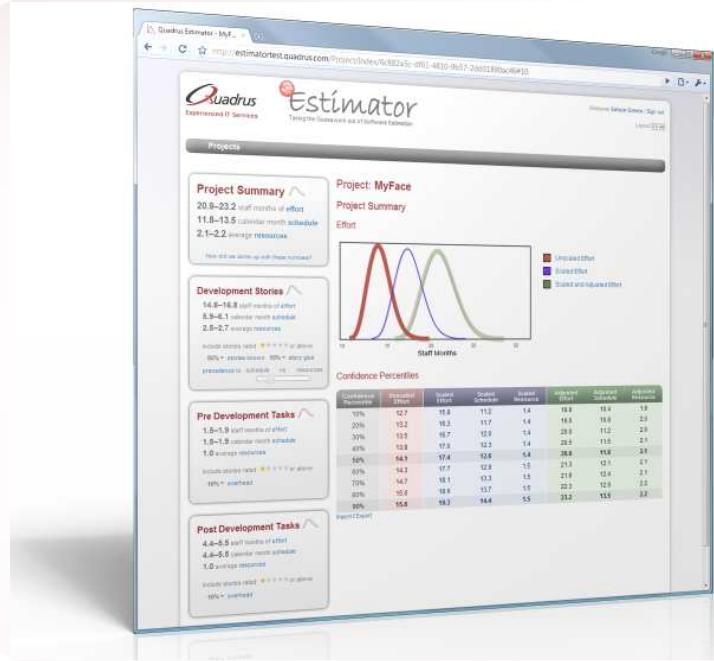


# QEM: “What If” Scenario Construction



# Demonstration

## Quadrus Estimator



**Quadrus®**

# Approaches to Estimation

	Defined	Agile	Quadrus
Inputs	Size (LOC, FP, etc.)	Time (point or range)	Time (point + uncertainty)
Expertise	Expert	Developer	Dev 90% Expert 10%
Forecast	Predictive	Reflective	Predictive
Model	Statistical	Simplistic	Statistical
Outputs	Project-Based	Iteration-Based	Project-Based



Questions?