



**Marek Mahdal**

Anchorage,  
Gibraltar

<https://marekmahdal.com>

## ABOUT ME

Hands-on professional with 19 years of experience in software product design, development & management (8 at executive level), including regulated industries - specialising on startups and innovation.

## SKILLS

### WORK

PRODUCT DESIGN  
& DEVELOPMENT



LEADERSHIP &  
MANAGEMENT



SOFTWARE  
DEVELOPMENT



STARTUP GROWTH  
STRATEGY



IT COMPLIANCE &  
DUE DILIGENCE



SAAS PRODUCT  
STRATEGY



ICT RISK  
MANAGEMENT



SOFTWARE  
ARCHITECTURE



### PERSONAL

CRITICAL THINKER



# Marek Mahdal

## Product/IT Executive

### EXPERIENCE

(Jun 2017 – present)

#### CTO

##### Rockchain Ltd., Gibraltar

Rockchain is a consulting firm with the focus on the Distributed Ledger Technology (DLT), an Approved Sponsor Firm of the Gibraltar Blockchain Exchange (GBX) and a developer of proof of concepts and products utilising recent innovations in information technology.

I'm responsible for technical due diligence for projects applying for listing on the GBX; smart contract development & audit management; consulting on product strategy and system architecture, IT compliance, cyber-security & data protection, technology stack and other Product/IT aspects as required by our clients.

I further oversee the design & development of internal Rockchain products and proofs of concepts, such as [Rockproof](#), [Tokenized Securities](#) solutions and maintenance of Rockchain's [policy products](#).

(Jun 2018 – present)

#### Partner

##### RHT Rockchain, Singapore

RHT Rockchain is a joint venture of Rockchain and Asia leading law firm focusing on FinTech innovations, particularly in the blockchain space - RHT Taylor Wessing, and their affiliated companies in the areas of Corporate Finance, Compliance Solutions, Company Management and Corporate Communications.

My role covers technology due diligence, research, critical analysis and bespoke consulting, as and when required by our joint clients and partners.

(Jun 2013 – Dec 2016)

#### Managing Director

##### Kootac, Malta

Kootac is a UK regulated online gambling firm, focused on secondary lottery betting, operating several B2C brands, as well as a B2B platform.

With full P&L responsibility I've managed the company from the inception up to becoming a profitable, multi-million dollar revenue business.

PUBLIC SPEAKER

TEAM PLAYER

RISK AWARE

MULTIPURPOSE

GOAL ORIENTED



## INDUSTRY FOCUS

FINTECH

ONLINE GAMING

DLT/ BLOCKCHAIN

SAAS PRODUCTS

REGTECH

ESPORTS



## REFERENCES



**Julian Jarvis**  
CEO, Rockchain

*"Marek is an unusual and talented blend of technologist and product architect. His understanding of technology is holistic and connected and usually immediately useful. A pleasure to work with and a great person to help you connect and succeed with your business, technology and product goals."*



**Oliver Andlaw**  
MD, Acquarius Trust

*"I have worked with Marek closely for over a year. Marek possesses a rare combination of technical knowledge/precision and commerciality. He is able to distil complex technology solutions, apply and implement against commercial problems and all importantly articulate these for digestion by a corporate board of varying skill sets."*

I've hired and managed the operational teams, designed products, managed software development, go to market strategy, regulatory compliance, sales and marketing strategy.

(May 2010 - May 2013)

## Managing Director & Co-Founder

### SuperFaktura, Slovakia/Czech Rep.

Superfaktura is a Cloud based SaaS (Software as a Service) bookkeeping application for Small to Medium businesses (SMEs) operating in Slovakia, Czech Republic and Austria.

Under my management, the application became the dominant SaaS product in the country, servicing over 30k businesses. My responsibilities included the initial product design & development, team composition and business development.

(Apr 2007 - Jan 2011)

## CEO

### Hudba.sk, Slovakia

Hudba.sk is an online music portal, distributing news from both national and international music scene, distributes tickets to music events and publishes independent authors.

After Hudba.sk became one of the most popular music websites in the country, it was acquired by Zoznam.sk (major online company in Slovakia, subsidiary of Slovak Telecom) and incorporated into their content portal.

(Oct 2009 - Jan 2014)

## Director

### 2day.sk, Slovakia

2day.sk is a web development studio in Bratislava, Slovakia, with many prominent clients including several municipalities, restaurants, telecom operators and e-shops.

(Oct 2001 - Dec 2006)

## Team Leader

### Electronic Group, Slovakia

An international e-commerce company with a branch in Bratislava Slovakia.

I was a software developer, later team leader working on various large scale projects spanning from online payment solutions, content distribution, multi-tenant chatting systems and video streaming.

## CERTIFICATES

Advanced Diploma in IT Systems Analysis and Design & Blockchain Strategy Programme  
**University of Oxford, 2017**



**Richard Mifsud**  
CEO Helio Gaming

*"Marek is an exceptionally strategic thinking technical mind. He has an honest and professional attitude which can be trusted to work for the team and business success, making him a very pleasant person to work with."*



**Prashant Patel**  
CEO, DMR

*"Over the past six years of working with Marek on multiple projects he has always proven to be creative, quality-centric and consistently reliable. His greatest strength is his ability to create intricate technical solutions for product development in order to achieve business objectives. Marek is an honest, consummate professional and a pleasure to work with."*

## WORKING PHILOSOPHY

My core methodology aims at complete understanding of the commercial and other business goals, followed by the analysis of available resources, requirements and ideas.

I then work with relevant stakeholders to define a project roadmap, business plan and go-to-market strategy, followed by team composition and plan execution.

I believe in frequent feedback collection throughout the delivery phase to ensure alignment and adapt to potentially changing conditions.

I am results oriented, competent team leader and motivator, with clear and transparent methods of achieving the set goals.

## OTHER PERSONAL INFORMATION

### Family Situation

Born 1981 (37 years old), married, 2 kids (ages 7 and 11).

### Mobility

Living in Gibraltar, Europe. Available for travel/relocation.

### Interests

Running, Cycling, Bleeding edge technology, History, Computer Games