MAYA MALOUIN

15701 Bradner Road • Northville, MI 48168 maya.malouin@gmail.com • (734) 788-7407

EDUCATION UNIVERSITY OF MICHIGAN

Ann Arbor, MI

Stephen M. Ross School of Business

Bachelor of Business Administration, May 2022

- Intended focus in strategy and finance | Minor in Asian Studies
- GPA: 3.8/4.0

EXPERIENCE 2019-Present

180 DEGREES CONSULTING

Ann Arbor, MI

Business Analyst

- Recommended methods for the Henry Ford Learning Institute converting them from a local Detroit-based grant-funded organization to a revenue-generating business model fitting current industry standards as an educational consultancy for K-12 and professionals
- Conducted analysis to aid client in expanding to new customer bases building upon current partnerships, entering new local and international markets, and increasing brand presence
- Designed online education module for client to implement services using Adobe Illustrator with a subscription-based model ensuring long-term feasibility and profitability

2018-Present

ASIAN CONSORTIUM FOR ECONOMIC DEVELOPMENT

Ann Arbor, MI

Vice President of Marketing

- Implemented marketing strategies and materials to advertise club for more diverse member-base attracting over 30 strongly qualified new members in coming semester
- Prepared members for work abroad by educating on global economic developments through interactive workshops and secured consulting project with Chinese corporation
- Developed new website, logo, business cards, and more to optimize user interface and viewer engagement of potential partners and members that facilitated club partnerships and connected with companies abroad to increase brand recognition worldwide

2018-Present

ASIA BUSINESS CONFERENCE

Ann Arbor, MI

Marketing Associate Director

- Collaborated with other function groups to organize student-run business conference with over 400 yearly attendees and speakers from various professions around the world
- Organized and designed templates for conference logistics, including advertising boards, social media marketing materials, and conference booklets for organization to run smoothly
- Led social media team producing weekly posting plans for interactive and engaging content utilizing analytics software to reach over 10k users over the course of the semester

Summer 2017

U.S. DEPARTMENT OF STATE- NATIONAL SECURITY LANGUAGE INITIATIVE FOR YOUTH

Zhuhai, China

Scholarship Study Abroad Fellow

- Awarded fully funded scholarship by U.S. Department of State to study critical languages abroad while immersed in the target culture by living with a locally curated host family
- Studied Mandarin Chinese with over 120 hours of class time at Beijing Normal University Zhuhai Campus and attained an ACTFL-certified "Advanced Mid" level of Chinese proficiency
- Pioneered environmental sustainability-focused service project leading an international team to survey communities and implement strategies for lasting change and improvement

2014-2018

ART CLUB, CANTON HIGH SCHOOL

Canton, MI

Co-founder and President

- Pioneered a service-based art club to reach students beyond those enrolled in art courses with a focus on local rejunvenation and development with student-run projects
- Managed community outreach to increase club awareness and determine appropriate service opportunities both within and outside of the campus for current members
- Received official Letter of Recognition from State of Michigan for work and leadership on Cherry Hill Village Arts Factory Mural Project working to beautify the local community

ADDITIONAL

- Conversational in Mandarin Chinese and French, with elementary proficiency in Japanese
- Proficient in HTML, CSS, InDesign, Illustrator, and Photoshop for graphic and web design
- Completed 4H cultural exchange to Sendai, Japan to help teach students English
- Traditional Chinese and hip-hop dancer in rXn Chinese Dance Group
- Avid solo-traveler: most recent trip in Quebec City, Canada