MARCELO MARIANO

FULL STACK DEVELOPER |

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Summary

- Full Stack Developer - Javascript - NodeJS - PHP - HTML - CSS - MYSQL
- Studying for a Master's Degree in Organizational Behavior Analysis, a people development enthusiast who coached 12 internal candidates for promotion to general management.
- 10 years of expertise as a instructor at Caixa Corporate University collaborating with the training and development of the company's leadership

Skills

- Javascript | Node js | PHP | HTML | CSS | MySQL
- Financial Resource Management
- Team Building Leadership
- Marketing Strategy Development

Experience

Full Stack Developer   Mar 2022 –
- Web development enthusiast, develop different types of multimedia projects, websites, and web apps. Support from application development, through support for marketing strategy.
- Main Projects:
  - Registration Page - https://github.com/mmar11/cadastro_simbiose
  - On line feedback app - https://github.com/mmar11/sistema
  - API to send SMS - https://github.com/mmar11/APISMS

Caixa Economica Federal
Senior Executive Manager – Salvador, Bahia - Brazil   Oct 2019 to Sep 2022
- Implemented the Mid Market office, in Bahia province, at the lead state-controlled bank in Brazil and improved productivity metrics by 400%, exceeding 800 customers at the branch.
- Provided direct management of 13 key executives in business unit and developed new banking relationships with multiple lenders to obtain favorable terms on lines of credit.

Executive Manager – Brasilia - Brazil   Sep 2018 to Oct 2019
- Develop product positioning strategies improving business metrics by 100% YoY.
- Developed an Agile Management Framework to organizational transformations supporting corporate restructuring efforts for collaborative management.

Education and Training

Master of Science, Applied Behaviour Analysis   actual
Paradigma Institute – São Paulo - Brazil
MBA, Marketing Management   Dec 2008
Mackenzie University – São Paulo - Brazil
BBA, Business Administration   Dec 2006
Mackenzie University – São Paulo - Brazil

Certificates

SENAC Brazil - Full Stack Developer   Jun - 2022

Languages

English: Full Professional   **Français:** Basic   **Portuguese:** Native