

Appendix A1 – LCM Occupancy Algorithm Outline

Module: LCM Occupancy

This module estimates current and future space occupancy levels, patterns, and anomalies using real-time feeds, lease conditions, and behavioural insights from property usage data.

Key Inputs:

- IoT or Smart Meter Data (desk usage, lighting, temperature sensors, etc.)
- Lease Clauses (permitted usage, subletting terms, co-working restrictions)
- Historical Occupancy Logs (badge-ins, meeting room usage, access logs)
- Tenant Business Type and Headcount Estimates
- Survey Results from Tenants (if available)

Outputs:

- Occupancy Score (0-100%) per building, floor, and unit
- Utilisation Classifications (Underutilised / Efficient / Overcrowded)
- Predicted Future Occupancy Patterns (based on trend detection)
- Compliance Alert (where occupancy breaches lease conditions)

Sample Pseudocode:

```
function calculateOccupancyScore(sensorData, leaseTerms, historyLogs, tenantType):
    baselineOccupancy = average(historyLogs.last_3_months)
    currentUsage = mean(sensorData.desk_usage)
    utilisationRatio = currentUsage / baselineOccupancy
    if utilisationRatio > 1.2: classification = "Overcrowded"
    elif utilisationRatio < 0.5: classification = "Underutilised"
    else: classification = "Efficient"
    leaseBreach = checkLeaseCompliance(leaseTerms, currentUsage)
    return { "score": round(currentUsage * 100, 2), "classification": classification, "leaseBreach": leaseBreach }
```

Innovation & Replication Barrier:

This occupancy scoring model incorporates lease condition awareness and contextual tenant behaviour analysis — a combination not generally found in typical BMS (building management systems). This hybrid approach of space analytics and compliance-aware occupancy risk makes replication difficult without access to both proprietary scoring logic and contextual datasets.