

MASON MCGINLEY

EDUCATION

University of Denver, Denver, CO

Coding Bootcamp, Expected in 12/2020

Red Rocks Community College, Denver, CO

Associate of Science, Fire Science, 12/2017

PROFESSIONAL SUMMARY

Talented Software Development leader experienced in producing and updating both front end and back end systems. Optimized structures and processes to accomplish customer targets and promote company loyalty. Expert in diverse programming languages, including javascript and mySQL.

SKILLS

- Web development projects
- Maintaining applications
- Project organization
- Conceptual understanding
- Updating software
- Java
- Application design
- Algorithm implementation

WORK HISTORY

BROKER 07/2019 to Current

ITrade Colorado, Westminster, CO

- Is head of travel for the Colorado branch. Handling all travel requests for entire membership.
- Has exceeded all sales goals since starting, by an average of \$10,000 a month.
- Has generated 1/3 of the branch sales with 1/4 of the client base.
- Has a higher monthly average per client than the nationwide standard.
- Developed and maintained strong knowledge of multiple products and varying levels of benefits within each product.
- Fostered positive business relationships to promote continued interest in

barter products and services.

LEASING AGENT 10/2018 to 07/2019

The Connor Group, Broomfield, CO

- Met and exceeded all goals of complex for each month, from traffic to approved closes.
- Credit underwriting completed within company SOP, 48 hours at maximum.
- Able to build and maintain rapport based on trust and excellent customer service with Prospective and existing clientele.
- Distributed and followed up on tenant renewal notices.
- Boosted occupancy 23% by leveraging market knowledge and successful promotional strategies.
- Was named best leasing agent of the year out of 27 new leasing agents.

SERVICE LEARNING COORDINATOR 12/2016 to 04/2018

Akorbi, Denver, CO

- Handled all invoicing for the learning sector.
- Worked with accounting team to ensure all costs and profit is accounted for.
- Constructed various spreadsheets on performance and profitability outcomes for multiple projects.
- Attended and interfaced in weekly inter-company meetings, providing updates on all projects and assignments.
- Performed audits as needed.
- Responsible for tracking progress through a project's lifecycle to promote/enforce communication through the different branches within the company

CENTER DIRECTOR 12/2014 to 02/2018

Eye Level Learning Centers, Arvada, CO

- Increased the student base by 300% in one year.
- Analyzed and provided assessments of programs for all new incoming students.
- Maintained communication between parents, instructors, and teachers
- Upheld sound financial principles to keep program operating within budget levels, maximizing resource utilization while minimizing costs.
- Established and optimized program schedules to cover planned needs while capitalizing on opportunities to improve student learning.
- Modernized instructional plans and educational approaches to enhance student learning.
- Monitored social media and online sources for industry trends.