

Roberto Cortés



Job Title

Sales Rep

Age

25 to 34 years

Highest Level of Education

Bachelor's degree (e.g. BA, BS)

Social Networks



Industry

Finance

Organization Size

201-500 employees

Preferred Method of Communication

- Phone
- Email

Tools They Need to Do Their Job

- Accounting and Bookkeeping Systems
- Content Management Systems
- Cloud-Based Storage & File Sharing Applications
- Invoicing Software
- Reporting Software

Job Responsibilities

people managment

Their Job Is Measured By

Leads generated, revenue generated, team productivity, etc.

Reports to

Employment

Goals or Objectives

Revenue

They Gain Information By

take online courses

Biggest Challenges

- Change Management
- Communication
- Employee Morale
- Collaboration & Creativity
- Professional Development