

ABDUL FATAH LIAQUAT

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Area of Expertise Procurement and Logistics / Supply Chain Management

Qualification MBA (Supply Chain Management) from SZABIST, PGD (SCM) from IBA, Karachi

► KEY SKILLS

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|---------------------------------|--------------------------|----------------------------------|
| ■ Contract Management | ■ Import Management | ■ Inventory/Logistics Management |
| ■ ERP (Oracle & MSD-AX) | ■ Compliance Management | ■ Production Management |
| ■ Project Management | ■ Negotiation Skills | ■ Warehouse Management |
| ■ Project/Supply chain Planning | ■ Vendor Management | ■ Continuous Improvement |
| ■ Team Management | ■ Budgeting (OPEX/CAPEX) | ■ Material Management |
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► WORK EXPERIENCE

► **Jan 2017 - Present at Gerrys dnata (Pvt.) Ltd. (Emirates Group) – Indirect Material & Services Lead - Pakistan**



- Managing procurement budget of around PKR 500 million per financial period
- Discover and manage the most profitable suppliers and initiate business partnerships
- Manage end to end procurement and logistics of materials to ensure the smooth running of the operations
- Examine and re-evaluate existing contracts
- Tracking and deployment of KPIs like payment aging, PO/Order fulfilment and their cycle time, spend vs budget analysis, active contracts, vendor management and supplier performance evaluation
- Leading compliance of sourcing processes in line with company business processes
- Leading tendering processes and associated technical and commercial evaluations of bids

► **April 2015- Jan 2017 at Marie Stopes International DFID Project – Manager Procurement & Logistics**



- Management of procurement, imports, and logistics for sub-departments of the company while ensuring compliance with company's policies & procedures
- Managing key sourcing and services contracts of the supply chain operations of the business
- Establishing and achieving departmental objectives, defining roles and responsibilities to all team members
- Carry out supplier selections, evaluations, and conduct supplier support visits periodically for the development of vendors, continuity of supply operations and to ensure compliance of various policies
- Participate in the development of the supply chain strategy for the organization

► **April 2014 – April 2015 at Marie Stopes International DFID Project– Assistant Manager Procurement & Logistics**

- Handled nationwide procurement and logistics contracts for various departments of DFID project
- Managing complete bidding process starting from pre-award activities including pre-qualification of suppliers, request for proposals, competitive analysis, negotiation sessions, preparation of contract/order, as well as post-award activities consisting of expediting, notices, etc.
- Liaison with clearing agent & arrange all related documents for the timely clearance of import consignment from port
- Identifying areas for potential cost savings in all procurement and logistic activities
- Provide close support to the end-user for standardization of material, specification confirmation, suggesting suitable alternates, sharing information about new development and products through literature and handling rejections

➤ July 2012 – April 2014 at **Pakistan Wire Industries (Pvt.) Ltd. – Assistant Manager**
Procurement



- Planning of Raw Material and other imported items for smooth production and timely order fulfilment
- Responsible for efficient clearance and warehousing of imported material, for avoiding unnecessary expenses
- Initiate supplier development and cost-saving programs for reducing landed cost
- Cutting any waste and unnecessary costs to build a streamlined process and fast production time
- Understanding and keeping update with local and international regulations
- Implement flawless processes for the replenishment of critical production items
- Managing different banks' credit lines and cash flow for planning the inbound activities
- Building strong working relationships with internal partners and with suppliers

➤ September 2011 – July 2012 at **Pakistan Wire Industries (Pvt.) Ltd. – Procurement Officer**

- Responsible for importing raw material, chemical, and machinery from point of negotiation to delivering into the company's facility
- Managing local procurement that consists of day to day requirement for the company's production
- Identifying the potential supplier in terms of cost, quality, and consistency
- Supervise store department for managing the min-max inventory level for the significant and non-significant items which is useful in preventing delays in production

▶ **ACADEMIC HIGHLIGHTS/ PROFESSIONAL DEVELOPMENT & AFFILIATIONS**

- Master of Business Administration in SCM (MBA) from SZABIST, Karachi (2013)
- Post-Graduation Diploma in SCM (PGD) from IBA, Karachi (2015)
- Diploma in Project Management from PIM (2019)
- Affiliations - CIPS(The Chartered Institute of Procurement & Supply)
 - Member ID#005777283 (2020-21)



▶ **ACHIEVEMENTS / PROJECTS / VOLUNTEER WORK**

- Successfully implemented ERP System (Oracle Cloud) in Gerrys dnata (Pvt.) Ltd. (Emirates Group)
- Part of Procurement team for Project Phoenix having automatic storage and retrieval system in new import cargo of Gerrys dnata, 12 million USD project
- Part of the relocation project of New Islamabad Airport from Benazir Bhutto International Airport
- Launched Marhaba Lounge replica of Emirates lounge in Gerrys dnata
- Support organization in Procurement level for achieving ISAGO (IATA Safety Audit for Ground Operations) registration and audit fulfilment
- Awarded NAJM certificate as an organizing team member of a charitable marathon event called dnata runs the world on the 60th anniversary of dnata
- Awarded certificate of appreciation for the dedication and hard work in the successful implementation of ERP system (Microsoft Dynamics – AX) in Marie Stopes Society Pakistan
- Awarded letter of appreciation from Pakistan Wire Industries Pvt Ltd for shortening the clearance period which reduced the landed cost

▶ **CERTIFICATION / TRAINING**

- Aviation Certifications (dnata safety management system, Airside Safety, Fundamentals of Human Factor)
- Workshop on Tendering Pre-Qualification Process and Documents by Institute of Tender Management
- GS1 Barcoding and EDI by GS1 Australia Ltd, Karachi
- Supply Chain Modelling & Simulation using Witness by Institute of Business Administration, Karachi
- Advanced Microsoft Excel in-house training workshop by RHF - MSS, Karachi
- Leadership Management & Dynamic Team Building Using NLP by Cambridge ICT for all, Dubai
- CCNA (Computer Network Training), Adobe Photoshop (Image ready), Macromedia Flash & Visual Basic

▶ **COMPUTER SKILLS**

- Working knowledge of Enterprise Systems (Oracle Cloud and Microsoft Dynamics AX), Microsoft Office Suite, Outlook and Weboc (Customs Portal)