**Profile**

Energetic and ambitious multilingual business analyst, with 2+ years of experience in financial analysis and accounting for multinational companies in Spain. Passionate to grow into a leader of a dynamic organization by learning and applying financial management skills that contribute towards long term value growth of the organization.

**Career Development And Achievements**

**Project-Based Financial Analyst at Canikike SL, Malaga** (Real Estate Development) **Jul 2019-Dec 2019**

* Spearheaded financial strategy and execution as part of a multi-functional project team for the acquisition of Zen hotel Malaga by Canikike. The largest investment of € 2 Million by Canikike SL to date.
  + Devised a comprehensive 2-year integrated budget model, product pricing and expense model to negotiate acquisition value which was lowered by 25% (€ 0.5 Million).
  + As a key member of the negotiating team, leveraging my diverse background and multilingual skills to bridge gaps between 3 stakeholder groups, which resulted in successful closure of the investment opportunity.
  + Developed management tools to measure and monitor project progress, ensuring project closure within the deadline.

**Client Retention Officer at Vodafone. Arvato, Zaragoza.** (Telecommunication) **Sept 2018-Apr 2019**

* Influenced top management to step-change client communication and service quality by leveraging data analytics, launching an employee incentive program, and establishing new KPIs.
  + Improved client retention rate by 15%, over a thousand clients retained worth over € 0.5 million in annual revenue.

**Accounting Associate at Wheel 2013 SL, Tudela** (Logistics and transportation) **May 2017 -Sept 2018**

* Constructed and analyzed general ledger, cash flow, bank reconciliation, trimester sales tax balance, profit and loss, balance sheet statements, and payroll management system of over 20 employees.
  + Formulated and presented recommendations on equity reports for the company, with over € 2 million in profit, identifying and analyzing possible investment opportunities in the transportation sector.
  + Led an investment project of € 0.5 million for the acquisition of a new fleet.

**Internship in finance (internationalization) at Canikike SL, Malaga, Spain Aug 2016-Jan 2017**

* Identified and executed investment opportunities for Spanish citizens in the Middle East.
  + Managed a portfolio of € 1 million and successfully delivered a 7% ROI within 6 months. Displayed thought leadership via market research and analysis, taking into account macroeconomic and sector variables.

**Education**

**University of Navarra**, **Spain: Bachelors Degree in Business Administration** (bilingual) **Sep 2011-Jun 2016**

* IESE business graduate programs from the faculty of economics and business, University of Navarra, ranked #3 in Europe and among top 15 in the world. (financial times 2019)
* Major in finance and accounting. Specialized in financial analysis and derivatives.
* Vice president of the organizing committee of TEDx talks at the university. Organized talks on doing business in Africa and climate change. Collaborated with economists in Africa and university faculty on including doing business in Africa as a module.
* Final year thesis on liquidity strategy for a multinational energy conglomerate in crisis (Abengoa). Achieved a grade of 7.5

**Institute of business administration, Karachi: Bachelors in Business Administration Sept 2009-Jun 2010**

* **C**ompleted 1st year with a B+ average.

**Key Skills**

* Openbravo (ERP system), SMART (Vodafone platform), SAP tier3 (Basic) and other accounting programmes.
* Knowledge and implementation of IFRS in preparing statements for consolidated companies.
* Financial analysis & modeling, accounting, bookkeeping, and problem-solving.
* Fluent in English, Spanish, and Urdu.