# Module 1 – Presentation King's County Housing Prices

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## Can we predict what a house will cost?

Predictions of the future are impossible

 But it is possible to use our understanding of the past to model what we think the future might contain

Ands the key is data!



## How can we use data to predict housing prices in Kings County, WA?

- By analyzing the prices of recent home sales in Kings County, along with the different factors of the home, we can determine which factors matter and how much they mattered.
- As a result, we can look at home that is about to go on the market, see what factors it shares with past homes, and come to a reasoned conclusion as to what the price should be

### Process Assurance



First, we collect the data from a reliable source that stores this information

Then, clean the data up by removing errors and incomplete information

 Next, we review the data to get a good understanding of the information that it is presenting to us

## Process Assurance (continued)

 After that, we use tools at our disposal to model the data to help us determine the factors that matter

Finally, we interpret our results and apply it to housing prices!

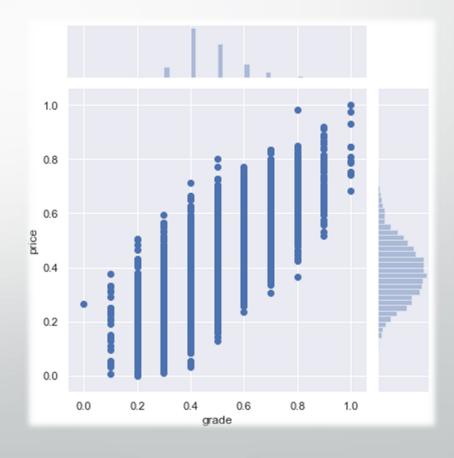
## Results

Our model can explain over 75% of the price of a house!

## Results: factors that matter

#### Grade

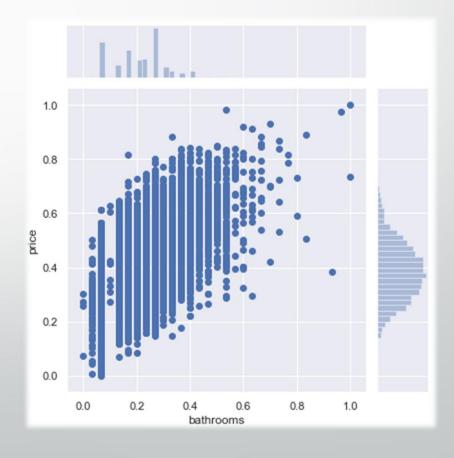
- the overall grade given to the housing unit (based on the Kings County grading system) has a major impact on price. An increase in the grade increases price by about 43%.
- In fact, its seems obvious from the graph that as the grade increases, so does the price



## Results: factors that matter

#### **Bathrooms**

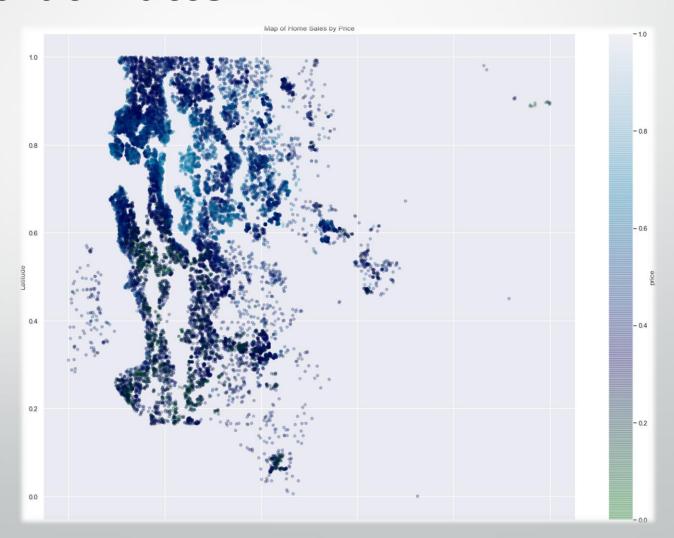
- The number of bathrooms affects the price of the house.
- For each extra bathroom in the house, the price increases by approximately 13%
- It is also clear from the graph that, as the number of bathrooms increases, so does the price (though the association is not as strong as with grade)



## Results: factors that matter

## Location! Location!

 Obviously, certain neighborhoods (zipcodes) are more sought after than others.



## Thank You!

I appreciate your time and attention!

Any questions?