

## L Cole Farms — Letter to Down At The Farms

Dear Mr. Bishop, I am writing on behalf of L Cole Farms, a 600+ acre crop and livestock farm in Central Illinois. We have recently launched a 90-acre regenerative proof-of-concept (POC), where we are testing no-till crop rotations, multi-species cover crops, and a 12-paddock rotational grazing system with ~35 head of cattle. We are very interested in the model you've built with Down At The Farms, connecting over 120 farms and linking organic/regenerative producers to markets. Your work offers a vision of the type of collaboration we aspire to — where individual farms benefit from scale, shared branding, and collective marketing power. I would welcome the opportunity to learn more about your network, your structure, and any ways that L Cole Farms might participate or align with your efforts. Please find attached a one-page introduction to our farm and regenerative initiative. I would be glad to schedule a call or visit at your convenience. Warm regards, [Your Name] L Cole Farms