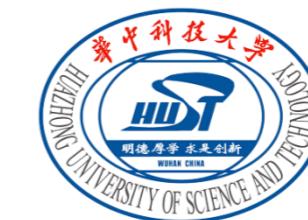


# Multimodal Pre-training, Adaptation, and Generation for Recommendation

Qijiong Liu, Jieming Zhu, Yanting Yang, Quanyu Dai, Zhaocheng Du, Xiao-Ming Wu, Zhou Zhao, Rui Zhang, and Zhenhua Dong

KDD 2024 @ Barcelona



# Tutorial Speakers



**Dr. Jieming ZHU**

Huawei Noah's Ark Lab



**Mr. Qijiong LIU**

The HK PolyU



**Prof. Xiao-Ming WU**

The HK PolyU



**Prof. Rui ZHANG**

HUST ([www.ruihang.info](http://www.ruihang.info))

# Tutorial Schedule

| Time                   | Event   | Speaker         |
|------------------------|---|-----------------|
| 10:00 AM -<br>10:40 AM | Multimodal Representation Pretraining and Adaptation for<br>Recommendation [ <a href="#">slides</a> ] | Jieming Zhu     |
| 10:40 AM -<br>11:00 AM | Coffee Break  |                 |
| 11:00 AM -<br>11:40 AM | Multimodal Generation for Recommendation [ <a href="#">slides</a> ]                                   | Rui Zhang       |
| 11:40 AM -<br>12:20 PM | Enhancing Multimodal Retrieval and Generation with Unified Vision-<br>Language Models                 | Xiao-Ming<br>Wu |
| 12:20 PM -<br>13:00 PM | Benchmarking Recommendation Ability of Foundation Models:<br>Legommenders and RecBench                | Qijong Liu      |

# Tutorial Materials



Tutorial: <https://mmrec.github.io/tutorial/kdd2024/>

Survey: <https://arxiv.org/abs/2404.00621>

# Multimodal Representation Pre-training and Adaptation for Recommendation

Jieming Zhu

Huawei Noah's Ark Lab

<https://jiemingzhu.github.io>

KDD 2024 @ Barcelona





Multimodal models are reshaping the world  
with new understanding, creation, and interaction capabilities

# Multimodal Understanding

## Image captioning

**Input Image**



**Human** Describe this image as detailed as possible.

**BLIP-2** A city street with many people walking and riding motorcycles.

**MiniGPT-4** The image shows a busy city street with a clock tower in the background. The street is lined with shops and restaurants on both sides. There are several motorcycles parked on the side of the road, and people are walking down the street. The clock tower has a large clock face with Roman numerals and a small spire on top. The buildings on either side of the street have ornate facades and balconies. The street is paved with cobblestones and there are streetlights on either side of the road. The sky is clear and blue, and there are a few clouds in the distance.

*Image credit: Zhu et al., MiniGPT-4..., 2023*

## Visual question answering

---

### GPT-4 visual input example, Extreme Ironing:

---

User What is unusual about this image?



Source: <https://www.barnorama.com/wp-content/uploads/2016/12/03-Confusing-Pictures.jpg>

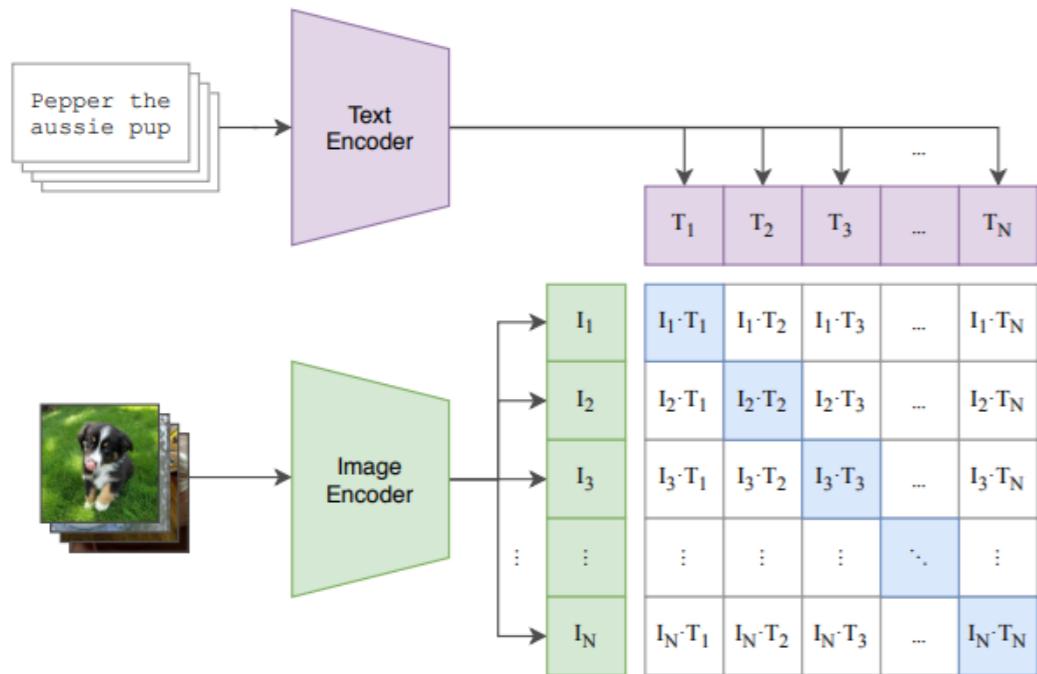
**GPT-4** The unusual thing about this image is that a man is ironing clothes on an ironing board attached to the roof of a moving taxi.

---

*Image credit: OpenAI et al., GPT-4 Technical Report, 2023*

# Cross-Modal Retrieval

## Text-to-image retrieval



## Image-to-audio retrieval

↓ Select an image



↓ Explore audio retrievals

▶ 0:19 / 0:26 🔍

Distance: 1.138

▶ 0:00 / 0:16 🔍

Distance: 1.155

Image credit:: Radford et al., Learning Transferable Visual Models From Natural Language Supervision, 2021

Image credit: Girdhar et al., ImageBind: One Embedding Space To Bind Them All, 2023

# Multimodal Generation

## Text-to-image generation

Text-to-Image



*Image credit: Stable Diffusion 2. <https://github.com/Stability-AI/stablediffusion>*

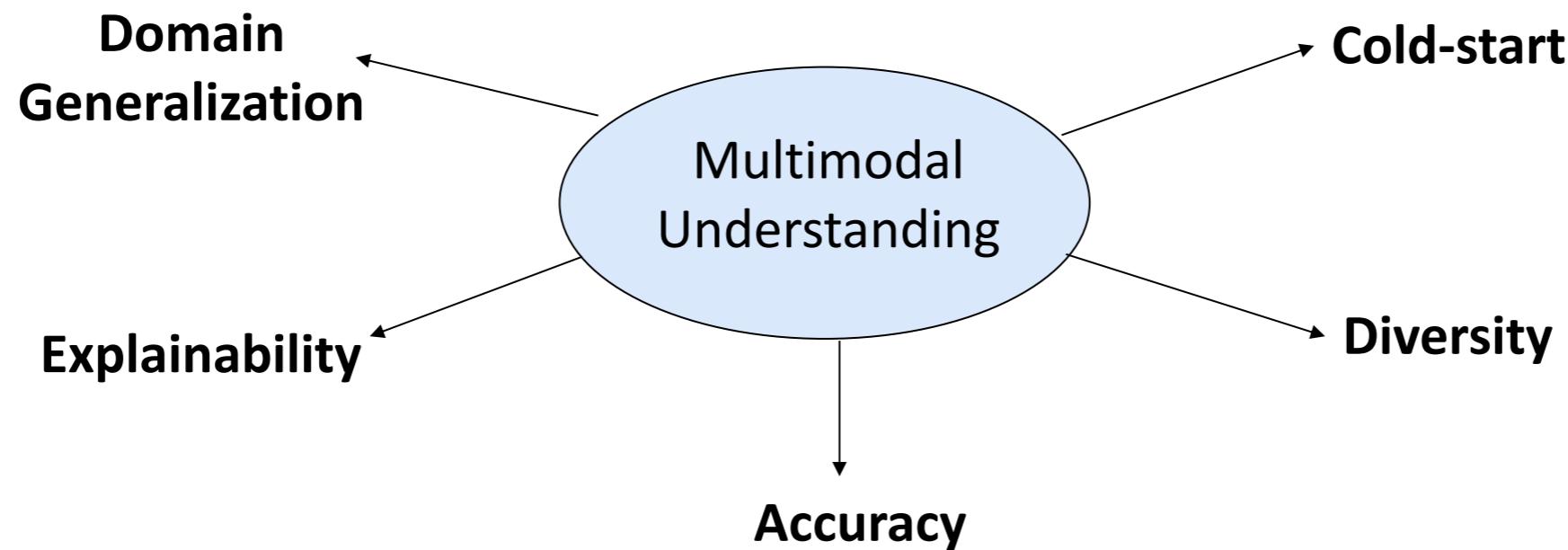
## Text-to-video generation

Prompt: A stylish woman walks down a Tokyo street filled with warm glowing neon and animated city signage. She wears a black leather jacket, a long red dress,...



*Image credit: <https://openai.com/index/video-generation-models-as-world-simulators>*

# What Can Multimodal Models Offer for Recommendation?





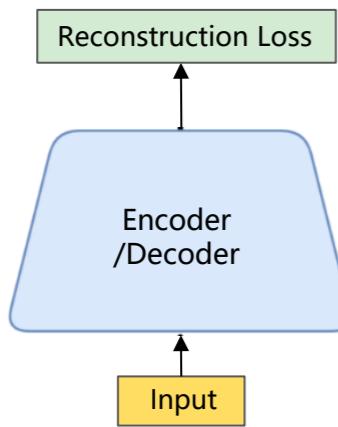
# Outline

- **Multimodal Pretraining Techniques for Recommendation**
  - Pretraining paradigms
  - User-to-item matching
  - Item-to-item matching
  - ID-to-modality alignment
- **Multimodal Adaptation Techniques for Recommendation**
  - Representation transfer
  - Joint Finetuning
  - Adapter/Prompt tuning
- **Open Challenges**

# Self-supervised Pretraining

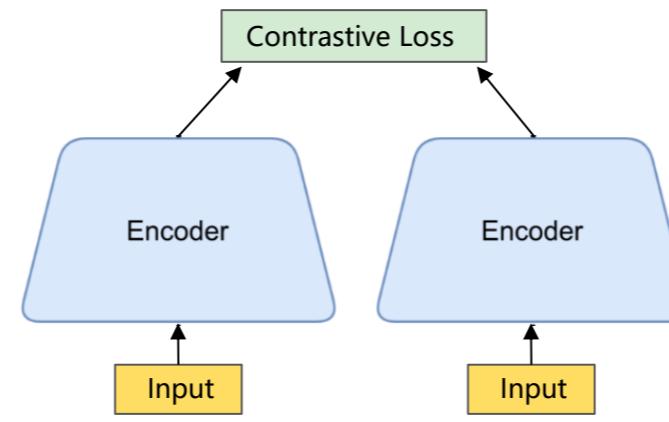
Representative pretraining tasks: reconstructive, contrastive, and generative

**BERT**  
**StableDiffusion**



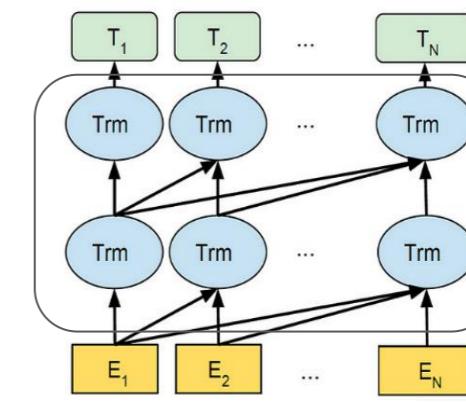
Reconstructive

**CLIP**  
**ImageBind**



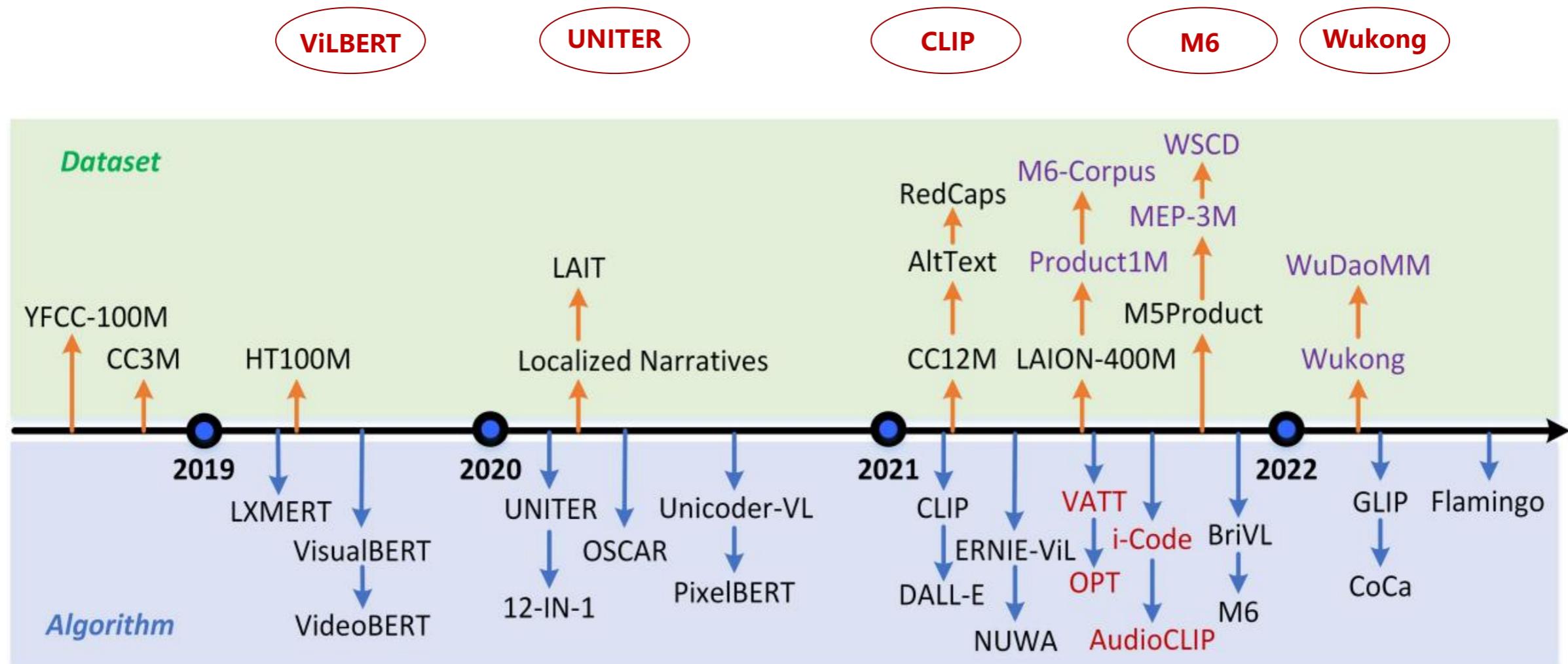
Contrastive

**GPT**  
**DALL-E**

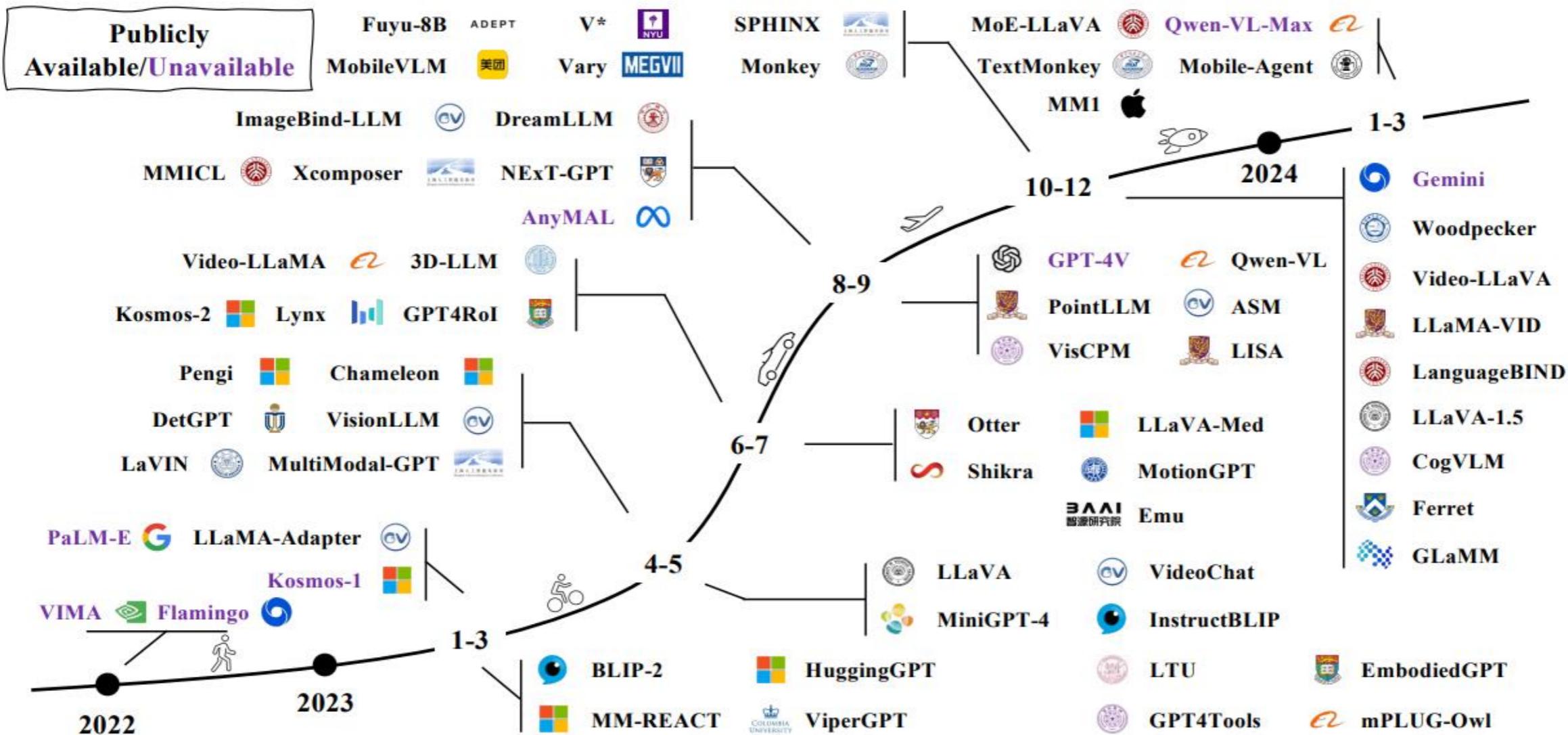


Generative

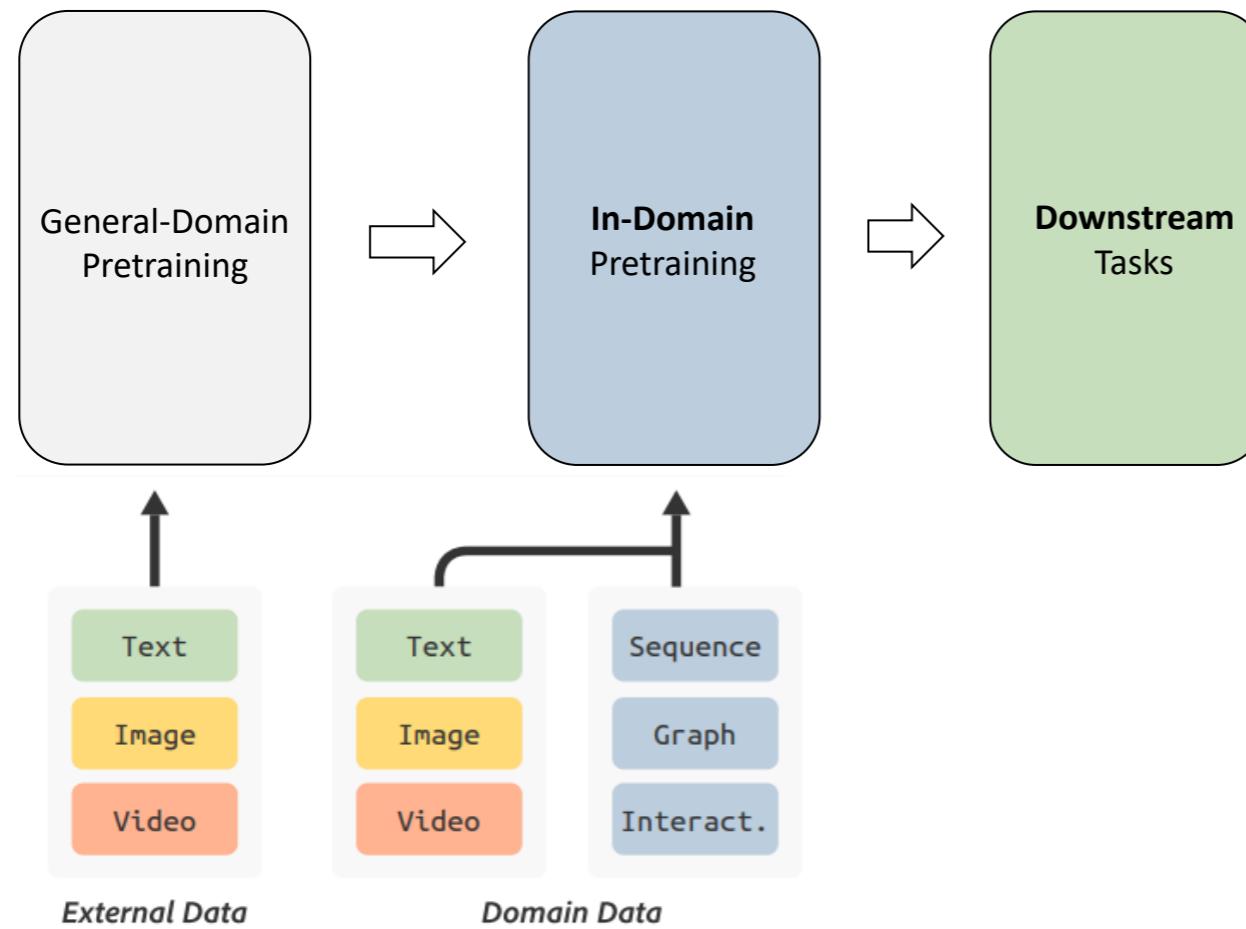
# Pretrained Multimodal Models (2019~2022)



# Multimodal Large Language Models (2023~2024)



# Overall Framework



## Domain-Specific Data:

- **Content data:** text, image, video, category, tags...
- **Behavior data:** user-item pairs, sequences, graphs...

## In-Domain Pretraining:

- A way to incorporate domain knowledge into a pretrained model without having to retrain it from scratch

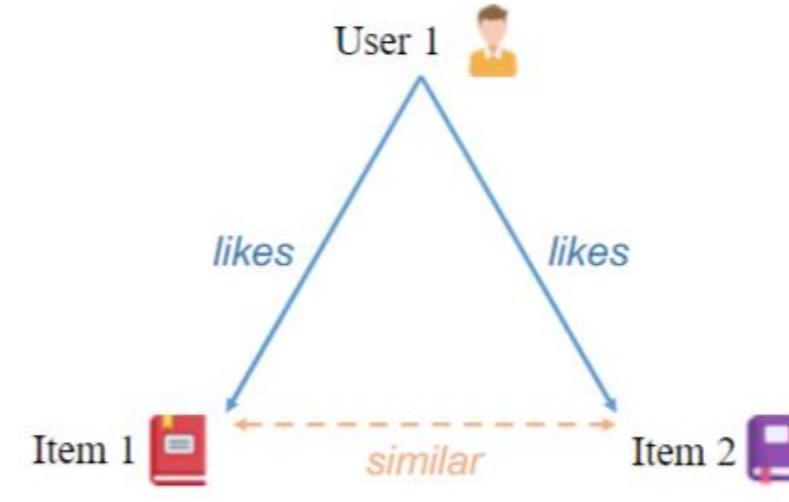
## Downstream Tasks

- Representation transfer
- Supervised finetuning
- Adapter/Prompt tuning

# In-domain Pretraining w/ Collaborative Signals

## Collaborative Signals:

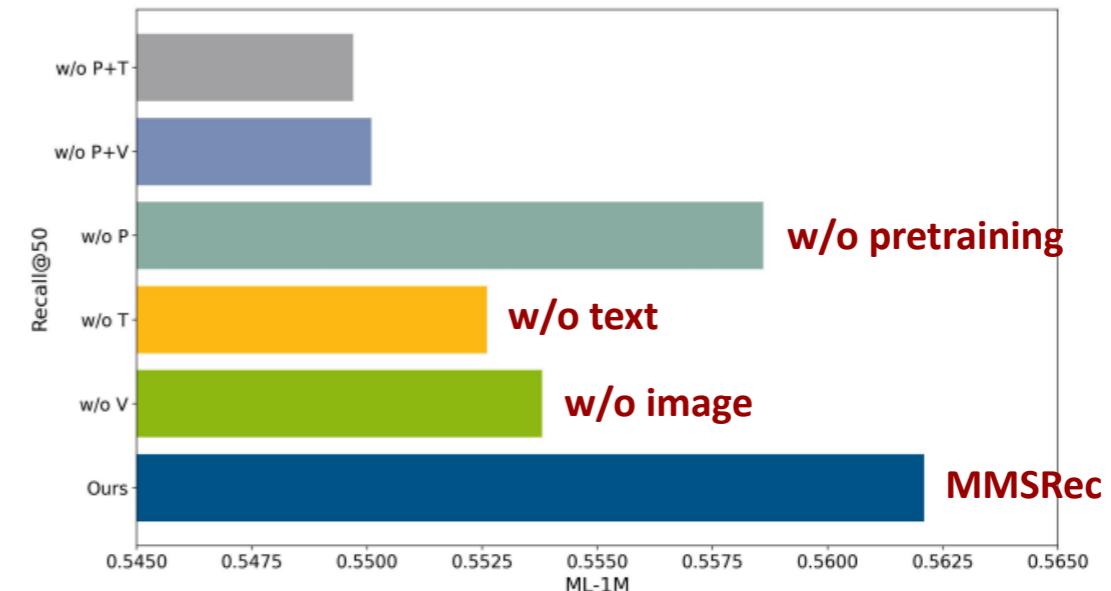
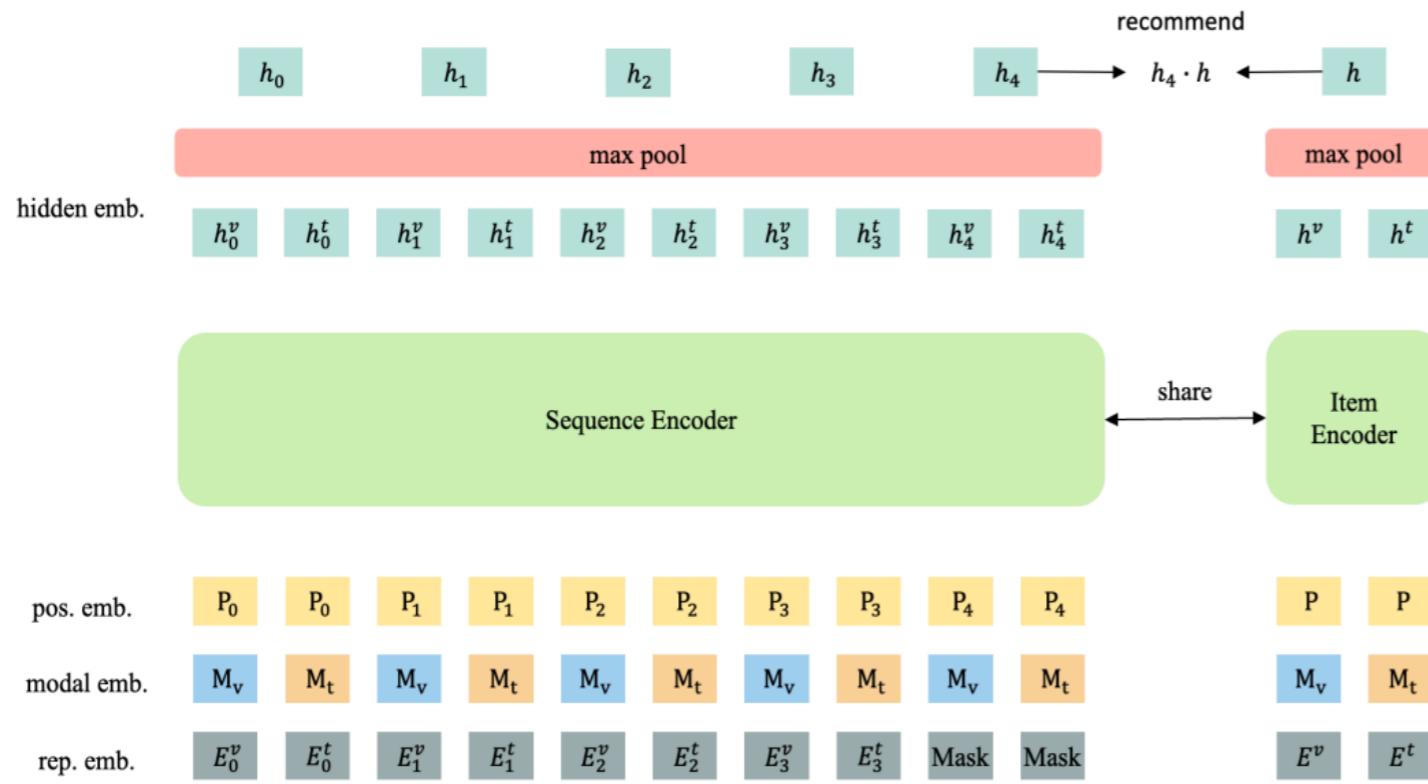
- User-to-item matching (e.g., MMSRec, MISSRec)
- Item-to-item matching (e.g., CB2CF, ItemSage)
- ID-to-modality alignment (e.g., CLCRec)
- .....



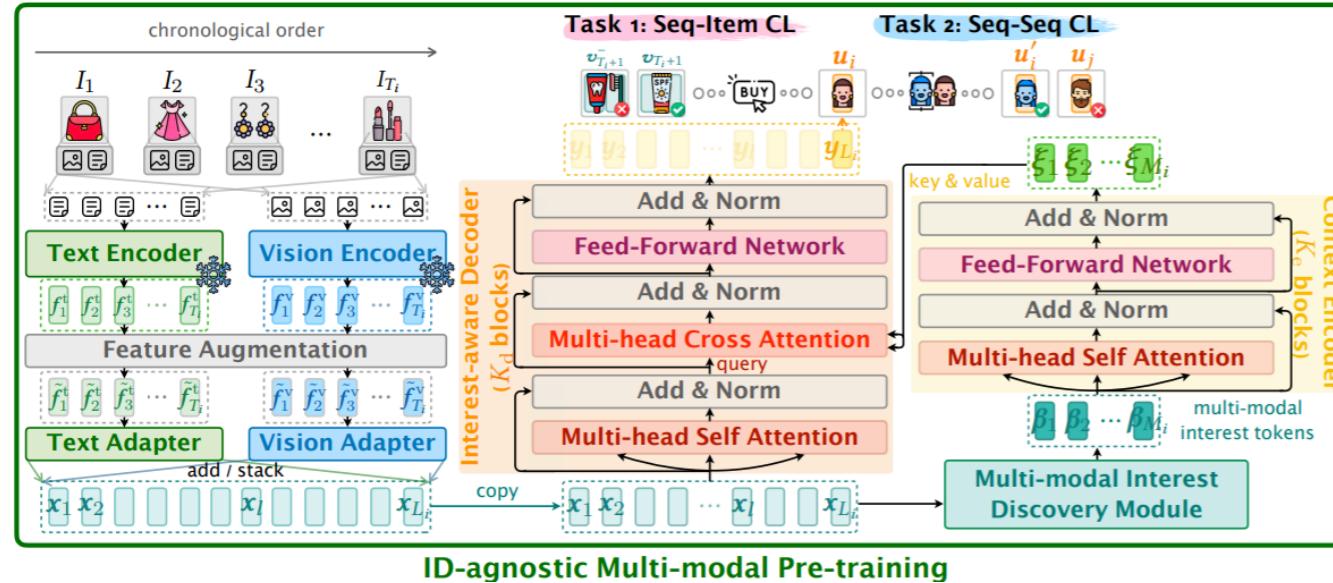
# In-domain Pretraining w/ User-to-Item Matching

## MMSRec

- **Masked Item Prediction:** mask the last position of the behavior sequence for next item prediction

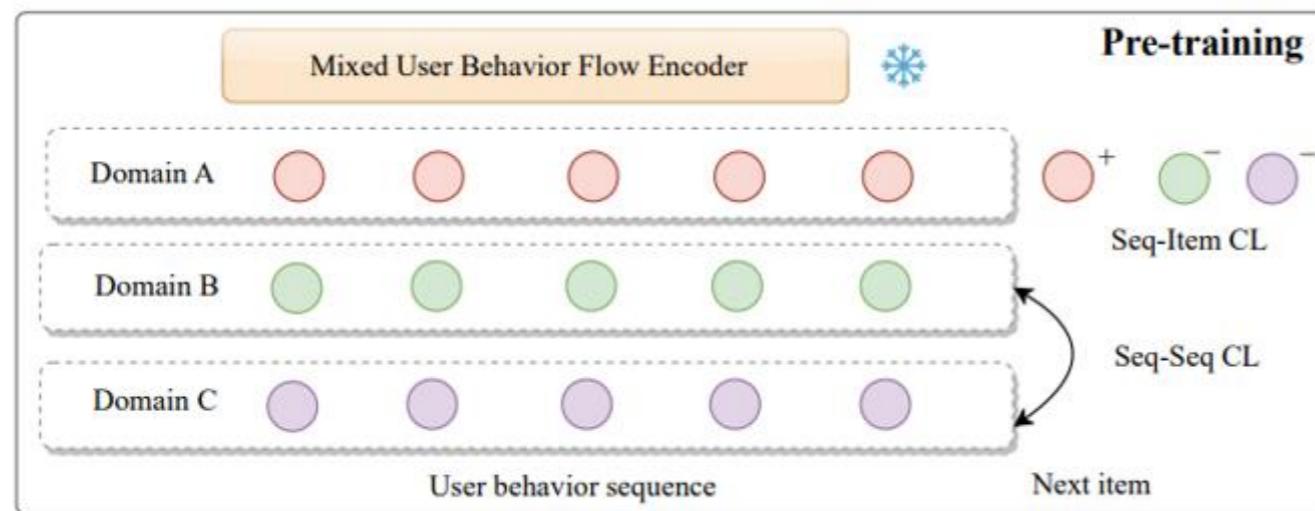


# In-domain Pretraining w/ User-to-Item Matching (continued)



## MISSRec [Huawei]

- **Seq-item contrastive learning:** matching between user sequence and masked item
- **Multi-interest matching:** grouping interest prototypes and performing interest-aware sequence modeling



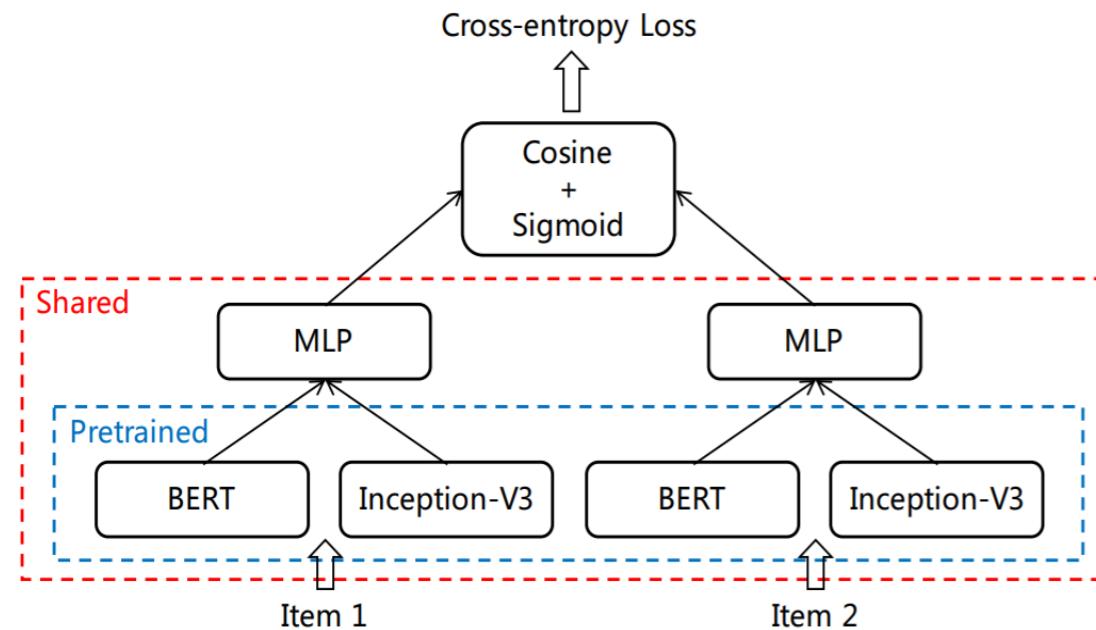
## UniM2Rec [Tencent]

- **Seq-item contrastive learning:** matching between user sequence and masked item
- **Multi-domain matching:** matching across domains

# In-domain Pretraining w/ Item-to-Item Matching

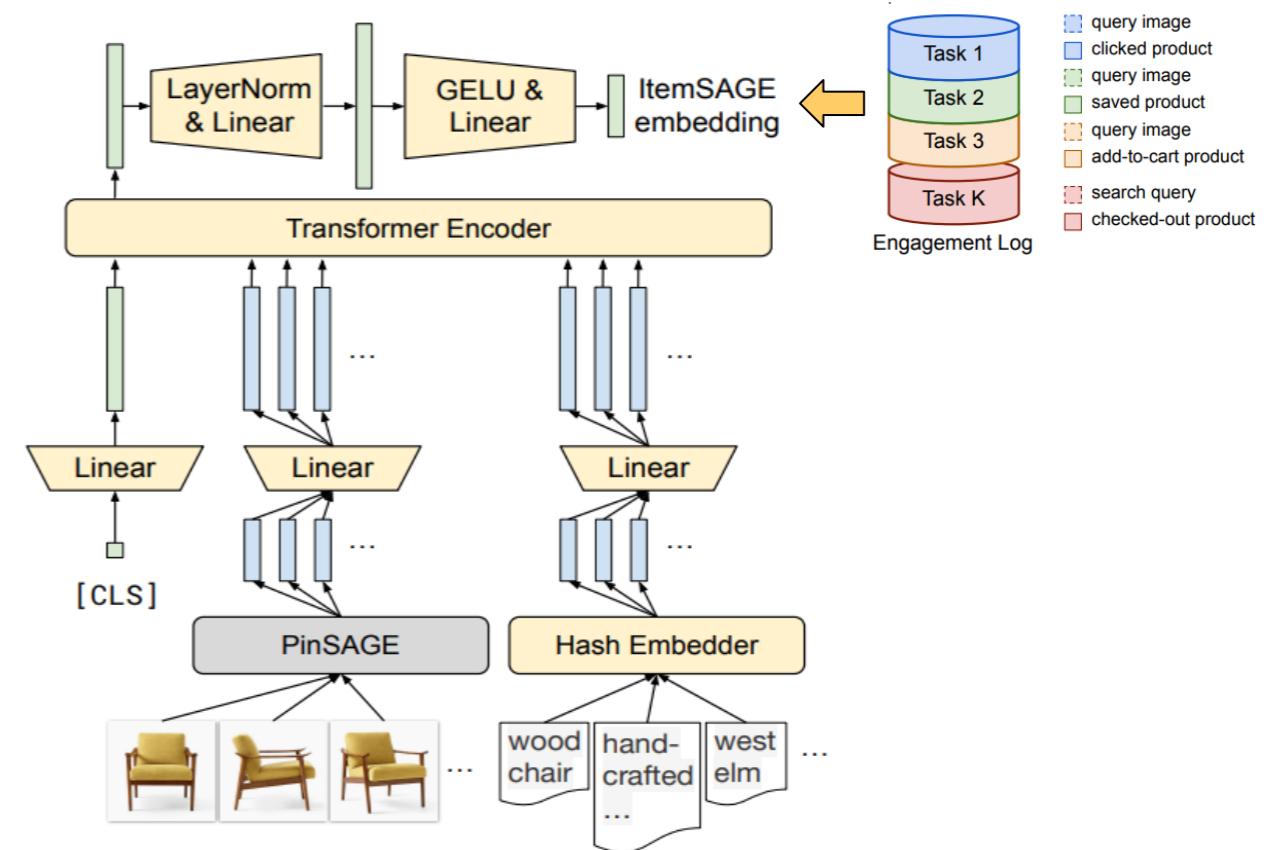
## SSD [Xiaohongshu]

- **CB2CF**: leveraging item-to-item towers to pretrain multimodal item embeddings for recommendation diversity



## ItemSage [Pinterest]

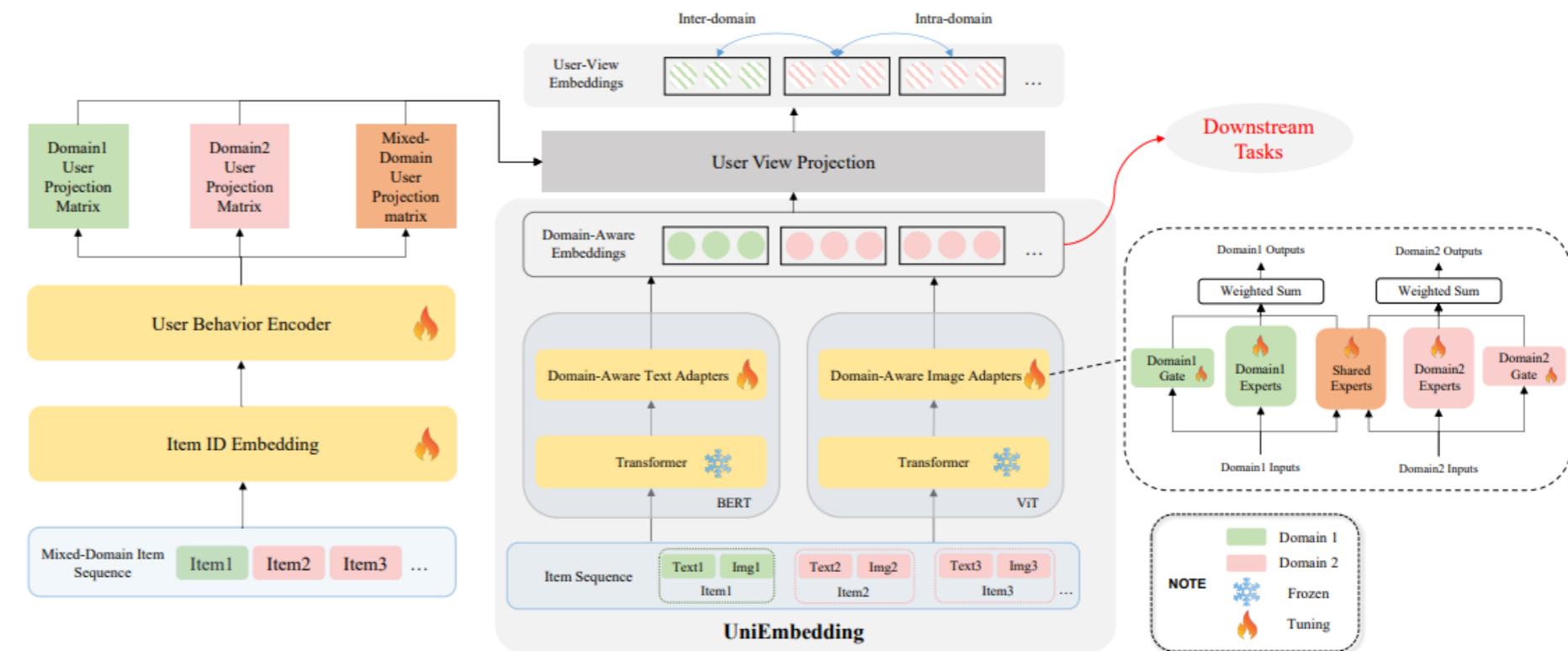
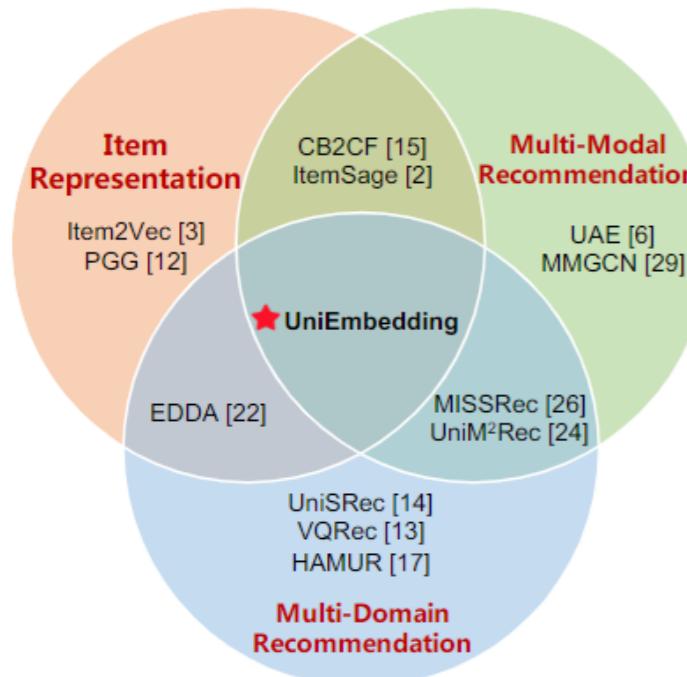
- Applying all engagement logs with multi-tasks to train multimodal item embeddings



# In-domain Pretraining w/ Item-to-Item Matching

## UniEmbedding [Huawei]

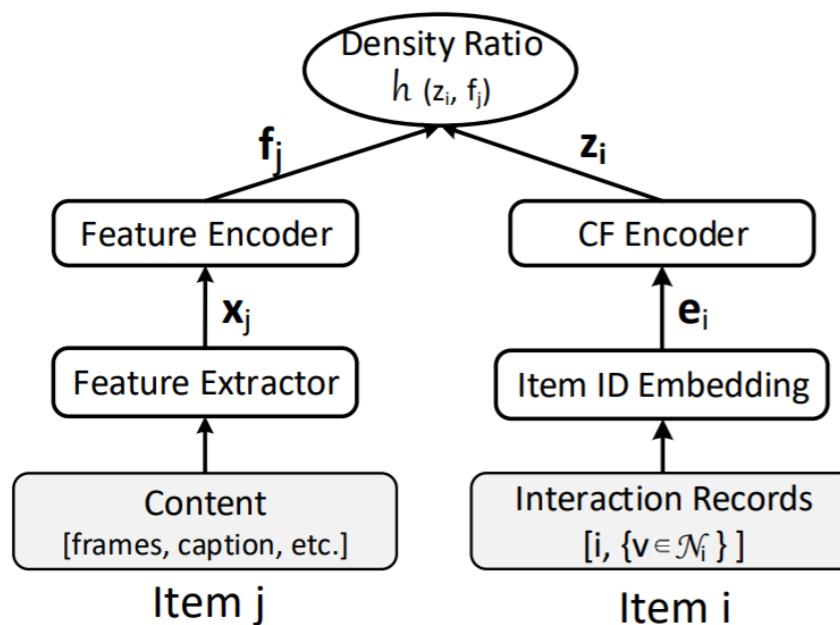
- Universal multi-modal multi-domain item embedding
- Intra-domain/cross-domain contrastive learning
- Domain-aware multimodal adapter



# In-domain Pretraining w/ ID-to-Modality Alignment

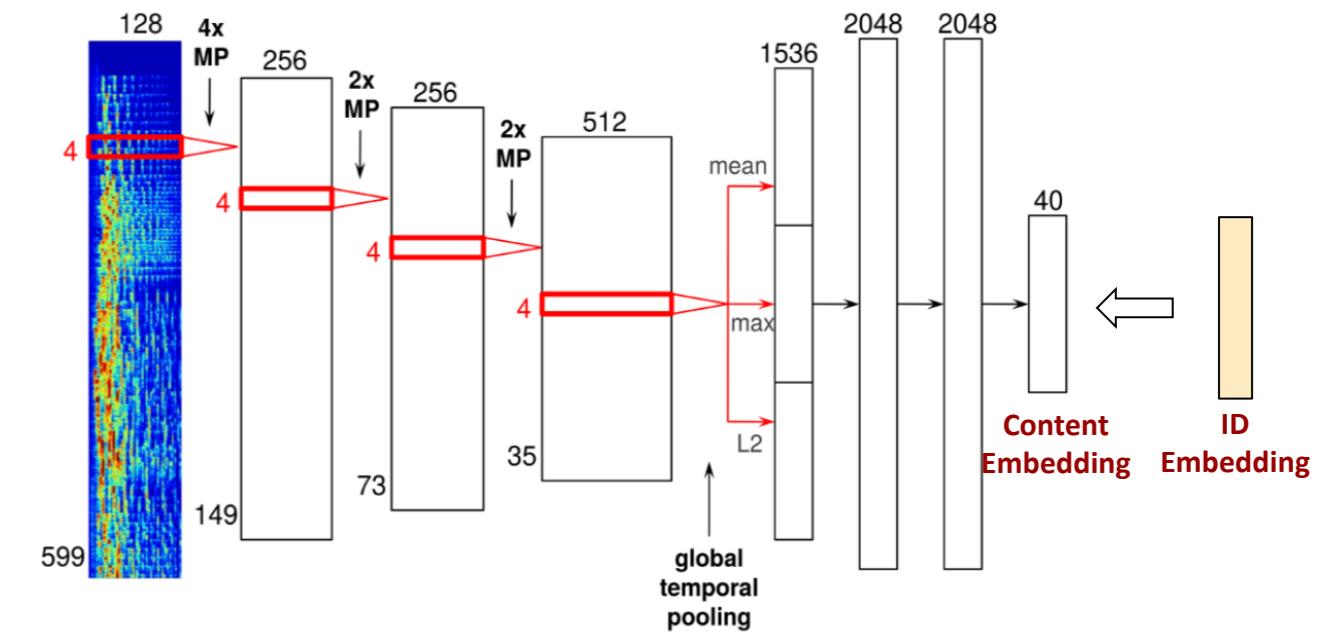
## CLCRec

- Contrastive learning between CF encoder and content encoder



## DCMR

- Leveraging pretrained item ID embeddings as signals to train content encoders



Wei et al., Contrastive Learning for Cold-Start Recommendation, 2021

Oord et al., Deep Content-based Music Recommendation, 2013  
<https://sander.ai/2014/08/05/spotify-cnns.html>

# In-domain Pretraining w/ Self-supervised Tasks

## Reconstructive:

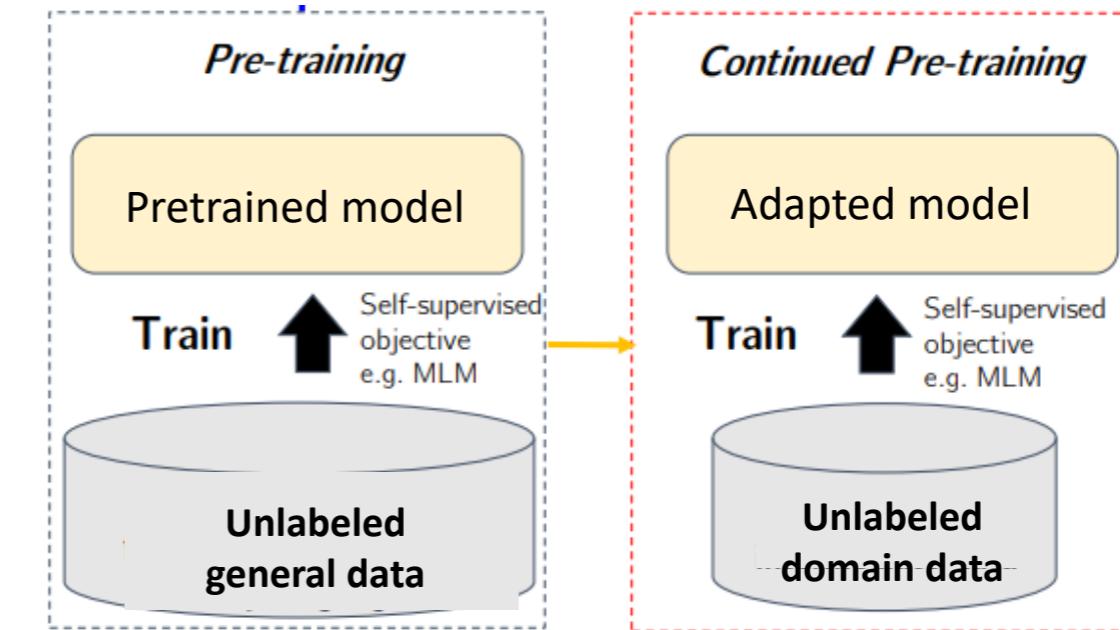
- Masked token prediction (PREC、RecoBERT)
- Masked attribute prediction (PREC、S3-Rec)
- Masked item prediction (PREC、S3-Rec)

## Contrastive:

- Contrastive view alignment (MMSRec、VisualEncoder)
- Title-body alignment (RecoBERT)
- Cross-modal alignment

## Generative:

- .....



Liu et al., Boosting Deep CTR Prediction with a Plug-and-Play Pre-trainer for News Recommendation, 2022

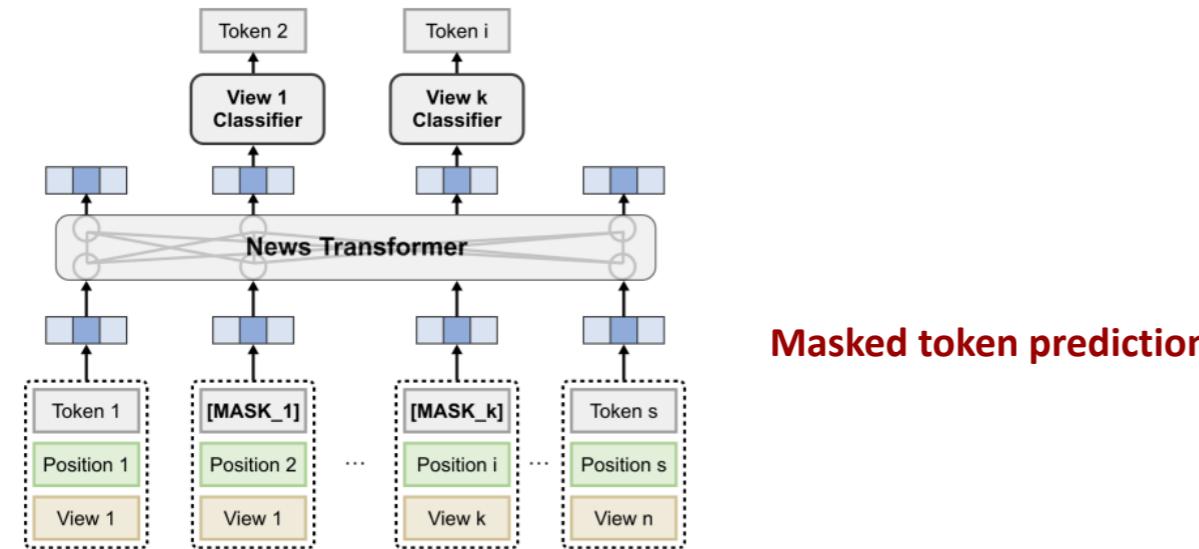
Malkiel et al., RecoBERT: A Catalog Language Model for Text-Based Recommendations, 2020

Zhou et al., S<sup>3</sup>-Rec: Self-Supervised Learning for Sequential Recommendation with Mutual Information Maximization, 2020

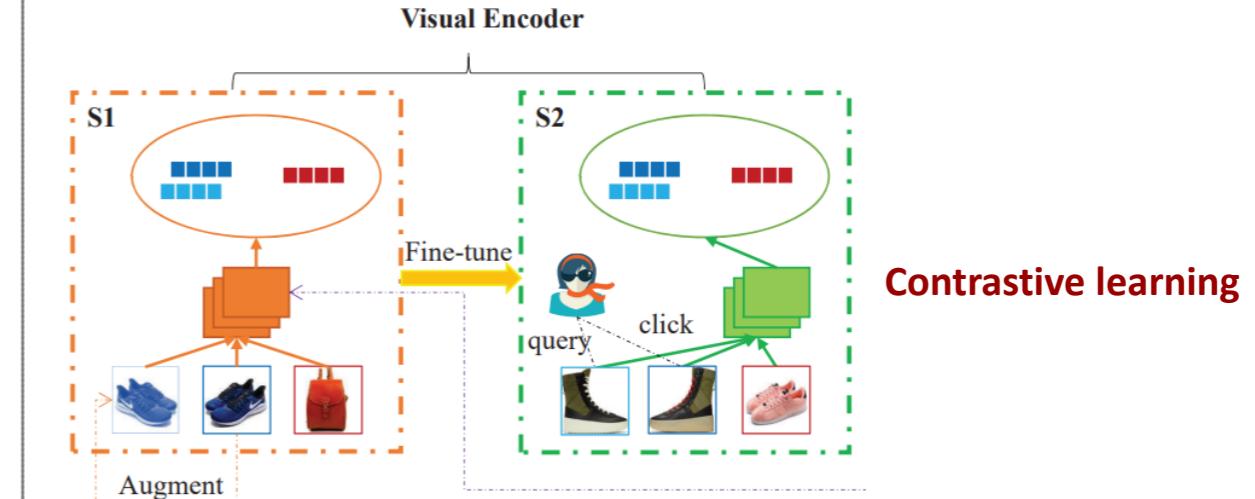
Song et al., Self-Supervised Multi-Modal Sequential Recommendation, 2023

Chen et al., Visual Encoding and Debiasing for CTR Prediction, 2022

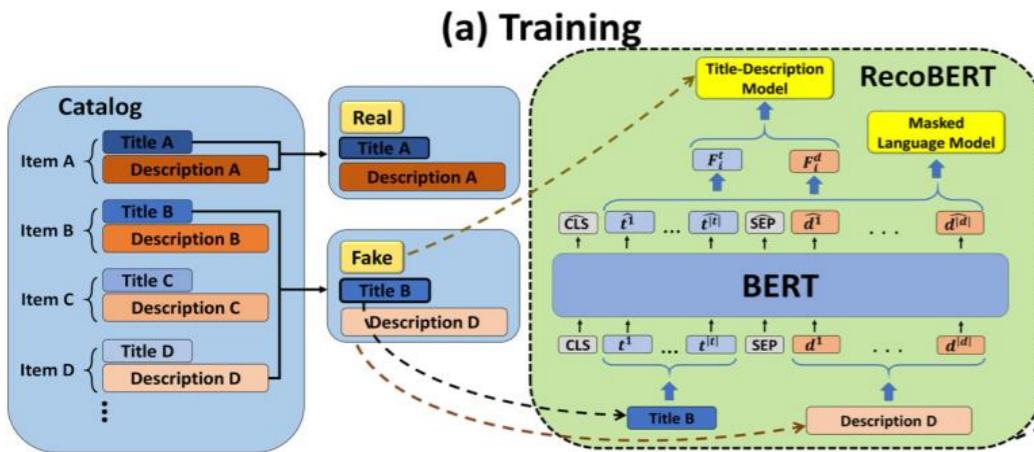
# In-domain Pretraining w/ Self-supervised Tasks (continued)



(a) Masked news token prediction.  
PREC [Huawei] Liu et al., 2022

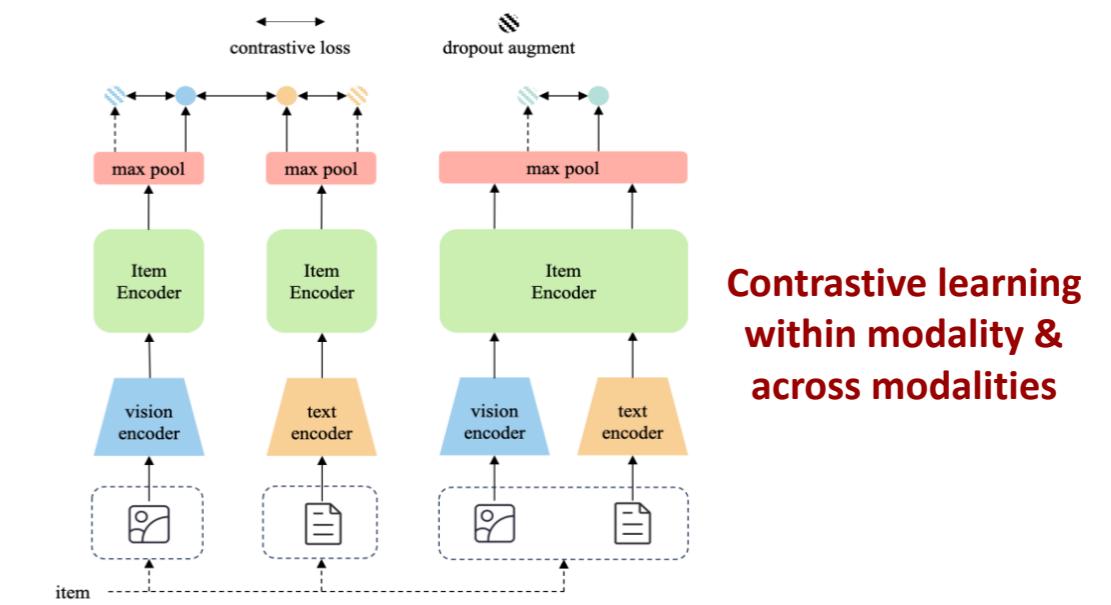


VisualEncoder Chen et al., 2022



RecoBERT Malkiel et al., 2020

Masked language  
model /  
alignment  
between title and  
description

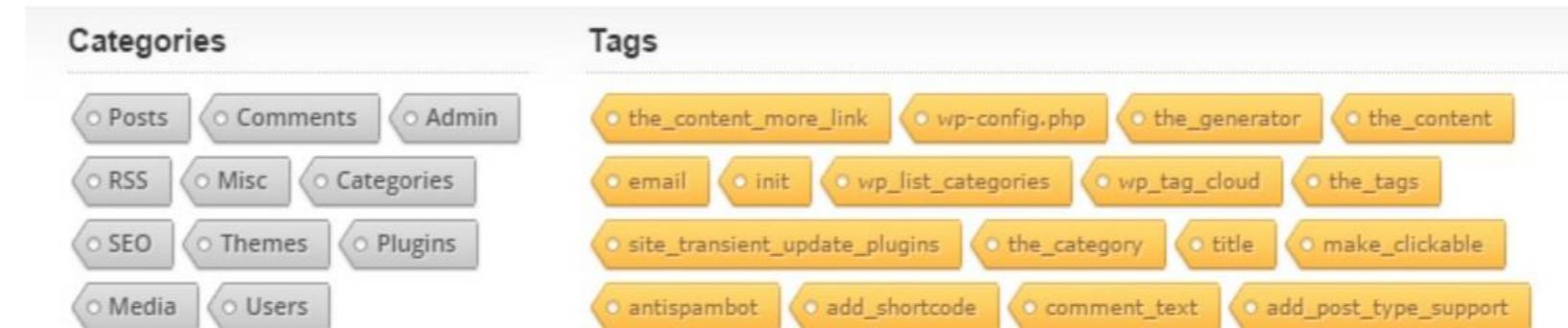


MMSRec Song et al., 2023

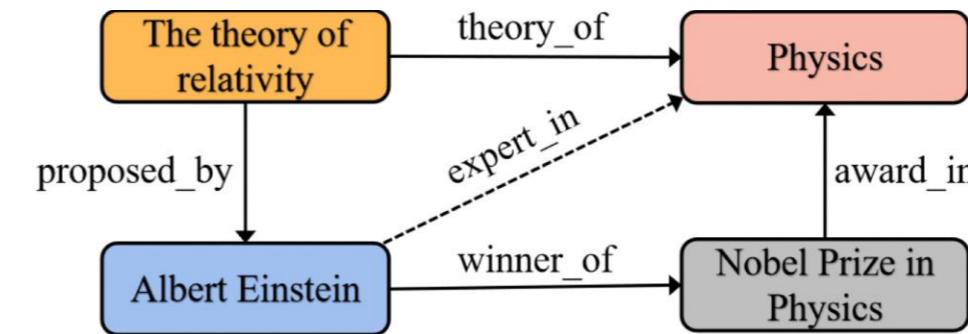
# In-domain Pretraining w/ Augmented Knowledge

## Knowledge Sources:

- Category/tags/topics
- Knowledge graphs
- Query-document pairs
- .....



*Image credit: <https://www.wpxplorer.com/plugins-add-categories-tags/>*



*Image credit: TDN: Triplet Distributor Network for Knowledge Graph Completion, 2023*

# In-domain Pretraining w/ Augmented Knowledge (continued)

## NewsEmbed

- **Contrastive learning:** aligning the crawled news document triplets
- **Topic classification:** leveraging document-topic associations for multi-label classification

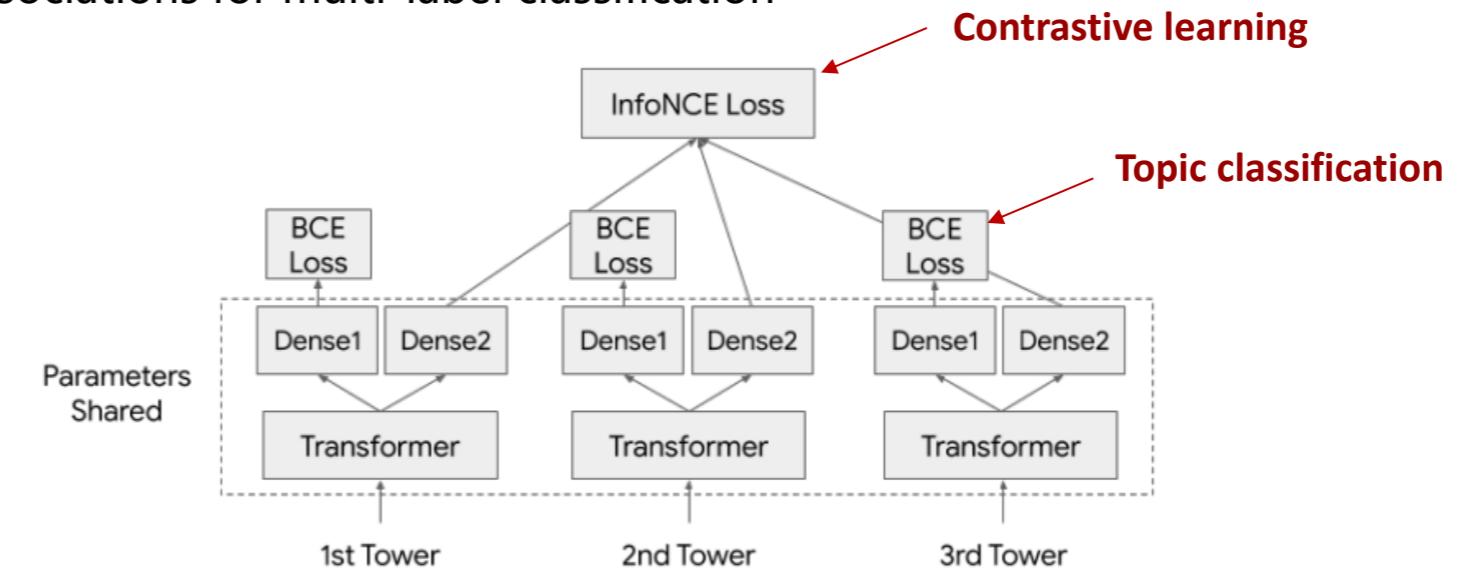
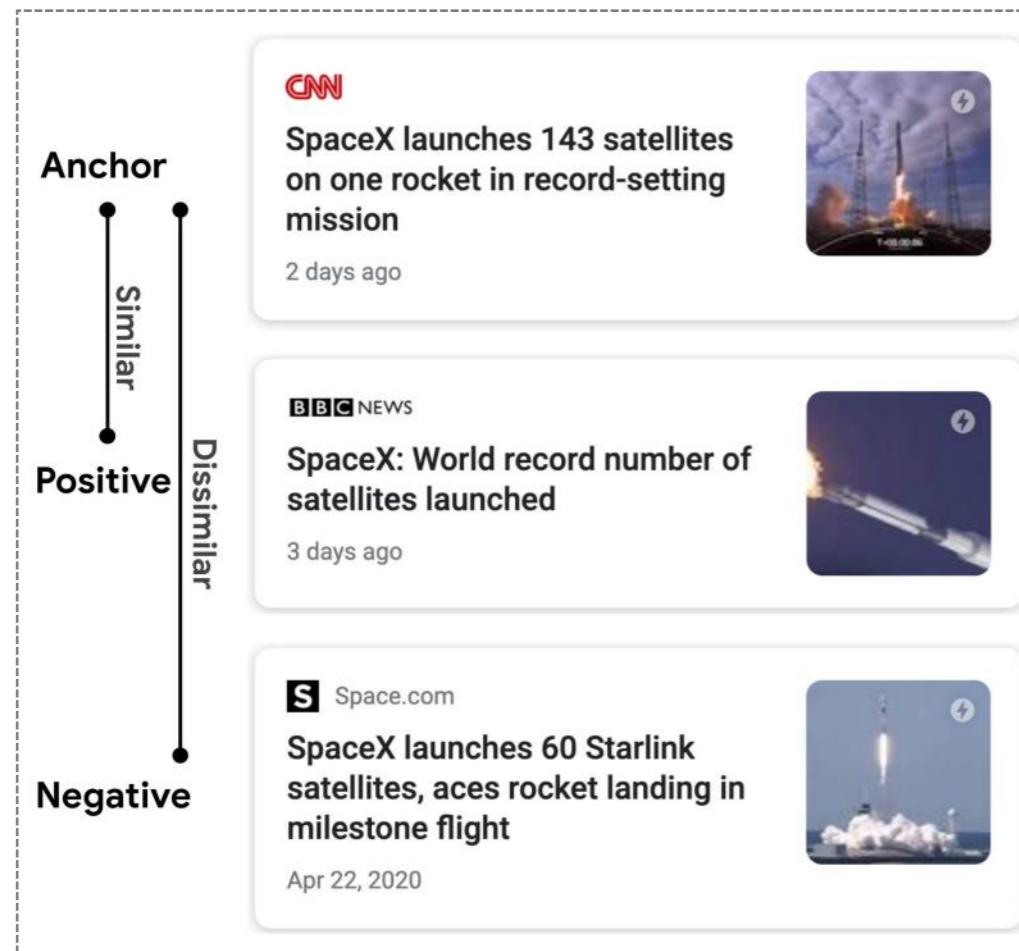


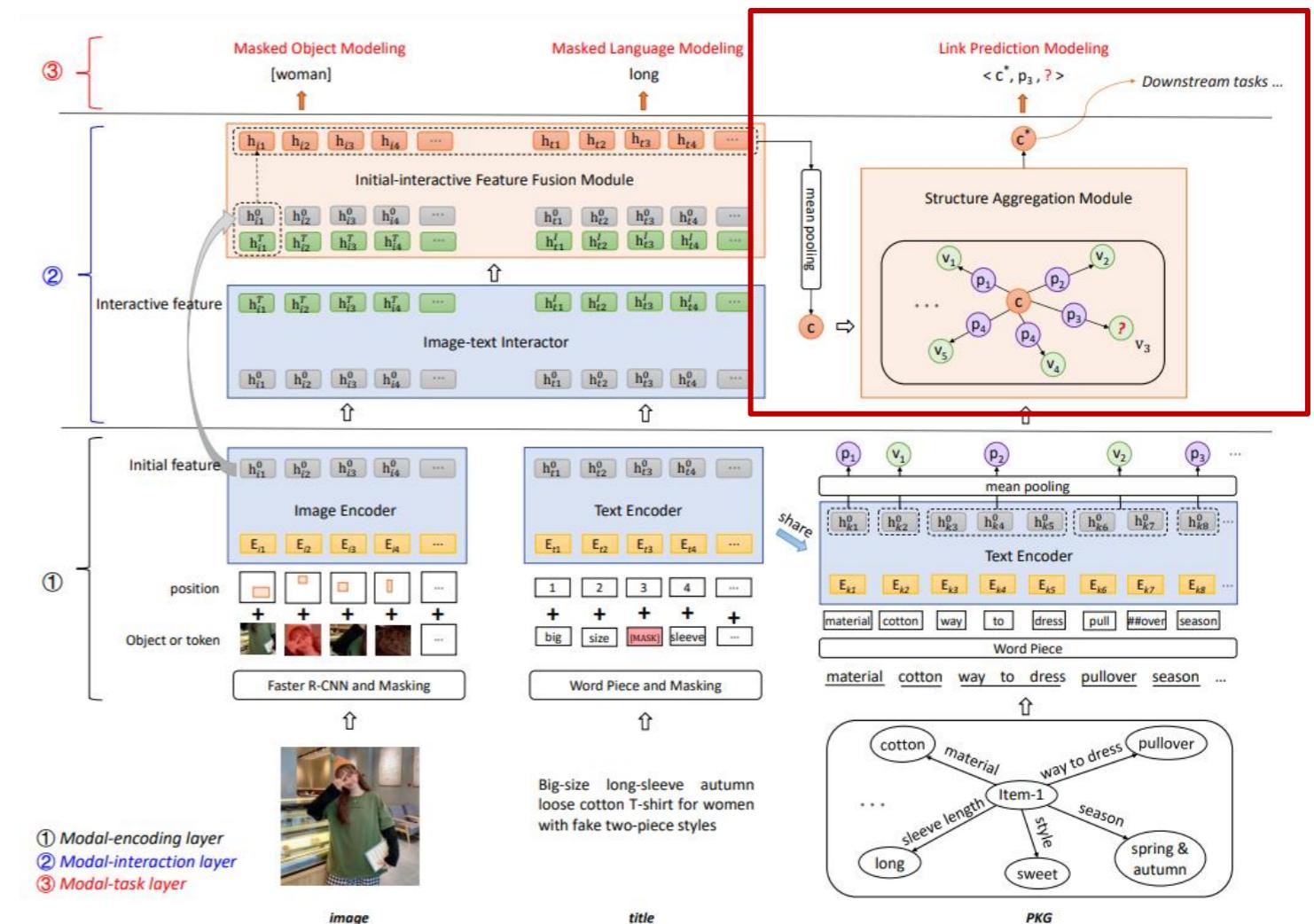
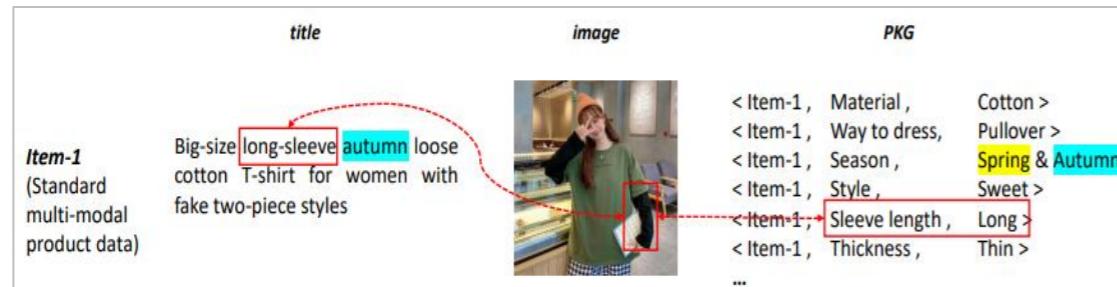
Figure 4: NewsEmbed model structure.

| Model            | BBC         | 20 Newsgroup | AG News     | MIND        | Avg.        |
|------------------|-------------|--------------|-------------|-------------|-------------|
| SBERT            | 96.0        | 64.5         | 86.5        | 75.2        | 80.5        |
| USE              | 97.3        | 66.4         | 85.8        | 75.0        | 81.1        |
| mUSE             | 97.3        | 71.4         | 86.8        | 75.8        | 82.8        |
| LaBSE            | 96.6        | 70.3         | 86.3        | 73.9        | 81.8        |
| Laser            | 92.1        | 63.5         | 81.4        | 63.1        | 75.0        |
| <b>NewsEmbed</b> | <b>97.5</b> | <b>73.9</b>  | <b>89.1</b> | <b>77.0</b> | <b>84.2</b> |

# In-domain Pretraining w/ Augmented Knowledge (continued)

## K3M

- **Link Prediction Modeling (LPM):** learning modality encoders to perform link prediction in KGs

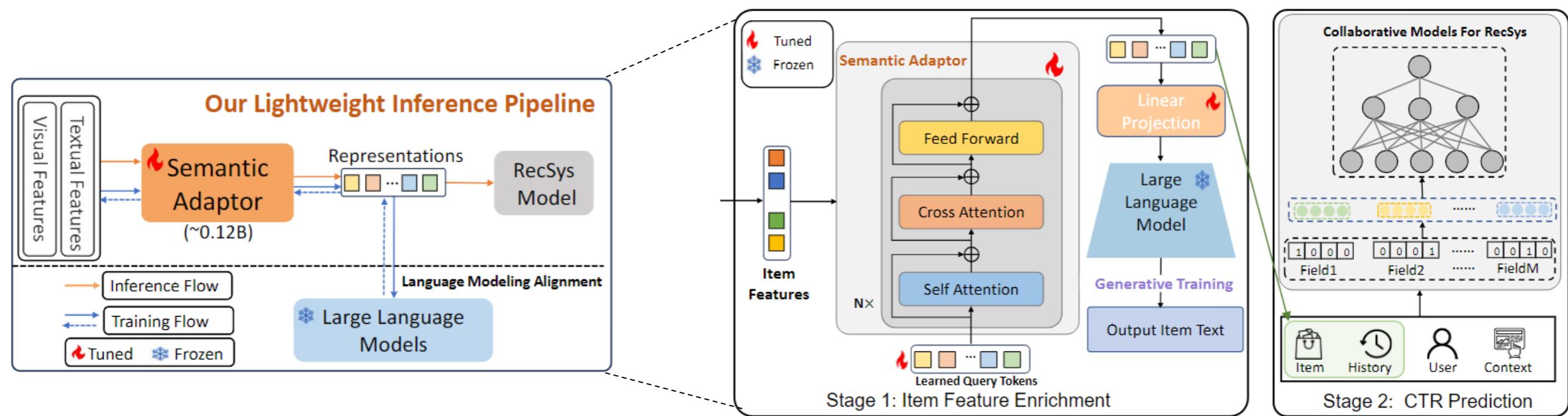


# In-domain Pretraining w/ Augmented Knowledge (continued)

## EASE

- **Enrich with LLMs:** LLMs serve as a world knowledge base
- Semantic adapter bridge item features and LLMs
- Reconstruction text from LLMs to transfer knowledge

$$\begin{aligned}\log p(t|x) &= \sum_{l=1}^L \log p(t_l|\tilde{Z}_x, t_1, t_2, \dots, t_{l-1}) \\ &= \sum_{l=1}^L \log p(t_l|i_1, i_2, \dots, i_{n_q}, t_1, t_2, \dots, t_{l-1}),\end{aligned}$$



# Summarization

- **Multimodal Pretraining Techniques for Recommendation**
  - With **collaborative signals**
    - User-to-item matching
    - Item-to-item matching
    - ID-to-modality alignment
  - With **self-supervised tasks**
    - Mask prediction
    - Contrastive alignment
  - With **augmented knowledge**
    - Categories/Tags/Topics
    - Knowledge graphs
    - LLMs

# Multimodal Pretraining vs. Adaptation

## Multimodal pretraining for recommendation

How to learn a good representation  
for recommendation?

Pretrained  
large models



Recommendation  
models

## Multimodal adaptation for recommendation

How to learn a good recommender  
given pretrained representations?

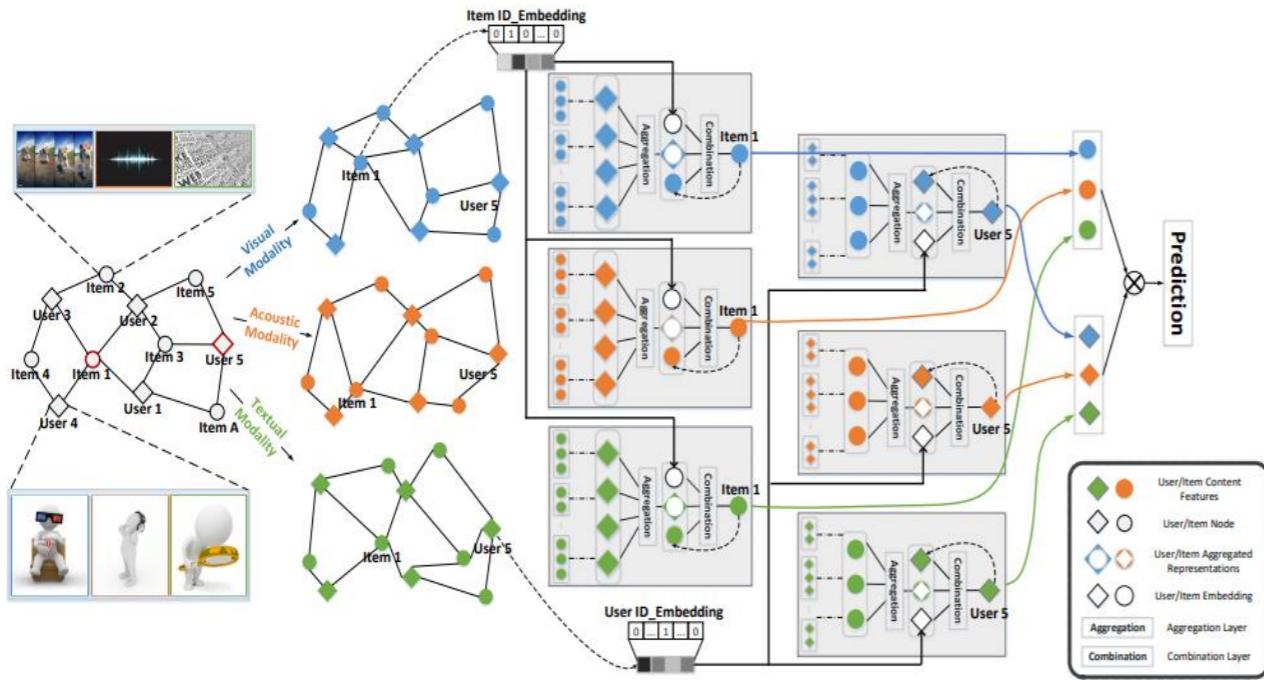


## Multimodal Adaptation for Recommendation

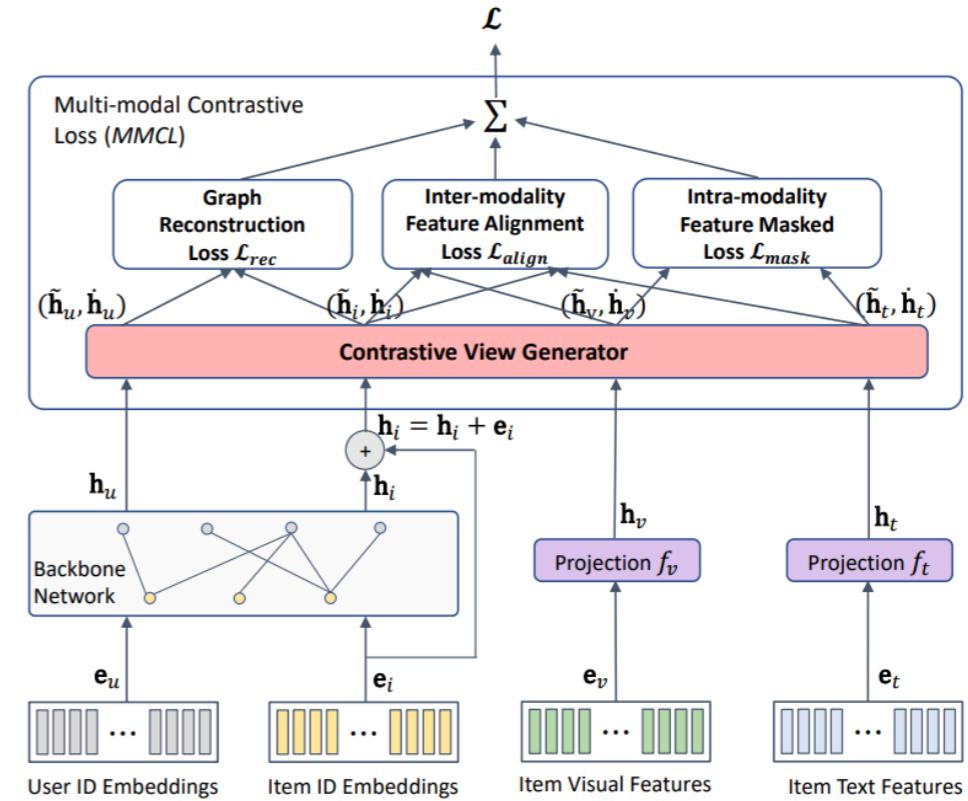
- **Representation transfer**
  - Multimodal features as side information
  - Multimodal sequence learning for user representation
  - Multimodal sequence denoising and aggregation
- **Joint Finetuning**
  - Only finetuning item-side encoder
  - Finetuning both item-side and user-side encoders
  - Finetuning user-item cross encoder
- **Adapter/Prompt Tuning**
  - Multimodal fusion adapter
  - LLM adapter for multimodal recommendation

# Representation Transfer (1)

- Multimodal features as side information



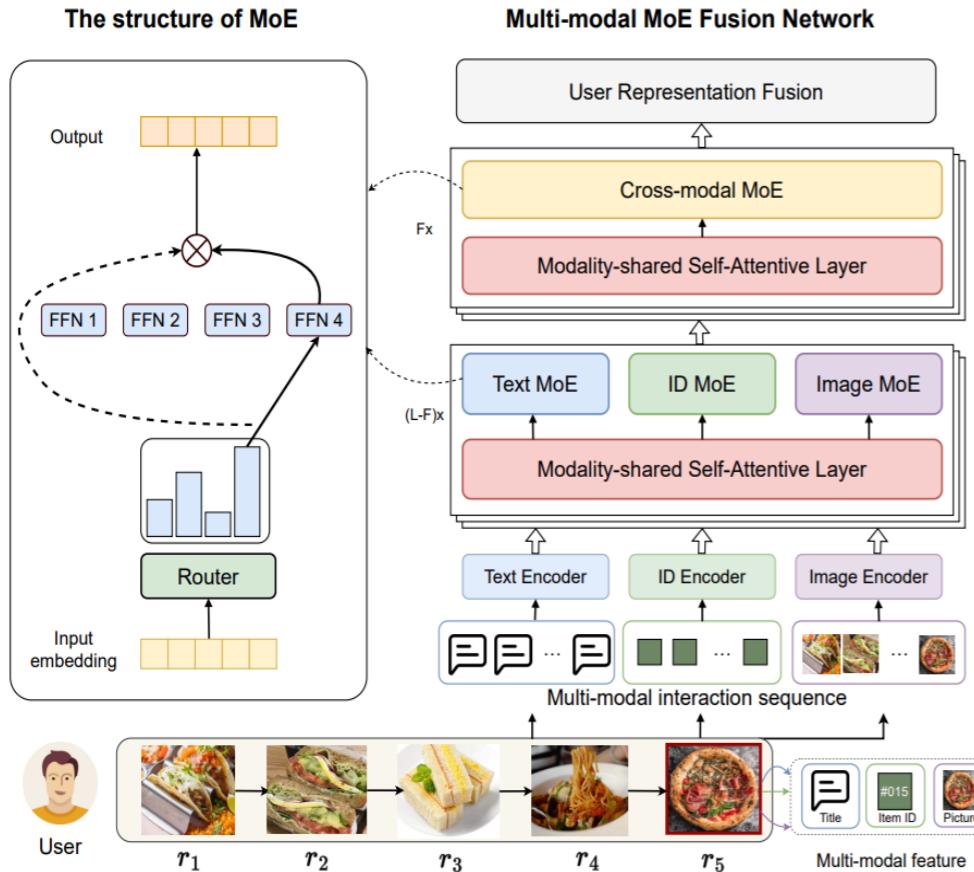
**MMGCN:** leveraging multimodal graph networks



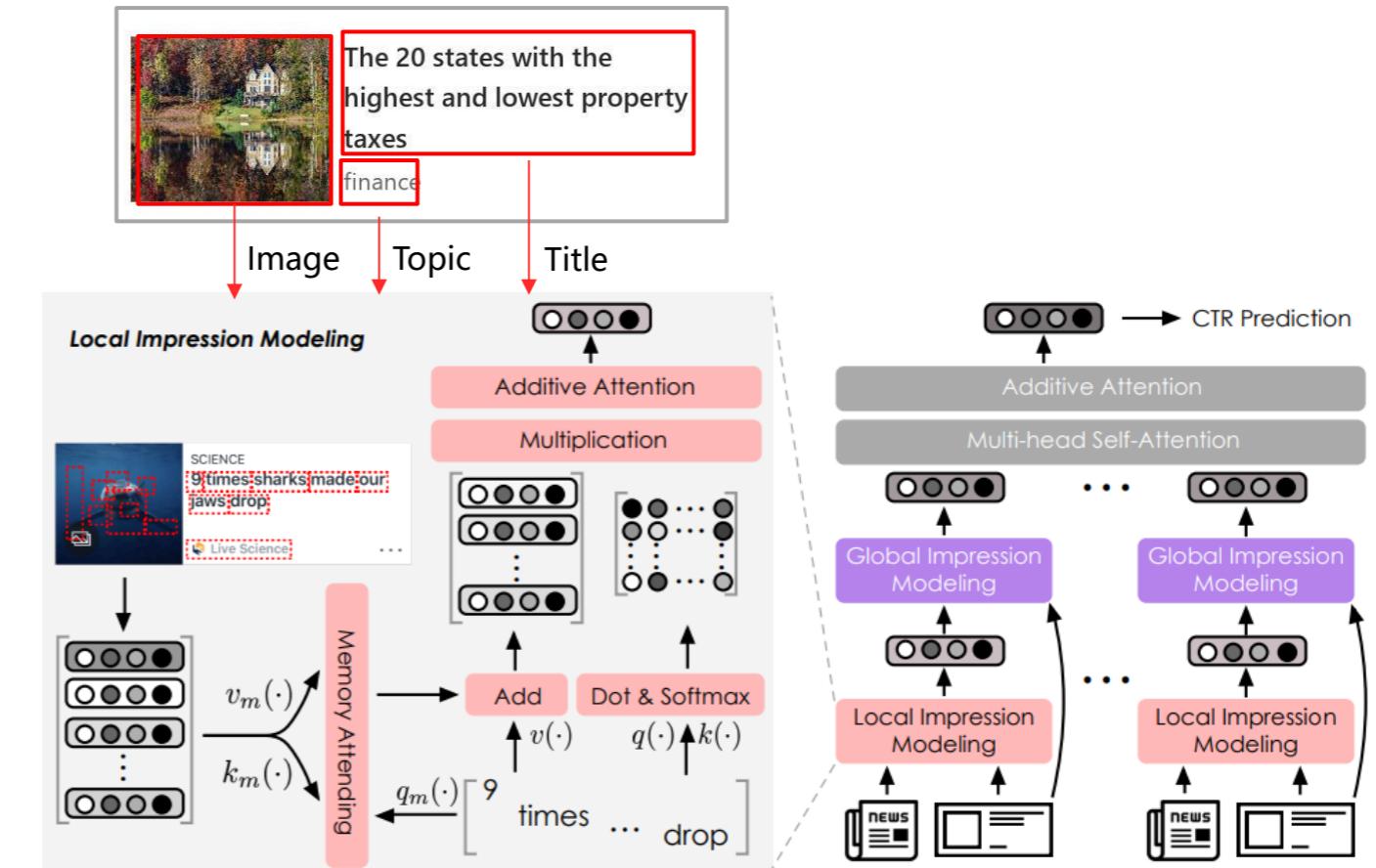
**BM3:** leveraging ID-modality alignment

# Representation Transfer (2)

- Multimodal sequence learning for user representation



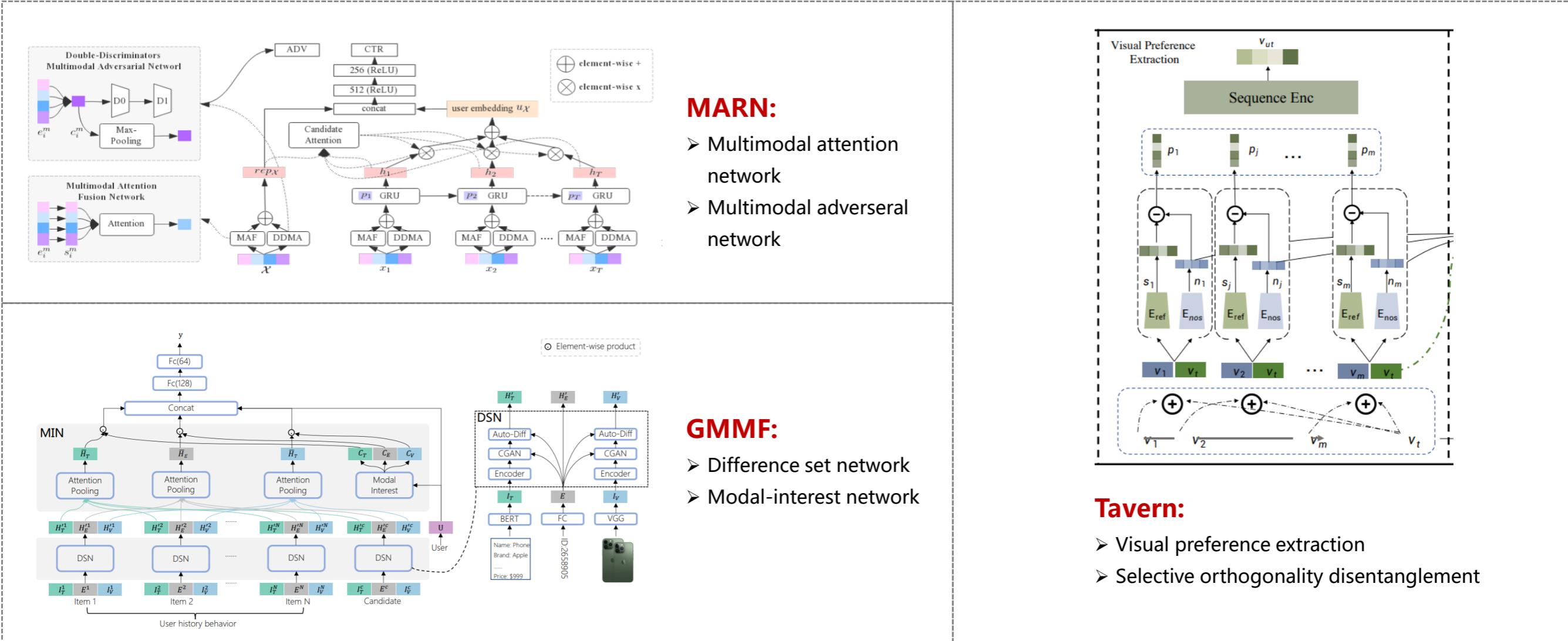
**M3SRec:** MOE-based multimodal fusion



**IMRec [Huawei]:** local and global fusion

# Representation Transfer (3)

- Multimodal sequence denoising and aggregation



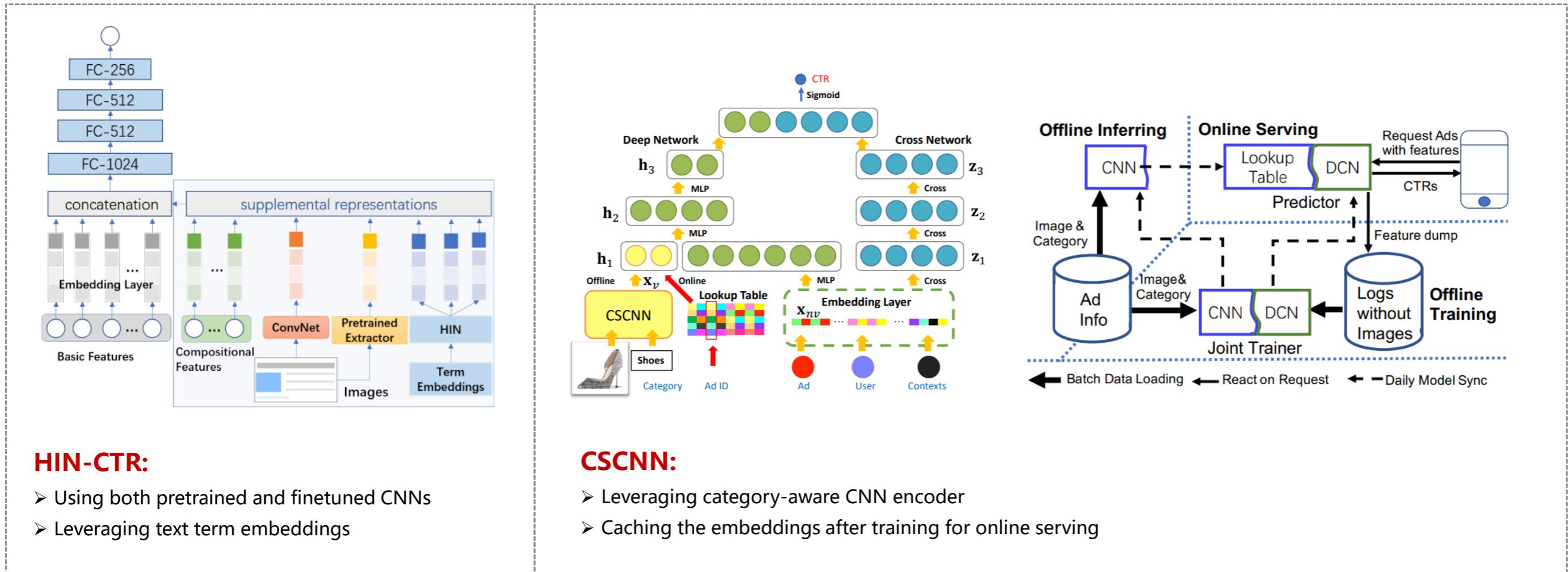
Li et al., Adversarial Multimodal Representation Learning for Click-Through Rate Prediction, 2020

Xiao et al., From Abstract to Details: A Generative Multimodal Fusion Framework for Recommendation, 2022

Wen et al., Unified Visual Preference Learning for User Intent Understanding, 2024

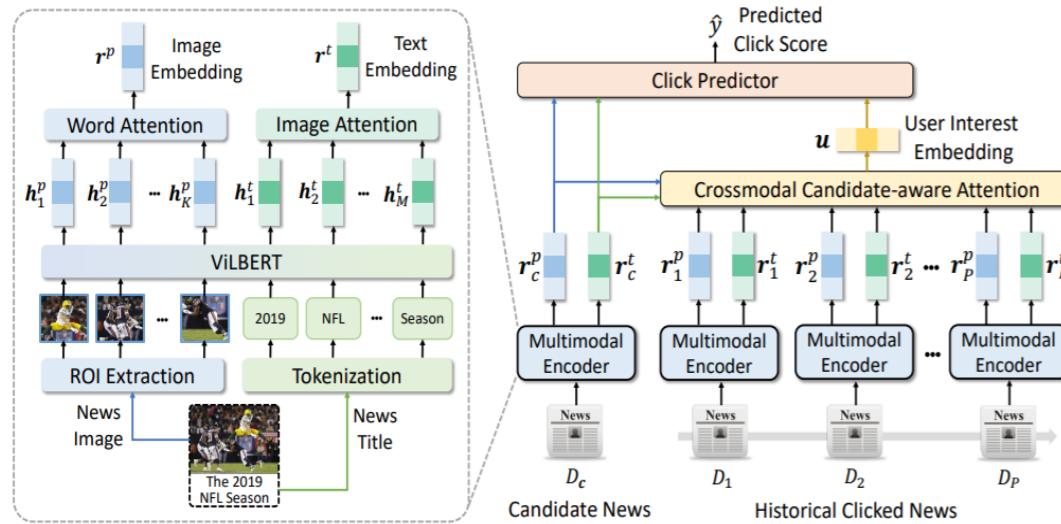
# Joint Finetuning (1)

- Only finetuning item-side encoder



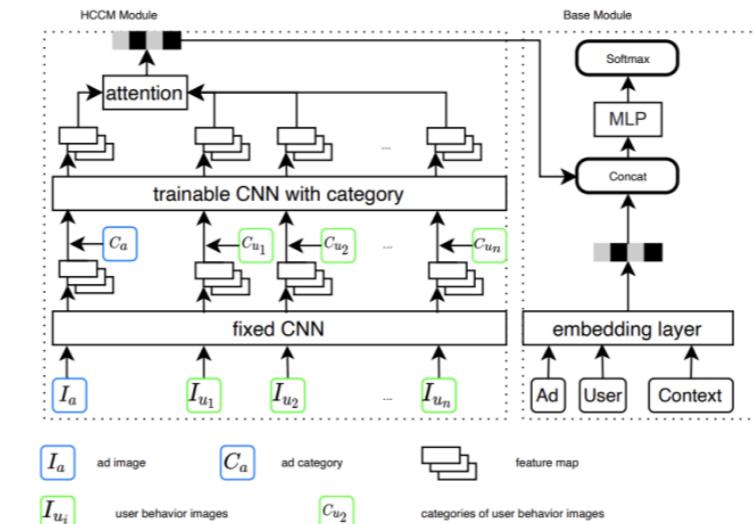
# Joint Finetuning (2)

- Finetuning both **item-side** and **user-side** encoders



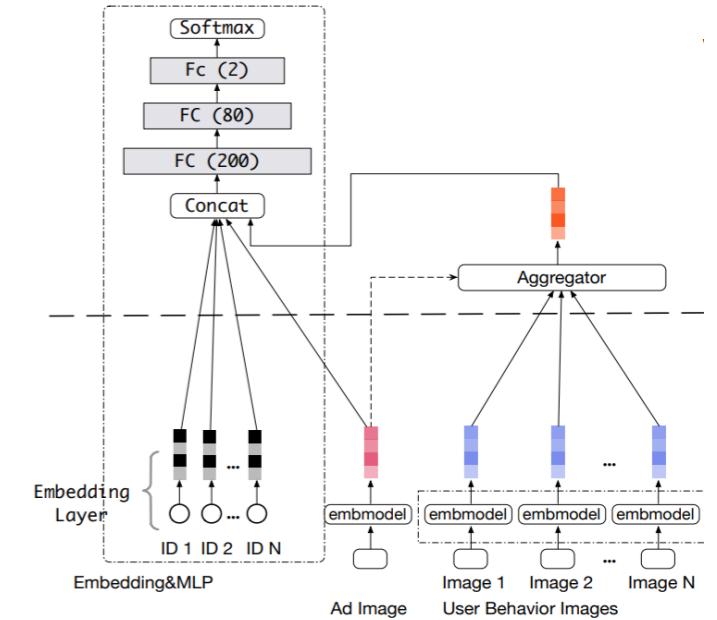
## MM-Rec:

- Finetuning the last three layers of ViLBERT
- Caching the image and text embeddings



## HCCM:

- Leveraging category-aware CNN encoder
- Caching the embeddings after training

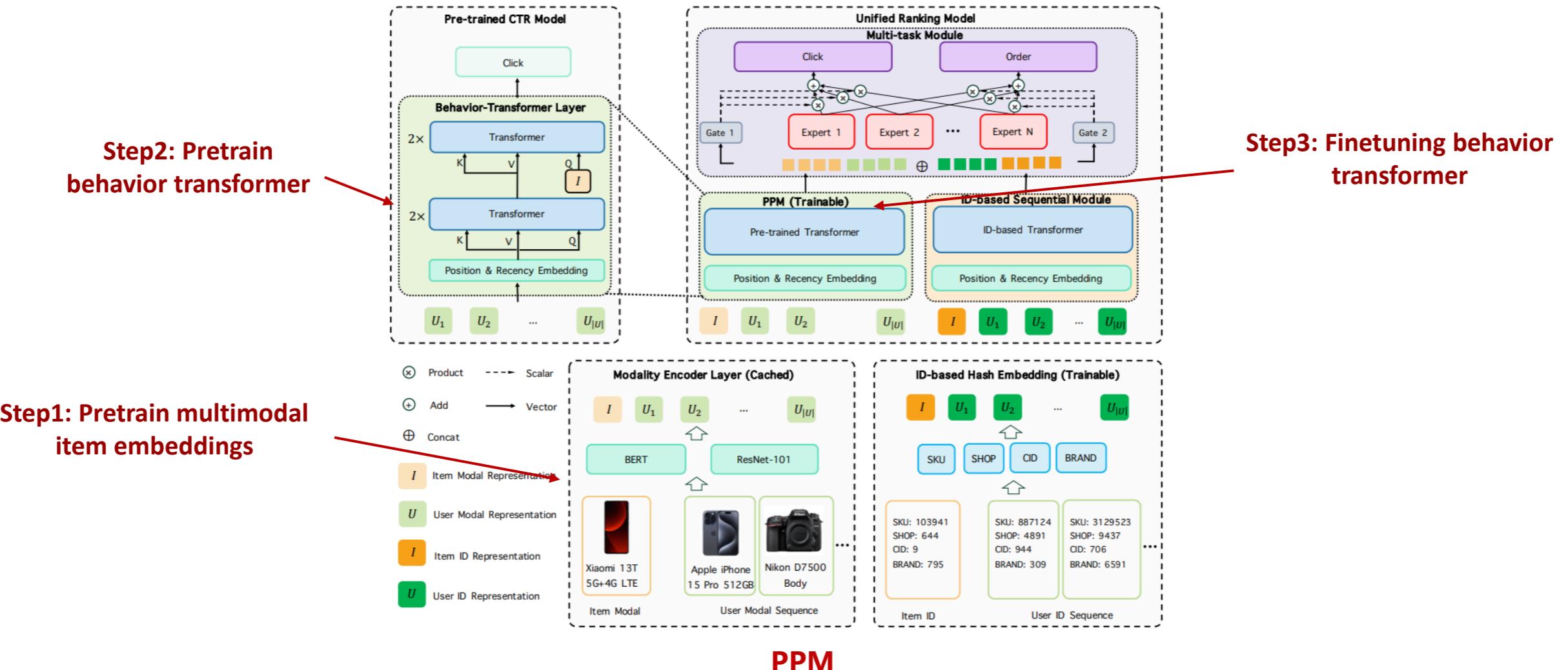


## DCIM:

- Finetuning pretrained CNNs
- Caching the embeddings after training

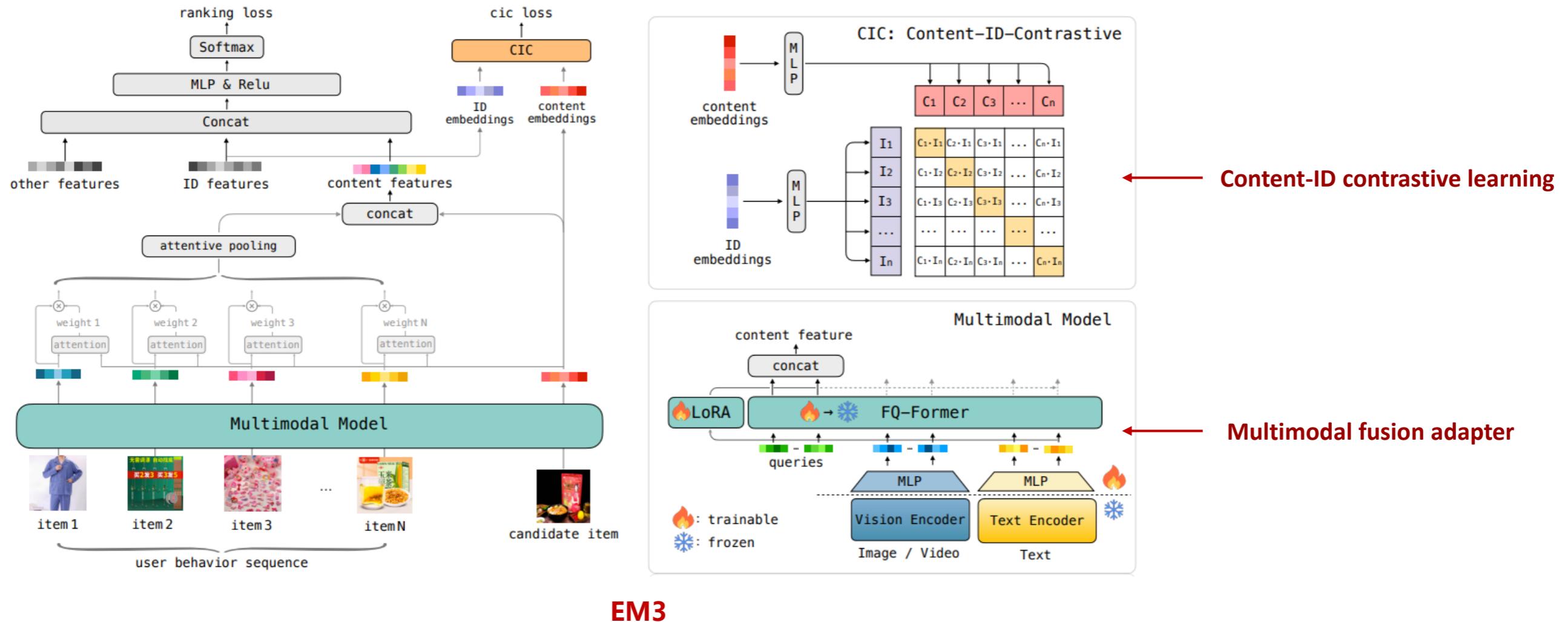
# Joint Finetuning (3)

## ➤ Finetuning user-item cross encoder



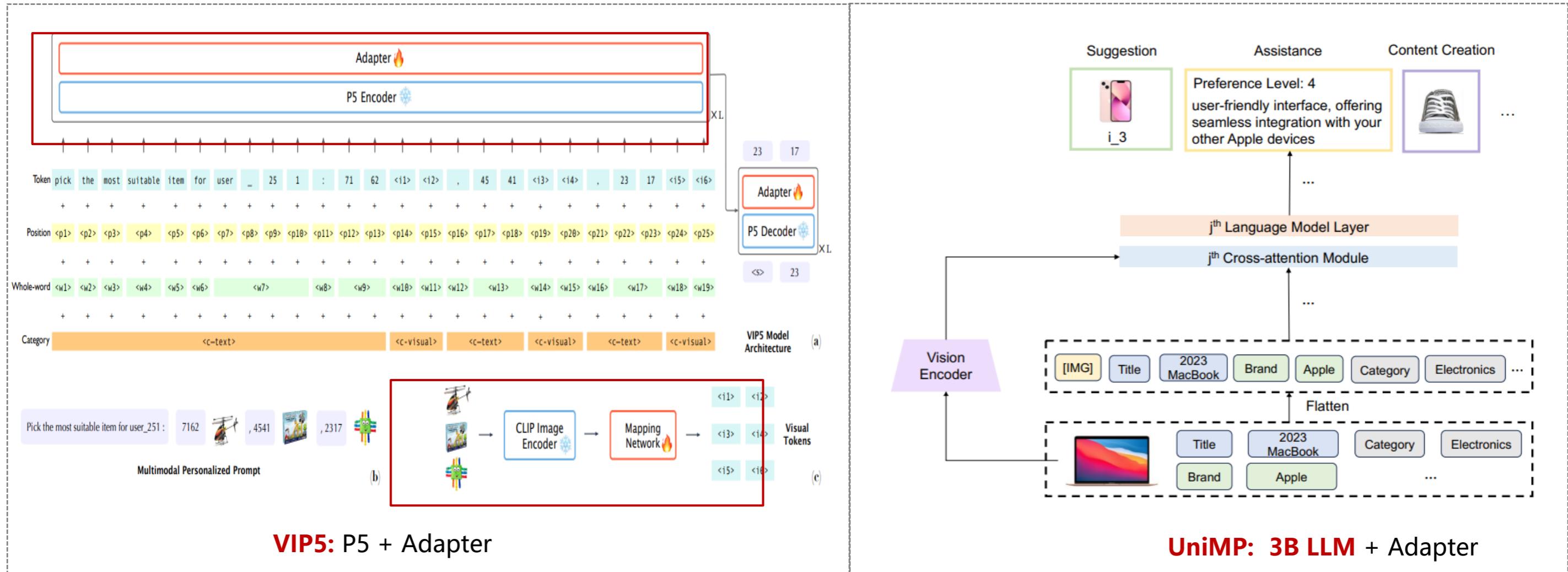
# Adapter Tuning (1)

## ➤ Multimodal fusion adapter



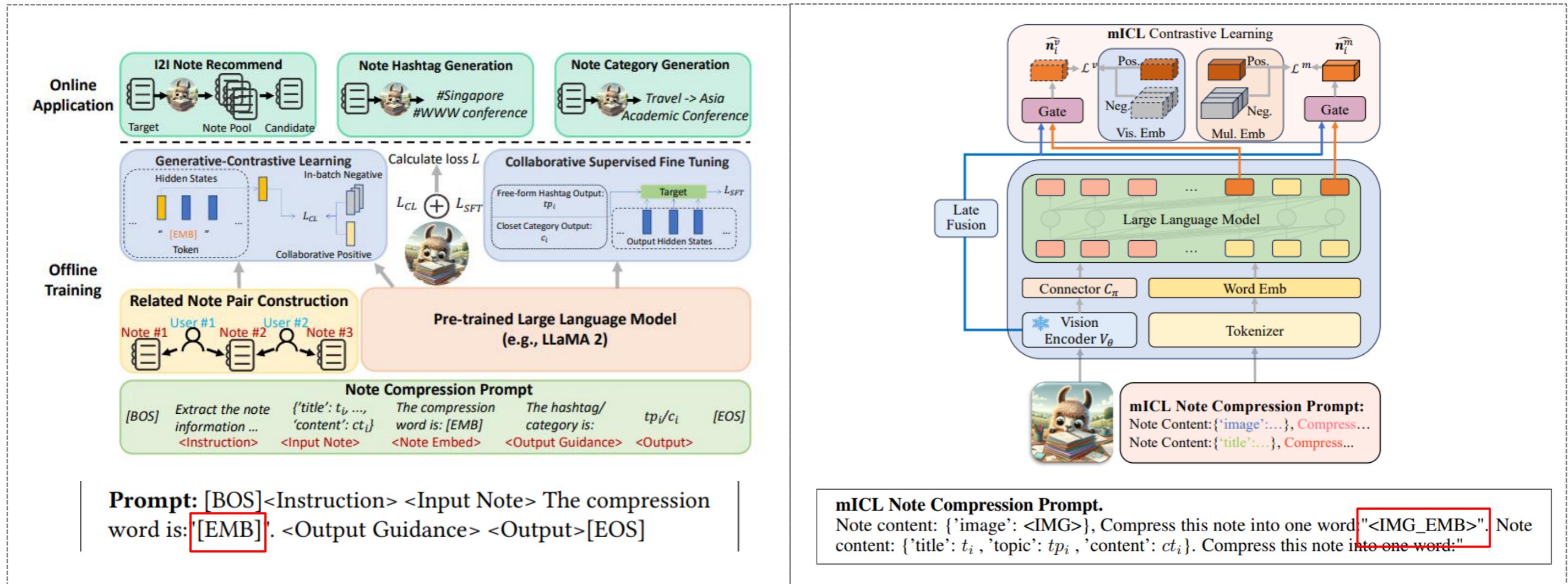
# Adapter Tuning (2)

- LLM adapter for multimodal fusion



# Prompt Tuning

- Learnable prompt token as embedding



# Summarization

- **Multimodal Adaptation Techniques for Recommendation**
  - **Representation transfer**
    - Multimodal features as side information
    - Multimodal sequence learning for user representation
    - Multimodal sequence denoising and aggregation
  - **Joint Finetuning**
    - Only finetuning item-side encoder
    - Finetuning both item-side and user-side encoders
    - Finetuning user-item cross encoder
  - **Adapter Tuning**
    - Multimodal fusion adapter
    - LLM adapter for multimodal recommendation
  - **Prompt Tuning**
    - Learnable prompt token



# Open Challenges

- **Vertical-domain foundational model**
    - Multimodal inputs
    - Multi-domain data
    - One model for multi-tasks
    - Unified modeling
  - **Interplay with MLLMs**
    - Adapting LLMs/MLLMs to recommendation
    - From representation to generative modeling
    - Model scaling law
    - Model efficiency
  - **Benchmarks and evaluation**
    - BARS/GreenRec/RecBench...
    - Amazon/MIND/PixelRec/MicroLens



Thank You!

