Customer Churn Overview

As we can see, the demographic of customers who churn, generally do not have dependents or partners. We also found that sex is not strongly correlated either

0%

Partner

No

Yes

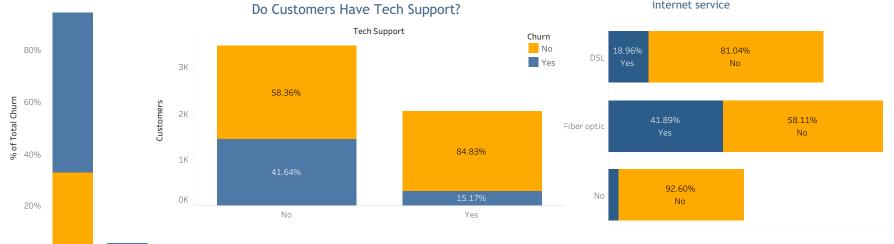
26.54%

Churn Rate



Internet Service and Churn Rate

We found a considerable churn rate with people who have Fibre Optic internet service



Customers that have Tech Support are less likley to churn. There are 3473 customers currently without Tech Support. Therefore, we recommend incentivising this metric for the new customer team