September 20th, 2008

«AddressBlock»

«GreetingLine»

I would like to take this opportunity to express my heartfelt thanks to you for your very active participation in our recent conference in Montreal. The Chairman and Board Members have also asked me to pass on their sincere appreciation for your efforts in supporting the Institute in this important undertaking.

Your skill in chairing the controversial panel on "The Role of Developing Countries in the Future of Business Management" was very much appreciated by those representing all sides of that extremely sensitive topic. As well, we have received numerous post-conference requests for the paper you delivered. It appears that you may have penned a best-seller with that one!

On both a professional and a personal level, I really appreciated the time that the two of us were able to spend together for fun and reflection during conference down times. I certainly learned a lot about the unique aspects of business operations in your part of the world (not to mention the things you taught me about the backhand on the squash court!).

We are currently hard at work producing the "CCP" document, and we expect to be sending it out to all participants early in the New Year and remember the quote we talked about.

“Hard work is the key to success, so work diligently on any project you undertake. If you truly want to be successful, be prepared to give up your leisure time and work past 5 PM and on weekends. Also, have faith in yourself. If you come up with a new idea that you believe in, don't allow other people to discourage you from pursuing it.” – Charles Lazarus

Again, thanks so much for your enthusiastic participation in our conference. I have no doubt that it would not have been the success that it was without your presence.

Please keep in touch, and drop in and visit us whenever you are in this part of the world.

Very sincerely,

Peter Smithfield  
President and CEO