#### Cultural Theory and Cultural Cognition

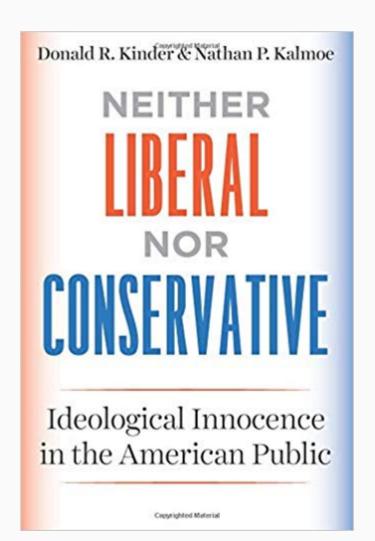
And Some Assorted Research Projects

Matthew C. Nowlin, PhD
Department of Political Science
College of Charleston

MES Core Seminar January 31st, 2019 What the hell is wrong with people OR what does the public think about policy issues?

#### Public Opinion

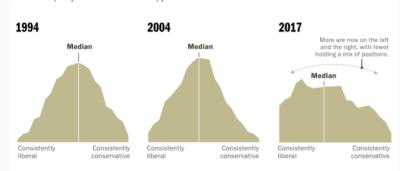
- In general, the public is **not** consistently liberal or conservative
- The American Voter (1960)
- The Nature and Origins of Mass Opinion (1992)
- Only the most knowledgeable about politics tend to be ideologically consistent



#### Public Opinion: Pew

#### A declining share of Americans holds a mix of liberal and conservative views

Distribution of the public on a 10-item scale of political values

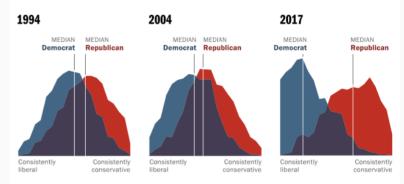


Notes: Ideological consistency based on a scale of 10 political values questions (see methodology) Source: Survey conducted June 8-18, 2017.

PEW RESEARCH CENTER

#### Democrats and Republicans more ideologically divided than in the past

Distribution of Democrats and Republicans on a 10-item scale of political values



Notes: Ideological consistency based on a scale of 10 political values questions (see methodology). The blue area in this chart represents the ideological distribution of Democrats and Democratic-leaning independents; the red area of Republicans and Republican-leaning independents. The overlap of these two distributions is shaded purple.

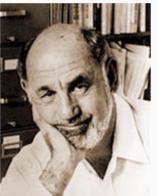
Source: Survey conducted June 8-18, 2017.

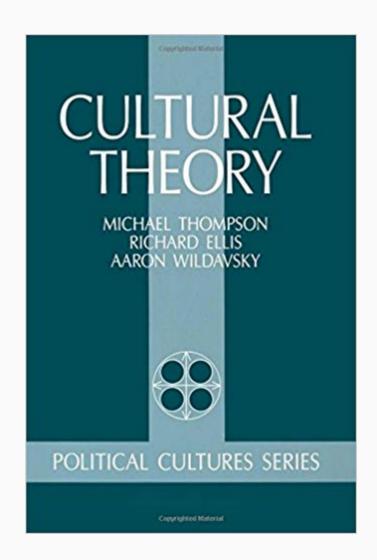
PEW RESEARCH CENTER

# Moving beyond one dimension of ideology

#### Mary Douglas and Aaron Wildavsky







Values based on cultural bias, social relations, and ways of life

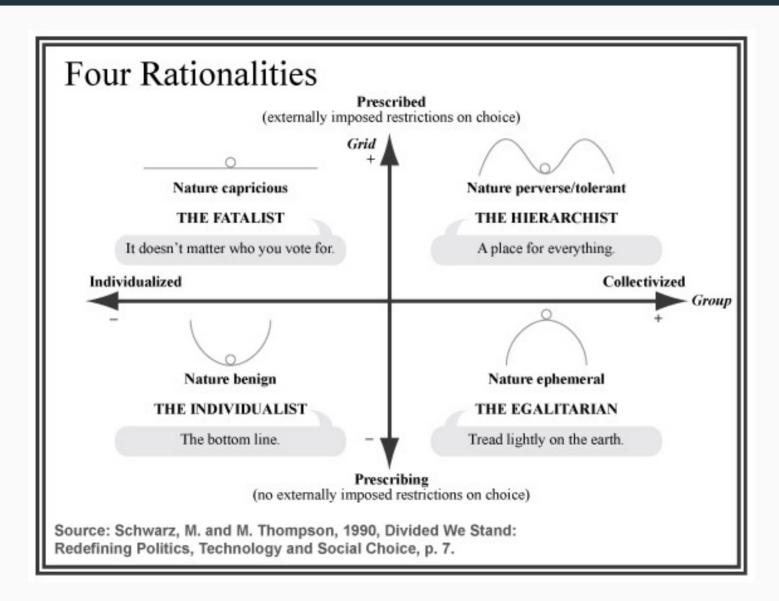
- Values based on cultural bias, social relations, and ways of life
- Cultural bias: Shared values and beliefs

- Values based on cultural bias, social relations, and ways of life
- Cultural bias: Shared values and beliefs
- Social relations: Patterns of interpersonal relations

- Values based on cultural bias, social relations, and ways of life
- Cultural bias: Shared values and beliefs
- Social relations: Patterns of interpersonal relations
- Ways of life: Viable combinations of social relations and cultural bias

- Values based on cultural bias, social relations, and ways of life
- Cultural bias: Shared values and beliefs
- Social relations: Patterns of interpersonal relations
- Ways of life: Viable combinations of social relations and cultural bias
- Ways of life (cultural types) are captured by two cross cutting dimensions; grid and group
  - Grid: Degree that an individual's life is limited by externally imposed prescriptions;
     social regulation
  - Group: Degree that an individual is incorporated into bounded units

- Values based on cultural bias, social relations, and ways of life
- Cultural bias: Shared values and beliefs
- Social relations: Patterns of interpersonal relations
- Ways of life: Viable combinations of social relations and cultural bias
- Ways of life (cultural types) are captured by two cross cutting dimensions; grid and group
  - Grid: Degree that an individual's life is limited by externally imposed prescriptions;
     social regulation
  - Group: Degree that an individual is incorporated into bounded units
- Combining the grid and group dimensions produce four viable ways of life, or cultural types



- Hierarchical: high grid, high group
  - Tight groups with clearly defined roles (e.g., military)

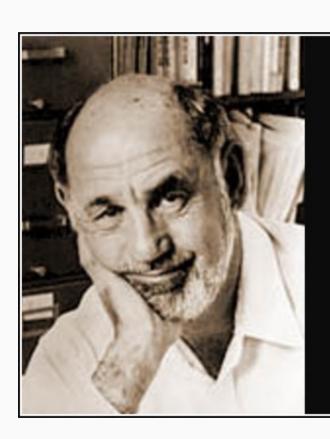
- Hierarchical: high grid, high group
  - Tight groups with clearly defined roles (e.g., military)
- Egalitarian: low grid, high group
  - Group commitments and no social stratification (e.g., co--op)

- Hierarchical: high grid, high group
  - Tight groups with clearly defined roles (e.g., military)
- Egalitarian: low grid, high group
  - Group commitments and no social stratification (e.g., co--op)
- Individualistic: low grid, low group
  - Free competition among individuals and few group constraints (e.g., entrepreneurs)

- Hierarchical: high grid, high group
  - Tight groups with clearly defined roles (e.g., military)
- Egalitarian: low grid, high group
  - Group commitments and no social stratification (e.g., co--op)
- Individualistic: low grid, low group
  - Free competition among individuals and few group constraints (e.g., entrepreneurs)
- Fatalistic: high grid, low group
  - Little or no group attachments, yet choices are constrained by external forces (e.g., undocumented workers)

Individualists, being nonprescriptive and anticollectivist, prefer minimal economic and social regulation. Egalitarians, combining nonprescription with collective decision, prefer strong economic but weak social regulation. And adherents of hierarchy, joining hard group boundaries to heavy prescription, desire strong social and economic regulation. Presumably, students of cultural theory would not be surprised at a U.S. president who (combining market individualism with social hierarchy, like his party) urges compulsory urine tests to detect drug users

-- Wildavsky, Choosing Preferences by Constructing Institutions: A Cultural Theory of Preference Formation, 1987



The environmentalist's dream is an egalitarian society based on: rejection of economic growth, a smaller population, eating lower on the food chain, consuming a lot less, and sharing a much lower level of resources much more equally.

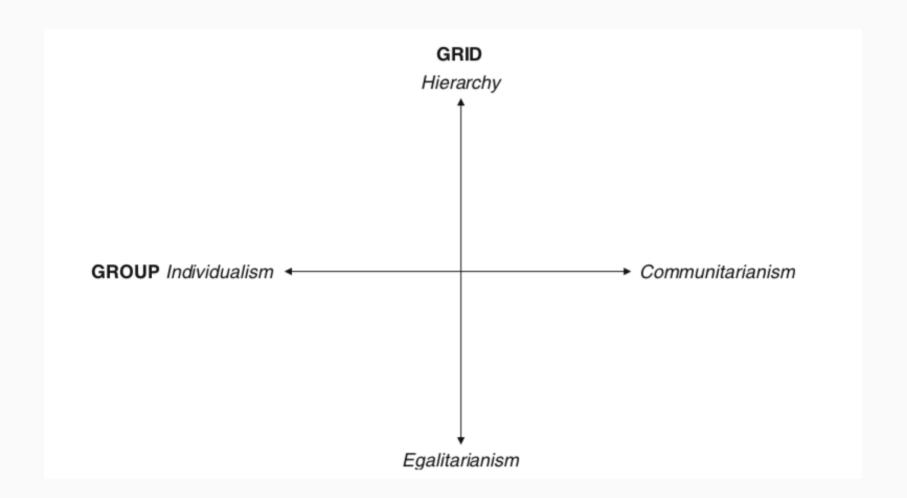
— Aaron Wildavsky —

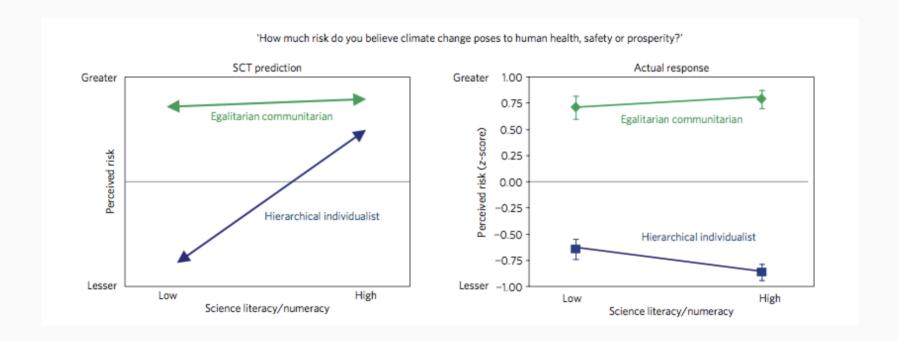
AZ QUOTES

#### **Cultural Cognition**

Individuals, as a result of a complex of psychological mechanisms, tend to form perceptions of societal risks that cohere with values characteristic of groups with which they identify

-- Kahan et al. (2012)

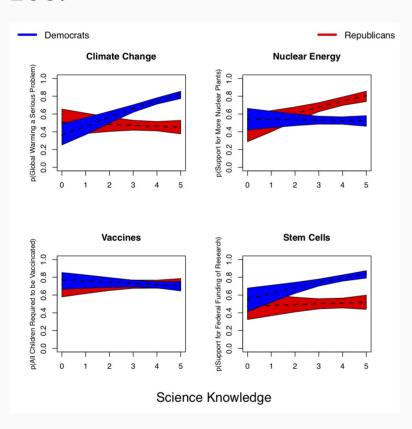




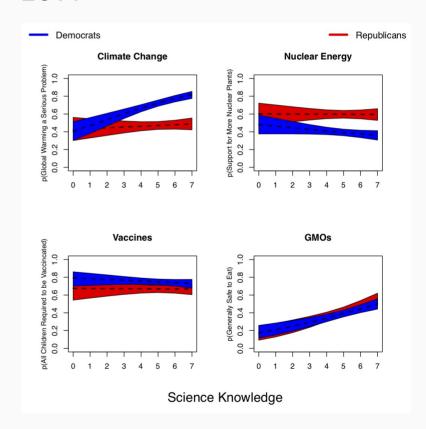
## Some Research Projects

#### Partisan Polarization and Science

#### 2009



#### 2014



#### Environmental Policymaking Book

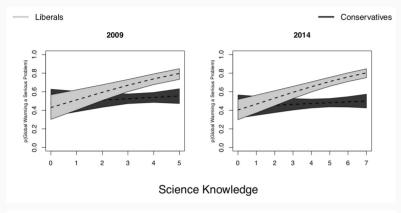
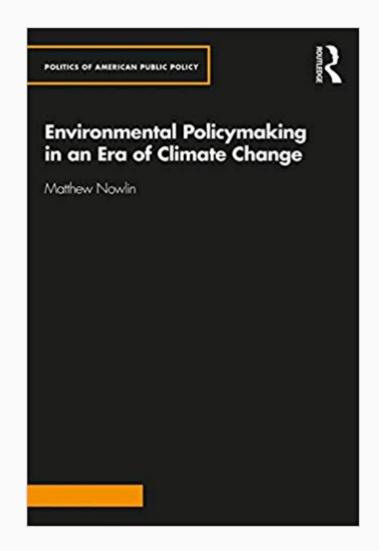


Table 4.1: Core Values and Environmental Values

	$Dependent\ variable:$	
	NEP Scale (more environmentalist)	
Hierarchy	-0.013	
	(0.029)	
Egalitarianism	0.169***	
	(0.025)	
Individualism	-0.140***	
	(0.029)	
Fatalism	-0.091***	
	(0.027)	
deology (more conservative)	-0.165***	
,	(0.025)	
Partisanship (more Republican)	-0.045**	
	(0.022)	
Observations	819	
Adjusted R <sup>2</sup>	0.302	
Vote:	Controlling for age, gender, ethnicity, education	
Note:	*p<0.1; **p<0.	



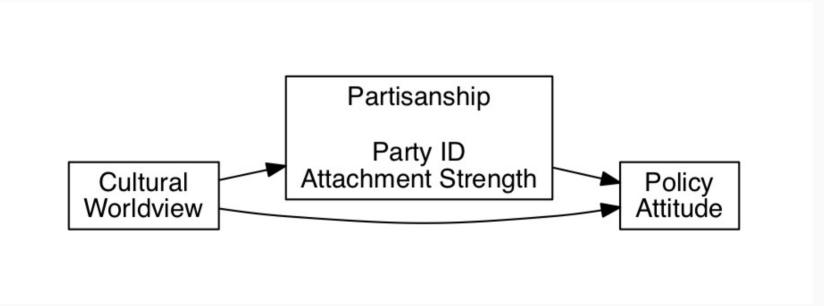


Table 3: OLS Estimates of Carbon Tax Support: Post Experiment by Cultural Cognition Types

	Dependent variable:	
	Egal-Comm (1)	Hierarch-Indiv (2)
General Fund	-0.107	0.147
General Fund	(0.203)	(0.160)
Reduce Budget Deficit	0.167	0.403**
	(0.200)	(0.162)
Renewable Technology	-0.141	0.237
	(0.200)	(0.168)
Tax Rebate	0.214	0.561***
	(0.196)	(0.164)

# Join us: Environmental Policy Research Group (EPRG)

**Questions?**