



AUSTRALIAN RECORDING
INDUSTRY ASSOCIATION

AUSTRALIAN SALES AT WHOLESALE VALUE (PHYSICAL PRODUCT) FOR THE YEARS ENDED 31 DECEMBER *

\$000's	2010	2011	2012	2013	2014 ***	2015	2016	2017	2018	2019
SINGLES										
7&12" Vinyl	143	126	185	125	-	-	-	-	-	-
CDs	159	151	697	363	-	-	-	-	-	-
DVD/Other	-	-	-	-	-	-	-	-	-	-
TOTAL	302	277	882	488	632	303	420	372	105	49

ALBUMS

12" Vinyl	809	903	1,852	2,840	6,446	8,911	15,160	18,111	20,861	21,389
CDs	252,748	222,698	193,491	141,743	115,331	110,592	87,243	74,669	51,049	35,507
DVD/Other	17	9	63	5	85	41	19	15	21	25
TOTAL	253,574	223,610	195,406	144,588	121,862	119,544	102,422	92,795	71,931	56,921

AUDIO VISUAL

Video	85	176	-	-	-	-	-	-	-	-
DVD	25,496	18,118	17,543	14,281	7,573	6,392	5,109	3,339	2,332	2,104
TOTAL	25,581	18,294	17,543	14,281	7,573	6,392	5,109	3,339	2,332	2,104

TOTAL **279,457** **242,181** **213,831** **159,357** **130,067** **126,239** **107,951** **96,506** **74,368** **59,074**

* These figures are based on submissions from reporting ARIA members, estimated to represent approximately 95% of the local wholesale market.

^ Please note that, from 2005 onwards, value figures have been calculated after the application of any volume or other rebates.

** From 2008 onwards cassettes have been incorporated into "other" due to negligible sales levels.

*** As of 2014 singles sales are no longer categorised by format