



AUSTRALIAN RECORDING
INDUSTRY ASSOCIATION

UNIT SALES BY CONFIGURATION (\$000'S) - PHYSICAL MUSIC PRODUCT *

SINGLES

| | 2019 | 2018 | CHANGE |
|----------------------|------|------|--------|
| Total Singles | 4 | 17 | -76% |

ALBUMS

| | 2019 | 2018 | CHANGE |
|---------------------|--------------|--------------|--------|
| Vinyl | 850 | 860 | -1% |
| CDs | 3,642 | 5,657 | -36% |
| DVD/Other | 1 | 1 | 0% |
| Total Albums | 4,493 | 6,518 | -31% |

AUDIO VISUAL

| | 2019 | 2018 | CHANGE |
|------------|------|------|--------|
| DVD | 184 | 236 | -22% |

| | | | |
|-----------------------|--------------|--------------|------|
| TOTAL PACKAGES | 4,681 | 6,771 | -31% |
|-----------------------|--------------|--------------|------|

* These figures are based on submissions from reporting ARIA members, estimated to represent approximately 95% of the local wholesale market.

"Unit" refers to the unit of sale. As an example, a double CD counts as one unit of sale.