

# Hazem Alaa Eldin Said

## Pharmacist

📍 Banha, Egypt

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## PROFILE INFO

A pharmacy graduate with a strong foundation in pharmaceutical care and clinical practice, skilled in effective communication and informed decision-making under pressure. Committed to optimizing patient outcomes through evidence-based analysis and collaborative teamwork. Eager to apply my expertise in the insurance industry while pursuing continuous professional growth.

## EDUCATION

2018 - 2023

### ZAGAZIG UNIVERSITY

- Bachelor Of Pharmacy
- Grade: very Good

## SKILLS

- Time Management
- Handle Multiple Tasks
- Problem Solving
- Sales skills
- Analytical Thinking
- Self-Learning
- Attention To Detail
- OTC Expertise
- Adaptability & Compliance
- Effective Communication

## COMPUTER SKILLS

- Microsoft Office ( word- Excel- Power point)
- B-connect & E-stock

## LANGUAGES

- Arabic (Mother Tongue)
- English (Upper-Intermediate)
- German (Basics)

## PERSONAL INFORMATION

- Marital Status : Single
- Military service : Completed
- Date of Birth : 15th April 2000

## WORK EXPERIENCE

### Armed Forces College Of Medicine Hospital

Dec 2023 - Jan 2024

#### Inpatient & Supply Chain Pharmacist

- Managing procurement and inventory of pharmaceutical supplies to ensure optimal stock levels and regulatory compliance .
- Providing pharmaceutical consultations to medical staff on medication therapies and management.
- Coordinating with suppliers and optimizing supply chain. processes to improve efficiency and address drug availability issues.

### Elchefaa Pharmacy

May 2019 - July 2023

#### Full Time Community Pharmacist

- Dispensing medications (prescription and OTC) to the public, ensuring accuracy and safety.
- Reviewing prescriptions for correct dosage, ingredients, and labeling.
- Managing inventory and using systems like B-Connect & E-Stock to ensure proper storage and stock control.

### Hikma Pharmaceuticals

July 2022 - Nov 2022

#### Medical Representative

- Promoted the company's pharmaceutical products by building strong relationships with doctors and pharmacists, ensuring effective communication of product benefits and uses.
- Delivered scientific presentations and educational materials to healthcare professionals to enhance their understanding of the products.
- Conducted market research to analyze competitor activities and identify opportunities to increase market share.

### AIESEC Egypt

May 2019 - Feb 2022

#### Outgoing Global Volunteer

- responsible for creating local strategies on converting opens to applicants.
- decrease the process time at the local level between the customer flow stages.