

DAT Zip Zone Directory

WHAT IS A ZIP ZONE?

ZIP Zones designate broad regions of the country. Whereas a standard 5-digit ZIP code refers to a very specific location, the first number of the ZIP code indicates a region that encompasses multiple states. There are 10 ZIP Zones in the United States. Zone 0 includes the seven Northeastern states that have zip codes that begin with a zero. Zone 9 includes the three West Coast states whose ZIP codes begin with 9. There are three ZIP zones in Canada and one in Mexico.

HOW ARE ZIP ZONES USED?

ZIP Zones come in handy when using DAT's loadboards. For example, when a carrier posts a truck, he needs to specify where he is willing to go. If a carrier is willing to drive to any state on the East Coast, he can simply list Z0, Z1, Z2, rather than typing in a dozen separate states.

Zone United States

- Z0** Connecticut, Maine, Massachusetts, New Hampshire, New Jersey, Rhode Island, Vermont
- Z1** Delaware, New York, Pennsylvania
- Z2** Maryland, N. Carolina, S. Carolina, Virginia, W. Virginia
- Z3** Alabama, Florida, Georgia, Mississippi, Tennessee
- Z4** Indiana, Kentucky, Michigan, Ohio
- Z5** Iowa, Minnesota, Montana, N. Dakota, S. Dakota, Wisconsin
- Z6** Illinois, Kansas, Missouri, Nebraska
- Z7** Arkansas, Louisiana, Oklahoma, Texas
- Z8** Arizona, Colorado, Idaho, Nevada, New Mexico, Utah, Wyoming
- Z9** California, Oregon, Washington, Alaska

Zone Canada & Mexico

- ZC** (Central) Ontario, Quebec
- ZE** (Eastern) New Brunswick, Newfoundland, Nova Scotia, Prince Edward Island
- ZW** (Western) Alberta, British Columbia, Manitoba, Saskatchewan
- ZM** Mexico

DAT Power

DAT Power is the largest and fastest load board in the industry. More loads and trucks are posted and searched on the DAT network annually than any other load board. It is the only live load board, so you see loads and trucks the instant they're posted.

BENEFITS OF DAT POWER

- Save time – Monitor all your searches, filter your results, and research rates, all on a single screen.
- Alarm notification – Audible alarm notifies you when a new match is found.
- Accurate rates – Get real truckload rates, not bids. See what brokers are actually paying carriers.
- Work from anywhere – Work from any computer, tablet, or smartphone—anywhere you have internet access.
- Faster results – Search results appear in real time, with new loads and trucks added as soon they're posted. No waiting, no extra charge.

TOOLS IN DAT POWER

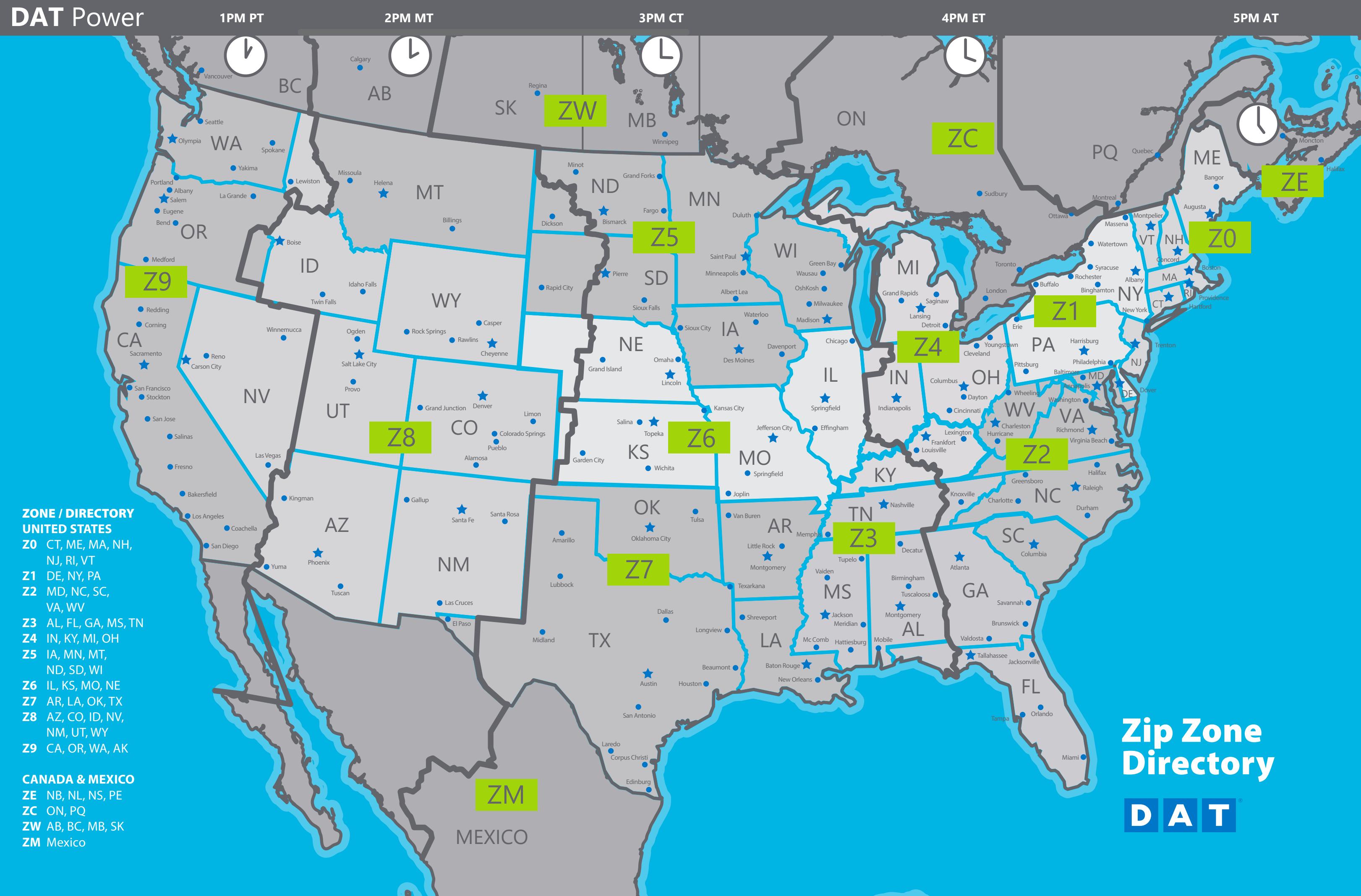
DAT Power includes a number of useful tools that will make you even more productive.

- Hot Market Maps – Shows the ratio between loads and trucks, giving you daily supply and demand information for each key market area or state.
- DAT Directory – The DAT Directory contains valuable information on every carrier, broker and shipper who uses DAT load boards. Includes contact information, operating authority, carrier safety info, broker days-to-pay and credit scores, and user reviews.
- LaneMakers – Gives you deep insight into which carriers are active on any given lane based on truck posts and load searches. Use this information to reach out to new business partners working in the lanes you need.



For more information, please contact DAT:
(800) 547-5417
DAT.com

DAT Power



DAT Key Market Areas

DAT RateView

WHAT IS A KEY MARKET AREA?

A Key Market Area, or KMA, is a collection of 3-digit ZIP code areas that are influenced by or “keyed” to a major city or economic center. Noting that freight rates behave differently in each market, DAT created Key Market Areas when it launched DAT RateView™ in 2010. RateView uses 135 key market areas that capture the top freight markets in the U.S.

KMA boundary lines are determined where one city's influence wanes and another city's influence takes precedence. For example, Texas has 13 key market areas: Houston, Austin, Dallas, El Paso, etc. Nevada has just two: Las Vegas and Reno.

Key market areas do not stop at state lines. For example, the Memphis KMA includes portions of Western Tennessee, Northern Mississippi, and Northeastern Arkansas.

LIST OF KEY MARKET AREAS

To the right is a list of the Key Market Areas in North America. Alternatively, you can quickly look up KMAs in DAT RateView. When you type a city name or zip code into the Origin and Destination fields, RateView shows you a map of the Origin and Destination KMA.

ALABAMA	Cedar Rapids Market	NEW MEXICO	Albuquerque Market
Birmingham Market	Des Moines Market	El Paso Market	Amarillo Market
Chattanooga Market	Dubuque Market	Flagstaff Market	Austin Market
Decatur Market	Minneapolis Market	Lubbock Market	Dallas Market
Mobile Market	Omaha Market		El Paso Market
Montgomery Market	Rock Island Market		Ft Worth Market
	Sioux Falls Market		Houston Market
ARIZONA			Laredo Market
Flagstaff Market			Lubbock Market
Phoenix Market			McAllen Market
Tucson Market			San Antonio Market
			Shreveport Market
ARKANSAS			Texarkana Market
Fayetteville Market	Hutchinson Market	NEW YORK	
Little Rock Market	Joplin Market	Albany Market	
Memphis Market	Kansas City Market	Brooklyn Market	
Texarkana Market		Buffalo Market	
		Elmira Market	
CALIFORNIA		Hartford Market	
Fresno Market	Bowling Green Market	Rochester Market	
Los Angeles Market	Cape Girardeau Market	Syracuse Market	
Medford Market	Charleston Market		UTAH
Ontario Market	Evansville Market		Flagstaff Market
Reno Market	Huntington Market		Grand Jct. Market
San Diego Market	Knoxville Market		Salt Lake City Market
San Francisco Market	Lexington Market		
Stockton Market	Louisville Market		
COLORADO			
Albuquerque Market			VERMONT
Denver Market			Albany Market
Grand Junction Market			Bristol Market
N Platte Market			
CONNECTICUT			VIRGINIA
Hartford Market			Alexandria Market
			Charleston Market
DELAWARE			Knoxville Market
Baltimore Market			Norfolk Market
			Richmond Market
FLORIDA			Roanoke Market
Jacksonville Market	Boston Market		Winchester Market
Lakeland Market	Springfield Market		WASHINGTON
Miami Market			Pendleton Market
Miami Market			Portland Market
Tallahassee Market			Seattle Market
			Spokane Market
GEORGIA			
Atlanta Market	Cape Girardeau Market	OKLAHOMA	WISCONSIN
Chattanooga Market	Jefferson City Market	Albuquerque Market	Dubuque Market
Macon Market	Joplin Market	Amarillo Market	Duluth Market
Montgomery Market	Kansas City Market	Fayetteville Market	Eau Claire Market
Savannah Market	Quincy Market	Hutchinson Market	Green Bay Market
Tifton Market	St Louis Market	Oklahoma City Market	Madison Market
		Tulsa Market	Milwaukee Market
IDAHO			
Green River Market	MISSOURI		WEST VIRGINIA
Spokane Market	Cape Girardeau Market		Charleston Market
Twin Falls Market	Jefferson City Market		Huntington Market
	Joplin Market		Pittsburgh Market
ILLINOIS	Kansas City Market		Winchester Market
Bloomington Market	Quincy Market		WYOMING
Cape Girardeau Market	St Louis Market		Billings Market
Chicago Market			Denver Market
Joliet Market			Green River Market
Quincy Market			N Platte Market
Rock Island Market			Rapid City Market
Rockford Market			
St. Louis Market			CANADA
Taylorville Market			
Terre Haute Market			Alberta
	MINNESOTA		Calgary Market
	Duluth Market		British Columbia
	Fargo Market		Prince George Market
	Minneapolis Market		Vancouver Market
	Sioux Falls Market		Manitoba
	St Cloud Market		Winnipeg Market
INDIANA			New Brunswick
Cincinnati Market	MISSISSIPPI		Moncton Market
Evansville Market	Jackson Market		Newfoundland
Ft Wayne Market	Memphis Market		St Johns Market
Gary Market	Mobile Market		Nova Scotia
Indianapolis Market			Halifax Market
Louisville Market			Ontario
S Bend Market			London Market
Terre Haute Market			Ottawa Market
	MONTANA		Sudbury Market
	Billings Market		Toronto Market
	Missoula Market		
NEBRASKA			Quebec
N Platte Market	NEVADA		Montreal Market
Omaha Market	Las Vegas Market		Quebec Market
	Reno Market		
NEW HAMPSHIRE		TENNESSEE	
Augusta Market		Bowling Green Market	
Bristol Market		Chattanooga Market	
		Decatur Market	
NEW JERSEY		Knoxville Market	
Elizabeth Market		Memphis Market	
Philadelphia Market		Nashville Market	
			Saskatchewan
Many KMAs span more than one state. Each state listed includes all the KMAs within the state's boundaries.			Regina Market

DAT RateView™ is an online tool that puts real-time spot market and current contract freight rates at your fingertips. Rates are based on the industry's largest set of aggregated rate data—what brokers and shippers are actually paying carriers. RateView is integrated into DAT load board packages or can be added as a standalone cloud-based service.

BENEFITS OF USING DAT RATEVIEW

- Discover truckload rates in your lanes – Get today's rates, last week's rates, and 13-month rate histories for vans, flatbeds and reefers.
 - Benchmark yourself against the marketplace – Compare your rates to industry averages for virtually every market in the U.S.
 - Respond to RFPs quickly – RateView includes a multi-lane request feature, so you can check hundreds of lanes at once.



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