

# Moataz Soliman

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## WORK EXPERIENCE

### Product Line Manager - Cloud labs, APIs and Partnerships

Oct 2017-Present

Nokia, Ottawa, ON, Canada

- Managing a \$2.5M budget and driving product integration strategy for Nokia's network management platform that is deployed by 800+ global Internet Service Providers (ISPs) and Telecom enterprises.
- Led product strategy and roadmap, launching a Cloud Lab as a Service (LaaS) platform with a user base of 30 different Internet service provider organizations and Telecom enterprises in the first 8 months.
- Drove online product presence roadmap for a new developer experience program, launching a new developer portal with access to APIs, tutorials and documentation. The portal had more than 100 visits/day in the first week.
- Put in place a new partner acquisition strategy to enrich existing strategic relationships and build stronger partner networks, resulting in acquiring a new partner and an additional \$100,000 in revenue in the first month of operation.
- Managed a product technical re-architecture initiative to optimize the core platform that resulted in a 20% boost in engineering team's velocity.
- Coordinated integration activities among technology partners including large global enterprises such as IBM and HP, enabling streamlined joint product development and efficient mutual customer targeting.
- Utilized a data-driven approach to coordinate landing page optimization efforts with the user-experience team to update the dev portal UI with React components, leading to conversion lifts between 10-25%.
- Led the organizing team of the first ever internal hackathon event at the Ottawa Office with a participation ratio of over 70%.

### Team lead of Data Analytics Integration Team:

Mar 2017-Oct 2017

Nokia, Ottawa, ON, Canada

- Led the post-acquisition consolidation efforts to integrate Deepfield's (acquired company) analytics product with Nokia's Network management product for network traffic optimization and smart peering management.
- Delivered successful integration proof of concept of an integrated data analytics product that was presented at SReXperts Conferences in APAC, EMEA and NA regions leading to multiple customer engagements.

### Team Lead of Big Data Analytics:

Feb 2015-Mar 2017

Nokia, Ottawa, ON, Canada

- Led product development of a Big Data Network Analytics product from initial concept to release.
- Led initial architecture design and development activities resulting in a successful product launch with 20% reduction in development cost, a 10% customer base growth in the first year and multi-million dollar re-occurring revenue.
- Started the big data analytics group at Nokia that is responsible for developing NSP Analytics, which is a Big Data eco system that provides insights into network and subscriber traffic to ISPs and Telecom enterprises.
- Grew the analytics team to a global cross-cultural team of 10+ members across 3 continents.
- Technologies: Python, HDFS, Vertica Columnar Db, Jaspersoft, Kafka, Apache Spark, Redis, Cassandra and gRPC.

### Co-Founder of Valyria Inc.

May 2014-Sept 2016

- Managed and led product strategy and development of multiple consumer Android and IOS mobile applications from inception to delivery with thousands of users.

## EDUCATION

### Master's degree of Engineering Management

Sept 2013-Apr 2016

Telfer School of Management at the University of Ottawa - (GPA 3.95/4)

### Bachelor of Engineering (B.Eng.) in Software Engineering

Jan 2010-Apr 2013

Carleton University – Graduated with High Distinction - (GPA 3.97/4)

- Senate Medal for Outstanding Academic Achievement (2013), William Beckel Scholarship (2012), Gerhard Herzberg Scholarship (2011), General In-course Scholarship (2010), Dean's honor list 2010-2013.