

Карта развития SAP PI / PO

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Agenda

- SAP Integration Strategy
- Road Maps
- PI / PO Way Forward
- Customer Collaboration
- Summary, Q & A
- Links for Further Information

SAP's leadership in integration

Execution for Customer Success

- 20+ years of experience in providing ubiquitous, enterprise-grade integration platform
- Customers leverage SAP Integration Suite in creating connected experiences (A2A, B2B, B2G, APIs, events, ...) driving their digital transformation across industries globally
- 70% of SAP customer integrations are to 3rd party systems
- 31% of SAP Process Orchestration customers have SAP Integration Suite
- SAP Integration Suite is the foundation layer for all SAP LoB applications to build an intelligent enterprise
- Recognized as the Customers' Choice in Gartner's Peer Insights "Voice of Customers"
- Fastest growing market share in customer acquisition as well as overall revenue.

Big Picture and Vision

- Versatile and enterprise-grade integration platform covering all integration styles and patterns
- 2100+ Out-of-box Integrations to accelerate integration projects
- Fully vendor-managed multi-cloud offering providing deployment choice Amazon Web Services, Microsoft Azure, Alibaba Cloud, SAP NS2 Cloud (Government), and Google Cloud Platform*



SAP Integration Strategy



Intelligent Enterprises are Integrated Enterprises

Integration in the cloud is a key pillar of SAP's Strategy

SAP's vision and strategy: deliver integrated end-to-end business processes across SAP, partner, and third-party applications

Integration <u>strategy paper</u> with roadmap



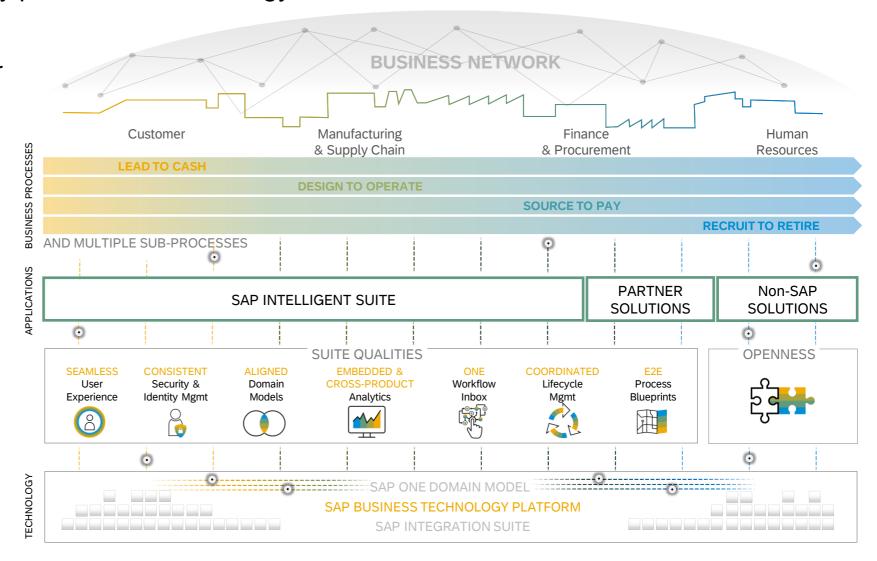
Jürgen Müller

CTO & Member of the Executive Board Technology & Innovation

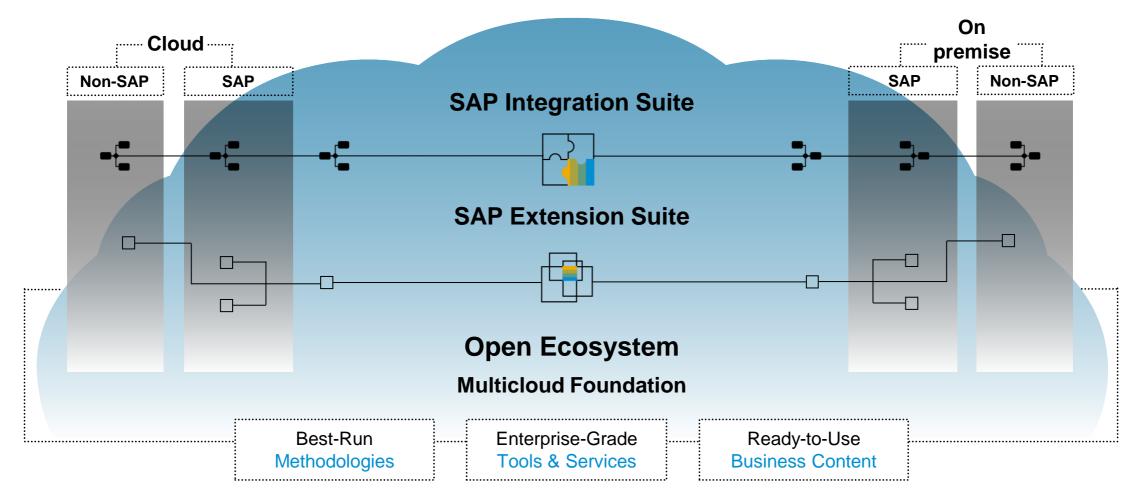


Thomas Saueressig

Member of the Executive Board SAP Product Engineering



Driving agility during rapid change



Integration Suite Product Strategy

Integration PaaS | SaaS | Integration clouds



SAP Ariba Procurement – B2B cloud

SAP SuccessFactors solutions -Integration center

SAP Information Collaboration Hub for Life Sciences

SAP Multi-Bank Connectivity and payments

Utilities market communications

PEPPOL for European Union

LOB and industry integration clouds



Lead-to-cash

Lead management Segmentation and campaigns Omnichannel order management

SAP SuccessFactors

SAP CX ADP Coupa

Kronos

SAP Concur C.

Linkedin

Workday

Benefits and compensation

Recruiting and on-boarding

Recruit-to-retire

Payroll integration

SAP Fieldglass

"Netflix for integrations"

servicenow

Salesforce

Payroll

Zendesk

NetSuite

Marketo **DocuSign**

Source-to-pay



Integration SaaS with integration packs delivering business outcomes faster





experts

Cloud integration End-to-end process integration



Data intelligence Data integration, orchestration, and Al



API management

To expose your data as APIs and manage API lifecycle E2E



SAP Event Mesh

To sense and respond to business events



Digital compliance

E-documents

E-VAT, invoice

sage

Integration advisor

Salesforce

Al-based integration and metadata management



Open connectors

Accelerated connectivity to third-party apps and data



Versatile, enterprise-grade integration platform

with simple consumptionbased pricing









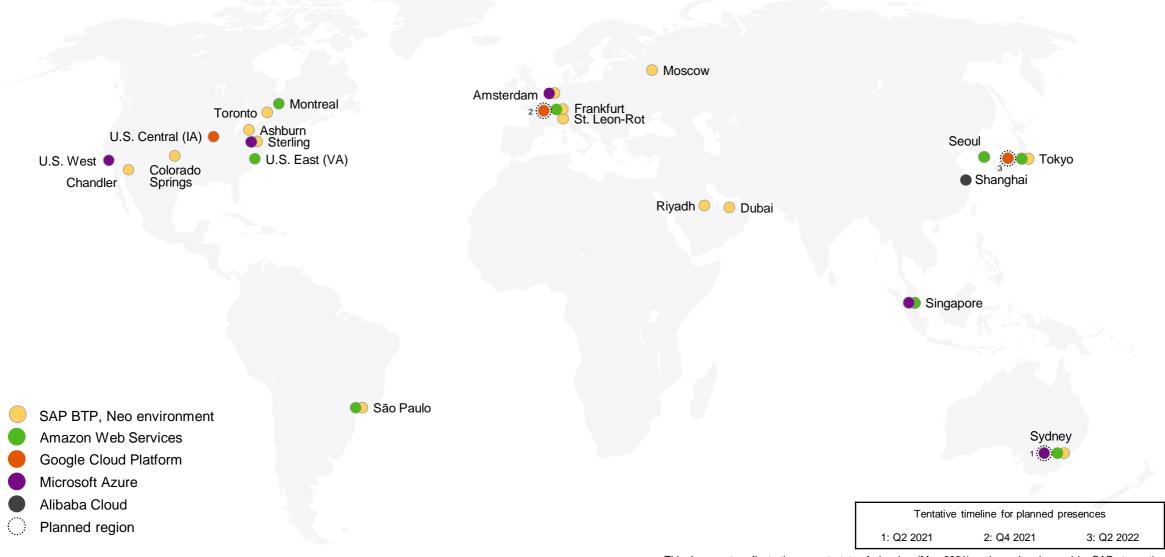




. 2021

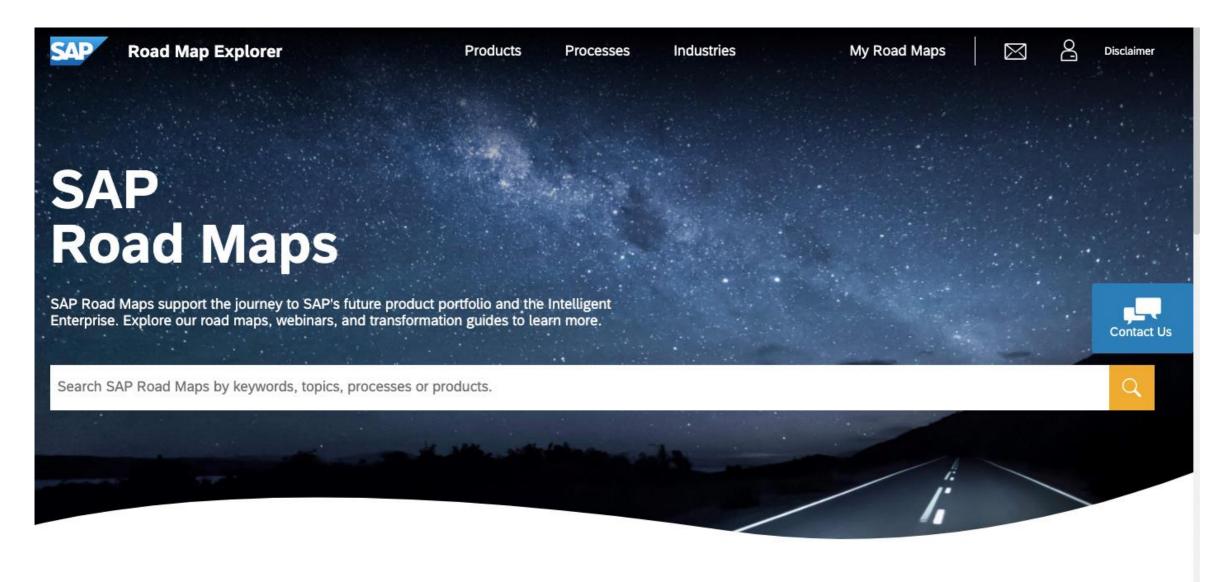
Fully managed multi-cloud offering

SAP Integration Suite and SAP Extension Suite regions

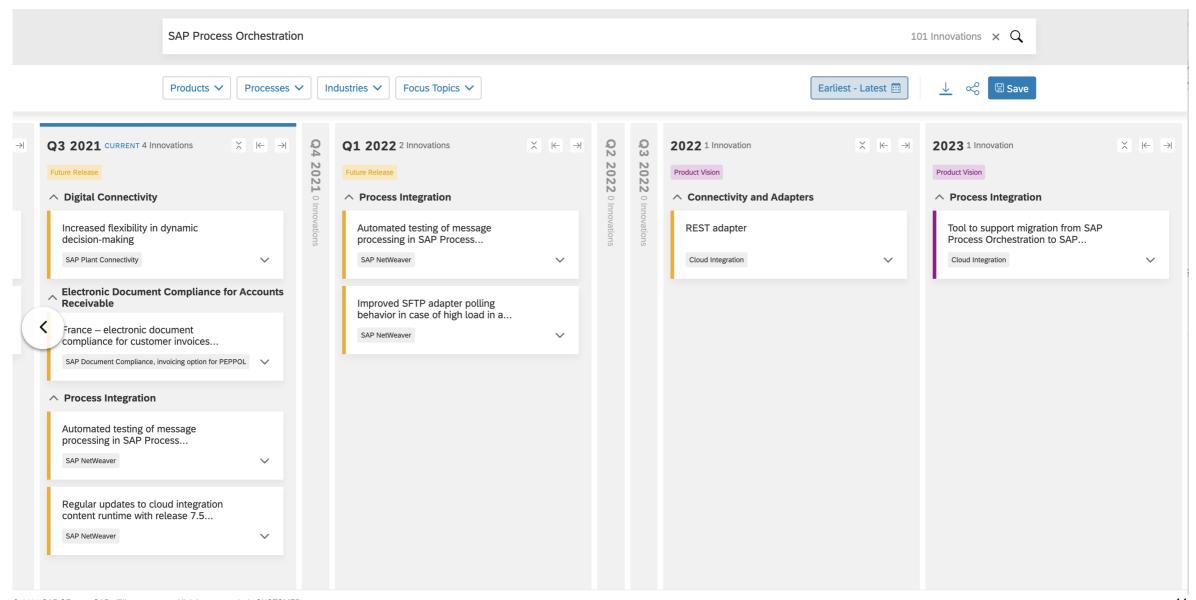


This documents reflects the current state of planning (May 2021) and may be changed by SAP at any time

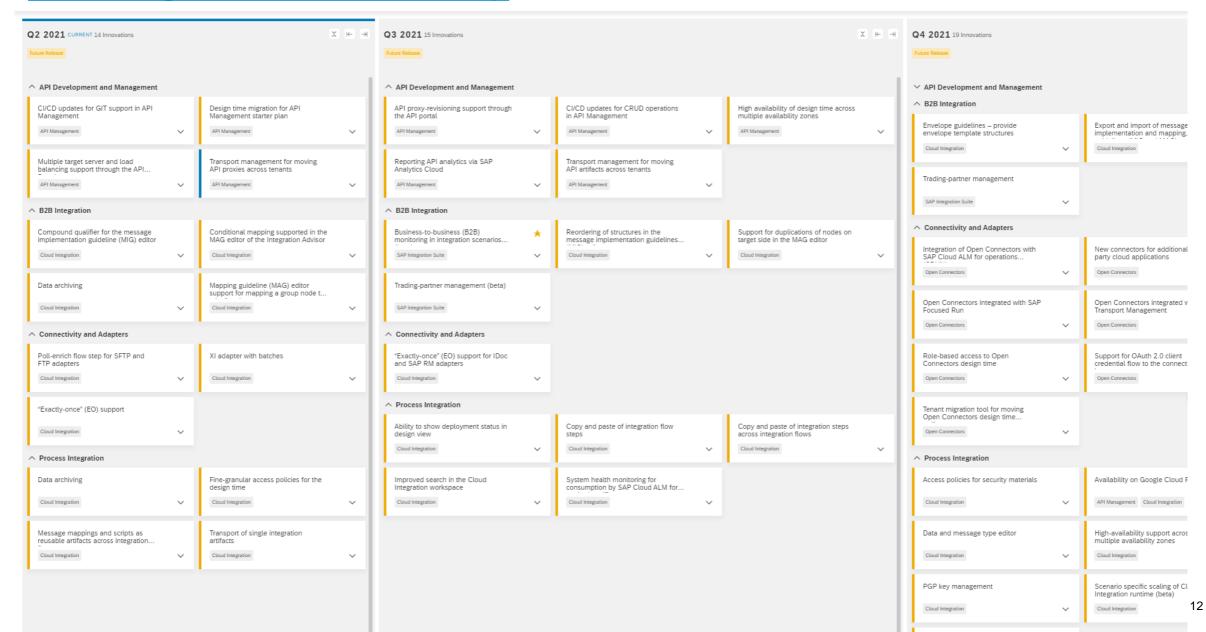
SAP Road Map Explorer



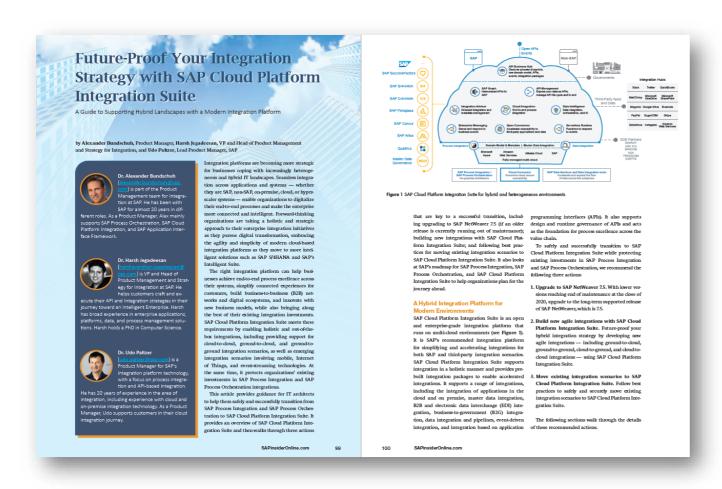
SAP Process Orchestration Roadmap



SAP Integration Suite Roadmap



Future-Proof Your Integration Strategy with SAP Integration Suite



Recommended actions:

#1: Migrate to SAP NetWeaver 7.5

#2: Future-proof your strategy: Build new agile integrations with SAP Integration Suite

#3: Move existing integration scenarios to SAP Integration Suite

SAPinsider article and blog

SAP hybrid integration strategy

Execute summary

SAP continues to support SAP Process Orchestration to protect investments and support a smooth and safe transition to SAP Integration Suite.

The mainstream maintenance of SAP Process Orchestration 7.5 has been prolonged until the end of 2027.
 Extended maintenance can be provided until the end of 2030.

Recommended actions to customers today:

- Move to SAP Process Orchestration 7.5, the long-term supported release as lower versions go out of maintenance after 2020.
- Complement it with SAP Integration Suite for agile integrations (cloud integrations, API integrations), also leveraging the cloud integration runtime within SAP Process Orchestration.
- Start moving your existing integration scenarios to SAP Cloud Platform Integration Suite wherever possible, and completely migrate to the suite once its on-premise runtime and migration tools are available.

Recommended action #1: Migrate to SAP NetWeaver 7.5

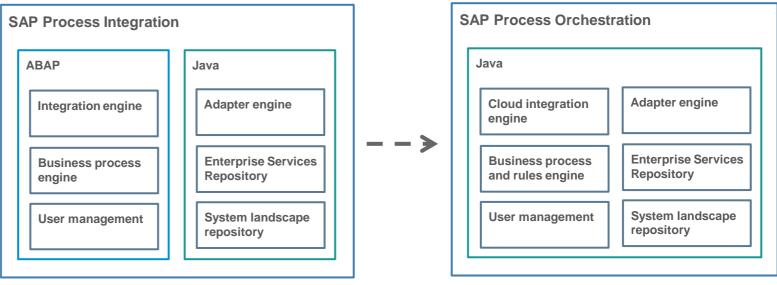
Recommended to migrate from existing dualstack SAP Process Integration to Java-based single-stack architecture

- Lower TCO
- Better performance
- Higher functional scope

Though: Dual-usage type supported in 7.5

Check out the following references:

- Extended maintenance of release 7.5
- Upgrade and migration options
- Migrating directory content
- Run automated integration scenario tests



Recommended action #2: Future-proof your strategy

Build new agile integrations with SAP Cloud Platform Integration Suite

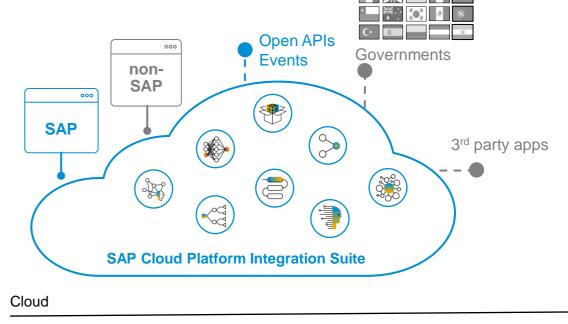
Use SAP Cloud Platform Integration Suite for

- Cloud and hybrid process integration needs
- Data integration
- API-based integrations
- Event-driven, extensible integrations

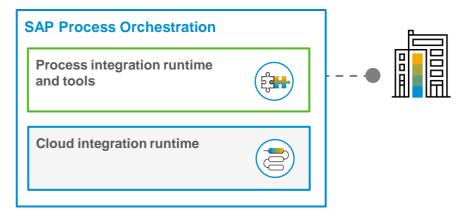
Leverage open connectors supporting non-SAP to non-SAP integration scenarios

Accelerate your integration projects using prebuilt integration packs at <u>SAP API Business Hub</u>

Build new ground-to-ground integration on <u>cloud</u> <u>integration runtime</u> inside SAP Process
Orchestration software



Ground



Recommended action #3: Move existing integration scenarios to the SAP Integration Suite

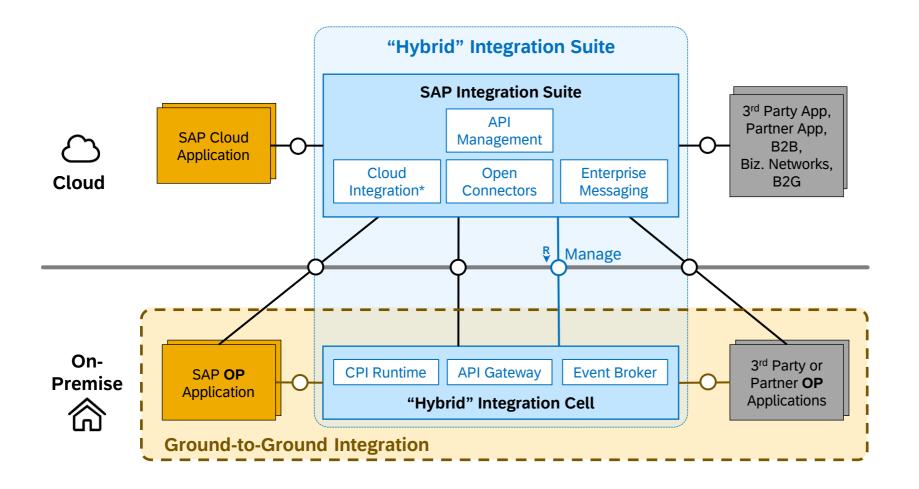
When already migrating from SAP Process Integration dual-stack to SAP Process Orchestration, consider the following best practices:

- Move cloud-to-cloud and ground-to-cloud integration scenarios wherever possible to the integration suite.
- Move your pass-through integration scenarios to API Management within the integration suite, applying security policies, traffic policies, and access controls to your APIs.
- Leverage the flexible design time and runtime of the integration suite to migrate your integration-centric scenarios modeled with ccBPM (cross-component of SAP Business Process Management) in SAP Process Integration dual-stack to the cloud integration runtime inside SAP Process Orchestration.

Guidelines:

- Reuse existing interfaces and mappings from SAP Process Integration / SAP Process Orchestration.
- Check out <u>integration flow guidelines and patterns</u> explaining how to design and build enterprise-grade integration flows in a robust fashion and describing how to implement commonly used enterprise integration patterns, for example, content-based routing, content enricher, splitter, aggregator, scatter-gather, ...

Hybrid Deployment Option Road Map



"Hybrid" Integration Cell is a containerized integration runtime

- Low footprint, high performance, pervasive
- Supports modern event and APIbased, high throughput integrations

Flexible deployment in customer environments

Design-time and operations in the Cloud

Enables **ground-to-ground integration** without going through
Cloud

Migration path for on-premise SAP PI/PO customers

SAP Integration Suite: Customer collaborations to help drive product decisions



Customer Influence Program

End-to-end request to road map process.

90% of eligible requests considered on roadmap

Customers and Partner can request integration feature

SAP review of feature requests and planning process

Consider the requested feature + include to product road map



Customer Engagement Initiative

Program gives customers and select partners the unique opportunity to get a sneak peak into SAP's product visions, ideas, and prototypes and to share early feedback.

16 focus topics

100+ active participants

250+ registrants



Voice of Customer

A forum for implementors from customer and partner organizations to share their perspectives, feedback, requests, and directly interact with the SAP integration suite product engineering team.

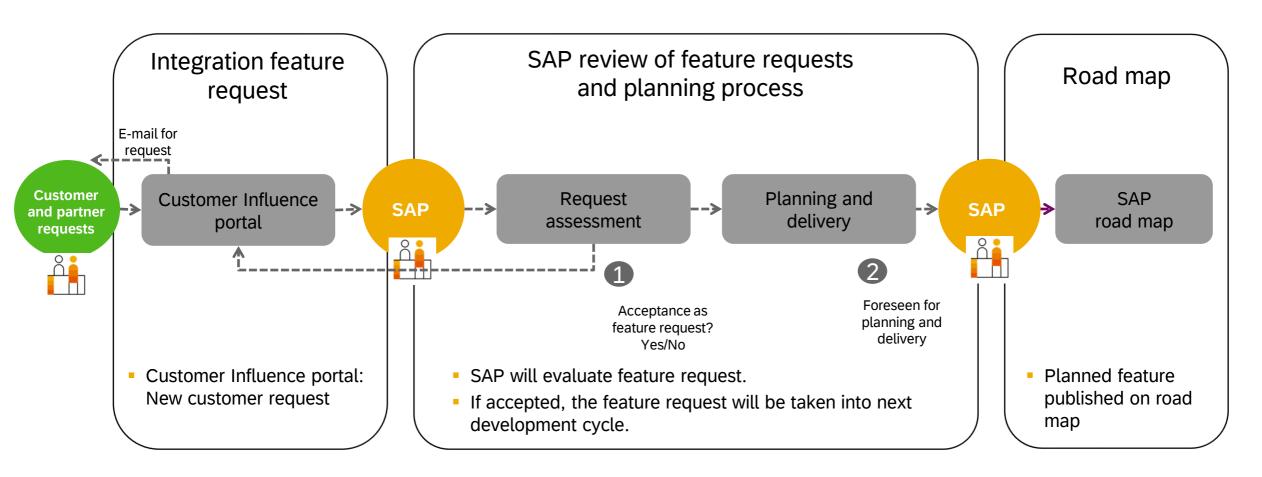


Synergy Program

3C- Connect, Collaborate, Cultivate

Collaboration between CEX (customer relationship team) and Integration suite Product Management team for improving customer, activation, adoption

SAP's Customer Influence program for SAP Integration Suite



End-to-end request to road map process

SAP Influence Session: SAP Integration Suite

Feature request Status – Overview July 2021

Feature Request Status	1 st cycle Sept. 2020	2 nd cycle Jan. 2021	3 rd cycle June 2021
Total number of submitted feature requests	169	204	316
Number of feature requests considered in review cycle (mostly feature requests with 10 or more votes)	59	73	111
Delivered	N/A	5%	18%
Accepted for the next 3 – 6 months	22%	19%	10%
Planned (Long-term) for the next 12 months	32%	29%	19%
For long-term consideration (next evaluation after 12 months)	17%	18%	31%
Under review	2%	4%	1%
Already offered	17%	14%	12%
Not planned	10%	11%	9%

SAP Influence Session: SAP Integration Suite

Feature request Status – Overview July 2021

Feature Request Status	1 st cycle Sept. 2020	2 nd cycle Jan. 2021	3 rd cycle June 2021
Total number of submitted feature requests	169	204	316
Number of feature requests considered in review cycle (mostly feature requests with 10 or more votes)	59	73	111
Delivered	N/A	4	20
Accepted for the next 3 – 6 months	13	14	11
Planned (Long-term) for the next 12 months	19	21	21
For long-term consideration (next evaluation after 12 months)	10	13	34
Under review	1	3	1
Already offered	10	10	13
Not planned	6	8	11

SAP's Customer Influence program for SAP Integration Suite

- The feature requests for SAP Integration Suite are distributed as follows:
 - 84% Cloud Integration
 - 55% Developer Productivity
 - 31% Monitoring and Operations
 - 14% Connectivity and Adapters
 - 5% cross SAP Integration Suite (i. e. across multiple capabilities of SAP Integration Suite)
 - 5% B2B incl. Integration Advisor
 - 3% API Management
 - 2% ABAP (e. g. SOA Manager transaction)
 - 1% Cloud Connector

SAP Customer Engagement Initiative 2020 / 2021

- Enables customers to influence our product features in early stages of developments
- Enables to us share our planned functionality with customers and partners to gain valuable input during development phase

16 Shortlisted topics

100+ Active participants

250+ Registered customers & partners

- SAP API Business Hub enterprise
- 2. Trading partner management
- 3. Evolution of SAP API Business Hub
- B2B monitoring & archiving
- 5. Developer productivity improvements
- DevOps in Integration Suite
- 7. Templates & integration flow test case
- Low-code API development
- 9. Hybrid integration cell (+ pulse check)
- 10. Partner content via API Business Hub
- Upgrade from Neo to CF& best practices from open source
- 12. Integration Suite coherence
- 13. Monitoring & observability
- 14. Hybrid integration cell
- 15. Data type and message types
- 16. Integration Assessment (powered by ISA-M)

Road ahead: 5 Big moves we will make!

1

Additional Integration Packs and Adapters for SAP and non-SAP integrations

- Integration Packs as Community content
- Enhanced support for partner adapters and content (e. g. consumption of adapters, publishing of content)

2

Hybrid deployment option for SAP Integration Suite

- With long-term road map for container-based deployments
- Ease customers transition from SAP Process Orchestration to SAP Integration Suite

3

Cloud Based B2B

- Trading Partner Management (available as beta already)
- B2B Monitoring (available as beta already), Archiving

4

Increased Operational Support

- Availability on Google Cloud Platform
- Increased high availability across multiple availability zones in multi-cloud

5

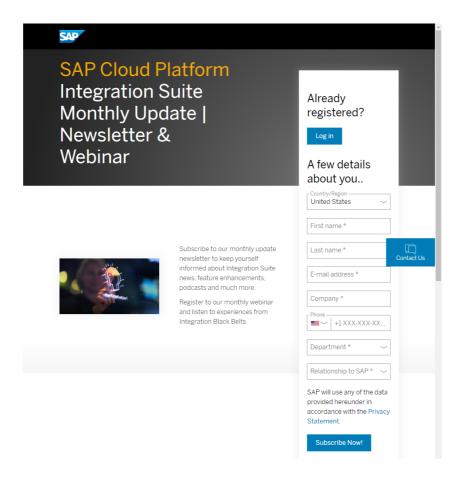
Additional capabilities and continuous improvement

■ Integration of API Management with SAP Cloud ALM for health monitoring, refreshed user experience SAP API Business Hub Enterprise, Integration assessment service, scenario specific scaling, data type and message type editor, where-used functionality for security material, PGP key management, selected topics from SAP Influence Session for SAP Integration Suite, etc.

SAP Integration Suite - monthly update

Newsletter

- Every first Monday
- Links to blogs, upcoming events, important news, updates, recordings



Webcast

- Every last Tuesday
- Product updates
- Alternatingly:
 - #IntegrationBlackBelt:
 Interact with Integration
 Black Belts
 - #AskAnythingIntegration:
 panel of experts answering any questions you have on integration.
 Send us your questions upfront



Send us your questions for upfront

Summary, Questions and Answers



Summary

SAP is a Leader in Integration!

Leading Vision

- Versatile and enterprise-grade integration platform covering all integration styles and patterns
- 2100+ Out-of-box Integrations to accelerate integration projects
- Fully vendor managed multi-cloud service

Execution for customer success

- 20+ years of experience in providing ubiquitous, enterprise-grade integration platform.
- **Customers** leverage SAP Integration Suite in creating connected experiences (A2A, B2B, B2G, API, events, ...) driving their digital transformation across industries globally.
- 70% of SAP customer integrations are to 3rd party systems.
- **SAP Integration Suite** is the foundation layer for all SAP LoB applications to build an intelligent enterprise.
- Recognized as Customers' Choice in Gartner's Peer Insights "Voice of Customers"
- Fastest growing market share in customer acquisition as well as overall revenue.

Questions & answers



Links for Further Information



Follow us on Social Media



@SAPCP #integration



SAP Technology

SAP API Management Book

Authors

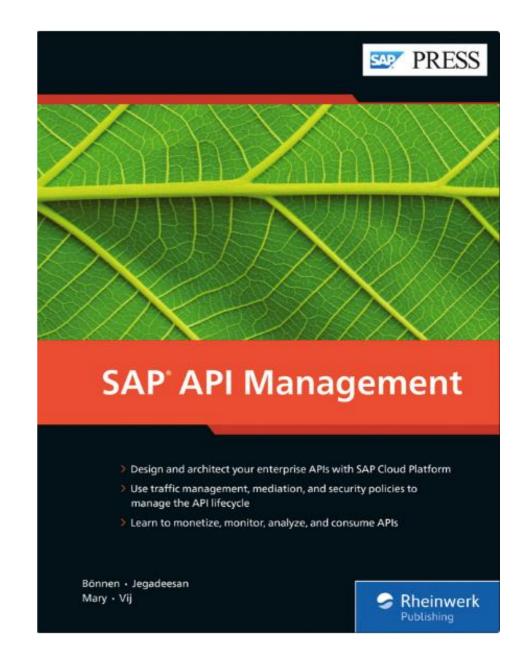
- Carsten Bönnen
- Harsh Jegadeesan
- Divya Mary
- Shilpa Vij

Content highlights

- Architecture
- End-to-end lifecycle
- Design and development
- Traffic management, Mediation, Security
- Monetization, Consumption
- Enterprise integration
- Analytics
- SAP API Business Hub

Further information:

https://www.sap-press.com/sap-api-management_4928/



SAP Cloud Platform Integration Book

3rd edition, with exercise examples

Authors

- John Mutumba Bilay
- Peter Gutsche
- Mandy Krimmel
- Volker Stiehl

Content highlights

- Architecture and Security (Neo and Cloud Foundry)
- Exercises for simple and complex integration patterns
- Event-based integration
- Predelivered Content
- Monitoring, Tracing and Simulation
- B2B Integration and Integration Advisor
- Open Connectors

Further Information

- E-book
- Print edition



Further information: https://www.sap-press.com/sap-cloud-platform-integration-5077/

openSAP Courses

Learn from our team of experts, in a free online digital classroom







Accelerate Enterprise
Integrations with SAP
Integration Suite
(CPI overview and deep dive)

Started in July 2021

Simplify integration using SAP Integration Suite

20K+ learners

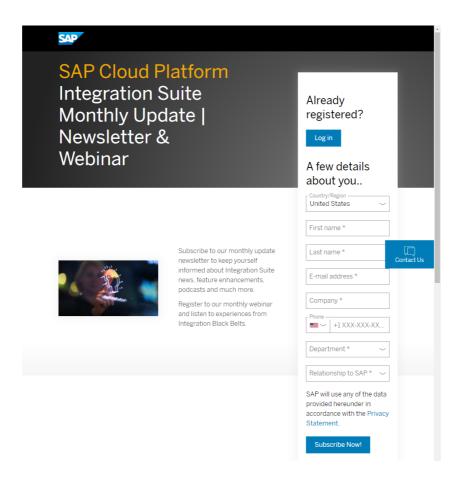
API Management overview and lifecycle

18K+ learners

SAP Integration Suite - monthly update

Newsletter

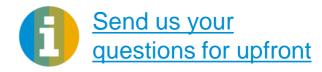
- Every first Monday
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 Interact with Integration
 Black Belts
 - #AskAnythingIntegration:
 panel of experts answering any questions you have on integration.
 Send us your questions upfront





Partner Onboarding Process

https://api.sap.com/partnerwithus



Join SAP Partner Program



Sign the API Hub Participation Agreement



Follow SAP Best Practices and Guidelines



Provide a sandbox for APIs



Certify* your content via SAP ICC

*Optional



Publish to SAP API Business Hub



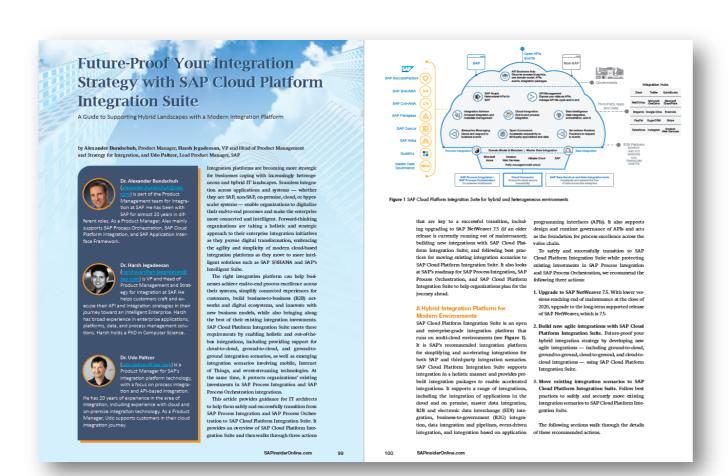
Engage with your consumers



Sell* via SAP App Center

*Optional

Future-Proof Your Integration Strategy with SAP Integration Suite



- Extended Maintenance of release 7.5
- Upgrade & migration options
- Migrating directory content
- Run automated integration scenario tests
- Cloud Integration runtime
- Integration flow guidelines and patterns

SAPinsider Article

Start today

with SAP Integration Suite

EXPLORE

<u>sap.com</u> | <u>Video</u> | <u>Infographic</u> | <u>Solution in Detail</u> | <u>Service</u> <u>Description</u> | <u>Roadmap</u>

GET STARTED

<u>ISA-M at sap.com</u> | <u>Discovery Center Missions</u> | <u>Tutorial Starter</u> <u>Scenario</u>

LEARN

SAP Community | Blogs | SAP Help | Learning Journey | openSAP Course

INTEGRATION PACKS

SAP API Business Hub @ api.sap.com



References

Craft your Integration Strategy

- Integration Assessment tool
- Integration Strategy Whitepaper by Christian Klein
- CIO Guide I: SAP Vision for Integrating SAP Applications in Cloud and Hybrid
- CIO Guide II: Process and Data Integration in Hybrid Landscapes
- Future-Proof Your Integration Strategy and Blog
- Product Overview Video and Solution Brief

Discovery Center missions

- Integration Suite onboarding mission
- Getting started with API Management
- Getting started with Open Connectors

Tutorials

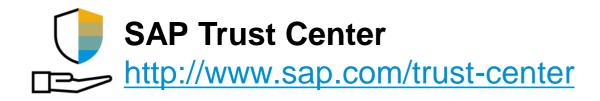
- Learn and Build with APIs
- Build your first Integration flow
- Connect Your App to Third-Party Services with Open Connectors

Communities, Online courses and Books

- Integration Suite Community
- openSAP training on Integration Suite
- openSAP training on managing your APIs
- openSAP training on building your integration flows
- Standard training courses (search for CLD900)
- Book on API Management
- Book on Cloud Integration (2nd edition)
- SAP HANA Academy Videos

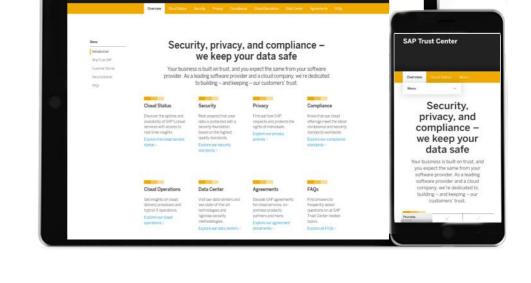
What's New and Product Roadmap

- Integration Suite Monthly Update | Newsletter & Webinar
- International Focus Group for Integration
- Roadmap
- Influence Session



The **SAP Trust Center** is a public-facing website on sap.com, designed to provide unified and easy access to trust related content, such as security, privacy, and compliance.

- Delivers transparency
- Easy access to SAP trust-related documents, certificates, and contracts
- Users can initiate requests and engage with SAP



SAP Trust Center















Cloud Service Status

Availability data of our cloud services showing the current live status

Security

Measures to ensure SAP Cloud Security

Privacy

SAP respects and protects the rights of individuals

Compliance

Shows the vast variety of ISO/BS as well as certificates

Cloud Operations

Shows how SAP runs cloud operations to help plan and optimize resources

Data Center

Virtually and physically protected data with state-of-the-art technologies

Agreements

Overview of the building blocks of SAP contracts

Links for further information

- Product page SAP Integration Suite: https://www.sap.com/programs/enterprise-integration.html
- SAP API Business Hub with pre-packaged integration content delivered by SAP and partners: https://api.sap.com
- SAP Integration Suite openSAP training: https://open.sap.com/courses/cp9
- SAP API Management openSAP training: https://open.sap.com/courses/cp8
- SAP Cloud Integration openSAP training: https://open.sap.com/courses/hybrid1
- Webinar series incl. monthly updates on SAP Integration Suite: https://webinars.sap.com/sap-user-groups-k4u/en/ifgintegration
- SAP Integration Suite | What's New Newsletter & Webinar
- SAP Community, further links, discussions etc.: https://community.sap.com/topics/cloud-platform-integration-suite
- SAP Integration Developer's Corner: https://blogs.sap.com/2017/07/17/introduction-to-developers-corner/
- SAP Integration Suite Demo Mini-series: https://www.youtube.com/playlist?list=PLkzo92owKnVzjnJJZMrL0nyVU7kMPBSTy
- Short videos on key capabilities of SAP Integration Suite: https://www.youtube.com/playlist?list=PLkzo92owKnVwUoypV34RbxBZihYqi6eE3
- SAP Integration Suite Help Portal
- Success stories: https://www.sap.com/about/customer-involvement/customer-stories.html
- SAP Integration Suite Roadmap: https://roadmaps.sap.com/board?range=FIRST-
 LAST&PRODUCT=000D3A47875C1EDB98A8A910864AC24B&PRODUCT=42F2E964F4E71EDAA4EB06616C3F00E5#Q2%202021

• Influence session on SAP Integration Suite: https://influence.sap.com/sap/ino/#/campaign/2282

Links for further information (cont'd)

- Future-Proof Your Integration Strategy with SAP Cloud Platform Integration Suite: https://www.sapinsideronline.com/m/SAPinsider-Issue2-2020/100/
- Integration with non-SAP systems via SAP Cloud Platform Integration Suite: https://blogs.sap.com/2020/04/22/why-sap-cloud-platform-integration-suite-should-be-your-preferred-choice-for-enterprise-wide-incl.-non-sap-integration/
- Enterprise Integration Patterns support in SAP Cloud Platform Integration Suite: https://blogs.sap.com/2020/01/31/enterprise-integration-patterns-at-sap-cloud-platform-integration-scatter-gather/
- SAP Cloud Platform Integration Suite Simplified Onboarding, Provisioning, Licensing: https://blogs.sap.com/2020/06/02/announcement-sap-cloud-platform-integration-suite-simplification/
- Support for tenant migrations: <u>SAP note 2937549</u>, <u>user documentation</u>, <u>sap.cp.migration@sap.com</u>
- SAP API Management book: https://www.sap-press.com/sap-api-management 4928/
- SAP Cloud Platform Integration book, 3rd edition, with exercise examples
- SAP Cloud Platform API Management Tutorial: https://developers.sap.com/topics/api.html
- SAP Cloud Platform Integration Tutorial: https://developers.sap.com/tutorials/cp-starter-integration-cpi-design-iflow.html
- SAP Cloud Platform Integration standard training courses: https://training.sap.com/shop -> CLD900
- International Focus Group for Integration: http://scn.sap.com/people/holger.himmelmann2/blog/2010/10/07/introducing-global-special-interest-group-for-process-integration
- Global Integration Survey Results: https://blogs.sap.com/2019/10/07/results-of-the-global-survey-for-sap-integration-2019/
- Gartner Peer Insights
 - View existing Gartner Peer Insights: API Management, Integration Platform as a Service
 - Create new Gartner Peer Insights: API Management, Integration Platform as a Service

Links for further information (cont'd)

- SAP Integration Strategy Paper by Christian Klein: https://www.sap.com/documents/2020/02/520ea921-847d-0010-87a3-c30de2ffd8ff.html
- Integration Makes All the Difference: An Update to Our Integration Road Map in the Cloud by Christian Klein: https://news.sap.com/2020/07/cloud-integration-road-map-update/
- Progress Report and Updates to SAP's Integration Road Map in the Cloud: https://news.sap.com/2020/07/progress-report-updates-sap-integration-road-map-cloud/
- SAP Integration Solution Advisory Methodology: https://www.sap.com/services/integration-solution-advisory-methodology.html
- SAP Integration Assessment Tool: https://www.sap.com/dmc/exp/2020-05-68434/en-us/index.html
- CIO Guide: SAP's Hybrid Integration Platform for the Intelligent Enterprise: https://www.sap.com/documents/2018/06/de3238a0-077d-0010-87a3-c30de2ffd8ff.html
- Integration Architecture Guide for Cloud and Hybrid Landscapes: https://www.sap.com/documents/2020/11/400ae14b-bf7d-0010-87a3-c30de2ffd8ff.html
- SAP Cloud Trust Center: https://www.sap.com/about/cloud-trust-center.html
- SAP Data Center: https://www.sap.com/about/cloud-trust-center/data-center.html
- SAP Data Center Locations: https://help.sap.com/doc/aa1ccd10da6c4337aa737df2ead1855b/Cloud/en-US/3b642f68227b4b1398d2ce1a5351389a.html
- SAP agreements with general terms and conditions: https://www.sap.com/about/cloud-trust-center/cloud-service-level-agreements/cloud-services.html?search=Service%20Level%20Agreement&sort=title_asc
- SAP Cloud Availability Center: https://support.sap.com/en/my-support/systems-installations/cloud-systems-installations.html

Thank you.

Contact

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