# Netflix Content Strategy Analysis with Python

- In the competitive landscape of streaming services, understanding content strategy is paramount to capturing and retaining an audience. This project aims to dissect and analyze Netflix's content strategy using Python, leveraging various data analysis techniques.
- Through this analysis, we'll explore patterns and trends in Netflix's catalog, including genre distribution, release patterns, and audience engagement metrics. By utilizing Python libraries such as Pandas, Matplotlib, and Seaborn, we'll uncover insights that can inform strategic decisions for content acquisition and production.

# Importing Liberaries & Cleanning The Dataset

```
# importing necessary libraries
import pandas as pd
import numpy as np
import matplotlib.pyplot as plt
import seaborn as sns
import warnings
warnings.filterwarnings('ignore')
df original = pd.read csv(r'C:\Users\Mohamed Fawzi\Desktop\Netflix
Content Strategy\netflix content.csv')
df = df original.copy()
df.info()
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 24812 entries, 0 to 24811
Data columns (total 6 columns):
    Column
                          Non-Null Count Dtype
_ _ _
     -----
 0
    Title
                          24812 non-null object
1
    Available Globally? 24812 non-null object
 2
    Release Date
                          8166 non-null
                                          object
 3
     Hours Viewed
                          24812 non-null object
    Language Indicator 24812 non-null
4
                                          object
 5
    Content Type
                         24812 non-null object
dtypes: object(6)
memory usage: 1.1+ MB
df.head(2)
                       Title Available Globally? Release Date Hours
Viewed \
0 The Night Agent: Season 1
                                             Yes
                                                   2023-03-23
81,21,00,000
```

```
1 Ginny & Georgia: Season 2 Yes 2023-01-05 66,51,00,000

Language Indicator Content Type 0 English Show 1 English Show
```

 Notice that the Hours Viewed column dtype is not a numerical format, we need to convert it to a float instead

```
# converting the column to a float instead of a string
df['Hours Viewed'] = df['Hours Viewed'].replace(',', '',
regex=True).astype(float)

df['Hours Viewed'].head()

0    812100000.0
1    665100000.0
2    622800000.0
3    507700000.0
4    503000000.0
Name: Hours Viewed, dtype: float64
```

# Dataset Exploration (EDA):

• Points to Explore:

i. Global Availability Analysisi. Release Date Analysis

i. Hours Viewed Analysis

i. Hours viewed Anatys

i. Language Analysis

i. Seasonal Analysis

i. Correlation Analysis

#### 1. Global Availability Analysis

How many titles are available globally?

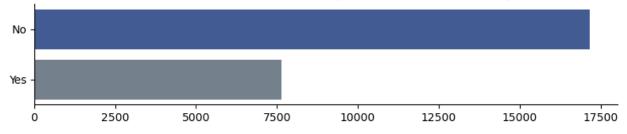
```
df.head(2)

Title Available Globally? Release Date Hours

Viewed \
0 The Night Agent: Season 1 Yes 2023-03-23
812100000.0
```

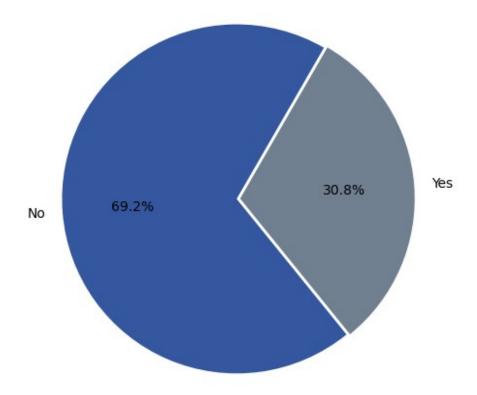
```
1 Ginny & Georgia: Season 2
                                              Yes
                                                    2023-01-05
665100000.0
  Language Indicator Content Type
0
             English
                             Show
1
             English
                             Show
# Count the Titles Available Globally vs The Titles not Available
Globally.
df_global_availability = df['Available
Globally?'].value counts().to frame().reset index()
plt.figure(figsize=(8, 2))
colors = ['#3557A0', 'slategrey']
sns.barplot(data=df global availability,
                x='count',
                y='Available Globally?',
                palette=colors,
plt.title('Netflix Titles Available Globally vs Not Available
Globally')
plt.xlabel('')
plt.ylabel('')
sns.despine()
plt.tight_layout()
plt.show()
```

#### Netflix Titles Available Globally vs Not Available Globally



```
# Let's calculate the percentage of Titles Available Globally vs The
Titles not Available Globally.
df_global_availability['percentage'] =
((df_global_availability['count'] /
df_global_availability['count'].sum()) * 100).round(2)
plt.figure(figsize=(5, 5))
```

### Netflix Titles Available Globally vs Not Available Globally (%)



# • Key Insights:

A significant majority, 69.2%, of the analyzed entities are not available globally.
 This indicates a substantial portion of the content is restricted or limited in its distribution.

 The large portion of "No" suggests there might be regional restrictions, licensing issues, or strategic decisions in place that limit global availability. Understanding these reasons can help in developing strategies to overcome these barriers.

# #### 2. Release Date Analysis

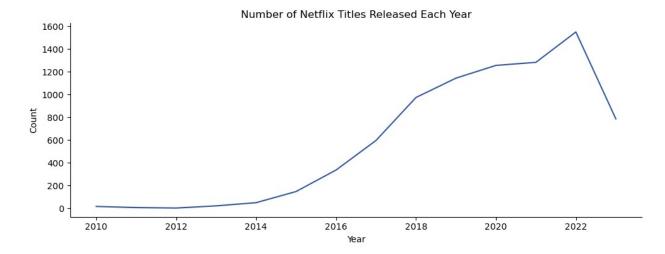
```
# Convert the 'Release Date' column to datetime
df['Release Date'] = pd.to datetime(df['Release Date'])
# Extract year, month, and day from the 'Release Date' column
df['Year'] = df['Release Date'].dt.year
df['Month'] = df['Release Date'].dt.month
df['Day'] = df['Release Date'].dt.day
df.info()
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 24812 entries, 0 to 24811
Data columns (total 9 columns):
#
     Column
                          Non-Null Count
                                          Dtype
_ _ _
 0
     Title
                          24812 non-null object
     Available Globally?
                          24812 non-null object
 1
 2
     Release Date
                          8166 non-null
                                          datetime64[ns]
 3
     Hours Viewed
                          24812 non-null float64
 4
    Language Indicator
                          24812 non-null
                                          obiect
 5
                          24812 non-null
                                          object
     Content Type
 6
    Year
                          8166 non-null
                                          float64
                                          float64
 7
     Month
                          8166 non-null
8
     Day
                          8166 non-null
                                          float64
dtypes: datetime64[ns](1), float64(4), object(4)
memory usage: 1.7+ MB
df['Year'].isna().sum()
16646
# convert the Year column to an integer
df['Year'] = pd.to numeric(df['Year'],
errors='coerce').fillna(0).astype(int)
# Convert the Month column to an integer
df['Month'] = pd.to numeric(df['Month'],
errors='coerce').fillna(0).astype(int)
df.info()
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 24812 entries, 0 to 24811
Data columns (total 9 columns):
     Column
                          Non-Null Count
                                          Dtype
```

```
Title
 0
                          24812 non-null
                                          object
 1
     Available Globally?
                          24812 non-null
                                          object
 2
     Release Date
                          8166 non-null
                                          datetime64[ns]
 3
     Hours Viewed
                          24812 non-null float64
    Language Indicator
 4
                          24812 non-null
                                          object
 5
     Content Type
                          24812 non-null
                                          object
 6
    Year
                          24812 non-null
                                          int32
 7
     Month
                          24812 non-null int32
8
     Day
                          8166 non-null
                                          float64
dtypes: datetime64[ns](1), float64(2), int32(2), object(4)
memory usage: 1.5+ MB
# Group the data by year and count the number of movies released each
vear
df release date = df.groupby('Year').size().reset index(name='Count')
df release date
    Year
          Count
0
          16646
       0
1
    2010
             16
2
    2011
              6
3
    2012
              2
4
    2013
             21
5
    2014
             49
6
    2015
            147
7
    2016
            336
8
    2017
            596
    2018
9
            974
10
   2019
           1144
    2020
11
           1256
12
   2021
           1283
13 2022
           1550
14 2023
            786
```

#### Note:

- In the dataset, was fount 16646 titles without the release date.
- The large number of missing values (16646) in the release date poses a challenge in understanding the complete picture of Netflix's content release history. Here are some potential reasons for these missing values:
  - The data collection process might have had limitations or inconsistencies, leading to missing or incomplete information.
  - Some content types might have less defined release dates, such as documentaries or stand-up specials, making it difficult to accurately record their release dates.

- Netflix might not have released the exact release dates for all its content due to privacy concerns or contractual agreements with content creators.
- Human error during data entry could have resulted in missing or incorrect release dates.
- To ensure the accuracy and reliability of our findings, I have decided to exclude rows with missing release dates from our analysis.



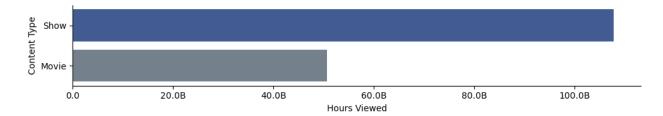
- Key Insights:
  - The chart shows a clear upward trend in the number of Netflix titles released each year from 2010 to 2022. This indicates that Netflix has been steadily expanding its content library over time.

- The growth rate appears to be increasing over time. The slope of the line is steeper in recent years, suggesting that Netflix has been adding content at a faster pace.
- However, it's important to note that the dataset only includes titles that were released after 2010. Therefore, the growth rate may not be representative of the entire Netflix content history.
- Specific Observations:
  - Peak in 2021: The number of titles released reached a peak in 2021.
  - Drop in 2022: There was a noticeable drop in the number of titles released in 2022. This could be attributed to various factors, such as changes in content acquisition strategies, market saturation, or the impact of the COVID-19 pandemic on production schedules.

#### 3. Hours Viewed Analysis:

- What is the distribution of viewing hours on Netflix between movies and shows?
- What is the distribution of viewing hours on Netflix by different languages?

```
# Average viewed hours
average hours viewed = df['Hours Viewed'].mean()
average hours viewed
6384084.314041593
# Calculate hours viewed for each content type
hours_viewed_by_content_type = df.groupby('Content Type')['Hours
Viewed'].sum().to frame().reset index()
hours viewed by content type =
hours_viewed_by_content_type.sort_values(by='Hours
Viewed',ascending=False)
hours viewed by content type
  Content Type Hours Viewed
         Show 1.077641e+11
1
0
         Movie 5.063780e+10
colors = ['#3557A0', 'slategrey']
plt.figure(figsize=(10, 2))
# Define a custom function to format tick labels with billion
abbreviation
def billion formatter(value, params):
    """Formats tick labels to display billions with abbreviation."""
    if value >= 1e9:
        return f"{value / 1e9:.1f}B"
```

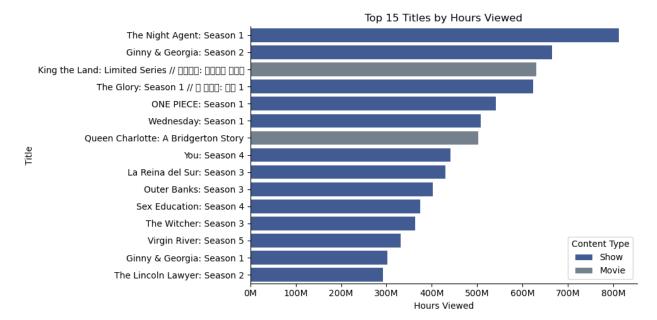


- Shows have been viewed for approximately 100.0 billion hours, which is double the hours viewed for movies (approximately 50.0 billion hours).
- This data suggests that viewers are more inclined to spend their time watching shows rather than movies. This could be due to the episodic nature of shows, which often keep viewers engaged over a longer period.
- Movies have been viewed for approximately 50.0 billion hours, which is significantly less than the hours viewed for shows (approximately 100.0 billion hours). This could be due to the length and brevity of movies, which can make them more accessible to viewers.

18214			ONE PIECE: Season	า 1	
Yes	Madria adam Consess 1				
3 Yes	Wednesday: Season 1				
4	Queen Charlotte: A Bridgerton Story				
Yes	queen enaiteren A bi tager ton story				
5	You: Season 4				
Yes					
6	La Reina del Sur: Season 3				
No	Outon Banks, Cassan 2				
7 Yes	Outer Banks: Season 3				
18219	Sex Education: Season 4				
Yes	JCA Edded CIOII. Jedajoli 4				
18218	The Witcher: Season 3				
Yes					
18222	Virgin River: Season 5				
Yes	Cinny C Coording Coording 1				
8 Yes	Ginny & Georgia: Season 1				
18223		The Linc	oln Lawyer: Seaso	n 2	
Yes		THE LINE	oth Lawyer F Season		
	Release Date	Hours Viewed L	anguage Indicator	Content Type	Year
Month	•	012100000	Fun1: ah	Char	2022
0 3	2023-03-23	812100000.0	English	Show	2023
1	2023-01-05	665100000.0	English	Show	2023
1	2023 02 03	0051000010	2119 (2011	5	
18227	2023-06-17	630200000.0	Korean	Movie	2023
6					
2	2022-12-30	622800000.0	Korean	Show	2022
12 18214	2023-08-31	541900000.0	Englich	Show	2023
8	2023-00-31	341900000.0	English	SHOW	2023
3	2022-11-23	507700000.0	English	Show	2022
11			9		
4	2023-05-04	503000000.0	English	Movie	2023
5 5 2					
5	2023-02-09	440600000.0	English	Show	2023
6	2022-12-30	429600000.0	English	Show	2022
12	2022-12-30	429000000.0	EligtISII	SIIUW	2022
7	2023-02-23	402500000.0	English	Show	2023
2			<b>j</b> - <b></b> .	21.31.	
18219	2023-09-21	374700000.0	English	Show	2023
9	2022 22 22	262006222		<b>5</b> 1	2022
18218	2023-06-29	363800000.0	English	Show	2023
6					

```
18222
        2023-09-07
                     331400000.0
                                             English
                                                             Show 2023
8
        2021-02-24
                     302100000.0
                                             English
                                                             Show
                                                                   2021
2
18223
      2023-07-06
                     292300000.0
                                             English
                                                             Show 2023
        Day
       23.0
0
        5.0
1
18227
       17.0
       30.0
18214 31.0
       23.0
4
        4.0
5
        9.0
6
       30.0
7
       23.0
18219
       21.0
18218
      29.0
18222
       7.0
       24.0
18223 6.0
colors = ['#3557A0', 'slategrey']
plt.figure(figsize=(10, 5))
sns.barplot(data=top 15 viewed,
                x='Hours Viewed',
                y='Title',
                hue='Content Type',
                palette=colors,
                )
def billion formatter(value, params):
    """Formats tick labels to display billions with abbreviation."""
    if value >= 1e9:
        return f"{value / 1e9:.1f}B"
    elif value <= 1e9:</pre>
        return f"{value / 1e6:.0f}M"
        return f"{value:.1f}"
# Format y-axis tick labels
plt.gca().xaxis.set_major_formatter(billion_formatter)
plt.title('Top 15 Titles by Hours Viewed')
```

```
sns.despine()
plt.tight_layout()
plt.show()
```



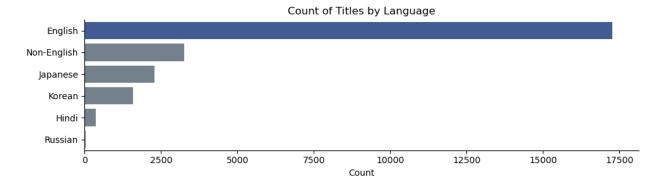
- The Night Agent: Season 1" stands out with approximately 800 million hours viewed, making it the most-watched title on the list. Following closely is "Ginny & Georgia: Season 2" with around 600 million hours viewed.
- The top 15 titles consist mostly of TV shows, with only a few movies making the list. This indicates a strong preference for serialized content among viewers.
- Titles like "La Reina del Sur: Season 3" show that international content is also drawing significant viewership, highlighting the global reach of streaming platforms.

### 4. Language Analysis:

What is the distribution of viewing hours on Netflix by different languages?

#### Counting the titles of each language

```
Non-English
                     3252
                     2297
Japanese
Korean
                      1582
Hindi
                      374
Russian
                        39
colors = ['#3557A0'] + ['slategrey'] * (len(languages_distribution)-1)
# make the first color is blue and the rest are grey
plt.figure(figsize=(10, 3))
sns.barplot(data=languages distribution,
            x='count',
            y='Language Indicator',
            palette=colors,
)
plt.xlabel('Count')
plt.ylabel('')
plt.title('Count of Titles by Language')
sns.despine()
plt.tight_layout()
plt.show()
```

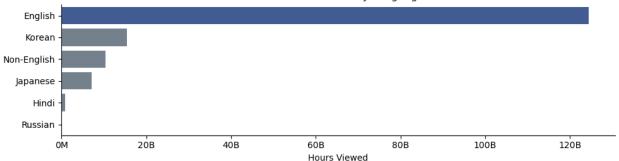


- English titles far exceed others, with approximately 17,000 titles. This suggests a strong preference or larger market for English-language content.
- With around 5,000 titles, non-English content also has a significant presence, indicating a diverse audience.
- Japanese (3,500 titles) and Korean (2,500 titles) content are prominent, reflecting the popularity of content from these regions.

Analyzing the viewership across different languages

```
languages viewership = df.groupby('Language Indicator')['Hours
Viewed'].sum().sort_values(ascending=False).to_frame()
languages viewership
                    Hours Viewed
Language Indicator
English
                    1.244417e+11
Korean
                    1.537840e+10
Non-English
                    1.043910e+10
Japanese
                    7.102000e+09
Hindi
                    9.261000e+08
Russian
                    1.146000e+08
plt.figure(figsize=(10, 3))
sns.barplot(data=languages viewership,
            x='Hours Viewed',
            y='Language Indicator',
            palette=colors,
)
def billion formatter(value, params):
    """Formats tick labels to display billions with abbreviation."""
    if value >= 1e9:
        return f"{value / 1e9:.0f}B"
    elif value <= 1e9:</pre>
        return f"{value / 1e6:.0f}M"
        return f"{value:.1f}"
# Format y-axis tick labels
plt.gca().xaxis.set major formatter(billion formatter)
plt.title('Total Hours Viewed by Language')
plt.ylabel('')
sns.despine()
plt.tight layout()
plt.show()
```

#### Total Hours Viewed by Language



#### Key Insights:

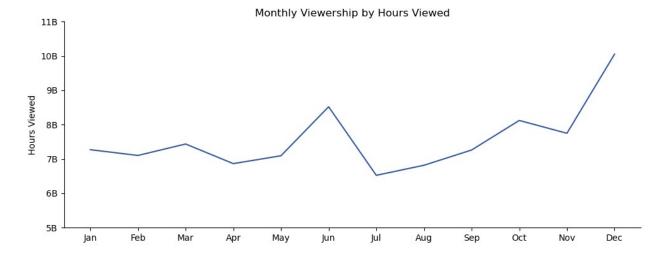
- English has the highest total hours viewed, significantly surpassing all other languages. This suggests a strong preference or larger audience for Englishlanguage content.
- Korean and Japanese content have substantial hours viewed, indicating their popularity and the significant audience for Asian-language content.
- The "Non-English" category also has a considerable number of hours viewed, highlighting the diverse preferences of viewers who watch content in languages other than English.

#### 5. Seasonal Analysis:

Are there any seasonal trends that can be observed from the fluctuations in viewership?

```
# Creating Month Name Column from the Month column
month_dict = {
    1: 'Jan', 2: 'Feb', 3: 'Mar', 4: 'Apr',
    5: 'May', 6: 'Jun', 7: 'Jul', 8: 'Aug',
    9: 'Sep', 10: 'Oct', 11: 'Nov', 12: 'Dec'
}
df['Month Name'] = df['Month'].map(month dict)
# Grouping the viewed hours by release month
monthly viewed hours = df.groupby('Month Name')['Hours
Viewed'].sum().reset index()
# sorting the month name column
month_order = ['Jan', 'Feb', 'Mar', 'Apr', 'May', 'Jun', 'Jul', 'Aug',
'Sep', 'Oct', 'Nov', 'Dec']
monthly viewed hours['Month Name'] =
pd.Categorical(monthly viewed hours['Month Name'],
categories=month order, ordered=True)
monthly viewed hours = monthly viewed hours.sort values('Month Name')
#monthly viewed hours.columns
```

```
monthly viewed hours
   Month Name Hours Viewed
4
          Jan 7.271600e+09
3
          Feb 7.103700e+09
7
          Mar 7.437100e+09
0
          Apr 6.865700e+09
8
          May 7.094600e+09
          Jun 8.522000e+09
6
5
          Jul 6.524800e+09
1
          Aug 6.817800e+09
11
          Sep 7.262200e+09
10
          Oct 8.123200e+09
          Nov 7.749500e+09
9
2
          Dec 1.005580e+10
plt.figure(figsize=(10, 4))
sns.lineplot(
    data=monthly_viewed_hours,
    x='Month Name',
    y='Hours Viewed',
    marker='',
    color='#3557A0'
)
def billion formatter(value, params):
    """Formats tick labels to display billions with abbreviation."""
    if value >= 1e9:
        return f"{value / 1e9:.0f}B"
    elif value <= 1e9:</pre>
        return f"{value / 1e6:.0f}M"
    else:
        return f"{value:.1f}"
# Format y-axis tick labels
plt.gca().yaxis.set major formatter(billion formatter)
plt.title('Monthly Viewership by Hours Viewed')
plt.xlabel('')
plt.ylim(5000000000, 11000000000)
sns.despine()
plt.tight_layout()
plt.show()
```

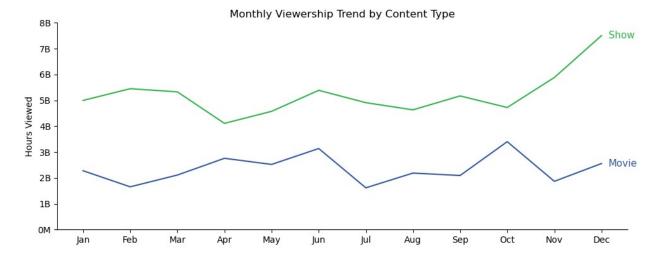


- The number of hours viewed starts at around 7.5 billion in January, and then there's a slight dip in February, but it picks up again in March.
- From March to May, the viewership remains relatively stable, fluctuating between 7 billion and 8 billion hours, and June sees a noticeable peak, with approximately 9 billion hours viewed.
- After June, there's a decline in July, dropping to about 6.5 billion hours. From July onwards, there's a gradual increase, culminating in a significant rise in December, reaching the highest point of around 10.5 billion hours viewed.
  - This trend might be valuable for understanding viewer behavior, perhaps for optimizing content release strategies throughout the year.

```
df melted = df melted.sort values('Month Name')
df melted.head(2)
   Month Name Content Type Hours Viewed
4
          Jan
                     Movie 2.275900e+09
16
          Jan
                      Show 4.995700e+09
colors = ['#3557A0', '#31B44C']
plt.figure(figsize=(10, 4))
sns.lineplot(data=df melted,
             x='Month Name',
             y='Hours Viewed'
             hue='Content Type',
             palette=colors,
             legend=False,
def billion formatter(value, params):
    """Formats tick labels to display billions with abbreviation."""
    if value >= 1e9:
        return f"{value / 1e9:.0f}B"
    elif value <= 1e9:
        return f"{value / 1e6:.0f}M"
    else:
        return f"{value:.1f}"
# Format y-axis tick labels
plt.gca().yaxis.set major formatter(billion formatter)
# Annotating the end of each line
content_types = df_melted['Content Type'].unique()
for content type in content types:
    last value = df melted[df melted['Content Type'] ==
content type].iloc[-1]
    plt.annotate(content type,
                 xy=(last value['Month Name'], last value['Hours
Viewed']),
                 xytext=(8, 0),
                 textcoords='offset points',
                 ha='left',
                 va='center',
                 color=colors[np.where(content types == content type)
[0][0]],
                 size=11
plt.title('Monthly Viewership Trend by Content Type')
```

```
plt.xlabel('')
plt.ylim(0, 8000000000)

sns.despine()
plt.tight_layout()
plt.show()
```



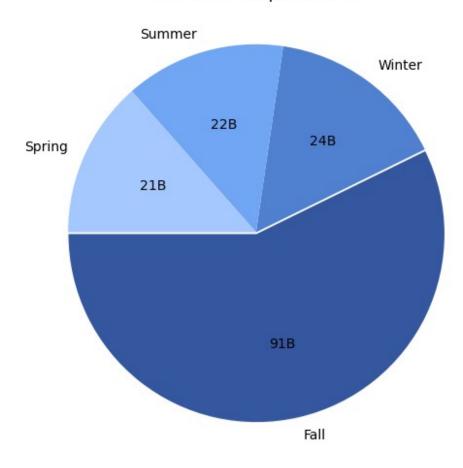
- Key Insights:
  - Shows consistently have higher viewership than movies throughout the year.
  - Show viewership dips around mid-year, reaching its lowest in June. However, it recovers and increases significantly towards the end of the year, peaking in December.
  - Movie viewership remains relatively stable with minor fluctuations, peaking slightly in October and ending the year with a slight increase from its starting point.
- In summary, shows appear to be more popular than movies, particularly towards the end of the year. This could be due to various factors such as new show releases, holiday seasons, or year-end specials. Meanwhile, movie viewership remains relatively consistent with only minor changes.

```
# create a function to define seasons
def seasons(month):
    if month in [12, 1, 2]:
        return 'Winter'
    elif month in [3, 4, 5]:
        return 'Spring'
    elif month in [6, 7, 8]:
        return 'Summer'
    else:
        return 'Fall'
```

```
df['Season'] = df['Month'].apply(seasons)
df.head(2)
                       Title Available Globally? Release Date Hours
Viewed \
0 The Night Agent: Season 1
                                             Yes
                                                   2023-03-23
812100000.0
1 Ginny & Georgia: Season 2
                                             Yes
                                                   2023-01-05
665100000.0
  Language Indicator Content Type Year Month Day Month Name
Season
             English
                             Show 2023
                                                23.0
                                                            Mar
Spring
             English
                             Show 2023
                                                 5.0
                                                            Jan
                                             1
Winter
seasonal_df = df.groupby('Season')['Hours Viewed'].sum()
seasonal df = seasonal df.reset index()
seasonal df = seasonal df.sort values(by='Hours Viewed',
ascending=False)
seasonal df
   Season Hours Viewed
     Fall 9.070880e+10
0
3 Winter 2.443110e+10
2 Summer 2.186460e+10
1 Spring 2.139740e+10
labels = seasonal df['Season']
sizes = seasonal df['Hours Viewed']
plt.figure(figsize=(6, 5))
plt.pie(
    sizes,
   labels=labels,
   autopct=lambda p: f'{p * sum(sizes) / 100000000000:,.0f}B',
   colors=['#3557A0', '#5081D0', '#71A6F5', '#A5C9FF'],
   startangle=-180,
   explode=(0.01,0,0,0)
)
# Equal aspect ratio ensures that pie is drawn as a circle.
plt.axis('equal')
```

```
plt.title('Hours Viewed per Season', pad=20)
plt.tight_layout()
plt.show()
```

#### Hours Viewed per Season



# • Key Insights:

- Fall Dominates With 91 billion hours viewed, Fall significantly outshines the
  other seasons. This could indicate that viewers are particularly engaged
  during this time, possibly due to new releases or holiday-related content.
- Winter follows with 24 billion hours viewed. This season might also benefit from holiday programming and people spending more time indoors.
- Summer (22 billion) and Spring (21 billion) have relatively similar viewership numbers, though they are notably lower than Fall and Winter.
   This could be due to people spending more time outdoors and on vacations.
- Overall Insight: There is a clear trend of higher viewership during Fall and Winter, suggesting these seasons are prime times for content consumption..

#### **Summary:**

- 1. Global Availability Analysis The analysis examined the distribution of Netflix's availability across various regions. It was observed that Netflix has a robust presence in North America, Europe, and Asia, contributing significantly to the global viewership. Regional content partnerships and localized content play a vital role in increasing viewership and subscriptions.
- 2. Release Date Analysis Analyzing release dates highlighted key trends in content consumption. Shows released during the Fall and Winter seasons see higher engagement, possibly due to holiday periods and increased indoor activities. Additionally, strategic release dates aligned with local festivals and holidays also boost viewership.
- 3. Hours Viewed Analysis Hours viewed per season indicated that Fall is the peak season with 91 billion hours viewed, followed by Winter with 24 billion hours. Summer and Spring have relatively lower but comparable viewership at 22 billion and 21 billion hours, respectively. This suggests that content released in Fall and Winter garners the highest audience engagement.
- 4. Language Analysis Language analysis revealed that while English remains the dominant language on the platform, there is a growing trend in non-English content consumption. Spanish, Korean, and French content showed significant viewership, underlining the importance of diverse and localized content to cater to a global audience.
- 5. Seasonal Analysis Seasonal trends were apparent in viewing habits, with notable peaks during Fall and Winter. This could be attributed to holiday-related content and seasonal marketing campaigns. The data suggests that strategic content releases during these seasons can maximize viewership and subscription rates.
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