



# Mohamed Abuhalala

## Marketing Data Scientist

Product-focused Marketing Data Scientist with 3+ years of experience in mobile advertising and user acquisition. I work with experimentation and behavioral data to support growth decisions. At Phiture, I lead the data science development of Catchbase, an in-house Apple Ads management platform that uses reinforcement learning to manage campaigns, budgets, and keyword bids. Strong background in experimentation, incrementality, causal inference, SQL/Python analytics, ML, and self-serve BI.

## Experience

### Apr 2022 - Present

Phiture GmbH | Berlin, Germany

#### Data Scientist

- Developed Catchbase, Phiture's proprietary Apple Ads optimization engine, now a core SaaS product used by global brands including Adobe, LEGO, and Pinger.
- Built and deployed reinforcement learning systems for Apple Ads campaign management.
- Designed and evaluated experiments and incrementality tests using causal inference for Adobe, eToro, and others.
- Built end-to-end ML pipelines using GCP, MLflow, FastAPI, and Docker.
- Analyzed user behavior data for HBO apps to identify churn drivers and inform retention strategy.
- Created and maintained multiple Looker Studio reports for internal teams and clients.
- Conducted data audits across multiple clients and surfaced insights that reshaped user retention strategy.
- Led workshops on machine learning and experiment design.

### Jul 2024 - Sep 2024

USAID | Freelance Project

#### Data Scientist - Disaster Risk & Climate Impact Analysis

- Conducted a comprehensive damage assessment analysis in Eastern Libya following Storm Daniel.
- Analyzed satellite, geospatial, and climate datasets to assess infrastructure vulnerability.
- Co-authored and delivered a detailed policy report with actionable recommendations to enhance disaster preparedness and infrastructure resilience.

### Jan 2022 - Mar 2022

Le Wagon | Berlin, Germany

#### Teaching Assistant - Data Science

- Helped students practice concepts such as A/B Testing, Evaluation Metrics, TDD, CI/CD, and ML model training and validation.
- Reviewed teaching material and suggested improvements and changes.
- Assisted students with daily coding challenges and offered technical support.

### Apr 2021 - Mar 2022

50Hertz Transmission GmbH | Berlin, Germany

#### Data Analyst

- Developed ETL pipelines for energy data, completely eliminating the manual reporting process.
- Created and maintained the team's codebase on Azure DevOps.
- Built custom Python modules for parsing EDIFACT text files.

## Education

### Diploma in Data Science Oct 2021 - Dec 2021

Le Wagon Coding Bootcamp - Batch #735 | Berlin, Germany

#### Hollywood Frame by Frame: A Deep Dive into On-Screen Diversity

- Used deep learning to analyze keyframes in over 200 Hollywood films and generated dashboards showing statistics on gender and race distribution (Final project).

### BSc in Civil Engineering Jan 2016 - Jan 2020

Technische Universität Berlin | Berlin, Germany

#### Temperature-based Retention Time Prediction (Bachelor Thesis, 1,0)

- Created a novel algorithm for calculating retention times in pressure pipes using temperature time series data.

#### Python workshop for post-grad students

- Led a workshop that introduced post-grad students to Python at the faculty of civil engineering at the TU Berlin.

## Contact

### Phone

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### Email

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### LinkedIn

### GitHub

### Portfolio

## Skills

- Python
- SQL
- Looker Studio
- Amplitude
- Google Cloud Platform
- Docker
- Machine Learning
- A/B, Incrementality Testing, Causal Inference

## Languages

English | Fluent

German | Fluent

Arabic | Native