# Title: Hacker Hostel - Mid Q2 2019 Aspirations

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| **Aspirations - mid Q2 2019** Freshsales, Hacker Hostel - 21 May 2019 |
| Mission:   * Build foundation for core objects related to forms. * Enhancements in:   1. Lead scoring   2. Lead Assignment (Territory assignment)   3. Deal pipelines   4. Authentication flow / FreshID.   5. APIs   6. Forms - formservice   7. Custom Modules |

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## **Success metrics - KPIs (Key Performance Indicators)**

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| 1. Features shipped 2. Number of Jira items resolved 3. Test cases automated - RSpec coverage 4. Number of UI test cases automated |

**Previous Aspirations Link:**

[Hacker Hostel - Q2 2019 Aspirations](https://confluence.freshworks.com/pages/viewpage.action?pageId=210018978)

**Results: How did we do since last Aspirations? (Planned vs Delivered)**

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| Goal (from previous Aspirations) | status | ticket | demo screenshot |
| Page for imports(showing imports in - progress, completed, failed)  Devs: [Sivasubramanian Ramar](https://confluence.freshworks.com/display/~sivasubramanian.ramar)  QAs: [Meenakshi Manikandaswamy](https://confluence.freshworks.com/display/~meenakshi.manikandaswamy) | Done | [FSALES-8242](https://freshworks.freshrelease.com/issues/FSALES-8242) |  |
| Display Lookup information sections in Lead / Contact / Account / Deal detail pages  Devs: [Bhagirath Goud](https://confluence.freshworks.com/display/~bhagirath.goud) [Akshayvaliya Rakkanchath](https://confluence.freshworks.com/display/~akshayvaliya.rakkanchath)  QA: [Anushia Manikandan](https://confluence.freshworks.com/display/~anushia.manikandan) | Done | [FSALES-9035](https://freshworks.freshrelease.com/issues/FSALES-9035) |  |
| Custom modules API Changes - V0.1                         &  Adding / Editing Custom Module records  [Bhagirath Goud](https://confluence.freshworks.com/display/~bhagirath.goud) [Akshayvaliya Rakkanchath](https://confluence.freshworks.com/display/~akshayvaliya.rakkanchath) [Meenaloshani Murugan](https://confluence.freshworks.com/display/~meenaloshani.murugan) | Done | [FSALES-8392](https://freshworks.freshrelease.com/FSALES/issues/FSALES-8392)  [FSALES-9867](https://freshworks.freshrelease.com/FSALES/issues/FSALES-9867) |  |
| Enhancement to the Landing page Lookup sections to support customization of default sections  [Prabhu Balaji](https://confluence.freshworks.com/display/~prabhu.balaji) [Dheenadhayalan Gunasekaran](https://confluence.freshworks.com/display/~dheenadhayalan.gunasekaran) | In Staging | [FSALES-10169](https://freshworks.freshrelease.com/FSALES/issues/FSALES-10169) |  |
| Inline edit keyboard actions  [Naveen Baskaran](https://confluence.freshworks.com/display/~naveen.baskaran) [Meenakshi Manikandaswamy](https://confluence.freshworks.com/display/~meenakshi.manikandaswamy) | In Testing (Branch) | [FSALES-5082](https://freshworks.freshrelease.com/FSALES/issues/FSALES-5082) |  |
| Formula Fields  Dev: [Robin Thomas](https://confluence.freshworks.com/display/~robin.thomas)  QA: [Dheenadhayalan Gunasekaran](https://confluence.freshworks.com/display/~dheenadhayalan.gunasekaran) | In Testing(Branch) | [FSALES-2006](https://freshworks.freshrelease.com/issues/FSALES-2006) |  |
| Jira tickets resolved - (Enhancements + Production Bugs + Tech Debts)  [Bhagirath Goud](https://confluence.freshworks.com/display/~bhagirath.goud) [Robin Thomas](https://confluence.freshworks.com/display/~robin.thomas) [Sivasubramanian Ramar](https://confluence.freshworks.com/display/~sivasubramanian.ramar) [Gonu Krishna](https://confluence.freshworks.com/display/~Gonu.Krishna) [Prabhu Balaji](https://confluence.freshworks.com/display/~prabhu.balaji) [Umashankar Masilamani](https://confluence.freshworks.com/display/~umashankar.masilamani) [Akshayvaliya Rakkanchath](https://confluence.freshworks.com/display/~akshayvaliya.rakkanchath) | Done | <https://freshworks.freshrelease.com/FSALES/issues/filter/2307> |  |

## **Success metric trend (over the past 3 months)**

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| Metric | March-May | Jan - March 2019 | Since November 19 | November | October | July 2018 | June 2018 |
| Features shipped | 2 | 2 | 0 | 1 | 0 | 0 | 2 |
| Number of JIRA items resolved | 52 | 35 | 40 | 33 | 18 | 33 | 15 |
| Rspec test cases covered | 78.89%(total coverage) | 68%(total coverage) | 70.23%(total coverage) | 67.68% (total coverage) | 59.95% (total coverage) |  |  |

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| Test automation metric | Last Aspirations | Mar - till date |
| Total Automation coverage (High & critical)  (Total Automated P0 and P1) / (Total P0 and P1) | 92% | 87% |
| New test cases | 124 test cases | 167 test cases |
| Regression suite pass percentage | 87% | 94% |

## **Plan for next month (or) Aspirations**

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| Goal | Deliverables |
| Ability to hide default fields from form and Revamp forms page  [Prabhu Balaji](https://confluence.freshworks.com/display/~prabhu.balaji) [Robin Thomas](https://confluence.freshworks.com/display/~robin.thomas) | [FSALES-9655](https://freshworks.freshrelease.com/issues/FSALES-9655) |
| Custom modules settings page to configure modules and fields                                     &  List page, Filtering support for Custom modules  [Bhagirath Goud](https://confluence.freshworks.com/display/~bhagirath.goud) [Akshayvaliya Rakkanchath](https://confluence.freshworks.com/display/~akshayvaliya.rakkanchath) [Umashankar Masilamani](https://confluence.freshworks.com/display/~umashankar.masilamani) | [FSALES-8991](https://freshworks.freshrelease.com/issues/FSALES-8991)  [FSALES-10183](https://freshworks.freshrelease.com/FSALES/issues/FSALES-10183)  [FSALES-10173](https://freshworks.freshrelease.com/FSALES/issues/FSALES-10173)  [FSALES-10172](https://freshworks.freshrelease.com/FSALES/issues/FSALES-10172)  [FSALES-10171](https://freshworks.freshrelease.com/FSALES/issues/FSALES-10171) |
| Optimising Ember production builds  [Robin Thomas](https://confluence.freshworks.com/display/~robin.thomas) | [FSALES-8843](https://freshworks.freshrelease.com/issues/FSALES-8843) |
| Support Bulk actions for Custom Modules  [Prabhu Balaji](https://confluence.freshworks.com/display/~prabhu.balaji) | [FSALES-10174](https://freshworks.freshrelease.com/FSALES/issues/FSALES-10174) |

## **Plan/Roadmap/Vision - that extends beyond one month**

Custom Modules full support - admin UI, filters, list page, bulk actions, landing page, reports, search

Custom Roles V3 - support email and phone permissions

List page customizations - column resizing

Onboarding- product and feature

Web form V2 - support attachment upload