# Title: Hacker Hostel - Mid Q3 2019 Aspirations

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| **Aspirations - Q3 2019** Freshsales, Hacker Hostel - 30 Aug 2019 |
| Mission:   * Build foundation for core objects related to forms. * Enhancements in:   1. Lead scoring   2. Lead Assignment (Territory assignment)   3. Deal pipelines   4. Authentication flow / FreshID.   5. APIs   6. Forms - formservice   7. Custom Modules |



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## **Success metrics - KPIs (Key Performance Indicators)**

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| 1. Features shipped 2. Number of Jira items resolved 3. Test cases automated - RSpec coverage 4. Number of UI test cases automated |

**Previous Aspirations Link:**

[Hacker Hostel - Q3 2019 Aspirations](https://confluence.freshworks.com/pages/viewpage.action?pageId=223779581)

**Results: How did we do since last Aspirations? (Planned vs Delivered)**

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| Goal (from previous Aspirations) | status | ticket | demo screenshot |
| Quick Forms  [Prabhu Balaji](https://confluence.freshworks.com/display/~prabhu.balaji) [Robin Thomas](https://confluence.freshworks.com/display/~robin.thomas) [Dheenadhayalan Gunasekaran](https://confluence.freshworks.com/display/~dheenadhayalan.gunasekaran) | Done | [FSALES-9655](https://freshworks.freshrelease.com/issues/FSALES-9655) |  |
| Group ownership  [Gonu Krishna](https://confluence.freshworks.com/display/~Gonu.Krishna) [Robin Thomas](https://confluence.freshworks.com/display/~robin.thomas)[Gowthaman Ravindran](https://confluence.freshworks.com/display/~gowthaman.ravindran) | Done | [FSALES-10099](https://freshworks.freshrelease.com/FSALES/issues/FSALES-10099) |  |
| Rebranding of Freshsales  [Umashankar Masilamani](https://confluence.freshworks.com/display/~umashankar.masilamani) [Meenaloshani Murugan](https://confluence.freshworks.com/display/~meenaloshani.murugan) | Done | [FSALES-10642](https://freshworks.freshrelease.com/FSALES/issues/FSALES-10642) |  |
| Contact Lookup in lead convert  [Prabhu Balaji](https://confluence.freshworks.com/display/~prabhu.balaji) [Illakia Varatharaj](https://confluence.freshworks.com/display/~illakia.varatharaj) | Done | [FSALES-10806](https://freshworks.freshrelease.com/FSALES/issues/FSALES-10806) |  |
| Private tag suggestions  [Prabhu Balaji](https://confluence.freshworks.com/display/~prabhu.balaji) | In Review | [FSALES-11772](https://freshworks.freshrelease.com/FSALES/issues/FSALES-11772) |  |
| Auto refresh for Freshsales Entities  [Bhagirath Goud](https://confluence.freshworks.com/display/~bhagirath.goud) [Punamalai Muthu](https://confluence.freshworks.com/display/~punamalai.muthu) | In Testing (Branch) | [FSALES-10050](https://freshworks.freshrelease.com/FSALES/issues/FSALES-10050) |  |
| Split form data requests  [Akshayvaliya Rakkanchath](https://confluence.freshworks.com/display/~akshayvaliya.rakkanchath) [Praveenkumar Varadan](https://confluence.freshworks.com/display/~praveenkumar.varadan) | Done | [FSALES-11349](https://freshworks.freshrelease.com/FSALES/issues/FSALES-11349) |  |
| Jira tickets resolved - (Enhancements + Production Bugs + Tech Debts) | Done | <https://freshworks.freshrelease.com/FSALES/issues/filter/2307> |  |

## **Success metric trend (over the past 3 months)**

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| Metric | July 09 - Till date | May 21 - July 09 | March-May | Jan - March 2019 | Since November 19 | November | October | July 2018 |
| Features shipped | 3 | 3 | 2 | 2 | 0 | 1 | 0 | 0 |
| Number of JIRA items resolved | 64 |  | 52 | 35 | 40 | 33 | 18 | 33 |
| Rspec test cases covered | 77.53%  (total coverage) | 78.89%(total coverage) | 78.89%(total coverage) | 68%(total coverage) | 70.23%(total coverage) | 67.68% (total coverage) | 59.95% (total coverage) |  |

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| Test automation metric | Last Aspirations | July - till date |
| Total Automation coverage (High & critical)  (Total Automated P0 and P1) / (Total P0 and P1) | 78% | 79.08 %  1051/1331 |
| New test cases | 156 test cases | 168 test cases |
| Regression suite pass percentage | 85% | 89.65% |

## **Plan for next month (or) Aspirations**

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| Goal | Deliverables |
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## **Plan/Roadmap/Vision - that extends beyond one month**