# Title: Sales360 Report for 24/12/2019 - 6/1/2020

**Top challenges**

| Streams of work | Risks |
| --- | --- |
| MCR | Freshsales & Freshmarketer is yet to begin integration with MCR.  It is crictical that they begin work at the earliest by speeding up internal i2ps within their product dev & QA teams. |
| UFX | All  product teams yet to begin work on this track.   * To begin on User & Role Management:-   + Payload need to be published by UFX for user create API.   + Sales360 Roles definition needs to freeze. |
| 360 Experience & Left Nav Bar | 360 experience:-   * Beta scope yet to be freezed   Left Nav Bar:-   * i2p with products to communicate & clarify scope of work yet to begin |

| Items | Top Accomplishments this week | Top things for the next week |
| --- | --- | --- |
| Overall | Execution Plan breakdown with timelines for beta scope of Sales360 available  [Sales360 Beta timelines](https://confluence.freshworks.com/pages/viewpage.action?pageId=230092172)  Execution Plan - [Sales360 Ways of working](https://confluence.freshworks.com/pages/viewpage.action?pageId=230091698) | Meeting Rituals identified in ways of working in parallel tracks of Sales360 (swimlanes identified) will begin.  Go full throttle on execution for beta  Complete discussions on the 360 experience (unified left nav bar track included) for GA scope  Begin i2ps for GA scope on MCR & UFX tracks |
| MCR | **Review of user-stories for Freshsales, Freshmarketer complete:-**  [Freshmarketer-MCR](https://confluence.freshworks.com/pages/viewpage.action?pageId=230088803)  Freshsales -  <https://freshworks.freshrelease.com/FSALES/issues/filter/30981>    **Dev Integration has begun for Chat & Caller**  Freshchat -  Freshcaller -  <https://freshworks.freshrelease.com/FRESHCALL/issues/FRESHCALL-7571>    **Meeting with Formserv team**  Close questions on Form schema propogation for beta  Prepare for GA scope - how to handle dropdown for large data sets etc?    **Pending i2ps that were completed :-**  Common uniqueness for Contacts identified in MCR  How to handle Anonymous users | All MCR user-stories will be moved to Freshrelease in all products.  Dev start in Freshsales & Freshmarketer.  Twice a week standups for MCR set up to review progress |
| UFX (Aloha, User & Roles Management) | i2p with products to communicate UFX work happened so products can be unblocked for execution in parallel.  UFX Platform has begun developement for bundle signup & user-management:-  [Admin Experience - User Stories](https://confluence.freshworks.com/pages/viewpage.action?pageId=230087559) | * Static Sales360 Role Definition [Srivatsan Venkatesan](https://confluence.freshworks.com/display/~srivatsan.venkatesan) [Sudharshan Jayasampath](https://confluence.freshworks.com/display/~sudharshan.jayasampath) * Unblock products for execution by closing blocking pending items here @[UFX<>Sales 360 Open Items](/pages/createpage.action?spaceKey=PLAT&title=UFX%3C%3ESales+360+Open+Items) |
| Unified experience | [Naveen Venkat](https://confluence.freshworks.com/display/~naveen.venkat) and [Sudharshan Jayasampath](https://confluence.freshworks.com/display/~sudharshan.jayasampath) will own this track | * [Naveen Venkat](https://confluence.freshworks.com/display/~naveen.venkat) will work with product teams to review areas of impact for unified experience and start addressing open questions this week so this track can begin by 15 Jan. |
| Unified Nav Bar | * Finalized architecture -   Design & Ember component distirbution with Bharath and Parsu happened | * Socialize Unified Left Nav Bar with products and prepare for integration work. |

PS: -  All Detailed Decisions taken & pending recorded in the Sales360 Master -  [Sales360 Master Board](https://confluence.freshworks.com/display/freshsales/Sales360++Master+Board)