# Title: Sales360 Report for 9/12/2019 - 13/12/2019

| Items | Top Accomplishments this week | Top things for the next week |
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| MCR | * MCR integration kickoff with product development teams & QA teams. * Freshcaller user-stories review for MCR integration for Sales360 beta scope happened last week. * Nearly finalized the default fields in contact & company form (except for few fields in contention) :- | * Freshsales MCR user-stories review. * Freshmarketer MCR user-stories review * Freshchat MCR user-stories review. * Finalize the contentious fields keeping in mind support360 reqs as well. |
| UFX (Aloha, User & Roles Management) | Follow up i2p with UFX team happened :-  Major Decisions taken:-   1. Beta scope :-  One Org & One Sales 360    1. User is not allowed to buy any other products. 2. GA currently decided to support:-    1. One Org & multiple bundles + other products (No Sharing)   Other use-cases that need to be understood better to see if they can be accommodated in GA:-   1. One Org & multiple bundles + other products (Sharing) 2. Upgrade from existing products to bundles    1. Upgrade of existing    2. User has accounts in more than one product (includes migration of accounts) - i2p required | * UFX team will get back with experience of use-case 1 & timelines for beta scope.   + What’s required from Platforms & Products for this integration? - [Vishal Dhawani](https://confluence.freshworks.com/display/~dhawani)   + User stories for Beta Scope [Ravi Madabhushi](https://confluence.freshworks.com/display/~ravi.madabhushi) * i2p with products to begin so they can begin scoping product integration work for UFX. |
| Unified experience | Major foot forward in sales & marketer to identify the areas of impact and have detailed i2p's around it for unified experience. Similar exercise happened with chat & caller already the previous week:- | * i2p within products to begin so their engineering teams can scope work coming their way, create user-stories for the same. |
| Unified Nav Bar | * Freshmarketer [Santhosh Kumar](https://confluence.freshworks.com/display/~santhosh.kumar)and [Naveen Venkat](https://confluence.freshworks.com/display/~naveen.venkat) will own this piece. | * i2p discussions has the begin for breaking down the architecture keeping in mind the following:-   + Roles with fine grained privileges   + Each icon should map to a product url (suburl)   + Each icon can have its own name (GA)   + How many languages to support? - TBD |

**Top challenges**

* UFX -    Finalize experience for user & role management (one org & one sales 360) and double click on the user-stories that are required for the beta scope  -  since availability of PM may be a challenge

PS: -  All Detailed Decisions taken & pending recorded in the Sales360 Master -  [Sales360 Master Board](https://confluence.freshworks.com/display/freshsales/Sales360++Master+Board)