# Title: Sales360 Report for 2/12/2019 - 6/12/2019

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| Top Accomplishments this week | Top things for the next week |
| MCR scope for beta finalized and i2p with products complete.  All decisions for MCR beta scope for Sales360 are available here:-  [Q1 2020 - Decisions](https://confluence.freshworks.com/pages/viewpage.action?pageId=230085078) | MCR Integration kickoff with product teams -   * Kick off MCR integration with product development & QA teams. * Product teams to breakdown their MCR work into epics & user-stories. Review with relevant stakeholders. * Come up with timeline commitments from the product teams, unblock for execution start date on 16/12/2019.   \*Barring few pending decisions which will also close this week -  Final default fields in contact & company form, Multiple phone & email alignment |
| First i2p with UFX to understand requirements for beta of Sales360.  Major high level decisions & directional agreements on User Management, Roles & Scope Management &  Aloha for beta scope. | * Followup i2p with UFX team and finalize scope of work for beta and timelines from platform for the same. * i2p with product teams so they are apprised of UFX work for beta scope. * Finalize mocks for UFX experience in Sales360 |
| Chat & Caller i2p to identify touch points for unified experience & product integration in sales360. 47 use-cases identified in Chat, 18 in caller etc  This sheet captures all that:- | Continue i2p within product teams this week to close the touchpoints in terms of their product integration in sales360 . |

At the end of next week, we will have the below:-

* Final mocks for Sales360 beta scope (including UFX  mocks and product experience mocks in sales360)
* MCR timelines from products.

PS: -  All Detailed Decisions taken & pending recorded in the Sales360 Master -  [Sales360 Master Board](https://confluence.freshworks.com/pages/viewpage.action?pageId=230085553)