# Title: Squad 1 - May 2018 Aspirations

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| **Aspirations - May 2018** Freshsales, Squad 1 - 07 May 2018 |
| Mission:   * Build and roll out integration faster. * Build features on core objects and associated ones. * Evolve and Maintain CSV import, Migration from other CRMs |

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| --- | --- | --- | --- |
|  | **Name** | **Email** | **Git home (if applicable)** |
| **Tech Lead** | Vijayaragavan V | vijayaragavan.venkatarathinam | <https://github.com/vijayaragavanv> |
| **Product Owner** | Sujitha R  Swati Sharma  Vinay K  Siddharth | sujitha.ravi  swati.sharma  vinay.yevatkar  siddharth.gopalasundaram |  |
| **Members** | Irfan Shaik | irfan.shaik | <https://github.com/irfu572> |
|  | Shaik Buden Saheb | buden.shaik | <https://github.com/buden1> |
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|  | Smita Singh | smita.singh | <https://github.com/smita0902> |

## **Success metrics - KPIs (Key Performance Indicators)**

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| 1. Features shipped 2. Number of Jira items resolved |

## **Previous Aspirations Link:**

[Squad 1 - April 2018 Aspirations](https://confluence.freshworks.com/pages/viewpage.action?pageId=187500064)

## **Results: How did we do since last Aspirations? (Planned vs Delivered)**

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| Goal (from previous Aspirations) | Results | Deliverables |
| Integration - Update Freshdesk ticket sync to latest UI  [Aravinth Chandran](https://confluence.freshworks.com/display/~aravinthchandran) [arun infant ignatius](https://confluence.freshworks.com/display/~arunm@freshdesk.com) [Ezaki](https://confluence.freshworks.com/display/~esaki) | Done | Unable to render Jira issues macro, execution error.  Unable to render Jira issues macro, execution error. |
| Core - Move integrations tab below deals in Account and contact page  [Shaik Buden Saheb](https://confluence.freshworks.com/display/~shaikb) [Praveenkumar Varadan](https://confluence.freshworks.com/display/~praveenkumar.varadan) | Done | Unable to render Jira issues macro, execution error. |
| CRM Migration - Support large files migration from Salesforce  [Aravinth Chandran](https://confluence.freshworks.com/display/~aravinthchandran) | Done | Unable to render Jira issues macro, execution error. |
| Core - Update last activity mode/time based on default sales activities as well [Shaik Buden Saheb](https://confluence.freshworks.com/display/~shaikb) [Praveenkumar Varadan](https://confluence.freshworks.com/display/~praveenkumar.varadan) | Parked | Unable to render Jira issues macro, execution error. |
| Integrations - Google contact sync [Irfan Shaik](https://confluence.freshworks.com/display/~irfan.shaik) [Praveenkumar Varadan](https://confluence.freshworks.com/display/~praveenkumar.varadan) | In QA | Unable to render Jira issues macro, execution error. |
| Integration - Xero  [Smita Singh](https://confluence.freshworks.com/display/~smita.singh) [Aravinth Chandran](https://confluence.freshworks.com/display/~aravinthchandran) [arun infant ignatius](https://confluence.freshworks.com/display/~arunm@freshdesk.com) | QA ready | Unable to render Jira issues macro, execution error. |
| Integration - Convert email as ticket  [Aravinth Chandran](https://confluence.freshworks.com/display/~aravinthchandran) | QA ready | Unable to render Jira issues macro, execution error. |
| GDPR Compliance  [Aravinth Chandran](https://confluence.freshworks.com/display/~aravinthchandran) | In Progress | Unable to render Jira issues macro, execution error. |
| Integration - Marketplace Onboarding  [Shaik Buden Saheb](https://confluence.freshworks.com/display/~shaikb) [Ezaki](https://confluence.freshworks.com/display/~esaki) | In QA | Unable to render Jira issues macro, execution error.  Unable to render Jira issues macro, execution error. |

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| Freshpipe L2 issues [Irfan Shaik](https://confluence.freshworks.com/display/~irfan.shaik) | **April 2018 aspiration** | **March 2018 aspiration** | **Feb 2018 aspiration** | **Jan 2018 aspiration** |
| **Total tickets** | 31 | 46 | 48 | 29 |
| **Resolved** | 26 | 35 | 35 | 22 |
| **Pending** | 5 | 11 | 13 | 7 |

## **Success metric trend (over the past 3 months)**

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| Metric | April 2018 | March 2018 | Feb 2018 | Jan 2018 | Dec 2017 |
| Features shipped | 2 | 3 | 4 | 3 | 1 |
| Number of JIRA items resolved | 28 | 33 | 28 | 34 | 10 |
| Number of Testcases automated | 4 | 4 | 71 |  |  |

* Only script updates based on enhancements were done as a part of Mar and April. Worked on other squad feature automation.

## **Plan for next month (or) Aspirations**

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| --- | --- |
| Goal | Deliverables |
| GDPR Compliance  [Aravinth Chandran](https://confluence.freshworks.com/display/~aravinthchandran) | Unable to render Jira issues macro, execution error. |
| Integration - Marketplace Onboarding  [Shaik Buden Saheb](https://confluence.freshworks.com/display/~shaikb) [Ezaki](https://confluence.freshworks.com/display/~esaki) | Unable to render Jira issues macro, execution error.  Unable to render Jira issues macro, execution error. |
| Urgent - Small features + Bug fixes in Churn list - 17 items  [Aravinth Chandran](https://confluence.freshworks.com/display/~aravinthchandran) [Vijayaragavan Venkatarathinam](https://confluence.freshworks.com/display/~vijayaragavan) [Shaik Buden Saheb](https://confluence.freshworks.com/display/~shaikb) [Praveenkumar Varadan](https://confluence.freshworks.com/display/~praveenkumar.varadan)[Ezaki](https://confluence.freshworks.com/display/~esaki) | |  |  |  |  |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | |  |  |  |  |  |  |  |  |  |  |  | | type | key | summary | assignee | reporter | priority | status | resolution | created | updated | due | | JQL and issue key arguments for this macro require at least one Jira application link to be configured | | | | | | | | | | | |
| Automation - Complete the spill-over cases for the squad (18 cases) |  |
| Automation - Integration POC and complete the automation for FD-FS Integration |  |

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| Stretch goal | Deliverables |
| Automation - Complete automation for all the Integrations available in Freshsales (as Applicable) |  |

## **Identified risks**

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| Risk | Mitigation strategy | Recurring |
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## **Do you have any specific asks? (any help needed to address constraints, unblocking, ...)**

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| Ask | Impact | Recurring |
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## **Peer appreciation**

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| Name | Appreciated by | Impact |
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## **Plan/Roadmap/Vision - that extends beyond one month**

* Trello Integration with Marketplace
* Enabling Frontend app development through Marketplace
* Integration - Documents - Pandadoc, Dropbox
* Integration - E-Signature - Docusign, Echosign, GetAccept