# Title: Squad 4(Hacker Hostel) - August 2018 Aspirations

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| **Aspirations - July 2018** Freshsales, Squad 4 - 06 Jul 2018 |
| Mission:   * Build foundation for core objects related to forms. * Enhancements in:   1. Lead scoring   2. Lead Assignment (Territory assignment)   3. Deal pipelines   4. Authentication flow / FreshID.   5. APIs |

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## **Success metrics - KPIs (Key Performance Indicators)**

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| 1. Features shipped 2. Number of Jira items resolved |

**Previous Aspirations Link:**

[Squad 4 - July 2018 Aspirations](https://confluence.freshworks.com/display/freshsales/Squad+4%28Hacker+Hostel%29+-+July+2018+Aspirations)

**Results: How did we do since last Aspirations? (Planned vs Delivered)**

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| --- | --- | --- |
| Goal (from previous Aspirations) |  |  |
| Revamp of the entity form search  [Robin Thomas](https://confluence.freshworks.com/display/~robin.thomas) | Done - In Production | Unable to render Jira issues macro, execution error. |
| Browser Notification  [Gonu Krishna](https://confluence.freshworks.com/display/~Gonu.Krishna) | Dev complete - In Testing | Unable to render Jira issues macro, execution error. |
| Organisation related changes for new Signups  [Bhagirath Goud](https://confluence.freshworks.com/display/~bhagirath.goud) | Done - In Production | Unable to render Jira issues macro, execution error. |
| App loading revamp  [Robin Thomas](https://confluence.freshworks.com/display/~robin.thomas) | Done - In Production | Unable to render Jira issues macro, execution error. |
| Dependent Fields - V3 (Support to make Dependent field optional mandatory based on value chosen in Controlling field)  [Robin Thomas](https://confluence.freshworks.com/display/~robin.thomas) [Bhagirath Goud](https://confluence.freshworks.com/display/~bhagirath.goud) | In Review | Unable to render Jira issues macro, execution error. |
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| Jira tickets resolved  [Bhagirath Goud](https://confluence.freshworks.com/display/~bhagirath.goud) [Robin Thomas](https://confluence.freshworks.com/display/~robin.thomas) [Nitesh Kumar](https://confluence.freshworks.com/display/~niteshk) [Gonu Krishna](https://confluence.freshworks.com/display/~Gonu.Krishna) |  | |  |  |  |  |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | |  |  |  |  |  |  |  |  |  |  |  | | key | summary | type | created | updated | due | assignee | reporter | priority | status | resolution | | JQL and issue key arguments for this macro require at least one Jira application link to be configured | | | | | | | | | | | |
| Automation - Inline Edit feature | Done | @Dheena |
| Automation - Pending lead score and dependent fields cases | Done | [Senthil vel](https://confluence.freshworks.com/display/~senthilvelp) |

## **Success metric trend (over the past 3 months)**

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| --- | --- | --- | --- | --- | --- |
| Metric | March 2018 | April 2018 | May 2018 | June 2018 | August 2018 |
| Features shipped | 0 | 1 | 0 | 2 | 0 |
| Number of JIRA items resolved | 25 | 10 | 32 | 15 | 33 |
| Number of test cases automated | 71 | 22 | 24 | 35 | 67 |

## **Plan for next month (or) Aspirations**

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| Goal | Deliverables |
| Hiding / Renaming Modules | Unable to render Jira issues macro, execution error. |
| Tagging feature for "Leads" / "Contacts" | Unable to render Jira issues macro, execution error. |
| Support for OR logic in Lead assignment rules (Territories) | Unable to render Jira issues macro, execution error. |
| Write test cases to improve coverage  [Prabhu Balaji](https://confluence.freshworks.com/display/~prabhu.balaji) | |  |  |  |  |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | |  |  |  |  |  |  |  |  |  |  |  | | key | summary | type | created | updated | due | assignee | reporter | priority | status | resolution | | JQL and issue key arguments for this macro require at least one Jira application link to be configured | | | | | | | | | | | |
| Automation - Complete the Backlogs wrt Filters and Forms |  |

## **Plan/Roadmap/Vision - that extends beyond one month**

* Lookup fields in collaboration with Form service Team
* Formula fields in collaboration with Form service Team
* Multiple form support based on roles