# Title: Squad 4 (Hacker Hostel) - Mid Q4 2018 Aspirations

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| **Aspirations - Mid Q4 2018** Freshsales, Squad 4 - 19 Nov 2018 |
| Mission:   * Build foundation for core objects related to forms. * Enhancements in:   1. Lead scoring   2. Lead Assignment (Territory assignment)   3. Deal pipelines   4. Authentication flow / FreshID.   5. APIs |

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## **Success metrics - KPIs (Key Performance Indicators)**

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| 1. Features shipped 2. Number of Jira items resolved 3. Test cases automated - RSpec coverage 4. Number of UI test cases automated |

**Previous Aspirations Link:**

[Squad 4 (Hacker Hostel) - Q4 2018 Aspirations](https://confluence.freshworks.com/pages/viewpage.action?pageId=202540792)

**Results: How did we do since last Aspirations? (Planned vs Delivered)**

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| Goal (from previous Aspirations) |  |  |
| Tagging feature for Leads / Contacts  [Nitesh Kumar](https://confluence.freshworks.com/display/~niteshk) [Dheenadhayalan Gunasekaran](https://confluence.freshworks.com/display/~dheenadhayalan.gunasekaran) | Done | Unable to render Jira issues macro, execution error. |
| Support for OR logic in Lead assignment rules (Territories) [Bhagirath Goud](https://confluence.freshworks.com/display/~bhagirath.goud) [Meenaloshani Murugan](https://confluence.freshworks.com/display/~meenaloshani.murugan) | Done | Unable to render Jira issues macro, execution error. |
| Ability to search in Users list page  [Prabhu Balaji](https://confluence.freshworks.com/display/~prabhu.balaji) [GuruPrasath Vijayakumar](https://confluence.freshworks.com/display/~guruprasath.vijayakumar) | Done | Unable to render Jira issues macro, execution error. |
| Ability to rename entity | Done | Unable to render Jira issues macro, execution error. |
| Jira tickets resolved - Includes Enhancements and Bug fixes    [Bhagirath Goud](https://confluence.freshworks.com/display/~bhagirath.goud) [Robin Thomas](https://confluence.freshworks.com/display/~robin.thomas) [Nitesh Kumar](https://confluence.freshworks.com/display/~niteshk) [Gonu Krishna](https://confluence.freshworks.com/display/~Gonu.Krishna) [Prabhu Balaji](https://confluence.freshworks.com/display/~prabhu.balaji) | Done | |  |  |  |  |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | |  |  |  |  |  |  |  |  |  |  |  | | type | key | summary | assignee | reporter | priority | status | resolution | created | updated | due | | JQL and issue key arguments for this macro require at least one Jira application link to be configured | | | | | | | | | | | |
| Mandatory dependancy field changes\_Automation changes in regression suite  [Dheenadhayalan Gunasekaran](https://confluence.freshworks.com/display/~dheenadhayalan.gunasekaran) | Done |  |

## **Success metric trend (over the past 3 months)**

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| Metric | Since last aspirations | October | July 2018 | June 2018 |
| Features shipped | 1 | 0 | 0 | 2 |
| Number of JIRA items resolved | 33 | 18 | 33 | 15 |
| Rspec test cases covered | 67.68% (total coverage) | 59.95% (total coverage) |  |  |

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| Test automation metric | November | October |
| Total Automation coverage (High & critical) | 82% | 81.81% |
| Number of UI test cases automated (High & critical) | 18 [Tagging feature] | 18 |
| Backlog automation cases completed (High & critical) | 32 cases (25%) |  |

## **Plan for next month (or) Aspirations**

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| Goal | Deliverables |
| Revamp of Landing pages for Lead / Contact / Account / Deal  [Robin Thomas](https://confluence.freshworks.com/display/~robin.thomas) | Unable to render Jira issues macro, execution error. |
| Performance optimisation in Forms request - To reduce initial Application load time | Unable to render Jira issues macro, execution error. |
| Enhancements to User (Agent) Roles - Giving flexibility to assign permissions per role.  This will be the first step to move towards Custom roles. |  |
| Fix false failures in automation and increase pass percentage  [Dheenadhayalan Gunasekaran](https://confluence.freshworks.com/display/~dheenadhayalan.gunasekaran) [GuruPrasath Vijayakumar](https://confluence.freshworks.com/display/~guruprasath.vijayakumar) |  |
| Automation - Complete the Backlog automation for Lead score and Freshconnect  [Meenaloshani Murugan](https://confluence.freshworks.com/display/~meenaloshani.murugan) |  |
| Rspec coverage - Increase the coverage from 67.68% to 75%  [Gonu Krishna](https://confluence.freshworks.com/display/~Gonu.Krishna) [Prabhu Balaji](https://confluence.freshworks.com/display/~prabhu.balaji) |  |

## **Plan/Roadmap/Vision - that extends beyond one month**

* Lookup fields in collaboration with Form service
* Formula fields in collaboration with Form service
* Custom roles in collaboration with FreshID
* Multiple form support based on custom roles