# Title: Squad 4 (Hacker Hostel) - Q4 2018 Aspirations

|  |
| --- |
| **Aspirations - Q4 2018** Freshsales, Squad 4 - 05 Oct 2018 |
| Mission:   * Build foundation for core objects related to forms. * Enhancements in:   1. Lead scoring   2. Lead Assignment (Territory assignment)   3. Deal pipelines   4. Authentication flow / FreshID.   5. APIs |

|  |  |  |  |
| --- | --- | --- | --- |
|  | **Name** | **Email** | **Git home (if applicable)** |
| **Product Owner** | Swati | [swati.sharma@freshworks.com](mailto:swati.sharma@freshworks.com) |  |
|  | Aditi | [aditi.balaji@freshworks.com](mailto:aditi.balaji@freshworks.com) |  |
|  | Vinay | [vinay.yevatkar@freshworks.com](mailto:vinay.yevatkar@freshworks.com) |  |
| **Members** | Bhagirath Goud | [bhagirath.goud@freshworks.com](mailto:bhagirath.goud@freshworks.com) | <https://github.com/BhagirathGoud> |
|  | Robin Philip Thomas | [robin.thomas@freshworks.com](mailto:robin.thomas@freshworks.com) | <https://github.com/robin-philip-thomas> |
|  | Nitesh Kumar | [nitesh.kumar@freshworks.com](mailto:nitesh.kumar@freshworks.com) | <https://github.com/niteshkumar-16> |
|  | Sai Krishna | [gonu.krishna@freshworks.com](mailto:gonu.krishna@freshworks.com) | <https://github.com/GSaiKrishna927> |
|  | Prabhu Balaji | [prabhu.balaji@freshworks.com](mailto:prabhu.balaji@freshworks.com) |  |
|  | Sivasubramanian | [sivasubramanian.ramar@freshworks.com](mailto:sivasubramanian@freshworks.com) |  |
|  | Gayathri R | [gayathri.rukmadhavan@freshworks.com](mailto:robin.thomas@freshworks.com) | [https://github.com/gayuruk](https://github.com/robin-philip-thomas) |
|  | Senthil Vel P | [senthil.palanisamy@freshworks.com](mailto:senthil.palanisamy@freshworks.com) | <https://github.com/senthilvel-1171> |
|  | Dheena | [dheenadhayalan.gunasekaran@freshworks.com](mailto:dheenadhayalan.gunasekaran@freshworks.com) | [https://github.com/Dheena-1660](https://www.google.com/url?q=https://github.com/Dheena-1660&sa=D&source=hangouts&ust=1530955591589000&usg=AFQjCNGwfsCbWrrmkv4bpgzWvBwPMyA1hw) |

## **Success metrics - KPIs (Key Performance Indicators)**

|  |
| --- |
| 1. Features shipped 2. Number of Jira items resolved 3. Test cases automated - RSpec coverage 4. Number of UI test cases automated |

**Previous Aspirations Link:**

[Squad 4(Hacker Hostel) - August 2018 Aspirations](https://confluence.freshworks.com/pages/viewpage.action?pageId=196870898)

**Results: How did we do since last Aspirations? (Planned vs Delivered)**

|  |  |  |
| --- | --- | --- |
| Goal (from previous Aspirations) |  |  |
| Dependent Fields - V3 (Support to make Dependent field optional mandatory based on value chosen in Controlling field)  [Robin Thomas](https://confluence.freshworks.com/display/~robin.thomas) [Bhagirath Goud](https://confluence.freshworks.com/display/~bhagirath.goud) [Dheenadhayalan Gunasekaran](https://confluence.freshworks.com/display/~dheenadhayalan.gunasekaran) | Done | Unable to render Jira issues macro, execution error. |
| Ability to Rename Modules  [Gonu Krishna](https://confluence.freshworks.com/display/~Gonu.Krishna) [Gayathri Rukmadhavan](https://confluence.freshworks.com/display/~gayathri.rukmadhavan) | In Testing | Unable to render Jira issues macro, execution error. |
| Move Territory assignment execution Logic from Mysql to Rule Engine (Common Library used across Freshworks for Rule based evaluation) - Phase 1 [Bhagirath Goud](https://confluence.freshworks.com/display/~bhagirath.goud) [Meenaloshani Murugan](https://confluence.freshworks.com/display/~meenaloshani.murugan) | In Testing | Unable to render Jira issues macro, execution error. |
| Hover card @nivedita.peddiraju | In Testing | Unable to render Jira issues macro, execution error. |
| Support portal enhancements [Sivasubramanian Ramar](https://confluence.freshworks.com/display/~sivasubramanian.ramar) | Dev complete | Unable to render Jira issues macro, execution error. |
| Enhancement and Bug fix in Lead conversion.  (Displaying Deal Stage for a Deal during Lead Conversion)  [Prabhu Balaji](https://confluence.freshworks.com/display/~prabhu.balaji) [Robin Thomas](https://confluence.freshworks.com/display/~robin.thomas) | Dev complete | Unable to render Jira issues macro, execution error. |
| Jira tickets resolved  [Bhagirath Goud](https://confluence.freshworks.com/display/~bhagirath.goud) [Robin Thomas](https://confluence.freshworks.com/display/~robin.thomas) [Nitesh Kumar](https://confluence.freshworks.com/display/~niteshk) [Gonu Krishna](https://confluence.freshworks.com/display/~Gonu.Krishna) [Prabhu Balaji](https://confluence.freshworks.com/display/~prabhu.balaji) | Done | |  |  |  |  |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | |  |  |  |  |  |  |  |  |  |  |  | | type | key | summary | assignee | reporter | priority | status | resolution | created | updated | due | | JQL and issue key arguments for this macro require at least one Jira application link to be configured | | | | | | | | | | | |
| Rspec coverage. Covered the below Modules:   1. User daily digest module 2. Forms module 3. Field data nullification Module   [Prabhu Balaji](https://confluence.freshworks.com/display/~prabhu.balaji) | Done | |  |  |  |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | |  |  |  |  |  |  |  |  |  |  | | key | summary | type | created | updated | assignee | reporter | priority | status | resolution | | JQL and issue key arguments for this macro require at least one Jira application link to be configured | | | | | | | | | | |
| Automation - Inline Edit feature  [Dheenadhayalan Gunasekaran](https://confluence.freshworks.com/display/~dheenadhayalan.gunasekaran) | Done |  |
| Automation - Pending lead score and dependent fields cases  [Senthil vel](https://confluence.freshworks.com/display/~senthilvelp) | Done |  |

## **Success metric trend (over the past 3 months)**

|  |  |  |  |
| --- | --- | --- | --- |
| Metric | Since last Aspirations | July 2018 | June 2018 |
| Features shipped | 0 | 0 | 2 |
| Number of JIRA items resolved | 18 | 33 | 15 |
| Number of UI test cases automated | 18 | 67 | 35 |
| Automation coverage (High & critical) | 81.81% (total coverage) |  |  |
| Rspec test cases covered | 59.95% (total coverage) |  |  |
| Backlog Automation cases completed | 32 cases |  |  |

## **Plan for next month (or) Aspirations**

|  |  |
| --- | --- |
| Goal | Deliverables |
| Tagging feature for Leads / Contacts  [Nitesh Kumar](https://confluence.freshworks.com/display/~niteshk) | Unable to render Jira issues macro, execution error. |
| Revamp of Landing pages for Lead / Contact / Account / Deal  [Robin Thomas](https://confluence.freshworks.com/display/~robin.thomas) | Unable to render Jira issues macro, execution error. |
| Ability to search in Users list page  [Prabhu Balaji](https://confluence.freshworks.com/display/~prabhu.balaji) | Unable to render Jira issues macro, execution error. |
| Support for OR logic in Lead assignment rules (Territories)  [Bhagirath Goud](https://confluence.freshworks.com/display/~bhagirath.goud) | Unable to render Jira issues macro, execution error. |
| Automation - Complete the Backlogs  [Meenaloshani Murugan](https://confluence.freshworks.com/display/~meenaloshani.murugan) |  |
| Rspec coverage - Increase the coverage from 59.95% to 70%  [Nitesh Kumar](https://confluence.freshworks.com/display/~niteshk) [Gonu Krishna](https://confluence.freshworks.com/display/~Gonu.Krishna) [Prabhu Balaji](https://confluence.freshworks.com/display/~prabhu.balaji) |  |

## **Plan/Roadmap/Vision - that extends beyond one month**

* Lookup fields in collaboration with Form service Team
* Formula fields in collaboration with Form service Team
* Multiple form support based on custom roles