# Title: Squad 4 - May 2018 Aspirations



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| **Aspirations - May 2018** FreshSales, Squad 4 - Pied Piper 08 May 2018 |
| Mission:   * Enhance Search and Filters. * Improve app performance. * Gmail based browser extension. |

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**Success metrics - KPIs (Key Performance Indicators)**

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| 1. Features shipped. 2. Number of JIRA items resolved. 3. Metrics on FreshSales web extension. 4. % of test cases automated (P1&P2) - Including Backlog and New features |

## **Previous Aspirations Link:**

[Squad 4 - March 2018 Aspirations](https://confluence.freshworks.com/pages/viewpage.action?pageId=187500087)

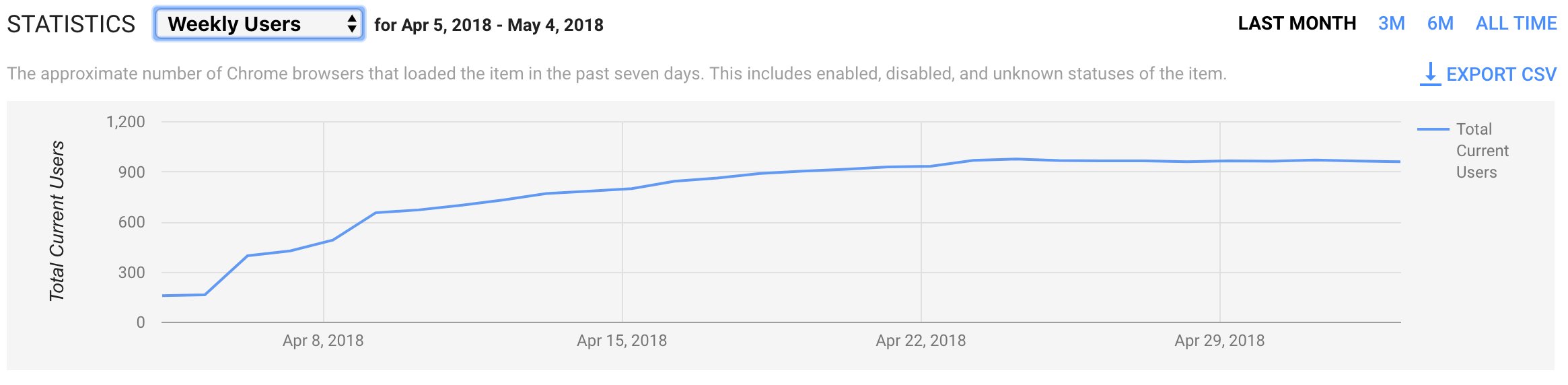
## **Results: How did we do since last Aspirations? (Planned vs Delivered - Summarise the results and provide applicable links)**

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| Goal (from previous Aspirations) | Results | Deliverables |
| Sharing Custom views with Users and Territories - [Gonu Krishna](https://confluence.freshworks.com/display/~Gonu.Krishna) [Senthil vel](https://confluence.freshworks.com/display/~senthilvelp) | Production | Unable to render Jira issues macro, execution error. |
| Linkify content in the product: - [Abhilash Latha Ramesh](https://confluence.freshworks.com/display/~abhilash.ramesh)   * Make the text field expandable in details page with "see more" option * Text and text area in list view and landing page * Multi select and dropdown field values when rendered in list / detail page can be linkable * Social profile links in leads, contacts, accounts landing and list view * Notes section in the entity detail pages * Activities page visits to be linkable * Website field in account detail page and account list view | Production | Unable to render Jira issues macro, execution error. |
| 'Add field' link in list views inside edit column - Column customisation button | Production | Unable to render Jira issues macro, execution error. |
| Omnibar integration for Freshsales | In QA | Unable to render Jira issues macro, execution error. |
| GET based filtering. - [Rohan Anand](https://confluence.freshworks.com/display/~rohan.anand) [Gayathri Rukmadhavan](https://confluence.freshworks.com/display/~gayathri.rukmadhavan)   * 1. Lead assignment filter view from notifications   2. Lead assignment filter view from system email sent to agent. | In QA | Unable to render Jira issues macro, execution error. |

## **Success metric trend (over the past 3 months)**

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| --- | --- | --- | --- |
| Metric | Feb 2018 | Mar 2018 | April 2018 |
| Features shipped | 3 | 3 | 2 |
| Number of Jira items resolved | 28 | 31 | 20 |
| Number of test cases automated | 71 | 22 | <<24 scripts in maintenance for enhancements>> |

### Metrics on Freshsales web extension:



## **Top contributors (since** **last Aspirations - please leave this section blank if data not available)**

|  |  |
| --- | --- |
| Name | Contribution |
| [Gonu Krishna](https://confluence.freshworks.com/display/~Gonu.Krishna) and [Senthil vel](https://confluence.freshworks.com/display/~senthilvelp) | Shareable views in Filters |

## **Top Issues (faced since last Aspirations)**

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| Issue | Root cause | Recurring |
|  |  |  |

## **Plan for next month (or) Aspirations**

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| Goal | Deliverables |
| Inline edit for landing and listview pages (Churn list item). - [Abhilash Latha Ramesh](https://confluence.freshworks.com/display/~abhilash.ramesh) | Unable to render Jira issues macro, execution error. |
| FreshConnect integration in Freshsales - [Abhilash Latha Ramesh](https://confluence.freshworks.com/display/~abhilash.ramesh) | Unable to render Jira issues macro, execution error. |
| Hovercard on landing and listviews - [Abhilash Latha Ramesh](https://confluence.freshworks.com/display/~abhilash.ramesh) | Unable to render Jira issues macro, execution error. |
| Show progress bar for bulk update, import - [Gonu Krishna](https://confluence.freshworks.com/display/~Gonu.Krishna) | Unable to render Jira issues macro, execution error. |
| Displaying Deal Stage for a Deal during Lead Conversion (Churn list item)- [Gonu Krishna](https://confluence.freshworks.com/display/~Gonu.Krishna) | Unable to render Jira issues macro, execution error. |
| Sync search and filters listview - [Rohan Anand](https://confluence.freshworks.com/display/~rohan.anand) |  |
| AUTOMATION - Revamp Filters cases |  |
| AUTOMATION - Complete update of Lead score cases based on Enhancements |  |
| AUTOMATION - Inline Edit (New feature) |  |

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| Stretch goal | Deliverables |
| Reduce the 44 Jira backlog bugs | |  |  |  |  | | --- | --- | --- | --- | |  |  |  |  | | key | summary | status | resolution | | JQL and issue key arguments for this macro require at least one Jira application link to be configured | | | | |

## **Identified risks**

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| Risk | Mitigation strategy | Recurring |
| Not doing a version locking inside package.json for frontend can have dangerous impact by fetching updated addons/plugins during a production build - thereby causing app breakage. | ["No. 13 is unlucky" - RCA for input/text area fields having a change of UI for L/C/A/D forms](https://confluence.freshworks.com/pages/viewpage.action?pageId=187501560) |  |
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## **Do you have any specific asks? (any help needed to address constraints, unblocking, ...)**

**(Please keep this list engineering related - this section is optional)**

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| Ask | Impact | Recurring |
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## **Peer appreciation**

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| Name | Appreciated by | Impact | In their own words |
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## **Plan/Roadmap/Vision - that extends beyond one month**

* Gmail Extension - Email based features - [Abhilash Latha Ramesh](https://confluence.freshworks.com/display/~abhilash.ramesh) -  Unable to render Jira issues macro, execution error.
* Gmail Addon + GSuite listing

## **Demo/Deep dives/Miscellaneous items/...**