# Title: Squad 5 - April 2018 Aspirations

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| **Aspirations - March 2018** FreshSales, Squad 5 - Hacker Hostel 11 Apr 2018 |
| Mission:   * Build foundation for core objects related to forms. * Enhancements in Lead scoring, Deal pipelines Modules. |

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## **Success metrics - KPIs (Key Performance Indicators)**

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| 1. Features shipped - 0 2. Number of Jira items resolved - 25 3. Number of test cases automated - 0 |

## **Previous Aspirations Link: N/A**

**Results: How did we do since last Aspirations? (Planned vs Delivered - Summarise the results and provide applicable links):**

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| --- | --- | --- |
| Goal (from previous Aspirations) | Results | Deliverables |
| N / A | Production | |  |  |  |  |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | |  |  |  |  |  |  |  |  |  |  |  | | type | key | summary | assignee | reporter | priority | status | resolution | created | updated | due | | JQL and issue key arguments for this macro require at least one Jira application link to be configured | | | | | | | | | | | |

## **Success metric trend (over the past 3 months) : N/A**

## **Top contributors (since** **last Aspirations - please leave this section blank if data not available):**

## **Top Issues (faced since last Aspirations) :**

## **Plan for next month (or) Aspirations**

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| --- | --- |
| Goal | Deliverables |
| Dependent fields - [Robin Thomas](https://confluence.freshworks.com/display/~robin.thomas), [Bhagirath Goud](https://confluence.freshworks.com/display/~bhagirath.goud) | Unable to render Jira issues macro, execution error. |
| Sorting Deals based on Upcoming activity [Nitesh Kumar](https://confluence.freshworks.com/display/~niteshk) | Unable to render Jira issues macro, execution error. |
| Send error Logs a CSV to customers for Failures in Bulk Update - [Nitesh Kumar](https://confluence.freshworks.com/display/~niteshk) | Unable to render Jira issues macro, execution error. |
| Associated Contacts not getting cloned upon cloning Deals [Robin Thomas](https://confluence.freshworks.com/display/~robin.thomas) | Unable to render Jira issues macro, execution error. |
| Display probability for each Deal pipeline [Nitesh Kumar](https://confluence.freshworks.com/display/~niteshk) | Unable to render Jira issues macro, execution error. |
| Reduce the Jira backlogs - [Bhagirath Goud](https://confluence.freshworks.com/display/~bhagirath.goud) [Nitesh Kumar](https://confluence.freshworks.com/display/~niteshk) [Robin Thomas](https://confluence.freshworks.com/display/~robin.thomas) | |  |  |  |  |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | |  |  |  |  |  |  |  |  |  |  |  | | type | key | summary | assignee | reporter | priority | status | resolution | created | updated | due | | JQL and issue key arguments for this macro require at least one Jira application link to be configured | | | | | | | | | | | |

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| Stretch goal | Deliverables |
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## **Identified risks**

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| Risk | Mitigation strategy | Recurring |
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## **Do you have any specific asks? (any help needed to address constraints, unblocking, ...)**

## **Peer appreciation**

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| --- | --- | --- | --- |
| Name | Appreciated by | Impact | In their own words |
|  |  |  |  |

## **Plan/Roadmap/Vision - that extends beyond one month**

* Form validation - process builder
* Formula fields in collaboration with Form service Team
* Custom objects in collaboration with Form service Team
* Predictive deal scoring for all customer accounts in collaboration with ML Team

## **Demo/Deep dives/Miscellaneous items/...**