# Title: Squad 5 - June 2018 Aspirations

## 

|  |
| --- |
| **Aspirations - May 2018** FreshSales, Squad 5 - Hacker Hostel 05 Jun 2018 |
| Mission:   * Build foundation for core objects related to forms. * Enhancements in Lead scoring, Deal pipelines Modules. |

|  |  |  |  |
| --- | --- | --- | --- |
| **Squad 5 - Hacker Hostel** | **Name** | **Email** | **Git home (if applicable)** |
| **Product Owners** | Swati Sharma | [swati.sharma@freshworks.com](mailto:swati.sharma@freshworks.com) |  |
|  | Vinay Yevatkar | [vinay.yevatkar@freshworks.com](mailto:vinay.yevatkar@freshworks.com) |  |
|  | Aditi | [aditib@freshworks.com](mailto:aditib@freshworks.com) |  |
| **Members** | Bhagirath Goud | [bhagirath.goud@freshworks.com](mailto:bhagirath.goud@freshworks.com) | <https://github.com/BhagirathGoud> |
|  | Gayathri R | [gayathri.rukmadhavan@freshworks.com](mailto:robin.thomas@freshworks.com) | [https://github.com/gayuruk](https://github.com/robin-philip-thomas) |
|  | Robin Philip Thomas | [robin.thomas@freshworks.com](mailto:robin.thomas@freshworks.com) | <https://github.com/robin-philip-thomas> |
|  | Nitesh Kumar | [nitesh.kumar@freshworks.com](mailto:nitesh.kumar@freshworks.com) | <https://github.com/niteshkumar-16> |
|  | Senthil Vel P | [senthil.palanisamy@freshworks.com](mailto:senthil.palanisamy@freshworks.com) | <https://github.com/senthilvel-1171> |

## **Success metrics - KPIs (Key Performance Indicators)**

|  |
| --- |
| 1. Features shipped - 0 2. Number of Jira items resolved - 32 |

## **Previous Aspirations Link:**

[Squad 5 - May 2018 Aspirations](https://confluence.freshworks.com/pages/viewpage.action?pageId=189236731)

**Results: How did we do since last Aspirations? (Planned vs Delivered - Summarise the results and provide applicable links):**

|  |  |  |
| --- | --- | --- |
| Goal (from previous Aspirations) | Results | Deliverables |
| Sorting Deals based on Upcoming activity [Nitesh Kumar](https://confluence.freshworks.com/display/~niteshk) | In Staging | Unable to render Jira issues macro, execution error. |
| Reduce the Jira backlogs - [Bhagirath Goud](https://confluence.freshworks.com/display/~bhagirath.goud) [Nitesh Kumar](https://confluence.freshworks.com/display/~niteshk) [Robin Thomas](https://confluence.freshworks.com/display/~robin.thomas) | We were able to push **32** Items to Production.  There were **9 fs\_immediate** items (Which were Identified as critical by PMs) among these.  There were **3 GDPR** items. | |  |  |  |  |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | |  |  |  |  |  |  |  |  |  |  |  | | key | summary | type | created | updated | due | assignee | reporter | priority | status | resolution | | JQL and issue key arguments for this macro require at least one Jira application link to be configured | | | | | | | | | | | |

## **Success metric trend (over the past 3 months) :**

| Metric | April 2018 | May 2018 | June 2018 |
| --- | --- | --- | --- |
| Features shipped | 0 | 1 | 0 |
| Number of JIRA items resolved | 25 | 10 | 32 |

## **Top contributors (since** **last Aspirations - please leave this section blank if data not available):**

## **Top Issues (faced since last Aspirations) :**

## **Plan for next month (or) Aspirations**

|  |  |
| --- | --- |
| Goal | Deliverables |
| Reduce the Jira backlogs - [Bhagirath Goud](https://confluence.freshworks.com/display/~bhagirath.goud) [Nitesh Kumar](https://confluence.freshworks.com/display/~niteshk) [Robin Thomas](https://confluence.freshworks.com/display/~robin.thomas) | |  |  |  |  |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | |  |  |  |  |  |  |  |  |  |  |  | | key | summary | type | created | updated | due | assignee | reporter | priority | status | resolution | | JQL and issue key arguments for this macro require at least one Jira application link to be configured | | | | | | | | | | | |
| AUTOMATION - Automate Dependent fields completely |  |
|  |  |

|  |  |
| --- | --- |
| Stretch goal | Deliverables |
| AUTOMATION - Revamp custom fields scripts to include more assertions similar to dependent fields (Data Integrity validation) |  |
| AUTOMATION - Complete API automation for all the modules |  |

## **Identified risks**

|  |  |  |
| --- | --- | --- |
| Risk | Mitigation strategy | Recurring |
|  |  |  |
|  |  |  |

## **Do you have any specific asks? (any help needed to address constraints, unblocking, ...)**

## **Peer appreciation**

|  |  |  |  |
| --- | --- | --- | --- |
| Name | Appreciated by | Impact | In their own words |
|  |  |  |  |

## **Plan/Roadmap/Vision - that extends beyond one month**

* Form validation - process builder
* Formula fields in collaboration with Form service Team
* Custom objects in collaboration with Form service Team
* Predictive deal scoring for all customer accounts in collaboration with ML Team

## **Demo/Deep dives/Miscellaneous items/...**