# Title: Squad 5 - May 2018 Aspirations

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| **Aspirations - May 2018** FreshSales, Squad 5 - Hacker Hostel 08 May 2018 |
| Mission:   * Build foundation for core objects related to forms. * Enhancements in Lead scoring, Deal pipelines Modules. |

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| **Squad 5 - Hacker Hostel** | **Name** | **Email** | **Git home (if applicable)** |
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## **Success metrics - KPIs (Key Performance Indicators)**

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| 1. Features shipped - 1 2. Number of Jira items resolved - 10 3. Number of test cases automated - 0 |

## **Previous Aspirations Link:**

<https://confluence.freshworks.com/display/freshsales/Squad+5+-+April+2018+Aspirations>

**Results: How did we do since last Aspirations? (Planned vs Delivered - Summarise the results and provide applicable links):**

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| --- | --- | --- |
| Goal (from previous Aspirations) | Results | Deliverables |
| Dependent fields - [Robin Thomas](https://confluence.freshworks.com/display/~robin.thomas), [Bhagirath Goud](https://confluence.freshworks.com/display/~bhagirath.goud) | In Canary (Released for Internal team) | Unable to render Jira issues macro, execution error. |
| N / A | Production | |  |  |  |  |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | |  |  |  |  |  |  |  |  |  |  |  | | key | summary | type | created | updated | due | assignee | reporter | priority | status | resolution | | JQL and issue key arguments for this macro require at least one Jira application link to be configured | | | | | | | | | | | |

## **Success metric trend (over the past 3 months) :**

| Metric | May 2018 | April 2018 |
| --- | --- | --- |
| Features shipped | 1 | 0 |
| Number of JIRA items resolved | 10 | 25 |

## **Top contributors (since** **last Aspirations - please leave this section blank if data not available):**

## **Top Issues (faced since last Aspirations) :**

## **Plan for next month (or) Aspirations**

|  |  |
| --- | --- |
| Goal | Deliverables |
| Sorting Deals based on Upcoming activity [Nitesh Kumar](https://confluence.freshworks.com/display/~niteshk) | Unable to render Jira issues macro, execution error. |
| Reduce the Jira backlogs - [Bhagirath Goud](https://confluence.freshworks.com/display/~bhagirath.goud) [Nitesh Kumar](https://confluence.freshworks.com/display/~niteshk) [Robin Thomas](https://confluence.freshworks.com/display/~robin.thomas) | |  |  |  |  |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | |  |  |  |  |  |  |  |  |  |  |  | | key | summary | type | created | updated | due | assignee | reporter | priority | status | resolution | | JQL and issue key arguments for this macro require at least one Jira application link to be configured | | | | | | | | | | | |
| AUTOMATION - Automate Dependent fields completely |  |
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| --- | --- |
| Stretch goal | Deliverables |
| AUTOMATION - Revamp custom fields scripts to include more assertions similar to dependent fields (Data Integrity validation) |  |
| AUTOMATION - Complete API automation for all the modules |  |

## **Identified risks**

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| Risk | Mitigation strategy | Recurring |
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## **Do you have any specific asks? (any help needed to address constraints, unblocking, ...)**

## **Peer appreciation**

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| Name | Appreciated by | Impact | In their own words |
|  |  |  |  |

## **Plan/Roadmap/Vision - that extends beyond one month**

* Form validation - process builder
* Formula fields in collaboration with Form service Team
* Custom objects in collaboration with Form service Team
* Predictive deal scoring for all customer accounts in collaboration with ML Team

## **Demo/Deep dives/Miscellaneous items/...**