



Mostafa Attia

Senior Customer Service

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SUMMARY

Senior sales professional with over ten years of experience in office and retail environments, especially in the retail and Furniture industries, searching for new ways to engage and inspire team members and consumers.

EXPERIENCE

Sales

01/2011 - 01/2022

Alhelo furniture

Present, promote, and sell products/services to existing and potential clients using sound reasoning.

To address the demands of existing/potential customers, conduct a cost-benefit and needs analysis.

Positive company and consumer connections should be established, developed, and maintained.

Cold-calling potential customers is a good way to get in touch with them.

To maximize customer satisfaction, resolve customer concerns and complaints as quickly as possible.

Achieve agreed-upon sales goals and deliverables on time.

Work with team members and other departments to coordinate sales efforts.

Analyze the potential of the territory/market, and keep track of sales and status reports.

Customer demands, challenges, interests, competing actions, and potential for new products and services are reported to supply management.

Keep up with the latest promotional trends and best practices.

Continually improve by receiving feedback

EDUCATION

electrical engineer

2019

alnilin university - Diploma

SKILLS

Proven work experience as a
Sales Representative

Excellent knowledge of MS Office

Highly motivated and target

Excellent selling

Excellent negotiation

communication skills

Prioritizing, time management and organizational skills

Relationship management skills and openness to feedback

LANGUAGES

English

Arabic