

Mohajit Paul - Trainity

# INSTAGRAM USER ANALYTICS

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# PROJECT DESCRIPTION:

User analysis is the process by which we track how users engage and interact with our digital product (software or mobile application) in an attempt to derive business insights for marketing, product & development teams.

These insights are then used by teams across the business to launch a new marketing campaign, decide on features to build for an app, track the success of the app by measuring user engagement and improve the experience altogether while helping the business grow.



# APPROACH

Social media analytics is the ability to gather and find meaning in data gathered from social channels to support business decisions — and measure the performance of actions based on those decisions through social media.

Using those metrics we can create successful media campaigns and use the data to fulfill our requirements.



# TECH STACK USED:



SQL

# INSIGHTS:

- Data is a necessity
- Data can be used to create and manipulate social media campaigns
- Data can show give us precise knowledge of what is needed
- Extraction of Data from what we have to what we need is a necessary skill.

# MARKETING METRICS

# FIND THE 5 OLDEST USERS OF THE INSTAGRAM FROM THE DATABASE PROVIDED

	id	username	created_at
▶	80	Darby_Herzog	2016-05-06 00:14:21
	67	Emilio_Bernier52	2016-05-06 13:04:30
	63	Elenor88	2016-05-08 01:30:41
	95	Nicole71	2016-05-09 17:30:22
	38	Jordyn.Jacobson2	2016-05-14 07:56:26
⌵	NULL	NULL	NULL

# FIND THE USERS WHO HAVE NEVER POSTED A SINGLE PHOTO ON INSTAGRAM

	username
▶	Aniya_Hackett
	Bartholome.Bernhard
	Bethany20
	Darby_Herzog
	David.Osinski47
	Duane60
	Esmeralda.Mraz57
	Esther.Zulauf61
	Franco_Keebler64
	Hulda.Macejkovic
	Jadyn81
	Janelle.Nikolaus81
	Jessyca_West
	Julien_Schmidt
	Kasandra_Homenick

	Leslie67
	Linnea59
	Maxwell.Halvorson
	Mckenna17
	Mike.Auer39
	Morgan.Kassulke
	Nia_Haag
	Ollie_Ledner37
	Pearl7
	Rocio33
	Tierra.Trantow



# IDENTIFY THE WINNER OF THE CONTEST AND PROVIDE THEIR DETAILS TO THE TEAM

	username	id	image_url	total
▶	Zack Kemmer93	145	<a href="https://jarret.name">https://jarret.name</a>	48

# IDENTIFY AND SUGGEST THE TOP 5 MOST COMMONLY USED HASHTAGS ON THE PLATFORM

	tag_name	total
▶	smile	59
	beach	42
	party	39
	fun	38
	concert	24

WHAT DAY OF THE WEEK DO MOST USERS REGISTER ON?  
PROVIDE INSIGHTS ON WHEN TO SCHEDULE AN AD  
CAMPAIGN

	day	total
▶	Thursday	16
	Sunday	16

# INVESTOR METRICS

PROVIDE HOW MANY TIMES DOES AVERAGE USER POSTS ON INSTAGRAM. ALSO, PROVIDE THE TOTAL NUMBER OF PHOTOS ON INSTAGRAM/TOTAL NUMBER OF USERS

	avg
▶	25700

PROVIDE DATA ON USERS (BOTS) WHO HAVE LIKED EVERY SINGLE PHOTO ON THE SITE (SINCE ANY NORMAL USER WOULD NOT BE ABLE TO DO THIS).

	username	num_likes
▶	Aniya_Hackett	257
	Bethany20	257
	Duane60	257
	Jadyn81	257
	Janelle.Nikolaus81	257
	Julien_Schmidt	257
	Leslie67	257
	Maxwell.Halvorson	257
	Mckenna17	257
	Mike.Auer39	257
	Nia_Haag	257
	Ollie_Ledner37	257
	Rocio33	257

# RESULT:

- We have seen what data we can extract according to our needs
- Marketing needs more user centric data while investors need it as a whole
- Data mining is really helpful to create marketing campaigns and to show investors next steps.