

Mohamed Ibrahim

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OBJECTIVE

A challenging position in the field of Management where can successfully use my skills and expertise in communications and organizations.

SUMMARY OF QUALIFICATIONS

- Excellent presentation and negotiation skills.
- High oral and written communication skills.
- Problem - solving and Listening skills.
- Strong attention to details and fast learner.

WORK EXPERIENCE

2B Egypt

Aug. 2019 to Present

Assistant Store Manager

- Maintain accurate records of the total number of sales made, potential and existing customers, as well as sales employee performance evaluations.
- Maintain and develop relationships with existing customers in person and via telephone calls and emails.
- Assist newly-recruited or less experienced Sales Representatives in answering technical questions posed by customers.
- Ensure that all sales administration and customer service activities run smoothly.
- Identify promising prospects through cold-calling, networking, and customer referrals.
- Participate on behalf of the company in exhibitions or conferences
- Prepare reports by analyzing and summarizing information.
- Advise on forthcoming product developments and discuss special promotions.

B -TECH

Jan. 2011 to Jul. 2019

Sales Executive

- Listen to customer requirements and present appropriately to make a sale.
- Negotiate/close deals and handle complaints or objections.
- Ensure the availability of stock for sales and demonstrations.
- Participate on behalf of the company in exhibitions or conferences
- Gather feedback from customers or prospects and share with internal teams.

EDUCATION

B.S. Business Administration, Cairo University, Egypt

Grade: Good.

Graduation Project: Excellent

COMPUTER SKILLS

- Good Knowledge of MS office package.
- Good Knowledge of Python (Programming language)
- Good knowledge of data analyzing (IBM Data Science Professional Certificate).
- Good knowledge of data analyzing (Google Data Analytics Professional Certificate).

LANGUAGES

Arabic: Native language

English: Very Good

EXTRACURRICULAR ACTIVITIES

- Coordinator in Student Activity of Update, Faculty of Commerce, Cairo University, Egypt - (Jan. 2009 – April 2010).
- Coordinator in Student Activity of MTM, Faculty of Commerce, Cairo University, Egypt - (May. 2008 – April 2009).

PERSONAL INFORMATION

- Date of Birth: 01/10/1989
- Nationality: Egyptian
- Marital status: Married
- Military Status: Exempted.