

Objective:

- Seeking a managerial position in Delivery, Project Management & Product Management in an applications implementation/software development environment, where I can utilize my unique experience and progress professionally.

Professional Experience:

- **[2020 - Present] [ArabDT](#), Egypt & [Tamkeen Technologies](#), KSA**
 - ✓ **[Nov 2020 – Present] Senior Project Manager/Scrum Master**
 - Responsible for managing software development teams to develop software projects like:
 - [VDP](#) (Vison 2030 Digital Platform for KSA)
 - [Moddakir](#) (Website, Dashboard, backend & Native Mobile app Android & iOS)
 - [Shamela](#) Mobile App (Well-known digital books library)
- **[2019 - 2020] [A1Softtech](#), Egypt**
 - ✓ **[Nov 2019 – Oct 2020] Service Delivery Manager/Product Manager**
 - Responsible for managing software development teams to develop products to be delivered to different customers like:
 - A1HCM (HR Management System for Retail business)
 - A1Bot (Chatbot integrated with Facebook & WhatsApp)
 - A1SmartCam (AI system for face recognition & objects tracking)
 - Learning Management System for Mohammed bin Rashid Center for Leadership Development ([MBRCLD](#))
- **[2018 - 2019] [Advansys ESC](#), Egypt/KSA/UAE/USA**
 - ✓ **[Jul 2018 - Oct 2019] Senior Project Manager/Scrum Master**
 - Responsible for managing different projects within Business Automation Team in different domains like RPA, Chatbots, OCR & Odoo ERP with different customers like:
 - Saudi Telecom Company (STC, KSA)
 - Derayah Financial (KSA)
 - Dr.Soliman Fakeeh Hospital (DSFH, KSA)
 - Saudi Royal Fleet (SRF, KSA)
 - Smart Office Solutions (SOS, Egypt)
- **[2016 - 2018] [Mivors](#), Oracle Platinum Partner, Egypt/KSA**
 - ✓ **[Jan 2018 - Jun 2018] Senior Project Manager**
 - Responsible for managing many Oracle ERP Cloud implementations projects with different customers in different industries like:
 - Al Moammar Information Systems Co. (MIS, KSA)
 - El Seif Engineering Contracting Company (KSA)
 - Sumou Holding (KSA)
 - Al Hoda Home Health Care (KSA)
 - Abdullah Hashim Company LTD (KSA)

✓ **[Jul 2017 - Dec 2017] Senior Products Manager**

■ **Responsible for complete product life cycle for the following products:**

- Van Sales Solution integrated with [Oracle Cloud ERP](#)
- Club Management Solution integrated with Oracle Cloud ERP
- Real Estate Management Solution integrated with Oracle Cloud ERP
- Dealer Management Solution integrated with Oracle Cloud ERP
- Digital Engagement Platform (Portal & Mobile)
- Point of Sale integrated with Oracle Cloud ERP
- Employees Self Services Solution integrated with [Oracle Cloud HCM](#)
- Hospitality Budgeting and Planning Oracle Cloud Services
- Loyalty Solution using Oracle CX

✓ **[Apr 2016 - Jun 2017] PMO Manager**

■ **Responsibilities:**

- Managing many Oracle Cloud implementations projects with different customers in different industries
- Create & update project plans
- Manage the resources allocation & utilization
- Lead the communication with the customers
- Handle projects issues
- Deliver project within agreed scope, duration, cost & quality
- Get customer acceptances on deliverable & payments collections
- Prepare periodical status reports
- Maintain the delivery process (OUM)
- Team planning & budgeting
- Hiring PMO Team
- Assigning PMs for projects
- PMO Target, Forecast, Revenue, Cost, Profit & Cash flow
- Setting projects priorities with top management
- Handling Resources conflicts between projects
- Steering committees meetings
- Maintain projects documentation
- Travel plans review & approval
- PMO taring plan
- Track & approve CRs
- Evaluate PMO KPIs
- Pre-Sales activities (demos, presentations, proposals & contracts)

- **[2008 - 2016] [Softlock](#), Security Service Provider, Egypt**

✓ **[Jan 2014 - Mar 2016] R&D Project Manager/Product Owner**

■ **Projects:**

- [Softlock Secure USB Flash](#)
- [Softlock OTP Management System](#)
- [Softlock Identity Provider \(IDP\) System](#)
- Arab Organization for Industrialization ([AOI](#)) Workflow System
- [Softlock Smart Token FIPS 140-2](#) standard process
- [Makeen](#) KSA National Smart Token
- Softlock NFC Smart Card Mobile Application (Symbian & Android)
- Ministry of Defense (MOD) - Egypt Videos Protection
- [Sphinx Secure Document Management](#) (SDM) System

- **Process & Support:**
 - Supporting [ITIDA](#) - [MCIT](#) - [MOF](#) - [MCDR](#) - [Egypt Trust](#) - [eSignature](#) in all smart token issues
 - Supporting all Softlock [Products](#)
 - Writing & managing many technical proposals for different projects and customers
 - Pre-Sales activities (demos, presentations, proposals & contracts)
 - Supporting business teams and top management in daily operations
 - Created Agile Scrum process definitions and templates and managed their deployment in the company
- ✓ **[Nov 2011 - Dec 2013] R&D Team Leader/Scrum Master**
 - **Projects:**
 - Ministry of Higher Education ([MOHE](#)) - KSA Mobile Application (Android & iOS)
 - Protected Microsoft Office
 - Egyptian General Intelligence Power Builder Token Library & Training
 - Ministry of Finance (MOF) - Egypt [GOV-CA](#) Web Admin Tool for managing smart tokens
- ✓ **[Nov 2008 - Oct 2011] R&D Software Engineer/ Security Solution Engineer**
 - **Projects:**
 - [Softlock Protection Studio v5.0](#)
 - Working with [SPI](#) (Software Process Improvement) program.
 - Working as a Configuration Manager with [TortoiseSVN](#) source control tool.
 - Working in Requirements & Design Documents using [Enterprise Architect](#) tool.
 - Developing the database layer in C++ using [Microsoft Visual Studio IDE](#).
 - Developing [Softlock Activation Server](#) in ASP.NET.
 - Developing the Safe Activation Client side in C++ using HTTP protocol.
 - Developing the Protection SDK library in C++ with the following interfaces (DLL - COM - JNI - PB).
 - Responsible for code optimization and performance measurement using [AQTime](#) tool.
 - Integrate the Protection SDK library with the following programming languages (C++ - C# - VB.NET - Java - PL/SQL - Power Script).
 - Integrate Softlock Smart Token with Softlock Protection Studio v5.0 in Safe Key protection.
 - Developing the MSI installers for the final package.
 - Working on user's manuals and developer's guides.
 - Involved in unit, integration & system testing using [BugTracker.NET](#) tool.
 - Softlock Token Management System
 - Working in Requirements & Design Documents.
 - Developing Softlock Web Service in ASP.NET.
 - Developing DLL libraries in C# for configuring Microsoft CA on both client and server sides.
 - Developing the MSI installers for the final package.
 - Working on user's manuals and developer's guides.
 - Softlock Security Solutions
 - Participating in Softlock Security Solutions team, for building Secure Software Solutions.
 - Developing Softlock Smart Token COM library in C++.
 - Integrate Softlock Smart Token SDK library with following programming languages (C++ - C# - VB.NET - Java - PL/SQL - Power Script).
 - Integrate Softlock Smart Token for [Smartcard Windows login](#).
 - Developing images encryption/decryption tool using Softlock Smart Token in C#.
 - Developing CD protection driver utility.

Education:

- **[2004-2008] Faculty of Engineering - Ain Shams University, Cairo, Egypt**
 - *B.Sc. in Electrical Engineering*
 - *Major: Computer Engineering & Systems Department*
 - *Graduation date: July 2008*
 - *Accumulative graduation grade: Good - 73%*
- **[2002-2003] Abu Zahra Islamic School, Cairo, Egypt**
 - *GSC Grade: 95.7%*

Certification:

- Preparing for [PMP](#) certificate (Exam on March 2022)
- [Agile Foundation Certification \(AFC\)](#) by SECC, ITIDA, Egypt
- Acquiring Software Process Improvement Guide ([SPIG](#)) which is consulted program for Small and Medium Enterprises (SMEs) to improve their software development process organized by SECC, ITIDA, Egypt
- Oracle Unified Methodology ([OUM](#))

Technical Skills:

- Processes and Technologies

Agile SCRUM Project Management	Software development (Web, Mobile, Desktop)	Information security technologies
Traditional Project Management	Database design	Web service development
Oracle Cloud Products (SaaS/PaaS/IaaS)	Network programming	Windows drivers development using Win DDK
Embedded programming (with C & Assembly)	Windows platform development	Active Directory & Microsoft CA on Windows Server
Object Oriented Programming	Documenting using UML	Bluetooth & USB programming
RPA	Chat bots	ISO 9001

- Software Tools

Microsoft Project	Jira	Oracle Planning and Budgeting Cloud	Microsoft Visual Studio IDE	Redmine
Microsoft Azure DevOps	AWS	Oracle E-Business Suite	NetBeans IDE	Jenkins
Eclipse IDE	Oracle 6i/10g	Power Builder	Git	UIPath
Zoho	Microsoft Share Point	VMWare Workstation	Microsoft Visio	BluePrism
Postman	Enterprise Architect	BugTracker.NET	MATLAB	Automation Anywhere
Docker	Swagger	Adobe XD	Google Dialog Flow	IBM Watson

- Programming Languages/ Database Management System

Visual C++ (DLL – COM – MFC – JNI)	VB.NET	HTML, CSS, JS, Angular, React	Embedded C	MySQL
Java SE/ME	Flutter	Oracle PL/SQL	Native Android/iOS	Mongo DB
C#	ASP.NET, .Net Core	Power Script	MS SQL Server	Oracle DB